

November 28, 2023

US Housing Market – State Level Report 62

Lower Rates Signal Hope as Inventory Pressures Continue, Latest HouseCanary Report Shows

Recent Mortgage Rate Decreases Welcomed by Housing Market, But Activity Remains Low

Net New Listing and Contract Value are Trending at Multi-Year Seasonal Lows

Inventory Levels Higher Than Same Period in Previous Years, But Remain Historically Low

After months of consistent increases from the Federal Reserve, mortgage rates have finally started to decrease. Following data showing that inflation might be cooling, rates recently hit their lowest levels in more than two months, reversing the previous trend of consistent increases. In order to see the impact of lower rates on home prices, however, potential buyers and sellers will need time to adjust. That being said, the housing market remains far off pre-pandemic inventory levels, and there is potential for recent rate decreases to couple with depressed inventory and increase demand, keeping prices elevated well into 2024. The 'sticker shock' of high mortgage rates will continue to keep many potential buyers on the sidelines pending even further rate decreases.

While recent rate decreases have brought hopes of relief, the housing market continued to face low activity in November. Despite inventory being up 1.7% from the same period last year and up 5.8% from the year prior, inventory levels remain low from a historical perspective. Positive inflation data is having a beneficial impact on mortgage rates, but the market as a whole will continue to be constrained by inventory levels. While rates are seeing slight decreases, it is unlikely that they will fall to pre-pandemic levels in the near future. Buyers will have to come to terms with a new normal

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of higher-than-average mortgage rates, and 2024 purchase activity will likely remain at below average levels compared to previous years.

- For important disclosures, refer to the Disclosure Section, located at the end of this report.
- 1. For the month of November, 157,658 net new listings were placed on the market which represents a 10.9% decrease versus November 2022. Over the last 52 weeks there have been 2,460,745 net new listings placed on the market. This represents a 21.1% decrease versus the year prior. Broken out by price bins, the \$0-\$200k bin has accounted for 13.7% of net new listings over the last 52 weeks, the \$200k-\$400k bin at 38.9% of net new listings, the \$400k-\$600k bin at 23.4% of net new listings, the \$600k-\$1m bin at 15.8% of net new listings, and the \$1m+ bin at 8.2% of net new listings.
- 2. The total volume of net new listings over the last 52 weeks for the \$0-\$200k, \$200k-\$400k, \$400k-\$600k, \$600k-\$1m, and \$1m+ price bins are down 21.9%, 20.2%, 23.3%, 21.3% and 17.6% compared to the year prior. For the month of November net new listing volume for the \$0-\$200k, \$200k-\$400k and \$400k-\$600k price bins are down 14.2%, 17.6%, and 9.5%, respectively, while the \$600k-\$1m and \$1m+ price bin is up 3,6% and 12.1%, respectively, compared to November 2022.
- 3. For the month of November there were 212,430 listings that went under contract nationwide which is a 1.2% decrease versus November 2022. Over the last 52 weeks, 2,584,363 properties have gone into contract. This represents a 15.5% decrease versus the year prior. Broken out by price bins, the \$0-\$200k bin has accounted for 14.4% of total contract volume over the last 52 weeks, the \$200k-\$400k bin at 39.5% of total contract volume, the \$400k-\$600k bin at 23.3% of total contract volume, the \$600k-\$1m bin at 15.3% of total contract volume, and the \$1m+ bin at 7.5% of total contract volume.
- 4. The total volume of listings going into contract over the last 52 weeks for the \$0-\$200k, \$200k-\$400k, \$400k-\$600k, \$600k-\$1m and \$1m+ price bins are down 18.0%, 13.4%,



16.5%, 16.3% and 16.6% compared to the year prior. For the month of November, contract volume for the \$0-\$200k, \$200k-\$400k and \$400k-\$600k price bins are down 4.0%, 2.9% and 1.4% respectively, for \$600k-\$1m and \$1m+ price bins are up 2.0% and 10.3% respectively, compared to November 2022.

- 5. For the week ending November 24th 2023, the median price of all single-family listings in the US was \$429,633 and the median closed price was \$402,891. On a year-over-year basis, the median price of all single-family listings is up 3.1% and the median price of closed listings is up 6.1%. Month-over-month, the median price of single-family listings is down 1.3% and the median price of closed listings is up 0.1%.
- 6. For the week ending November 24th 2023, the median price of all single-family rental listings in the US was \$2,544. On a year-over-year basis, the median price of all single-family rental listings is up 2.5%. Month-over-month, the median price of single-family rental listings remains the same.

Coverage and Methodology

The core data used by HouseCanary to generate real estate analytics comes from public records, such as county tax assessors and recording offices, and from various multiple listings services. Public records typically record transactions on a time lag ranging from several days to several months, whereas data from various multiple listings services are updated as fast as every 15 minutes.

As a nationwide brokerage, HouseCanary's participation in a majority of multiple listing services (MLS) across the United States make it uniquely positioned to provide a timely and comprehensive Single Family Home property analysis based only on information from various multiple listings services. On a weekly basis, HouseCanary aggregates and analyzes 22 key metrics for all single-family detached homes observed on HouseCanary's home search platform as part of this Market Pulse.



Figure 1: HouseCanary nationwide brokerage coverage map.

Source: HouseCanary

Executive Summary - Week Ending November 24, 2023

- Market activity in terms of net new listing volume remains sharply down year-over-year.
- Net new listing volume continues lagging contract volume, putting further downward pressure on inventory.
- Listed and closed prices both achieved positive growth on a year-over-year basis in June. List prices appear to have peaked in June while closed prices continue increasing.

Contract Volume and Net New Listing Volume:

- Over the last 52 weeks, 2,460,745 net new listings were placed on the market, and 2,584,363 properties went under contract. This represents a decrease of 21.1% and 15.5%, respectively.
- For the month of November 2023, 157,658 net new listings were placed on the market, and 212,430 properties went under contract. This represents a decrease of 10.9% and 1.2%, respectively, versus November 2022.
- The decrease in net new listings was driven by a 12.3% decrease in new listing volume as well as a 15.4% decrease in removals compared to November 2022.

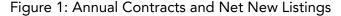
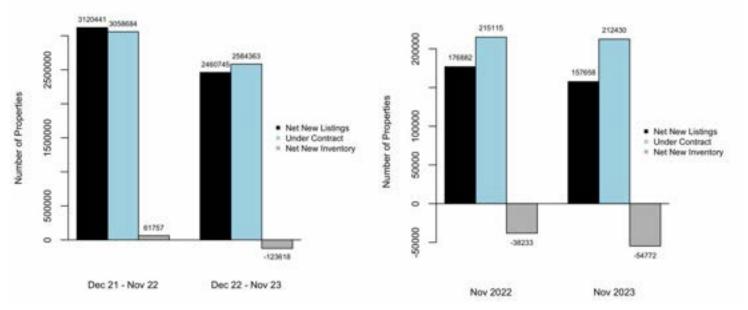


Figure 2: Monthly Contracts and Net New Listings



Source: HouseCanary analysis derived from various MLS data sources

- The interest rate shock is having the biggest impact on net new listing volume which remains sharply down year-over-year. Contract volume is also down year-over-year, but not as much.
- Net new listing and contract volume are trending at multi-year seasonal lows.
- Total inventory is up 1.7% from the same period in 2022, and up 5.8% from 2021. Inventory remains very low from a historical perspective.

Figure 3: Contract versus Net New Listing Volume

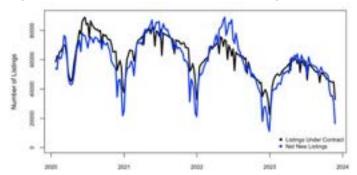
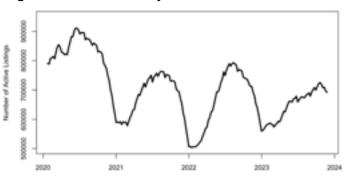


Figure 4: Total Inventory



Source: HouseCanary analysis derived from various MLS data sources

- Median days on market stands at 43. This is down 4.4% from where it was one year prior at 45 days on market.
- Months of inventory currently stands at 4.39 months. The current value implies a seller's market environment

Figure 5: Days on Market

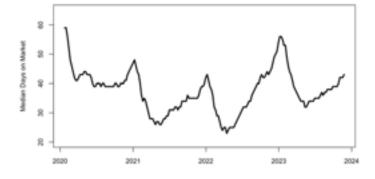
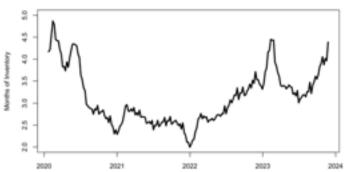


Figure 6: Months of Inventory



Source: HouseCanary analysis derived from various MLS data sources

Contract Volume and Net New Listing Volume by Price Tier:

- Contract volume in November 2023 is down across lower price tiers and up for \$600k-\$1m and \$1m+ price tiers compared to November 2022
- Net new listing volume in November 2023 is down sharply across lower price tiers and up for \$600k-\$1m \$1m+ price tiers compared to November 2022
- The total volume of listings going into contract over the last 52 weeks are down across all price bins compared to the year prior.
- The total volume of net new listings over the last 52 weeks are down across all price bins compared to the year prior.

Figure 7: Net New Listing and Contract Volume Summary, Broken out by Price Tier

| | Net New Listing Volume | | | Contract Volume | | |
|---------------|---|--|--|---|--|--|
| Price Tier | Percent of Total Net New Listings Dec 22-Nov 23 | Percent Change Dec 22-Nov 23 vs Dec 21-Nov 22 | Percent Change Nov 23 vs Nov 22 | Percent of Total Contract Volume Dec 22-Nov23 | Percent Change Dec 22-Nov 23 vs Dec 21-Nov 22 | Percent Change Nov 23 vs Nov 22 |
| \$0-\$200k | 13.7% | -21.9% | -14.2% | 14.4% | -18.0% | -4.0% |
| \$200k-\$400k | 38.9% | -20.2% | -17.6% | 39.5% | -13.4% | -2.9% |
| \$400k-\$600k | 23.4% | -23.3% | -9.5% | 23.3% | -16.5% | -1.4% |
| \$600k-\$1m | 15.8% | -21.3% | 3.6% | 15.3% | -16.3% | 2.0% |
| \$1m+ | 8.2% | -17.6% | 16.7% | 7.5% | -16.6% | 10.3% |
| Total | 100.0% | -21.1% | -10.9% | 100.0% | -15.5% | -1.2% |

Source: HouseCanary analysis derived from various MLS data sources

Single Family Price Activity:

- The median price of all single-family listings in the US was \$429,633 and the median closed price was \$402,891. On a year-over-year basis, the median price of all single-family listings is up 3.1% and the median price of closed listings is up 6.1%. Month-over-month, the median price of single-family listings is down 1.2% and the median price of closed listings is up 0.1%.
- The median price-per-sqft of all listed single-family homes in the US sits at \$225.5 and the median closed price-per-sqft was \$225.4. On a year-over-year basis, the median price-per-sqft of all listed single-family homes is up 2.9% and the median price-per-sqft of closed listings is up 6.9%. Month-over-month, the median price-per-sqft of all listed single-family homes is down 0.6% and the median price-per-sqft of closed listings is down 0.2%.

Figure 8: Median Listed and Closed Price

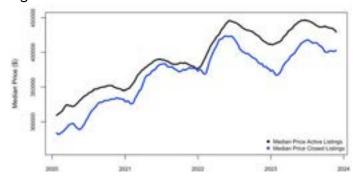
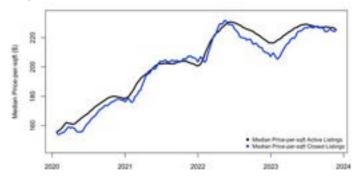
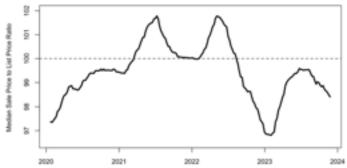


Figure 9: Median Listed and Closed Price-per-sqft



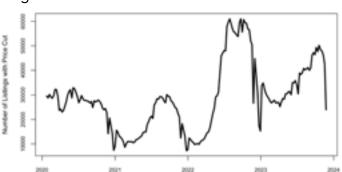
- The sale-to-list-price ratio stands at 98.4% which is well above the lowest value observed in January 2023.
- Price cuts are down 13.8% compared to the same time last year.

Figure 10: Median Sale-to-List Price Ratio



Source: HouseCanary analysis derived from various MLS data sources

Figure 11: Number of Price Cuts



US Single-Family Rental Summary:

- The median price of all single-family rental listings in the US was \$2,544. On a year-over-year basis, the median price of all single-family rental listings is up 2.5%. Month-over-month, the median price of single-family rental listings remains the same.
- Total single family rental inventory is up 26.3% from the same period in 2022, and up 142.5% from 2021.

Figure 12: Rental Inventory

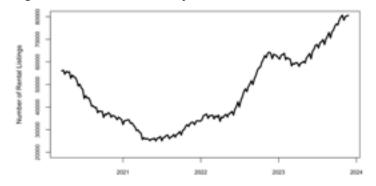
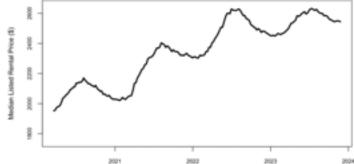


Figure 13: Median Listed Monthly Rental Price



Source: HouseCanary analysis derived from various MLS data sources

State Level Details

Alabama

For week ending 11/24/2023

Key Current Week Market Stats

688 Number of New Listings

(32.2%) Previous Month 1,015 Week of 10/27/2023

(19.2%) Y-O-Y Change 851 Week of 11/25/2022 Days on Market
Listing to Contract

5.0% Previous Month40 Week of 10/27/2023

10.5% Y-O-Y Change **38** Week of 11/25/2022 \$279,900 Median New List Price

0.1% Previous Month **\$279,700** Week of 10/27/2023

(0.0%) Y-O-Y Change \$280,000 Week of 11/25/2022 Listings Under Contract

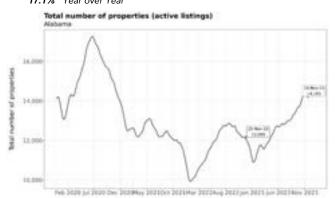
(36.0%) Previous Month 764 Week of 10/27/2023

(24.7%) Y-O-Y Change 649 Week of 11/25/2022

Listing Inventory Levels

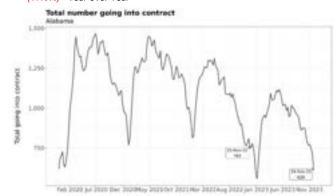
Active

(0.4%) Week over Week(1.2%) Month over Month17.1% Year over Year



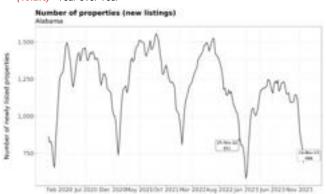
Entering Contract

(12.0%) Week over Week(18.0%) Month over Month(17.6%) Year over Year



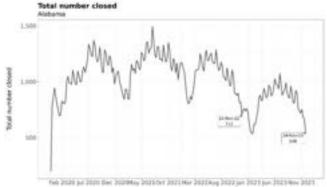
New Listings

(12.2%) Week over Week(32.2%) Month over Month(19.2%) Year over Year



Closings

(15.6%) Week over Week(22.5%) Month over Month(21.6%) Year over Year



Alabama

For week ending 11/24/2023

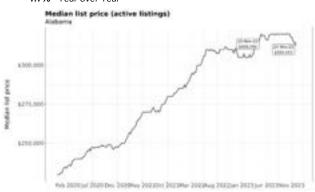
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.2%) Week over Week (1.1%) Month over Month

1.7% Year over Year

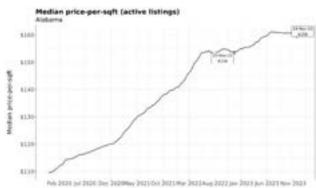


Median Price Per-Sq-Ft - Active

(0.2%) Week over Week

(0.7%) Month over Month

3.2% Year over Year

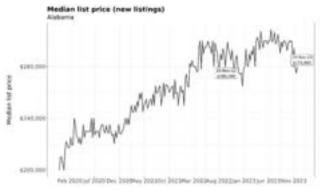


Median Price - New

1.8% Week over Week

0.1% Month over Month

(0.0%) Year over Year

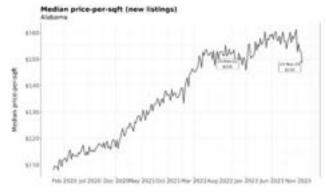


Median Price Per-Sq-Ft - New

(2.1%) Week over Week

(2.0%) Month over Month

(0.7%) Year over Year

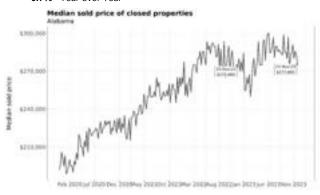


Median Price - Closed

(2.2%) Week over Week

(4.8%) Month over Month

0.7% Year over Year

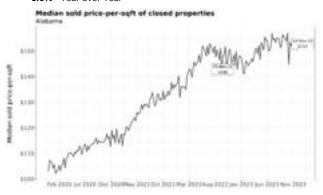


Median Price Per-Sq-Ft - Closed

(1.7%) Week over Week

(2.8%) Month over Month

3.3% Year over Year



Alabama

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

705 Number of Listings With Price Change

(25.2%) Previous Month 943 Week of 10/27/2023

1.4% Y-O-Y Change695 Week of 11/25/2022

Number of Listings with Price Drop

(25.8%) Previous Month 889 Week of 10/27/2023

5.8% Y-O-Y Change624 Week of 11/25/2022

Number of Removed Listings

12.9% Previous Month **209** Week of 10/27/2023

16.3% Y-O-Y Change **203** Week of 11/25/2022

Median Days to First Price Reduction

28.6% Previous Month21 Week of 10/27/2023

3.8% Y-O-Y Change

26 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(19.2%) Week over Week(25.2%) Month over Month

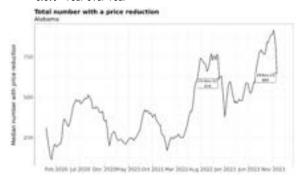
1.4% Year over Year



Number of Listings with Price Drop

(19.1%) Week over Week (25.8%) Month over Month

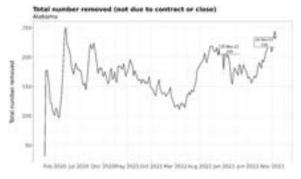
5.8% Year over Year



Number of Removed Listings

(3.3%) Week over Week12.9% Month over Month

16.3% Year over Year

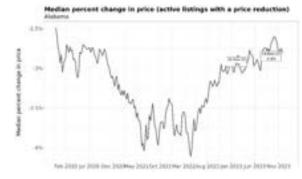


Median % Price Drop

(0.7%) Week over Week

(0.7%) Month over Month

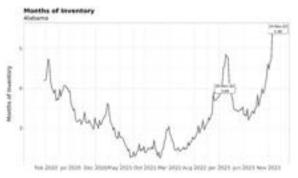
7.7% Year over Year



Months of Inventory

15.9% Week over Week18.9% Month over Month

42.7% Year over Year

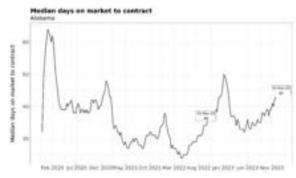


Median Days to Contract

2.4% Week over Week

10.3% Month over Month

10.3% Year over Year



Alaska

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(45.3%) Previous Month **75** Week of 10/27/2023

(4.7%) Y-O-Y Change 43 Week of 11/25/2022 Days on Market **Listing to Contract**

(20.7%) Previous Month 58 Week of 10/27/2023

(23.3%) Y-O-Y Change

60 Week of 11/25/2022

Median New \$399,900 **List Price**

1.2% Previous Month **\$395,000** Week of 10/27/2023

2.7% Y-O-Y Change

\$389,500 Week of 11/25/2022

Listings Under Contract

(65.8%) Previous Month

73 Week of 10/27/2023

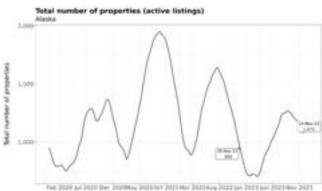
(41.9%) Y-O-Y Change 43 Week of 11/25/2022

Listing Inventory Levels

<u>Active</u>

(1.9%) Week over Week (8.4%) Month over Month

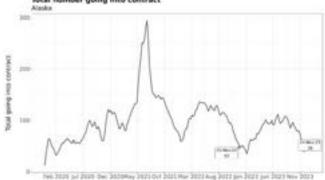
12.2% Year over Year



Entering Contract

(24.0%) Week over Week (51.9%) Month over Month (24.0%) Year over Year

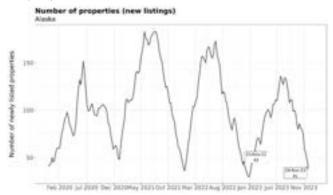
Total number going into contract



New Listings

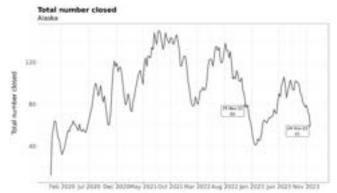
(14.6%) Week over Week (45.3%) Month over Month

(4.7%) Year over Year



Closings

(12.9%)Week over Week (20.8%) Month over Month (23.8%) Year over Year



Alaska

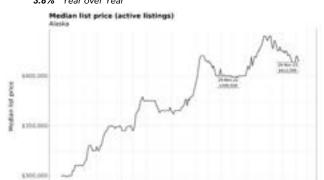
For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

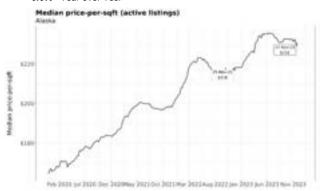
0.0% Week over Week1.2% Month over Month3.8% Year over Year



Avia 2000 (ur. 2020 Dec. 2020 Avia 2023 Dec. 2023 Avia 2023 Avia 2023 Avia 2023 Avia 2023 Avia 2023 Avia 2023

Median Price Per-Sq-Ft - Active

0.0% Week over Week(0.7%) Month over Month5.8% Year over Year



Median Price - New

7.4% Week over Week1.2% Month over Month

2.7% Year over Year

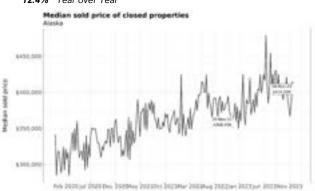


Median Price Per-Sq-Ft - New

(5.3%) Week over Week (9.6%) Month over Month (5.5%) Year over Year

Median Price - Closed

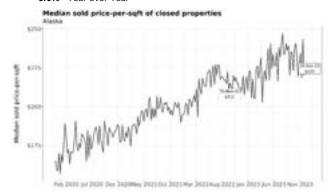
0.0% Week over Week9.0% Month over Month12.4% Year over Year



Median Price Per-Sq-Ft - Closed

(9.5%) Week over Week (3.8%) Month over Month

3.6% Year over Year



Alaska

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

None Number of Listings With Price Change

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 None with

Number of Listings with Price Drop

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 None

Number of Removed Listings

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 None

Median Days to First Price Reduction

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Listings with Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Removed Listings

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



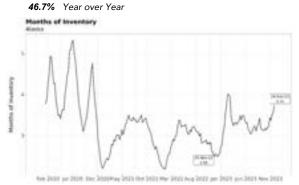
Median % Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



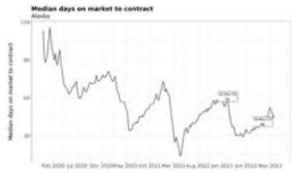
Months of Inventory

5.1% Week over Week 8.7% Month over Month



Median Days to Contract

(2.1%) Week over Week (11.5%) Month over Month (17.9%) Year over Year



Arizona

For week ending 11/24/2023

Key Current Week Market Stats

Number of 1168 **New Listings**

(36.4%) Previous Month 1,837 Week of 10/27/2023

(16.8%) Y-O-Y Change 1,404 Week of 11/25/2022 Days on Market **Listing to Contract**

(4.5%) Previous Month 44 Week of 10/27/2023

(17.6%) Y-O-Y Change 51 Week of 11/25/2022

Median New \$484,450 **List Price**

(3.1%) Previous Month **\$499,900** Week of 10/27/2023

7.7% Y-O-Y Change **\$450,000** Week of 11/25/2022

Listings Under Contract

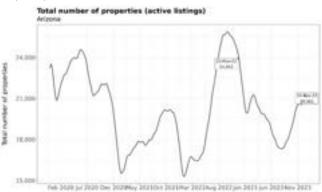
(9.8%) Previous Month **1,211** Week of 10/27/2023

2.4% Y-O-Y Change **1,066** Week of 11/25/2022

Listing Inventory Levels

Active

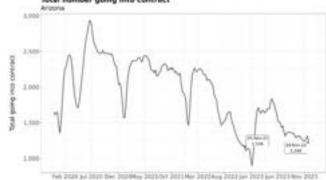
(0.8%) Week over Week 0.2% Month over Month (14.7%) Year over Year



Entering Contract

(5.1%) Week over Week 0.4% Month over Month 8.9% Year over Year

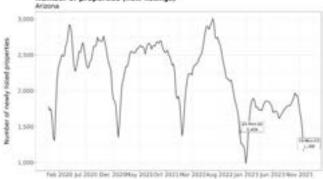
Total number going into contract



New Listings

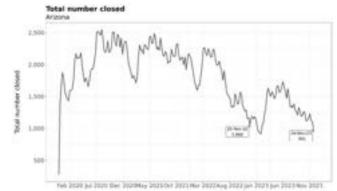
(19.8%) Week over Week (36.4%) Month over Month (16.8%) Year over Year

Number of properties (new listings)



Closings

(9.9%)Week over Week (14.4%) Month over Month (6.5%) Year over Year



Arizona

For week ending 11/24/2023

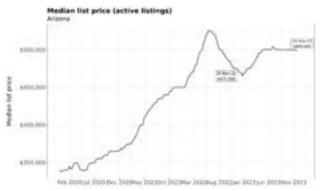
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.0% Week over Week (0.2%) Month over Month

5.3% Year over Year

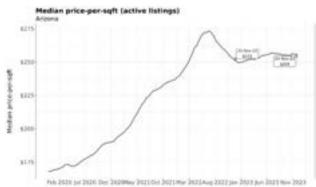


Median Price Per-Sq-Ft - Active

(0.1%) Week over Week

(0.2%) Month over Month

1.7% Year over Year

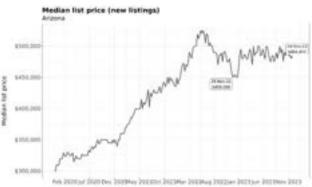


Median Price - New

0.9% Week over Week

(3.1%) Month over Month

7.7% Year over Year

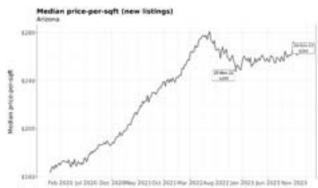


Median Price Per-Sq-Ft - New

0.1% Week over Week

(4.0%) Month over Month

4.6% Year over Year

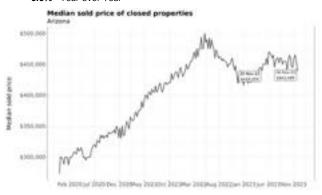


Median Price - Closed

(2.5%) Week over Week

(0.3%) Month over Month

5.8% Year over Year

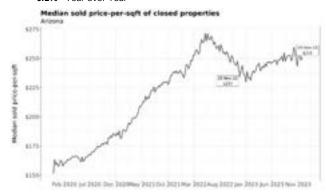


Median Price Per-Sq-Ft - Closed

1.1% Week over Week

3.2% Month over Month

6.2% Year over Year



Arizona

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

1789 Number of Listings With Price Change

> (21.6%) Previous Month 2,282 Week of 10/27/2023

> (28.8%) Y-O-Y Change 2,512 Week of 11/25/2022

1618 Number of Listings with Price Drop

(19.2%) Previous Month 2,003 Week of 10/27/2023

(33.2%) Y-O-Y Change 2,421 Week of 11/25/2022 427 Number of Removed Listings

9.8% Previous Month389 Week of 10/27/2023

(39.4%) Y-O-Y Change 705 Week of 11/25/2022 Median Days to First
Price Reduction

14.3% Previous Month

21 Week of 10/27/20230.0% Y-O-Y Change

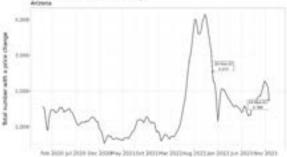
24 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(14.9%) Week over Week(21.6%) Month over Month(28.8%) Year over Year

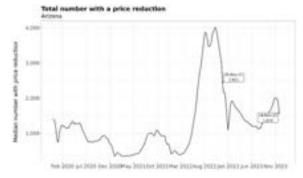
Total number with a price change



Number of Listings with Price Drop

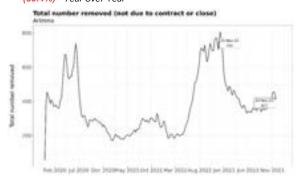
(15.3%) Week over Week (19.2%) Month over Month

(33.2%) Year over Year



Number of Removed Listings

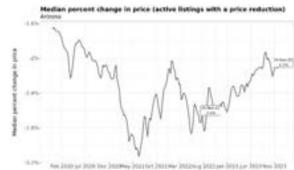
(4.5%) Week over Week9.8% Month over Month(39.4%) Year over Year



Median % Price Drop

(1.0%) Week over Week
1.4% Month over Month

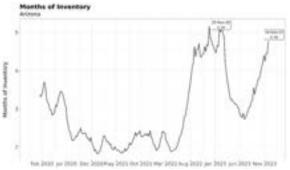
16.2% Year over Year



Months of Inventory

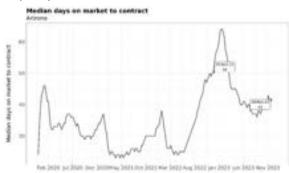
7.4% Week over Week8.6% Month over Month

(7.4%) Year over Year



Median Days to Contract

2.4% Week over Week5.0% Month over Month(16.0%) Year over Year



Arkansas

For week ending 11/24/2023

Key Current Week Market Stats

418 Number of New Listings

(37.0%) Previous Month 664 Week of 10/27/2023

(20.2%) Y-O-Y Change 524 Week of 11/25/2022 Days on Market
Listing to Contract

0.0% Previous Month32 Week of 10/27/2023

14.3% Y-O-Y Change **28** Week of 11/25/2022 \$275,000 Median New List Price

1.9% Previous Month **\$269,950** Week of 10/27/2023

5.8% Y-O-Y Change **\$259,900** Week of 11/25/2022

333 Listings Under Contract

(30.9%) Previous Month 482 Week of 10/27/2023

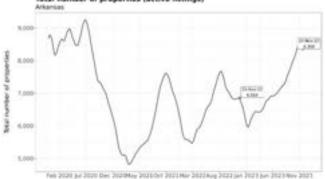
9.2% Y-O-Y Change305 Week of 11/25/2022

Listing Inventory Levels

Active

(0.8%) Week over Week(2.0%) Month over Month21.8% Year over Year

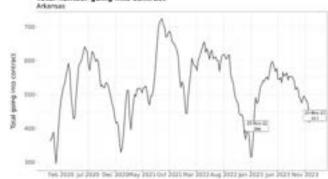
Total number of properties (active listings)



Entering Contract

(11.1%) Week over Week(15.8%) Month over Month8.0% Year over Year

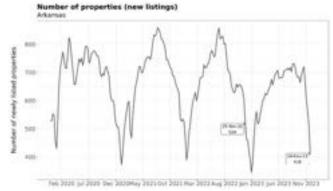
Total number going into contract



New Listings

(18.2%) Week over Week(37.0%) Month over Month(20.2%) Year over Year

(20:270) Teal over real



Closings

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Arkansas

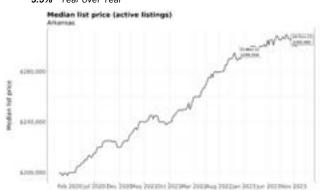
For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

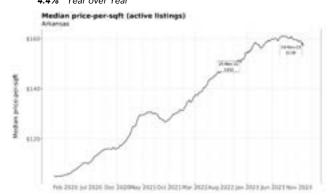
Median Price - Active

0.0% Week over Week0.0% Month over Month3.5% Year over Year



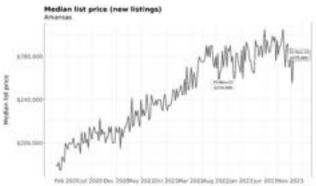
Median Price Per-Sq-Ft - Active

0.1% Week over Week(0.3%) Month over Month4.4% Year over Year



Median Price - New

0.0% Week over Week1.9% Month over Month5.8% Year over Year



Median Price Per-Sq-Ft - New

0.5% Week over Week0.7% Month over Month0.7% Year over Year



Median Price - Closed

N/A% Week over Week
N/A% Month over Month
N/A% Year over Year



Median Price Per-Sq-Ft - Closed

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Arkansas

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings
With Price Change

(12.3%) Previous Month 495 Week of 10/27/2023

16.7% Y-O-Y Change **372** Week of 11/25/2022

Number of Listings with Price Drop

(17.0%) Previous Month 471 Week of 10/27/2023

10.8% Y-O-Y Change353 Week of 11/25/2022

None Number of Removed Listings

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 Median Days to First Price Reduction

16.7% Previous Month

24 Week of 10/27/2023

40.0% Y-O-Y Change **20** Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(14.1%) Week over Week(12.3%) Month over Month16.7% Year over Year

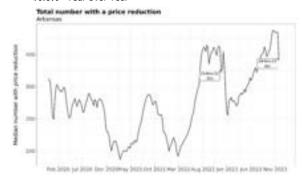
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than below that detailed the December December December December December 2000 than detail the December December December December 2000 than Decem

Number of Listings with Price Drop

(16.6%) Week over Week (17.0%) Month over Month

10.8% Year over Year



Number of Removed Listings

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year

DATA NOT AVAILABLE

Median % Price Drop

1.0% Week over Week(3.8%) Month over Month(2.0%) Year over Year

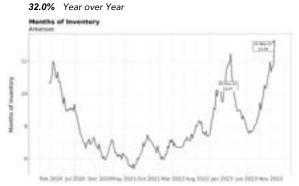
Median percent change in price (active listings with a price reduction)

Advantage

The State of the State of

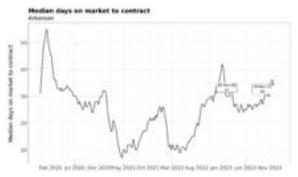
Months of Inventory

13.5% Week over Week 11.1% Month over Month



Median Days to Contract

(2.8%) Week over Week16.7% Month over Month12.9% Year over Year



California

For week ending 11/24/2023

Key Current Week Market Stats

2631

Number of **New Listings**

(32.2%) Previous Month 3,881 Week of 10/27/2023

(9.6%) Y-O-Y Change **2,909** Week of 11/25/2022 Days on Market **Listing to Contract**

0.0% Previous Month 34 Week of 10/27/2023

(22.7%) Y-O-Y Change 44 Week of 11/25/2022

Median New \$739,450 **List Price**

(13.0%) Previous Month **\$849,974** Week of 10/27/2023

3.3% Y-O-Y Change **\$716,046** Week of 11/25/2022

Listings Under 2005 Contract

(34.4%) Previous Month **3,058** Week of 10/27/2023

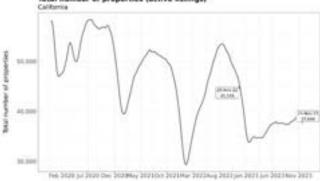
(12.2%) Y-O-Y Change **2,284** Week of 11/25/2022

Listing Inventory Levels

Active

(1.6%) Week over Week (3.4%) Month over Month (16.6%) Year over Year

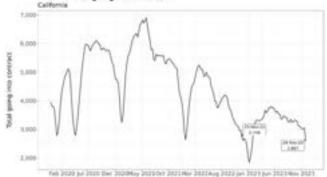
Total number of properties (active listings)



Entering Contract

(11.8%) Week over Week (12.7%) Month over Month (1.9%) Year over Year

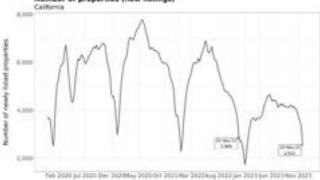
Total number going into contract



New Listings

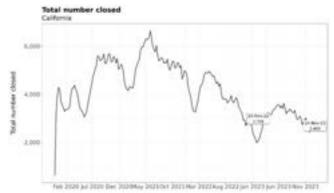
(20.4%) Week over Week (32.2%) Month over Month (9.6%) Year over Year

Number of properties (new listings)



Closings

(13.1%) Week over Week (17.9%) Month over Month (11.1%) Year over Year



California

For week ending 11/24/2023

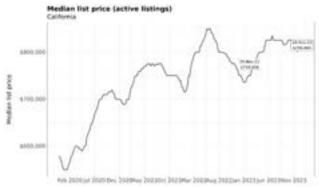
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(1.9%) Week over Week (3.0%) Month over Month

5.4% Year over Year

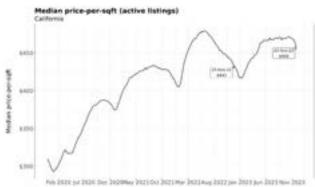


Median Price Per-Sq-Ft - Active

(1.2%) Week over Week

(2.4%) Month over Month

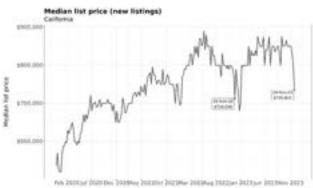
5.8% Year over Year



Median Price - New

(7.5%) Week over Week (13.0%) Month over Month

3.3% Year over Year



Median Price Per-Sq-Ft - New

(7.7%) Week over Week

(10.9%) Month over Month

5.1% Year over Year

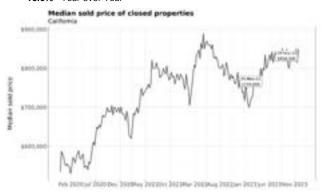


Median Price - Closed

4.3% Week over Week

3.0% Month over Month

13.5% Year over Year

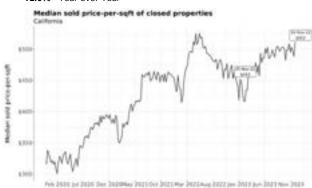


Median Price Per-Sq-Ft - Closed

4.7% Week over Week

3.4% Month over Month

12.9% Year over Year



California

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

1764 Number of Listings With Price Change

> (22.6%) Previous Month 2,280 Week of 10/27/2023

> (40.2%) Y-O-Y Change 2,952 Week of 11/25/2022

Number of Listings with Price Drop

(23.2%) Previous Month 2,068 Week of 10/27/2023

(42.4%) Y-O-Y Change 2,757 Week of 11/25/2022 973 Number of Removed Listings

4.8% Previous Month **928** Week of 10/27/2023

(25.2%) Y-O-Y Change

1,301 Week of 11/25/2022

Median Days to First Price Reduction

12.5% Previous Month

24 Week of 10/27/2023

(6.9%) Y-O-Y Change

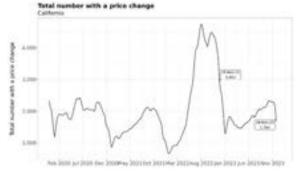
29 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(17.4%) Week over Week (22.6%) Month over Month

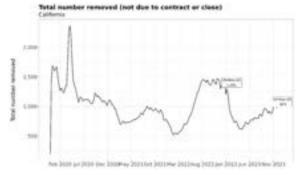
(40.2%) Year over Year



Number of Removed Listings

(3.6%) Week over Week
4.8% Month over Month

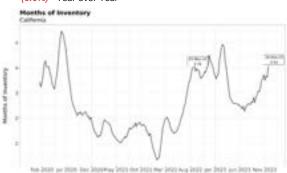
(25.2%) Year over Year



Months of Inventory

6.6% Week over Week5.4% Month over Month

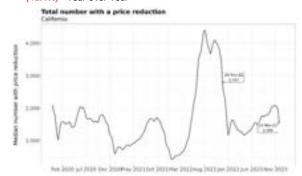
(5.6%) Year over Year



Number of Listings with Price Drop

(17.5%) Week over Week(23.2%) Month over Month

(42.4%) Year over Year



Median % Price Drop

2.0% Week over Week

7.3% Month over Month

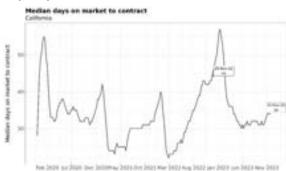
9.5% Year over Year



Median Days to Contract

0.0% Week over Week3.0% Month over Month

(22.7%) Year over Year



Colorado

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(44.1%) Previous Month 1,113 Week of 10/27/2023

(19.7%) Y-O-Y Change 775 Week of 11/25/2022 Days on Market **Listing to Contract**

9.3% Previous Month 43 Week of 10/27/2023

(6.0%) Y-O-Y Change **50** Week of 11/25/2022

Median New \$550,000 **List Price**

(8.3%) Previous Month **\$599,962** Week of 10/27/2023

(4.3%) Y-O-Y Change **\$575,000** Week of 11/25/2022

Listings Under Contract

(26.0%) Previous Month 993 Week of 10/27/2023

(0.3%) Y-O-Y Change **737** Week of 11/25/2022

Listing Inventory Levels

<u>Active</u>

(3.0%) Week over Week (9.2%) Month over Month 0.8% Year over Year



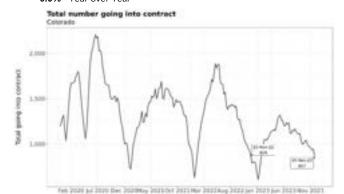




Feb 2020 Jul 2020 Dec 2020May 20210cm 2021May 2022May 2022 jun 2021 jun 2023May 2023

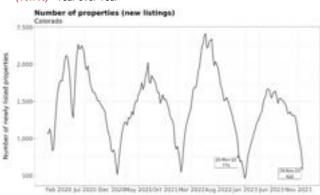
Entering Contract

(8.1%) Week over Week (10.8%) Month over Month 0.9% Year over Year



New Listings

(24.1%) Week over Week (44.1%) Month over Month (19.7%) Year over Year



Closings

(16.6%) Week over Week (18.0%) Month over Month (17.8%) Year over Year



Colorado

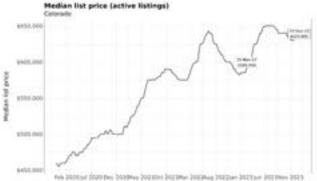
For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

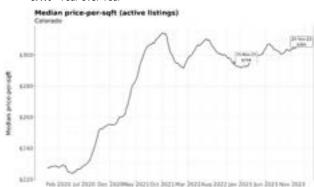
0.0% Week over Week (0.8%) Month over Month 6.8% Year over Year



Median Price Per-Sq-Ft - Active

(0.2%) Week over Week 0.0% Month over Month

3.4% Year over Year

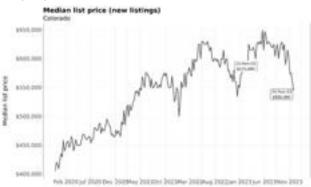


Median Price - New

(1.8%) Week over Week

(8.3%) Month over Month

(4.3%) Year over Year



Median Price Per-Sq-Ft - New

(3.3%) Week over Week

(8.1%) Month over Month

(2.5%) Year over Year

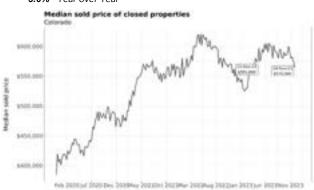


Median Price - Closed

(0.9%) Week over Week

(3.2%) Month over Month

3.6% Year over Year

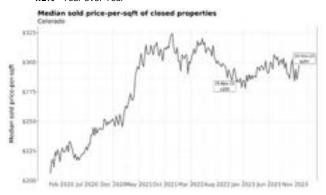


Median Price Per-Sq-Ft - Closed

2.2% Week over Week

4.6% Month over Month

4.2% Year over Year



Colorado

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

1081 Number of Listings With Price Change

With Price Change

(29.3%) Previous Month 1,530 Week of 10/27/2023

(14.0%) Y-O-Y Change 1,257 Week of 11/25/2022 987 Number of Listings with Price Drop

(31.5%) Previous Month 1,440 Week of 10/27/2023

(19.3%) Y-O-Y Change 1,223 Week of 11/25/2022 Number of Removed Listings

19.0% Previous Month331 Week of 10/27/2023

9.4% Y-O-Y Change360 Week of 11/25/2022

Median Days to First
Price Reduction

30.0% Previous Month **20** Week of 10/27/2023

30.0% Y-O-Y Change

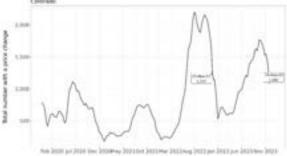
20 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(20.6%) Week over Week(29.3%) Month over Month(14.0%) Year over Year

Total number with a price change Colorado

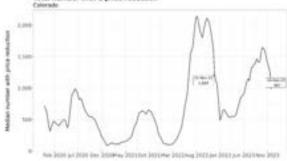


(19.3%) Year over Year

Number of Listings with Price Drop

(20.9%) Week over Week (31.5%) Month over Month

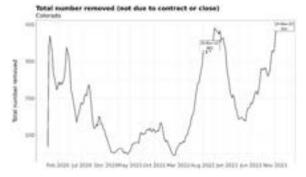
etal number with a price reduction.



Number of Removed Listings

0.8% Week over Week19.0% Month over Month

9.4% Year over Year

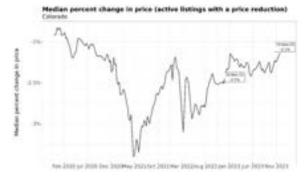


Median % Price Drop

0.9% Week over Week

4.9% Month over Month

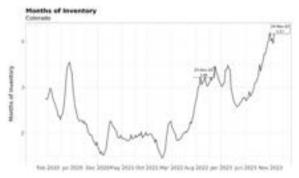
14.7% Year over Year



Months of Inventory

7.8% Week over Week1.4% Month over Month

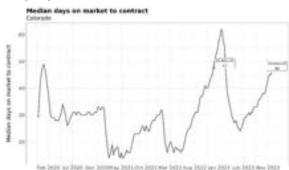
23.4% Year over Year



Median Days to Contract

2.2% Week over Week9.5% Month over Month

(2.1%) Year over Year



Connecticut

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(25.7%) Previous Month 612 Week of 10/27/2023

1.3% Y-O-Y Change 449 Week of 11/25/2022 **Davs on Market Listing to Contract**

(17.1%) Previous Month **35** Week of 10/27/2023

(34.1%) Y-O-Y Change

44 Week of 11/25/2022

Median New \$374,900 **List Price**

(9.9%) Previous Month **\$415,900** Week of 10/27/2023

13.6% Y-O-Y Change \$329,900 Week of 11/25/2022 **Listings Under** Contract

(9.2%) Previous Month **599** Week of 10/27/2023

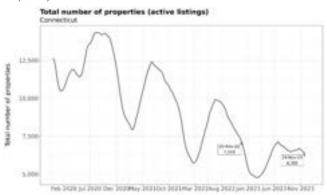
32.0% Y-O-Y Change

412 Week of 11/25/2022

Listing Inventory Levels

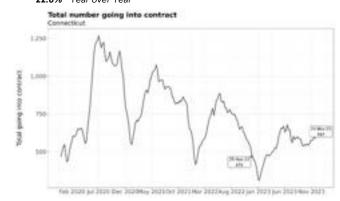
Active

(1.0%) Week over Week (4.4%) Month over Month (10.3%) Year over Year



Entering Contract

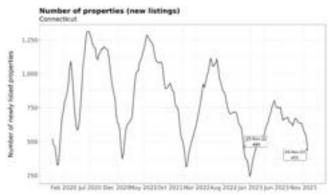
(2.5%) Week over Week 2.1% Month over Month 22.8% Year over Year



New Listings

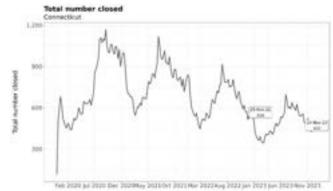
(14.6%) Week over Week (25.7%) Month over Month

1.3% Year over Year



Closings

(14.7%) Week over Week (11.9%) Month over Month (18.2%) Year over Year



Connecticut

For week ending 11/24/2023

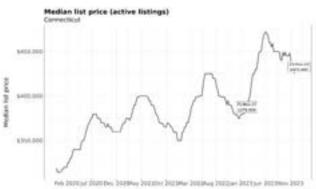
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.9%) Week over Week (5.2%) Month over Month

11.9% Year over Year

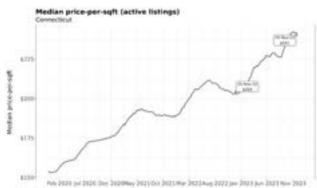


Median Price Per-Sq-Ft - Active

(0.1%) Week over Week

(0.3%) Month over Month

18.8% Year over Year



Median Price - New

(1.2%) Week over Week(9.9%) Month over Month

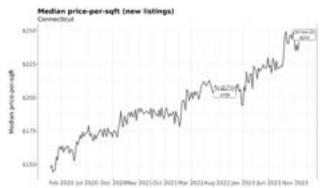
13.6% Year over Year



Median Price Per-Sq-Ft - New

2.8% Week over Week
(0.5%) Month over Month

15.6% Year over Year



Median Price - Closed

(3.8%) Week over Week (3.8%) Month over Month

11.0% Year over Year

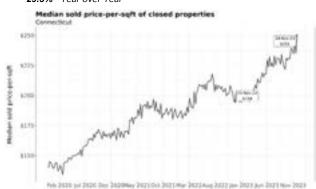


Median Price Per-Sq-Ft - Closed

6.7% Week over Week

5.5% Month over Month

29.3% Year over Year



Connecticut

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings 206 With Price Change

(23.1%) Previous Month 268 Week of 10/27/2023

(27.2%) Y-O-Y Change 283 Week of 11/25/2022

Number of Listings with Price Drop

(22.7%) Previous Month **256** Week of 10/27/2023

(27.7%) Y-O-Y Change **274** Week of 11/25/2022

Number of None **Removed Listings**

> N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change N/A Week of 11/25/2022

Median Days to First **Price Reduction**

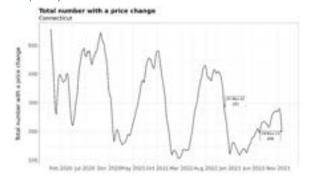
(18.2%) Previous Month **22** Week of 10/27/2023

(10.0%) Y-O-Y Change 20 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

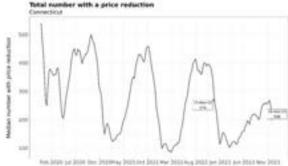
(19.8%) Week over Week (23.1%) Month over Month (27.2%) Year over Year



Number of Listings with Price Drop

(20.2%) Week over Week (22.7%) Month over Month (27.7%) Year over Year

Total number with a price reduction



Number of Removed Listings

N/A% Week over Week N/A% Month over Month N/A% Year over Year



Median % Price Drop

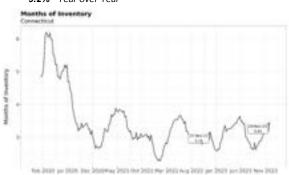
(1.0%) Week over Week (4.7%) Month over Month (2.3%) Year over Year

Median percent change in price (active listings with a price reduction) Am 2000 jul 2000 line 2000 May 2003 for 2003 May 2003

Months of Inventory

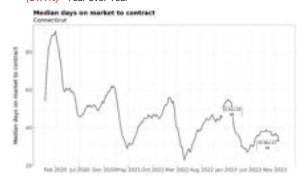
9.2% Week over Week 3.9% Month over Month

9.2% Year over Year



Median Days to Contract

(5.6%) Week over Week (5.6%) Month over Month (24.4%) Year over Year



Delaware

For week ending 11/24/2023

Key Current Week Market Stats

172 Number of New Listings

(24.6%) Previous Month 228 Week of 10/27/2023

(10.9%) Y-O-Y Change 193 Week of 11/25/2022 Days on Market
Listing to Contract

5.6% Previous Month36 Week of 10/27/2023

5.6% Y-O-Y Change

36 Week of 11/25/2022

\$392,245 Median New List Price

4.6% Previous Month **\$375,000** Week of 10/27/2023

12.8% Y-O-Y Change **\$347,700** Week of 11/25/2022

157 Listings Under Contract

(20.7%) Previous Month 198 Week of 10/27/2023

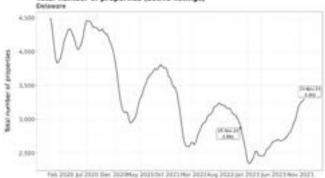
(10.3%) Y-O-Y Change 175 Week of 11/25/2022

Listing Inventory Levels

Active

0.6% Week over Week2.4% Month over Month14.2% Year over Year

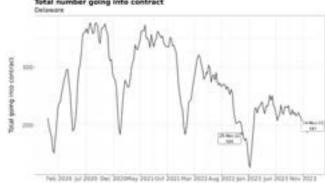
Total number of properties (active listings)



Entering Contract

(8.8%) Week over Week (8.8%) Month over Month (1.1%) Year over Year

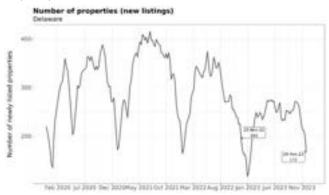
Total number going into contract



New Listings

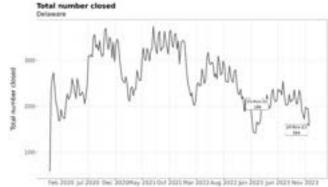
(14.4%) Week over Week (24.6%) Month over Month

(10.9%) Year over Year



Closings

(15.9%) Week over Week(4.7%) Month over Month(13.2%) Year over Year



Delaware

For week ending 11/24/2023

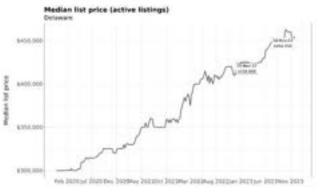
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

1.1% Week over Week
(1.1%) Month over Month

11.0% Year over Year

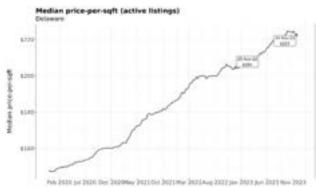


Median Price Per-Sq-Ft - Active

0.1% Week over Week

(0.3%) Month over Month

9.4% Year over Year

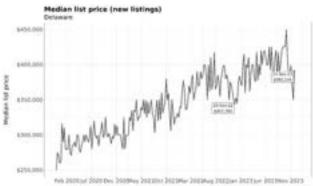


Median Price - New

12.1% Week over Week

4.6% Month over Month

12.8% Year over Year

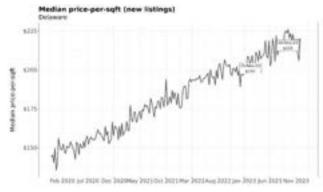


Median Price Per-Sq-Ft - New

6.8% Week over Week

3.7% Month over Month

12.0% Year over Year

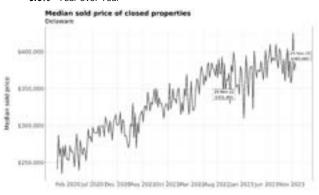


Median Price - Closed

2.7% Week over Week

7.7% Month over Month

9.6% Year over Year

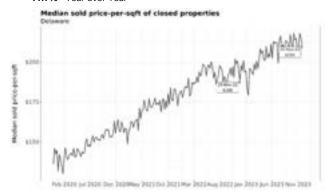


Median Price Per-Sq-Ft - Closed

(2.2%) Week over Week

1.1% Month over Month

11.7% Year over Year



Delaware

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

None Number of Listings With Price Change

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 None

Number of Listings with Price Drop

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 None

Number of Removed Listings

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 None

Median Days to First Price Reduction

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Listings with Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Removed Listings

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



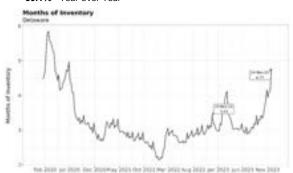
Median % Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



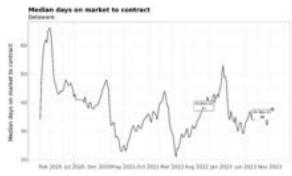
Months of Inventory

15.2% Week over Week14.7% Month over Month39.1% Year over Year



Median Days to Contract

0.0% Week over Week8.6% Month over Month(7.3%) Year over Year



District of Columbia

For week ending 11/24/2023

Key Current Week Market Stats

30 Number of New Listings

(25.0%) Previous Month 40 Week of 10/27/2023

(14.3%) Y-O-Y Change 35 Week of 11/25/2022 40 Days on Market Listing to Contract

(14.9%) Previous Month 47 Week of 10/27/2023

(7.0%) Y-O-Y Change

43 Week of 11/25/2022

\$700,000 Median New List Price

(16.2%) Previous Month \$835,000 Week of 10/27/2023

(6.5%) Y-O-Y Change

\$749,000 Week of 11/25/2022

17 Listings Under Contract

(32.0%) Previous Month

25 Week of 10/27/2023

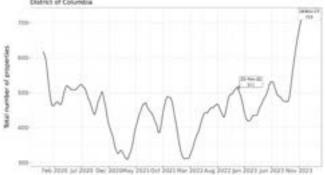
(41.4%) Y-O-Y Change 29 Week of 11/25/2022

Listing Inventory Levels

Active

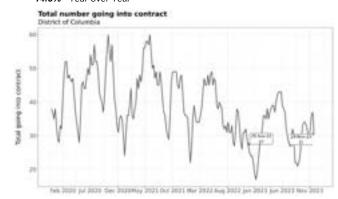
1.4% Week over Week8.4% Month over Month41.5% Year over Year

Total number of properties (active listings)



Entering Contract

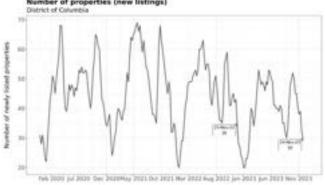
(16.2%) Week over Week10.7% Month over Month14.8% Year over Year



New Listings

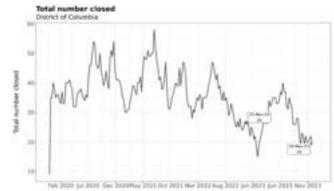
(6.2%) Week over Week (25.0%) Month over Month (14.3%) Year over Year

Number of properties (new listings)



Closings

(9.1%) Week over Week0.0% Month over Month(23.1%) Year over Year



District of Columbia

For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

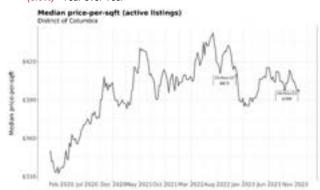
Median Price - Active

0.0% Week over Week (3.0%) Month over Month (5.8%) Year over Year



Median Price Per-Sq-Ft - Active

0.4% Week over Week (1.5%) Month over Month (3.0%) Year over Year



Median Price - New

24.1% Week over Week (16.2%) Month over Month (6.5%) Year over Year



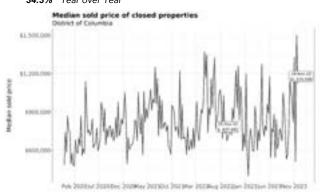
Median Price Per-Sq-Ft - New

8.8% Week over Week (17.0%) Month over Month 7.0% Year over Year



Median Price - Closed

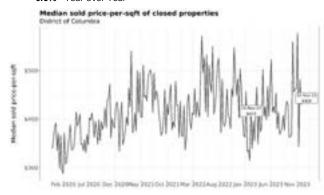
(25.0%) Week over Week 37.2% Month over Month 34.3% Year over Year



Median Price Per-Sq-Ft - Closed

(10.9%) Week over Week (7.2%) Month over Month

6.5% Year over Year



District of Columbia

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

None

Number of Listings With Price Change

None

Number of Listings with Price Drop

Number of None **Removed Listings**

None

Median Days to First Price Reduction

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Previous Month **N/A** Week of 10/27/2023 N/A% Previous Month **N/A** Week of 10/27/2023 N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 N/A% Y-O-Y Change **N/A** Week of 11/25/2022 N/A% Y-O-Y Change

N/A% Y-O-Y Change

N/A Week of 11/25/2022

N/A Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

N/A% Week over Week N/A% Month over Month N/A% Year over Year



Number of Listings with Price Drop

N/A% Week over Week N/A% Month over Month N/A% Year over Year



Number of Removed Listings

N/A% Week over Week N/A% Month over Month N/A% Year over Year



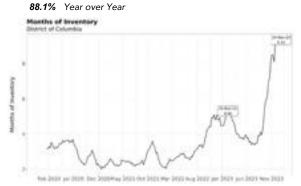
Median % Price Drop

N/A% Week over Week N/A% Month over Month N/A% Year over Year



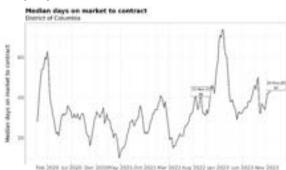
Months of Inventory

15.2% Week over Week 13.4% Month over Month



Median Days to Contract

0.0% Week over Week 13.2% Month over Month (6.5%) Year over Year



Florida

For week ending 11/24/2023

Key Current Week Market Stats

4641 Num

Number of New Listings

(25.6%) Previous Month 6,235 Week of 10/27/2023

(3.6%) Y-O-Y Change 4,812 Week of 11/25/2022 Days on Market
Listing to Contract

0.0% Previous Month50 Week of 10/27/2023

(5.7%) Y-O-Y Change

53 Week of 11/25/2022

\$469,900 Median New List Price

(1.1%) Previous Month \$475,000 Week of 10/27/2023

9.5% Y-O-Y Change

\$429,000 Week of 11/25/2022

3023 Listings Under Contract

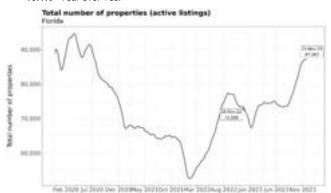
(28.5%) Previous Month 4,226 Week of 10/27/2023

(5.6%) Y-O-Y Change 3,201 Week of 11/25/2022

Listing Inventory Levels

Active

0.2% Week over Week1.2% Month over Month19.4% Year over Year



Entering Contract

(9.7%) Week over Week(12.4%) Month over Month5.4% Year over Year

Total number going into contract
flurids

1,000

0,000

1,000

1,000

1,000

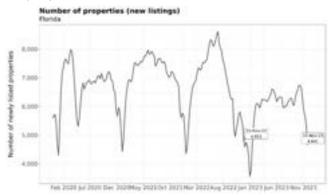
1,000

1,000

Feb 2020 per 2020 Dec 2020 May 2023 Oct 2023 May 2023 Aug 2022 per 2023 per 2023 May 2023

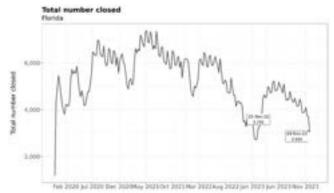
New Listings

(13.2%) Week over Week(25.6%) Month over Month(3.6%) Year over Year



Closings

(14.5%) Week over Week(19.1%) Month over Month(3.8%) Year over Year



Florida

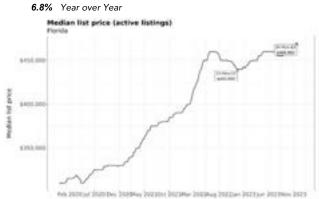
For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

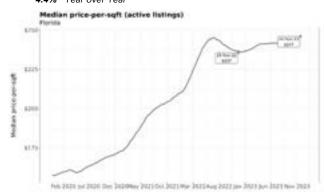
Median Price - Active

0.1% Week over Week1.1% Month over Month



Median Price Per-Sq-Ft - Active

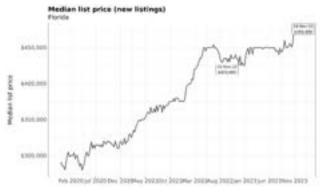
0.3% Week over Week1.2% Month over Month4.4% Year over Year



Median Price - New

(0.0%) Week over Week (1.1%) Month over Month

9.5% Year over Year



Median Price Per-Sq-Ft - New

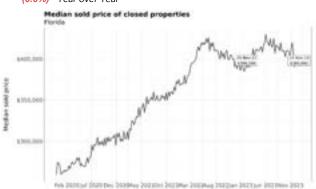
1.1% Week over Week1.3% Month over Month

11.6% Year over Year



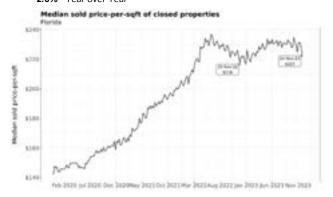
Median Price - Closed

(4.9%) Week over Week(2.5%) Month over Month(0.0%) Year over Year



Median Price Per-Sq-Ft - Closed

(2.4%) Week over Week (0.6%) Month over Month 2.6% Year over Year



Florida

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

6883 Number of Listings With Price Change

With Price Change

(13.5%) Previous Month 7,957 Week of 10/27/2023

13.6% Y-O-Y Change **6,060** Week of 11/25/2022

6308 Number of Listings with Price Drop

(14.7%) Previous Month 7,392 Week of 10/27/2023

9.2% Y-O-Y Change

5,776 Week of 11/25/2022

1564 Number of Removed Listings

0.9% Previous Month

1,550 Week of 10/27/2023

0.6% Y-O-Y Change **1,554** Week of 11/25/2022 Median Days to First
Price Reduction

8.7% Previous Month23 Week of 10/27/2023

13.6% Y-O-Y Change

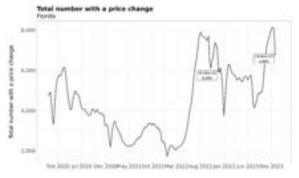
22 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(14.1%) Week over Week (13.5%) Month over Month

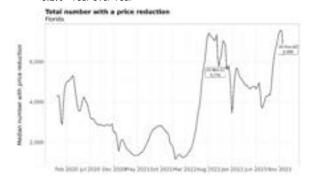
13.6% Year over Year



Number of Listings with Price Drop

(15.1%) Week over Week (14.7%) Month over Month

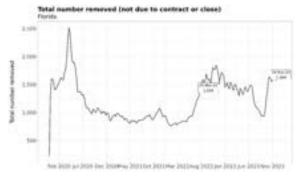
9.2% Year over Year



Number of Removed Listings

(3.1%) Week over Week
0.9% Month over Month

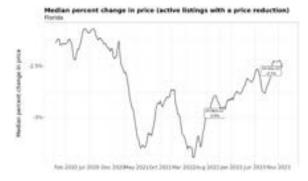
0.6% Year over Year



Median % Price Drop

(0.8%) Week over Week (1.2%) Month over Month

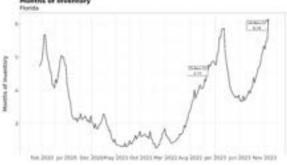
14.1% Year over Year



Months of Inventory

11.4% Week over Week15.0% Month over Month28.7% Year over Year

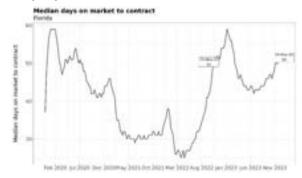
Months of Inventory



Median Days to Contract

0.0% Week over Week4.2% Month over Month

(3.8%) Year over Year



Georgia

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(32.2%) Previous Month 2,534 Week of 10/27/2023

(14.1%) Y-O-Y Change **2,000** Week of 11/25/2022 **Davs on Market Listing to Contract**

2.7% Previous Month **37** Week of 10/27/2023

(9.5%) Y-O-Y Change **42** Week of 11/25/2022

Median New \$350,000 **List Price**

(6.7%) Previous Month **\$375,000** Week of 10/27/2023

0.0% Y-O-Y Change **\$349,900** Week of 11/25/2022

Listings Under Contract

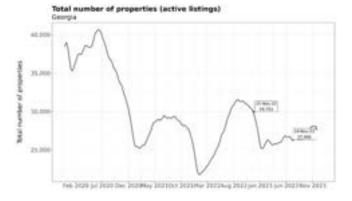
(37.5%) Previous Month 1,825 Week of 10/27/2023

(16.3%) Y-O-Y Change **1,362** Week of 11/25/2022

Listing Inventory Levels

<u>Active</u>

(0.3%) Week over Week (0.3%) Month over Month (6.0%) Year over Year

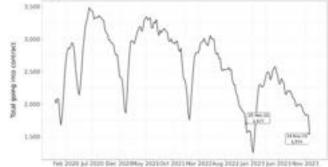


Entering Contract

(13.7%) Week over Week (14.9%) Month over Month (6.1%) Year over Year

Total number going into contract

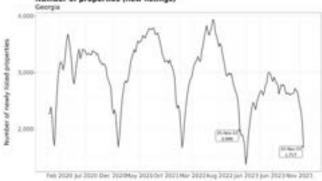




New Listings

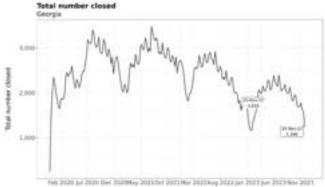
(18.5%) Week over Week (32.2%) Month over Month (14.1%) Year over Year

Number of properties (new listings)



Closings

(17.8%) Week over Week (23.2%) Month over Month (19.7%) Year over Year



Georgia

For week ending 11/24/2023

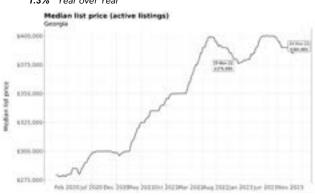
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.0%) Week over Week (1.1%) Month over Month

1.3% Year over Year

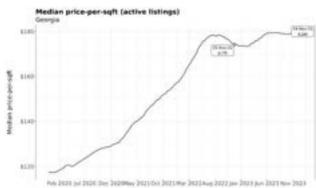


Median Price Per-Sq-Ft - Active

(0.1%) Week over Week

0.2% Month over Month

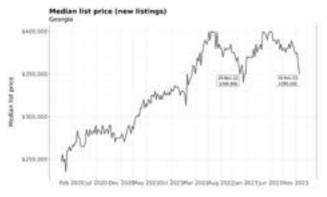
2.9% Year over Year



Median Price - New

(2.8%) Week over Week (6.7%) Month over Month

0.0% Year over Year



Median Price Per-Sq-Ft - New

(0.9%) Week over Week

(4.0%) Month over Month

4.0% Year over Year



Median Price - Closed

(5.6%) Week over Week

(9.3%) Month over Month

(2.9%) Year over Year

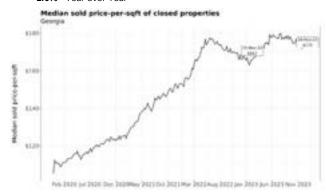


Median Price Per-Sq-Ft - Closed

(2.6%) Week over Week

(1.6%) Month over Month

2.6% Year over Year



Georgia

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

1764 Number of Listings With Price Change

> (18.9%) Previous Month 2,175 Week of 10/27/2023

> (17.0%) Y-O-Y Change 2,125 Week of 11/25/2022

Number of Listings with Price Drop

(18.5%) Previous Month 2,020 Week of 10/27/2023

(17.5%) Y-O-Y Change 1,996 Week of 11/25/2022 Number of Removed Listings

(5.2%) Previous Month 652 Week of 10/27/2023

(19.2%) Y-O-Y Change 765 Week of 11/25/2022 Median Days to First Price Reduction

15.0% Previous Month **20** Week of 10/27/2023

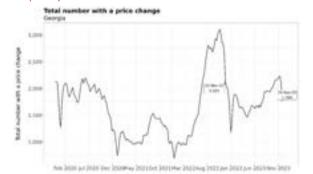
9.5% Y-O-Y Change

21 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

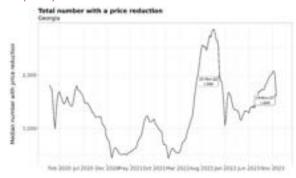
(16.7%) Week over Week (18.9%) Month over Month (17.0%) Year over Year



Number of Listings with Price Drop

(17.0%) Week over Week (18.5%) Month over Month

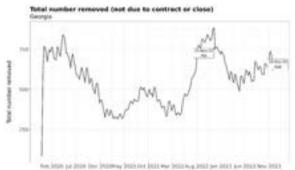
(17.5%) Year over Year



Number of Removed Listings

(11.8%) Week over Week (5.2%) Month over Month

(19.2%) Year over Year



Median % Price Drop

0.7% Week over Week(0.7%) Month over Month

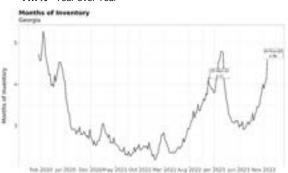
2.1% Year over Year



Months of Inventory

12.5% Week over Week14.7% Month over Month

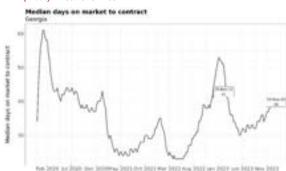
11.7% Year over Year



Median Days to Contract

0.0% Week over Week5.6% Month over Month

(7.3%) Year over Year



Hawaii

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(16.9%) Previous Month **65** Week of 10/27/2023

(12.9%) Y-O-Y Change 62 Week of 11/25/2022 Days on Market **Listing to Contract**

18.2% Previous Month 44 Week of 10/27/2023

(10.3%) Y-O-Y Change 58 Week of 11/25/2022

Median New \$988,888 **List Price**

(24.7%) Previous Month **\$1,312,500** Week of 10/27/2023

(20.4%) Y-O-Y Change \$1,242,500 Week of 11/25/2022

Listings Under Contract

(28.6%) Previous Month **56** Week of 10/27/2023

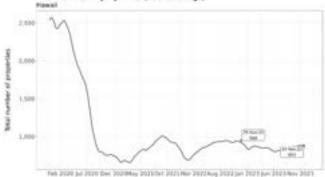
5.3% Y-O-Y Change 38 Week of 11/25/2022

Listing Inventory Levels

Active

0.1% Week over Week 1.2% Month over Month (3.8%) Year over Year

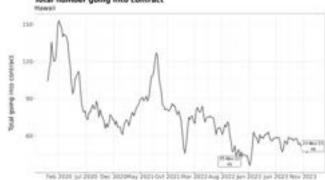
Total number of properties (active listings)



Entering Contract

(4.2%) Week over Week (11.5%) Month over Month 2.2% Year over Year

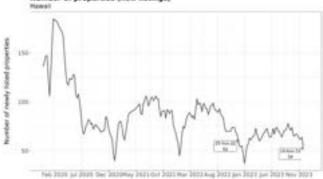
Total number going into contract



New Listings

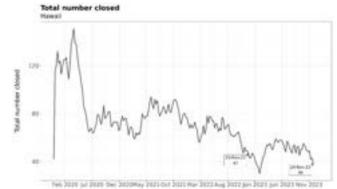
(15.6%) Week over Week (16.9%) Month over Month (12.9%) Year over Year

r of properties (new listings)



Closings

(9.3%) Week over Week (18.8%) Month over Month (17.0%) Year over Year



Hawaii

For week ending 11/24/2023

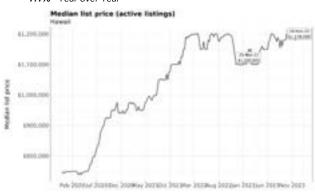
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(1.4%) Week over Week (1.8%) Month over Month

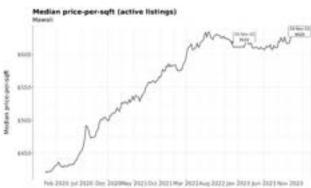
7.1% Year over Year



Median Price Per-Sq-Ft - Active

0.0% Week over Week1.9% Month over Month

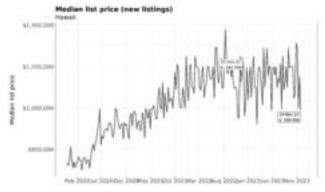
2.1% Year over Year



Median Price - New

(14.0%) Week over Week(24.7%) Month over Month

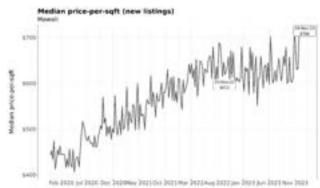
(20.4%) Year over Year



Median Price Per-Sq-Ft - New

11.7% Week over Week
(1.0%) Month over Month

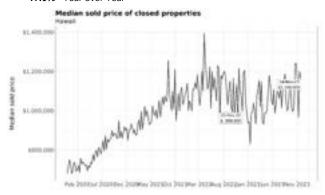
15.4% Year over Year



Median Price - Closed

(2.7%) Week over Week (5.8%) Month over Month

17.0% Year over Year

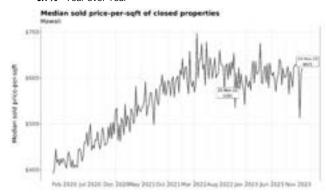


Median Price Per-Sq-Ft - Closed

2.2% Week over Week

(2.3%) Month over Month

6.7% Year over Year



Hawaii

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

None Number of Listings With Price Change

N/A% Previous Month

N/A% Y-O-Y Change **N/A** Week of 11/25/2022

N/A Week of 10/27/2023

None

Number of Listings with Price Drop

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 None

Number of Removed Listings

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 None

Median Days to First Price Reduction

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Listings with Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Removed Listings

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



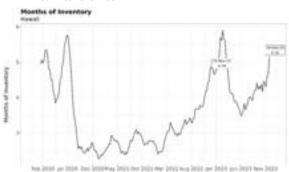
Median % Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



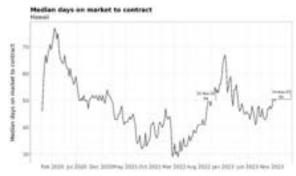
Months of Inventory

10.7% Week over Week16.7% Month over Month7.7% Year over Year



Median Days to Contract

0.0% Week over Week6.4% Month over Month(7.4%) Year over Year



Idaho

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(37.9%) Previous Month **404** Week of 10/27/2023

(28.7%) Y-O-Y Change 352 Week of 11/25/2022

Days on Market **50 Listing to Contract**

(3.8%) Previous Month **52** Week of 10/27/2023

(29.6%) Y-O-Y Change

71 Week of 11/25/2022

Median New \$459,000 **List Price**

(6.2%) Previous Month **\$489,450** Week of 10/27/2023

(8.2%) Y-O-Y Change **\$499,900** Week of 11/25/2022

Listings Under Contract

(26.3%) Previous Month 323 Week of 10/27/2023

16.1% Y-O-Y Change

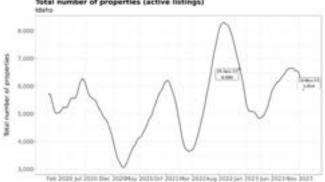
205 Week of 11/25/2022

Listing Inventory Levels

<u>Active</u>

(2.7%) Week over Week (9.9%) Month over Month (12.4%) Year over Year

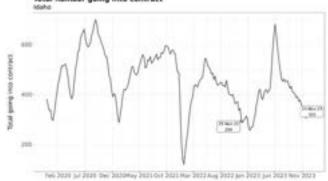
Total number of properties (active listings)



Entering Contract

(9.8%) Week over Week (16.3%) Month over Month 1.3% Year over Year

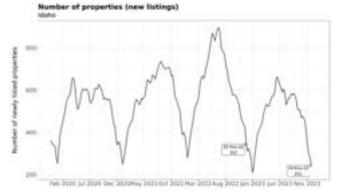
Total number going into contract



New Listings

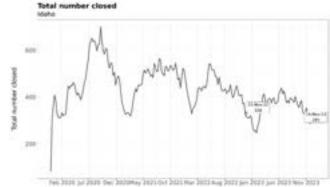
(11.3%) Week over Week (37.9%) Month over Month

(28.7%) Year over Year



Closings

(11.8%)Week over Week (14.4%) Month over Month (12.6%) Year over Year



Idaho

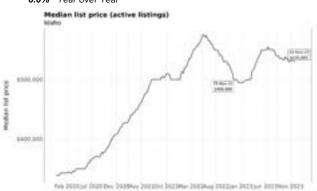
For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

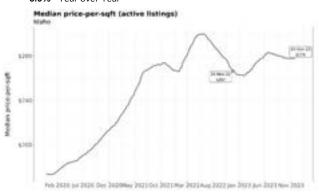
Median Price - Active

(0.7%) Week over Week0.0% Month over Month6.0% Year over Year



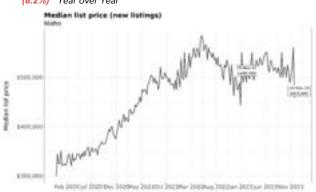
Median Price Per-Sq-Ft - Active

(0.1%) Week over Week (0.1%) Month over Month 3.9% Year over Year



Median Price - New

(18.0%) Week over Week(6.2%) Month over Month(8.2%) Year over Year



Median Price Per-Sq-Ft - New

(6.2%) Week over Week (3.9%) Month over Month

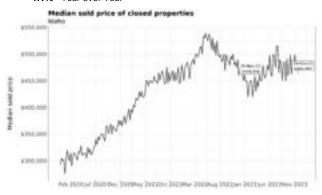
(3.2%) Year over Year



Median Price - Closed

(1.1%) Week over Week (4.0%) Month over Month

1.1% Year over Year



Median Price Per-Sq-Ft - Closed

(2.0%) Week over Week (1.5%) Month over Month

(1.2%) Year over Year

Idaho

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings 367 With Price Change

(31.1%) Previous Month 533 Week of 10/27/2023

(34.8%) Y-O-Y Change **563** Week of 11/25/2022

Number of Listings with Price Drop

(32.2%) Previous Month **519** Week of 10/27/2023

(35.9%) Y-O-Y Change **549** Week of 11/25/2022

Number of None **Removed Listings**

> N/A% Previous Month **N/A** Week of 10/27/2023

> N/A% Y-O-Y Change **N/A** Week of 11/25/2022

Median Days to First **Price Reduction**

0.0% Previous Month **33** Week of 10/27/2023

37.5% Y-O-Y Change

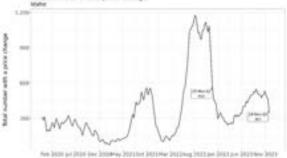
24 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(20.6%) Week over Week (31.1%) Month over Month (34.8%) Year over Year

Total number with a price chang



N/A% Week over Week N/A% Month over Month

N/A% Year over Year

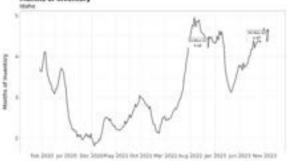
Number of Removed Listings



Months of Inventory

7.1% Week over Week (0.4%) Month over Month 4.2% Year over Year





Number of Listings with Price Drop

(20.2%) Week over Week (32.2%) Month over Month

(35.9%) Year over Year



Median % Price Drop

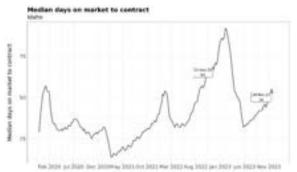
3.4% Week over Week 7.6% Month over Month

33.9% Year over Year



Median Days to Contract

(1.8%) Week over Week 12.5% Month over Month (21.7%) Year over Year



Illinois

For week ending 11/24/2023

Key Current Week Market Stats

1746 Number of New Listings

(25.6%) Previous Month 2,348 Week of 10/27/2023

(7.9%) Y-O-Y Change 1,896 Week of 11/25/2022 Days on Market
Listing to Contract

(3.2%) Previous Month 31 Week of 10/27/2023

(18.9%) Y-O-Y Change 37 Week of 11/25/2022 \$255,000 Median New List Price

(15.0%) Previous Month \$299,900 Week of 10/27/2023

2.0% Y-O-Y Change **\$250,000** Week of 11/25/2022

1296 Listings Under Contract

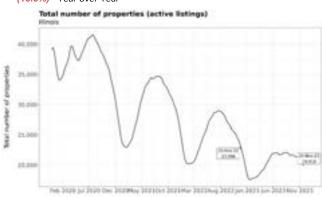
(27.2%) Previous Month 1,780 Week of 10/27/2023

(1.2%) Y-O-Y Change 1,312 Week of 11/25/2022

Listing Inventory Levels

<u>Active</u>

(1.8%) Week over Week(6.5%) Month over Month(13.8%) Year over Year

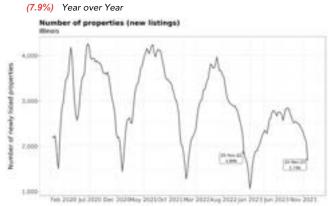


Entering Contract

(8.3%) Week over Week(11.0%) Month over Month0.6% Year over Year

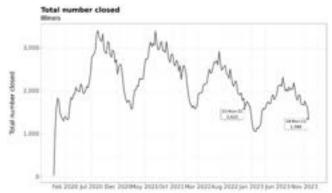
New Listings

(16.7%) Week over Week (25.6%) Month over Month



Closings

(14.7%) Week over Week(16.5%) Month over Month(14.3%) Year over Year



Illinois

For week ending 11/24/2023

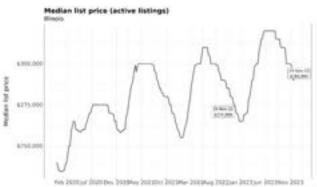
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.0%) Week over Week (3.3%) Month over Month

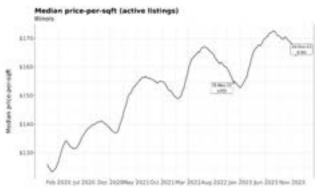
5.5% Year over Year



Median Price Per-Sq-Ft - Active

(0.8%) Week over Week (2.7%) Month over Month

5.6% Year over Year



Median Price - New

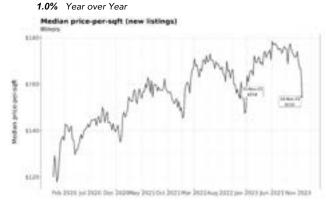
(8.9%) Week over Week (15.0%) Month over Month

2.0% Year over Year



Median Price Per-Sq-Ft - New

(6.6%) Week over Week (10.7%) Month over Month



Median Price - Closed

(3.6%) Week over Week (3.4%) Month over Month

5.9% Year over Year

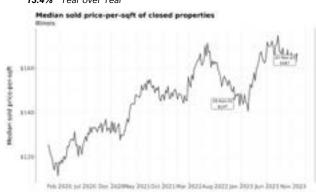


Median Price Per-Sq-Ft - Closed

2.3% Week over Week

1.7% Month over Month

13.4% Year over Year



Illinois

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

1029 Number of Listings With Price Change

> (18.1%) Previous Month 1,257 Week of 10/27/2023

> (19.5%) Y-O-Y Change 1,278 Week of 11/25/2022

Number of Listings with Price Drop

(18.3%) Previous Month 1,216 Week of 10/27/2023

(20.7%) Y-O-Y Change 1,253 Week of 11/25/2022 678 Number of Removed Listings

(8.6%) Previous Month 742 Week of 10/27/2023

(21.3%) Y-O-Y Change 861 Week of 11/25/2022 Median Days to First
Price Reduction

11.8% Previous Month

17 Week of 10/27/2023

(9.5%) Y-O-Y Change 21 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(16.1%) Week over Week (18.1%) Month over Month

(19.5%) Year over Year



Number of Listings with Price Drop

(16.2%) Week over Week (18.3%) Month over Month

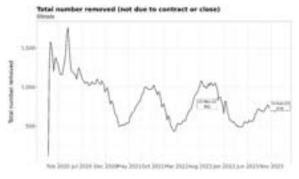
(20.7%) Year over Year



Number of Removed Listings

(13.2%) Week over Week (8.6%) Month over Month

(21.3%) Year over Year



Median % Price Drop

0.3% Week over Week(1.9%) Month over Month

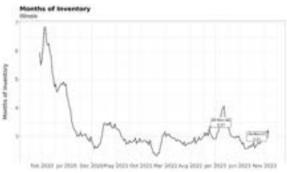
4.2% Year over Year



Months of Inventory

9.6% Week over Week3.5% Month over Month

(1.8%) Year over Year



Median Days to Contract

0.0% Week over Week3.2% Month over Month

(13.5%) Year over Year



Indiana

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(29.9%) Previous Month 1,389 Week of 10/27/2023

(10.6%) Y-O-Y Change 1,089 Week of 11/25/2022 Days on Market **Listing to Contract**

12.5% Previous Month 32 Week of 10/27/2023

0.0% Y-O-Y Change

36 Week of 11/25/2022

Median New \$229,000 **List Price**

(8.0%) Previous Month **\$249,000** Week of 10/27/2023

(2.4%) Y-O-Y Change

\$234,750 Week of 11/25/2022

Listings Under Contract

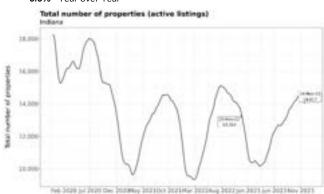
(31.5%) Previous Month **1,140** Week of 10/27/2023

(3.3%) Y-O-Y Change 808 Week of 11/25/2022

Listing Inventory Levels

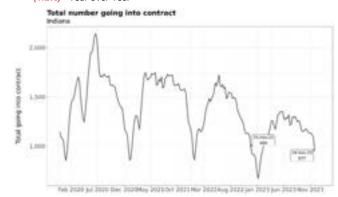
<u>Active</u>

(1.3%) Week over Week (3.4%) Month over Month 5.3% Year over Year



Entering Contract

(10.5%) Week over Week (13.8%) Month over Month (1.2%) Year over Year



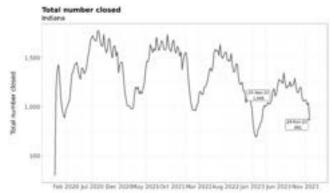
New Listings

(16.3%) Week over Week (29.9%) Month over Month (10.6%) Year over Year

Number of properties (new listings) Feb 2020 per 3020 Dec 3020May 2025 Oct 3021 Mar 2021 Kap 3022 jan 2023 jan 3023 Mar 2023

Closings

(14.2%) Week over Week (16.4%) Month over Month (14.7%) Year over Year



Indiana

For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

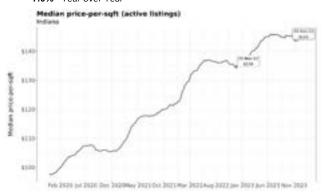
0.0% Week over Week (2.5%) Month over Month 5.8% Year over Year

Median list price (active listings) 1200.000

Feb 2020 Set 2020 Dec 2020 Aug 2022 Set 2022 Set 2023 Aug 2022 Set 2021 Set 2020 Set

Median Price Per-Sq-Ft - Active

(0.1%) Week over Week (0.6%) Month over Month 7.0% Year over Year



Median Price - New

(4.4%) Week over Week (8.0%) Month over Month

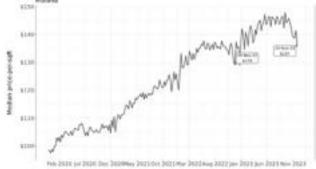
(2.4%) Year over Year



Median Price Per-Sq-Ft - New

(3.5%) Week over Week (2.4%) Month over Month 5.8% Year over Year

Median price-per-sqft (new listings)



Median Price - Closed

(2.0%) Week over Week (7.0%) Month over Month

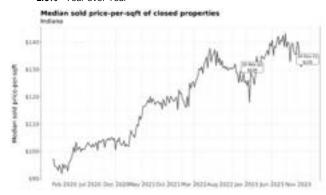
2.8% Year over Year



Median Price Per-Sq-Ft - Closed

0.2% Week over Week (6.3%) Month over Month

2.3% Year over Year



Indiana

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

1071 Number of Listings With Price Change

> (27.5%) Previous Month 1,478 Week of 10/27/2023

5.4% Y-O-Y Change **1,016** Week of 11/25/2022

Number of Listings with Price Drop

(28.0%) Previous Month 1,446 Week of 10/27/2023

5.0% Y-O-Y Change991 Week of 11/25/2022

Number of Removed Listings

7.3% Previous Month **300** Week of 10/27/2023

5.9% Y-O-Y Change304 Week of 11/25/2022

8 Median Days to First Price Reduction

0.0% Previous Month18 Week of 10/27/2023

0.0% Y-O-Y Change18 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(18.4%) Week over Week(27.5%) Month over Month5.4% Year over Year

Total number with a price change

Ann 2000 per 2000 ther 2000 Ann 2001 ther 2001 ther 2001 they 2002 they 2002 the 2003 the 2003 the 2003 they

Number of Listings with Price Drop

(18.2%) Week over Week (28.0%) Month over Month

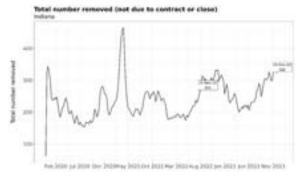
5.0% Year over Year



Number of Removed Listings

(3.9%) Week over Week
7.3% Month over Month

5.9% Year over Year



Median % Price Drop

0.7% Week over Week(1.9%) Month over Month

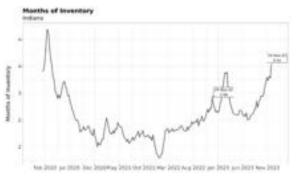
11.9% Year over Year



Months of Inventory

7.9% Week over Week
7.6% Month over Month

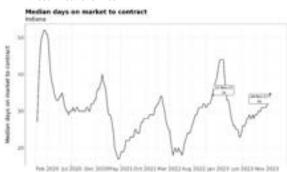
22.1% Year over Year



Median Days to Contract

2.9% Week over Week12.9% Month over Month

2.9% Year over Year



lowa

For week ending 11/24/2023

Key Current Week Market Stats

259 Number of New Listings

(29.6%) Previous Month

(14.2%) Y-O-Y Change 302 Week of 11/25/2022

368 Week of 10/27/2023

Days on Market
Listing to Contract

(16.3%) Previous Month 43 Week of 10/27/2023

(10.0%) Y-O-Y Change 40 Week of 11/25/2022 \$249,995 Median New List Price

(5.7%) Previous Month \$265,000 Week of 10/27/2023

(13.0%) Y-O-Y Change \$287,450 Week of 11/25/2022 183 Listings Under Contract

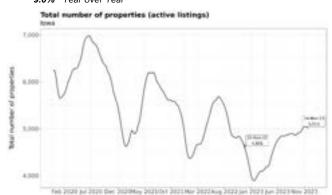
(38.0%) Previous Month
295 Week of 10/27/2023

(18.7%) Y-O-Y Change 225 Week of 11/25/2022

Listing Inventory Levels

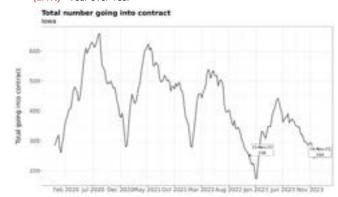
<u>Active</u>

(0.2%) Week over Week(0.4%) Month over Month9.0% Year over Year



Entering Contract

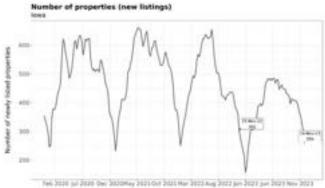
(13.0%) Week over Week(16.7%) Month over Month(2.4%) Year over Year



New Listings

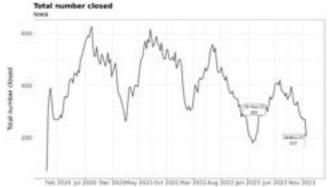
(15.9%) Week over Week (29.6%) Month over Month

(14.2%) Year over Year



Closings

(19.9%) Week over Week (21.4%) Month over Month (22.8%) Year over Year



lowa

For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.3%) Week over Week (0.3%) Month over Month

5.5% Year over Year

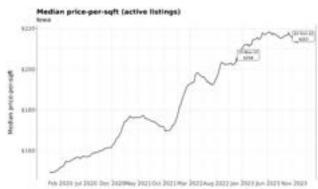


Median Price Per-Sq-Ft - Active

(0.2%) Week over Week

(0.7%) Month over Month

4.5% Year over Year

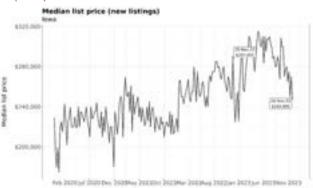


Median Price - New

(7.4%) Week over Week

(5.7%) Month over Month

(13.0%) Year over Year

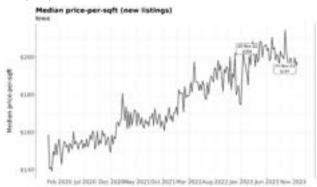


Median Price Per-Sq-Ft - New

1.1% Week over Week

3.5% Month over Month

(1.6%) Year over Year



Median Price - Closed

5.2% Week over Week

3.8% Month over Month

12.2% Year over Year

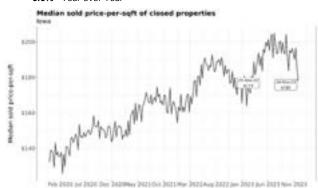


Median Price Per-Sq-Ft - Closed

(2.9%) Week over Week

(7.2%) Month over Month

3.8% Year over Year



lowa

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings With Price Change

(28.1%) Previous Month 409 Week of 10/27/2023

(4.5%) Y-O-Y Change 308 Week of 11/25/2022 Number of Listings with Price Drop

(29.9%) Previous Month 394 Week of 10/27/2023

(7.4%) Y-O-Y Change 298 Week of 11/25/2022 76 Number of Removed Listings

(1.3%) Previous Month 77 Week of 10/27/2023

(16.5%) Y-O-Y Change 91 Week of 11/25/2022 Median Days to First Price Reduction

4.5% Previous MonthWeek of 10/27/2023

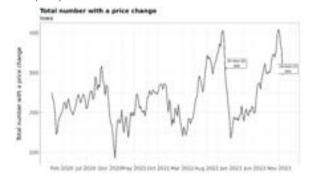
27.8% Y-O-Y Change

18 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(17.4%) Week over Week (28.1%) Month over Month (4.5%) Year over Year



Number of Listings with Price Drop

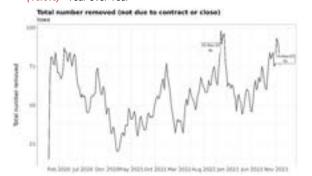
(19.5%) Week over Week (29.9%) Month over Month

(7.4%) Year over Year



Number of Removed Listings

(12.6%) Week over Week(1.3%) Month over Month(16.5%) Year over Year



Median % Price Drop

(1.2%) Week over Week(3.2%) Month over Month12.2% Year over Year

Median percent change in price (active fistings with a price reduction)

1.00

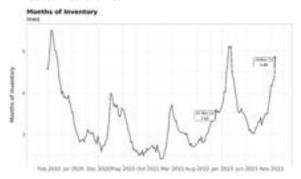
2.00

3.00

Am 2000 pc 2000 fee 2000 mg 2001 or 2001 mg 2001 or 2001 mg 2001 pc 2001 pc 2001 pc 2001 mg 2001 mg 2001 or 2001 mg 2001 mg

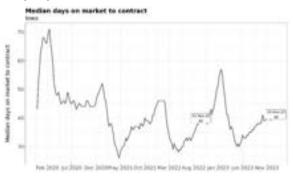
Months of Inventory

13.0% Week over Week16.5% Month over Month35.6% Year over Year



Median Days to Contract

(4.9%) Week over Week(2.5%) Month over Month(7.1%) Year over Year



Kansas

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(32.5%) Previous Month 286 Week of 10/27/2023

(41.3%) Y-O-Y Change 329 Week of 11/25/2022 Days on Market **Listing to Contract**

2.7% Previous Month **37** Week of 10/27/2023

15.2% Y-O-Y Change

33 Week of 11/25/2022

\$239,000 **Median New List Price**

(6.8%) Previous Month **\$256,500** Week of 10/27/2023

(6.2%) Y-O-Y Change

\$254,900 Week of 11/25/2022

Listings Under Contract

(40.8%) Previous Month 272 Week of 10/27/2023

(29.4%) Y-O-Y Change

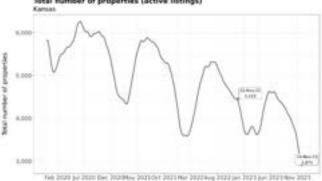
228 Week of 11/25/2022

Listing Inventory Levels

Active

(5.4%) Week over Week (19.4%) Month over Month (35.0%) Year over Year

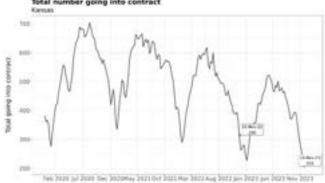
Total number of properties (active listings)



Entering Contract

(13.2%) Week over Week (33.0%) Month over Month (34.5%) Year over Year

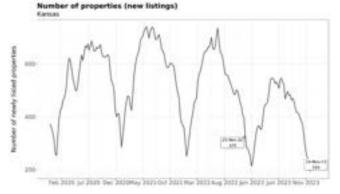
Total number going into contract



New Listings

(17.5%) Week over Week (32.5%) Month over Month

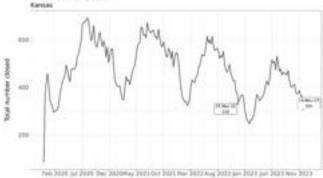
(41.3%) Year over Year



Closings

(16.5%) Week over Week (19.1%) Month over Month (10.3%) Year over Year

Total number closed



Kansas

For week ending 11/24/2023

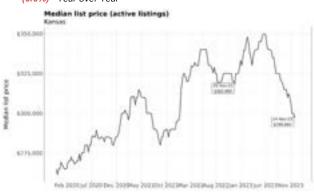
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.3%) Week over Week (3.5%) Month over Month

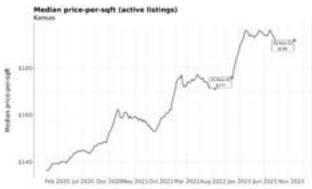
(6.6%) Year over Year



Median Price Per-Sq-Ft - Active

0.1% Week over Week0.5% Month over Month

8.8% Year over Year



Median Price - New

(0.4%) Week over Week (6.8%) Month over Month

(6.2%) Year over Year

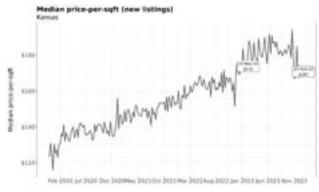


Median Price Per-Sq-Ft - New

(9.7%) Week over Week

(6.1%) Month over Month

(1.7%) Year over Year



Median Price - Closed

4.5% Week over Week

0.5% Month over Month

6.6% Year over Year

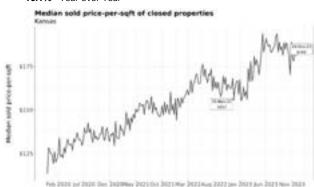


Median Price Per-Sq-Ft - Closed

(2.8%) Week over Week

(4.3%) Month over Month

15.1% Year over Year



Kansas

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings
With Price Change

(41.2%) Previous Month 226 Week of 10/27/2023

(32.5%) Y-O-Y Change 197 Week of 11/25/2022 Number of Listings with Price Drop

(41.2%) Previous Month 216 Week of 10/27/2023

(21.1%) Y-O-Y Change 161 Week of 11/25/2022 Number of Removed Listings

17.8% Previous Month **73** Week of 10/27/2023

62.3% Y-O-Y Change

53 Week of 11/25/2022

Median Days to First Price Reduction

(26.3%) Previous Month

19 Week of 10/27/2023

(33.3%) Y-O-Y Change

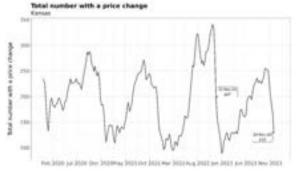
21 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

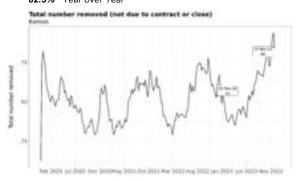
(20.4%) Week over Week (41.2%) Month over Month

(32.5%) Year over Year



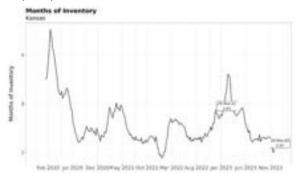
Number of Removed Listings

(8.5%) Week over Week17.8% Month over Month62.3% Year over Year



Months of Inventory

3.5% Week over Week(10.8%) Month over Month(26.9%) Year over Year



Number of Listings with Price Drop

(21.1%) Week over Week (41.2%) Month over Month (21.1%) Year over Year

The second with a price reduction

than below has below then believen a begin may begin may been been may been may been may been may been been been

Median % Price Drop

1.0% Week over Week5.6% Month over Month10.1% Year over Year

Median percent change in price (active fishings with a price reduction)

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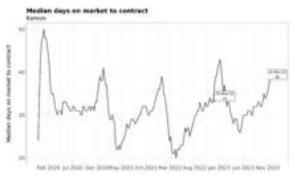
4-70

4-70

4-7

Median Days to Contract

0.0% Week over Week8.6% Month over Month15.2% Year over Year



Kentucky

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(28.9%) Previous Month 667 Week of 10/27/2023

(10.2%) Y-O-Y Change 528 Week of 11/25/2022 Days on Market **Listing to Contract**

(13.9%) Previous Month 36 Week of 10/27/2023

(3.1%) Y-O-Y Change

32 Week of 11/25/2022

\$264,950 **Median New List Price**

(5.4%) Previous Month **\$280,000** Week of 10/27/2023

3.4% Y-O-Y Change \$256,250 Week of 11/25/2022 **Listings Under** Contract

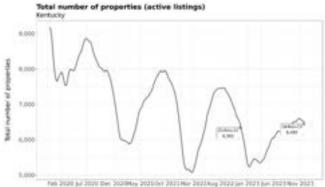
(17.7%) Previous Month **503** Week of 10/27/2023

(2.6%) Y-O-Y Change 425 Week of 11/25/2022

Listing Inventory Levels

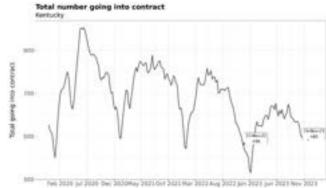
Active

(0.4%) Week over Week (1.7%) Month over Month 1.7% Year over Year



Entering Contract

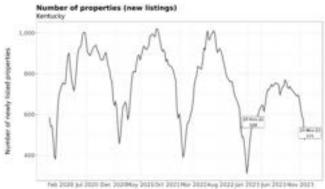
(7.3%) Week over Week (3.2%) Month over Month 4.8% Year over Year



New Listings

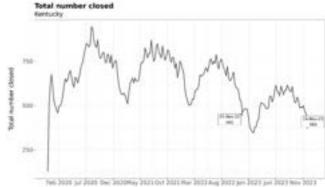
(17.1%) Week over Week (28.9%) Month over Month

(10.2%) Year over Year



Closings

(18.7%) Week over Week (24.1%) Month over Month (20.0%) Year over Year



Kentucky

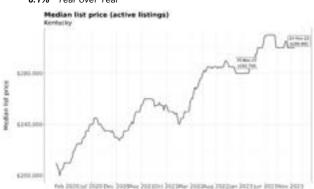
For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

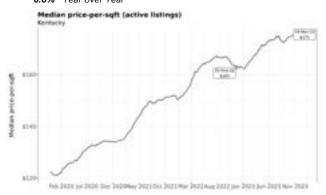
Median Price - Active

0.0% Week over Week(0.0%) Month over Month6.1% Year over Year



Median Price Per-Sq-Ft - Active

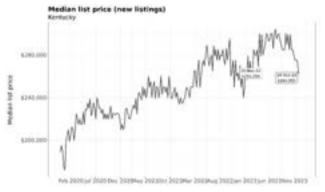
(0.1%) Week over Week (0.6%) Month over Month 6.8% Year over Year



Median Price - New

(3.6%) Week over Week (5.4%) Month over Month

3.4% Year over Year



Median Price Per-Sq-Ft - New

0.2% Week over Week(2.3%) Month over Month

9.2% Year over Year



Median Price - Closed

(6.2%) Week over Week (3.1%) Month over Month

5.0% Year over Year

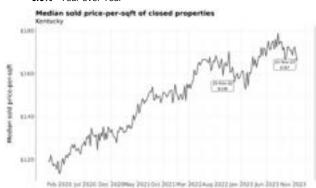


Median Price Per-Sq-Ft - Closed

(0.8%) Week over Week

(0.7%) Month over Month

6.3% Year over Year



Kentucky

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

428 Number of Listings With Price Change

(16.4%) Previous Month 512 Week of 10/27/2023

3.4% Y-O-Y Change **414** Week of 11/25/2022 Number of Listings with Price Drop

(16.4%) Previous Month 495 Week of 10/27/2023

2.7% Y-O-Y Change

403 Week of 11/25/2022

155 Number of Removed Listings

(14.4%) Previous Month 181 Week of 10/27/2023

9.2% Y-O-Y Change

142 Week of 11/25/2022

Median Days to First
Price Reduction

0.0% Previous Month

16 Week of 10/27/2023

(11.1%) Y-O-Y Change

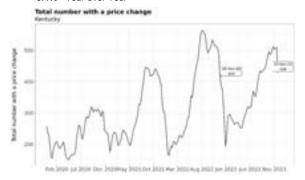
18 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

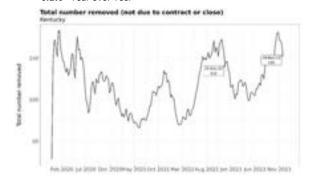
(15.9%) Week over Week (16.4%) Month over Month

3.4% Year over Year



Number of Removed Listings

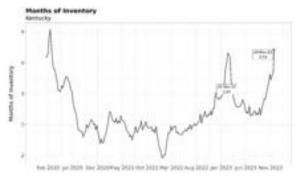
(7.2%) Week over Week(14.4%) Month over Month9.2% Year over Year



Months of Inventory

12.0% Week over Week12.7% Month over Month

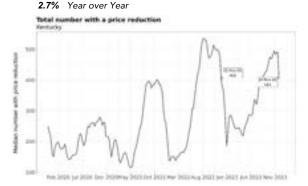
25.6% Year over Year



Number of Listings with Price Drop

(15.9%) Week over Week (16.4%) Month over Month

(16.4%) Wonth over Won

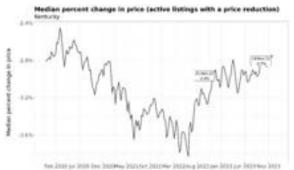


Median % Price Drop

1.1% Week over Week

3.2% Month over Month

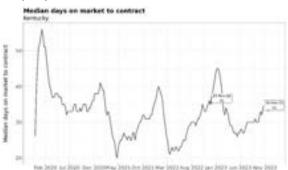
5.5% Year over Year



Median Days to Contract

(2.9%) Week over Week (5.7%) Month over Month

(5.7%) Year over Year



Louisiana

For week ending 11/24/2023

Key Current Week Market Stats

474 Number of New Listings

(35.3%) Previous Month 733 Week of 10/27/2023

(25.1%) Y-O-Y Change 633 Week of 11/25/2022 Days on Market
Listing to Contract

(3.8%) Previous Month 53 Week of 10/27/2023

13.3% Y-O-Y Change **45** Week of 11/25/2022 \$261,500 Median New List Price

4.6% Previous Month **\$249,900** Week of 10/27/2023

(3.7%) Y-O-Y Change \$271,450 Week of 11/25/2022 335 Listings Under Contract

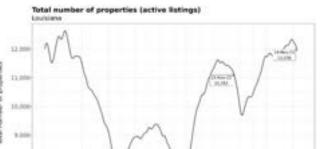
(38.1%) Previous Month 541 Week of 10/27/2023

(19.5%) Y-O-Y Change 416 Week of 11/25/2022

Listing Inventory Levels

<u>Active</u>

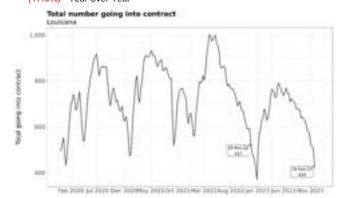
(0.8%) Week over Week(2.5%) Month over Month7.9% Year over Year



Feb 2020 Jul 2020 Dec 2020May 20210kn 2021May 2022May 2022 jun 2021 jun 2023May 2025

Entering Contract

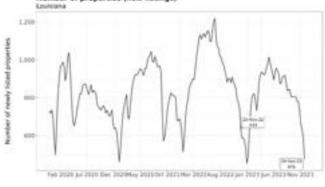
(13.4%) Week over Week(23.2%) Month over Month(17.6%) Year over Year



New Listings

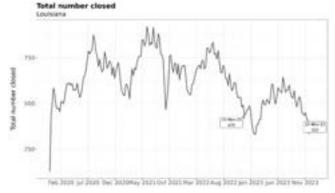
(19.4%) Week over Week (35.3%) Month over Month (25.1%) Year over Year

Number of properties (new listings)



Closings

(17.8%) Week over Week(23.7%) Month over Month(23.7%) Year over Year



Louisiana

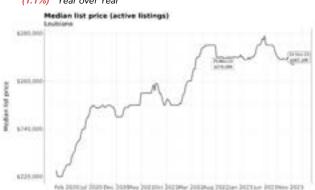
For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

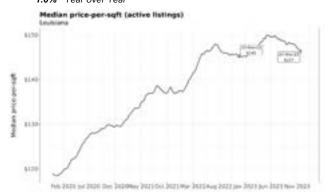
Median Price - Active

0.0% Week over Week(0.7%) Month over Month(1.1%) Year over Year



Median Price Per-Sq-Ft - Active

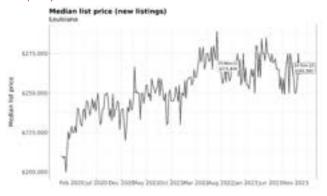
(0.1%) Week over Week (0.5%) Month over Month 1.0% Year over Year



Median Price - New

(4.9%) Week over Week
4.6% Month over Month

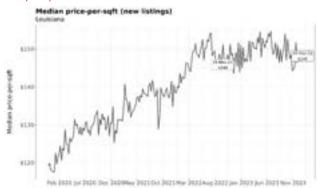
(3.7%) Year over Year



Median Price Per-Sq-Ft - New

(3.5%) Week over Week
1.5% Month over Month

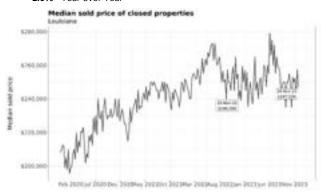
(0.8%) Year over Year



Median Price - Closed

(4.1%) Week over Week (1.1%) Month over Month

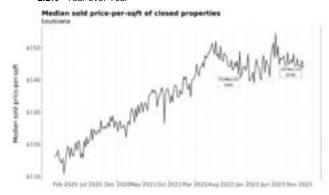
2.9% Year over Year



Median Price Per-Sq-Ft - Closed

(1.0%) Week over Week
0.0% Month over Month

2.2% Year over Year



Louisiana

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings 567 With Price Change

(30.7%) Previous Month 818 Week of 10/27/2023

(5.8%) Y-O-Y Change

602 Week of 11/25/2022

Number of Listings with Price Drop

(30.5%) Previous Month **794** Week of 10/27/2023

(2.8%) Y-O-Y Change **568** Week of 11/25/2022 Number of **Removed Listings**

(6.1%) Previous Month **293** Week of 10/27/2023

(1.1%) Y-O-Y Change

278 Week of 11/25/2022

Median Days to First **Price Reduction**

26.7% Previous Month **30** Week of 10/27/2023

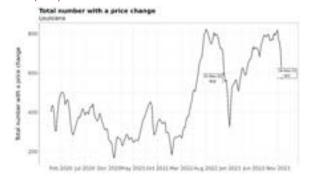
22.6% Y-O-Y Change

31 Week of 11/25/2022

Removal/Drop Listing Statistics

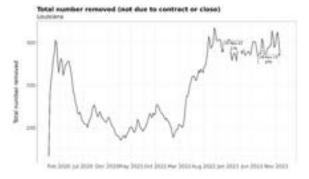
Number of Listings with Price Change

(20.0%) Week over Week (30.7%) Month over Month (5.8%) Year over Year



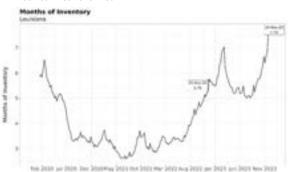
Number of Removed Listings

(9.5%) Week over Week (6.1%) Month over Month (1.1%) Year over Year



Months of Inventory

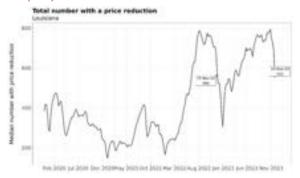
12.7% Week over Week 15.6% Month over Month 33.7% Year over Year



Number of Listings with Price Drop

(20.0%) Week over Week (30.5%) Month over Month

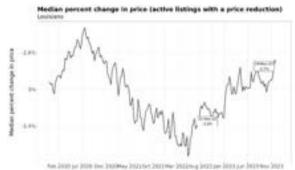
(2.8%) Year over Year



Median % Price Drop

2.2% Week over Week 7.6% Month over Month

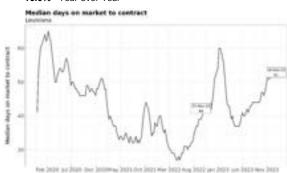
18.3% Year over Year



Median Days to Contract

0.0% Week over Week 4.1% Month over Month

15.9% Year over Year



Maine

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

Days on Market None **Listing to Contract**

Median New \$385,500 **List Price**

Listings Under Contract

(42.7%) Previous Month 241 Week of 10/27/2023 N/A% Previous Month **N/A** Week of 10/27/2023

(3.4%) Previous Month **\$399,000** Week of 10/27/2023 (21.0%) Previous Month 186 Week of 10/27/2023

1.5% Y-O-Y Change 136 Week of 11/25/2022 N/A% Y-O-Y Change **N/A** Week of 11/25/2022

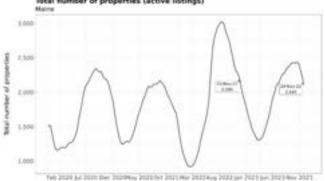
1.7% Y-O-Y Change **\$379,000** Week of 11/25/2022 10.5% Y-O-Y Change 133 Week of 11/25/2022

Listing Inventory Levels

Active

(3.2%) Week over Week (11.2%) Month over Month (1.7%) Year over Year

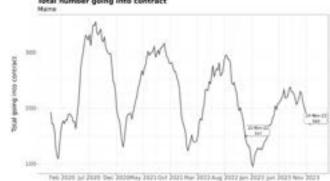
Total number of properties (active listings)



Entering Contract

(6.6%) Week over Week (12.9%) Month over Month 15.0% Year over Year

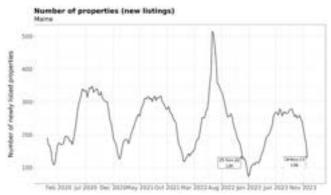
Total number going into contract



New Listings

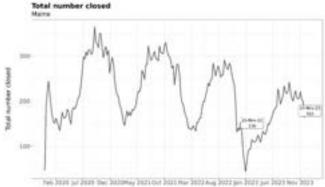
(21.6%) Week over Week (42.7%) Month over Month

1.5% Year over Year



Closings

(18.5%) Week over Week (21.3%) Month over Month 19.9% Year over Year



Maine

For week ending 11/24/2023

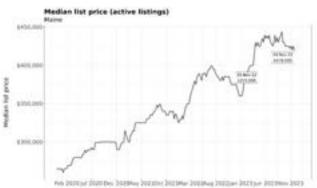
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(1.4%) Week over Week (0.7%) Month over Month

11.7% Year over Year

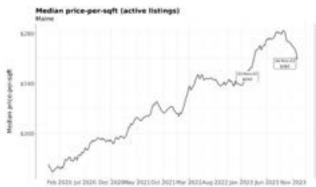


Median Price Per-Sq-Ft - Active

(1.4%) Week over Week

(3.0%) Month over Month

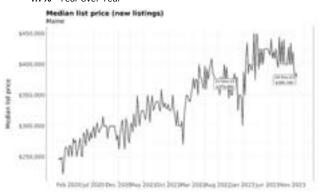
8.9% Year over Year



Median Price - New

2.8% Week over Week
(3.4%) Month over Month

1.7% Year over Year



<u> Median Price Per-Sq-Ft - New</u>

(3.8%) Week over Week

(7.7%) Month over Month

(5.7%) Year over Year



Median Price - Closed

5.4% Week over Week

0.8% Month over Month

22.8% Year over Year

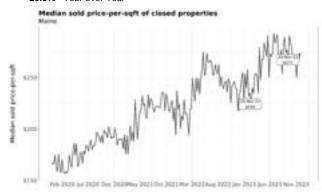


Median Price Per-Sq-Ft - Closed

2.6% Week over Week

1.6% Month over Month

25.9% Year over Year



Maine

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

114 Number of Listings With Price Change

(22.4%) Previous Month 147 Week of 10/27/2023

20.0% Y-O-Y Change95 Week of 11/25/2022

Number of Listings with Price Drop

(22.1%) Previous Month 145 Week of 10/27/2023

21.5% Y-O-Y Change **93** Week of 11/25/2022 None Number of Removed Listings

N/A% Previous Month
N/A Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 None Median

Median Days to First Price Reduction

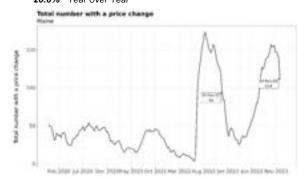
N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

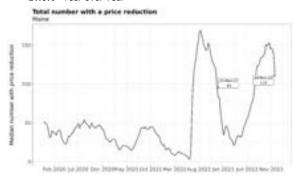
(18.0%) Week over Week (22.4%) Month over Month 20.0% Year over Year



Number of Listings with Price Drop

(18.1%) Week over Week(22.1%) Month over Month

21.5% Year over Year



Number of Removed Listings

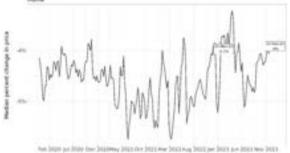
N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Median % Price Drop

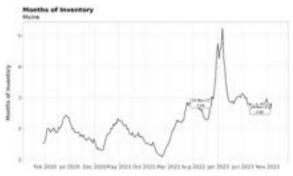
0.5% Week over Week4.5% Month over Month1.2% Year over Year

Median percent change in price (active listings with a price reduction)



Months of Inventory

7.6% Week over Week(5.1%) Month over Month(6.9%) Year over Year



Median Days to Contract

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Maryland

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(29.6%) Previous Month 813 Week of 10/27/2023

(7.4%) Y-O-Y Change 618 Week of 11/25/2022 **Davs on Market Listing to Contract**

0.0% Previous Month 36 Week of 10/27/2023

(16.3%) Y-O-Y Change

43 Week of 11/25/2022

Median New \$440,000 **List Price**

(10.0%) Previous Month **\$489,000** Week of 10/27/2023

3.5% Y-O-Y Change **\$425,000** Week of 11/25/2022

Listings Under Contract

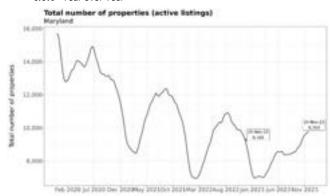
(17.8%) Previous Month 669 Week of 10/27/2023

(3.5%) Y-O-Y Change **570** Week of 11/25/2022

Listing Inventory Levels

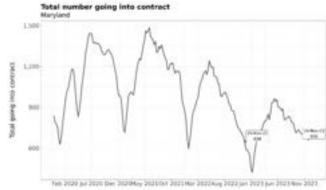
<u>Active</u>

0.3% Week over Week 2.7% Month over Month 6.5% Year over Year



Entering Contract

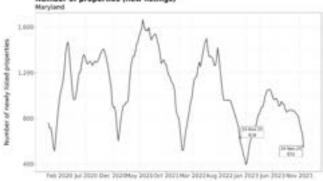
(7.2%) Week over Week (5.2%) Month over Month 2.8% Year over Year



New Listings

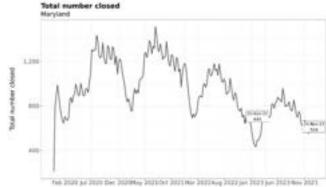
(14.4%) Week over Week (29.6%) Month over Month (7.4%) Year over Year

Number of properties (new listings)



Closings

(12.4%) Week over Week (11.5%) Month over Month (14.6%) Year over Year



Maryland

For week ending 11/24/2023

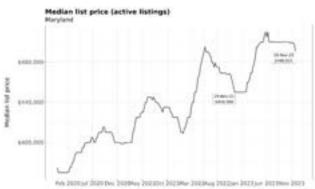
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(1.4%) Week over Week (1.6%) Month over Month

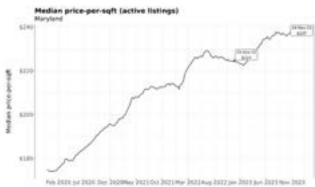
9.1% Year over Year



Median Price Per-Sq-Ft - Active

(0.1%) Week over Week (0.2%) Month over Month

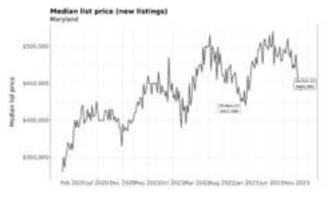
5.9% Year over Year



Median Price - New

(2.2%) Week over Week (10.0%) Month over Month

3.5% Year over Year



Median Price Per-Sq-Ft - New

(0.9%) Week over Week
(4.3%) Month over Month

5.3% Year over Year

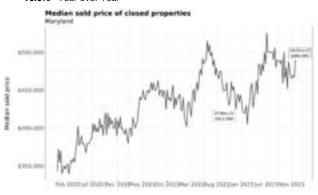


Median Price - Closed

4.9% Week over Week

4.8% Month over Month

15.3% Year over Year

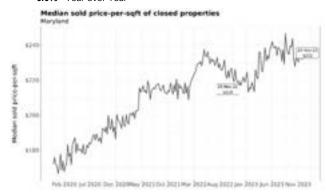


Median Price Per-Sq-Ft - Closed

(2.0%) Week over Week

0.0% Month over Month

6.0% Year over Year



Maryland

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

None Number of Listings With Price Change

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 None

Number of Listings with Price Drop

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 None

Number of Removed Listings

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 None

Median Days to First Price Reduction

N/A% Previous Month

N/A Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Listings with Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Removed Listings

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



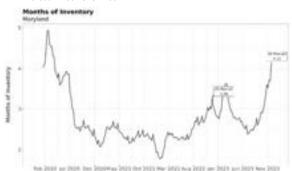
Median % Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



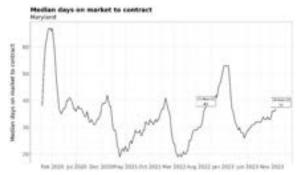
Months of Inventory

12.5% Week over Week15.3% Month over Month26.5% Year over Year



Median Days to Contract

2.8% Week over Week 8.8% Month over Month (11.9%) Year over Year



Massachusetts

For week ending 11/24/2023

Key Current Week Market Stats

566 Number of New Listings

(37.9%) Previous Month 912 Week of 10/27/2023

(8.1%) Y-O-Y Change 616 Week of 11/25/2022 Days on Market
Listing to Contract

(11.1%) Previous Month 36 Week of 10/27/2023

(15.8%) Y-O-Y Change 38 Week of 11/25/2022 \$499,900

Median New List Price

(16.5%) Previous Month \$599,000 Week of 10/27/2023

0.2% Y-O-Y Change **\$499,000** Week of 11/25/2022

597

Listings Under Contract

(19.4%) Previous Month 741 Week of 10/27/2023

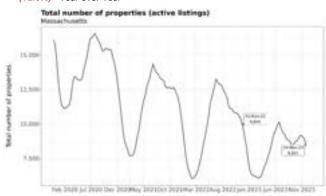
(8.0%) Y-O-Y Change

649 Week of 11/25/2022

Listing Inventory Levels

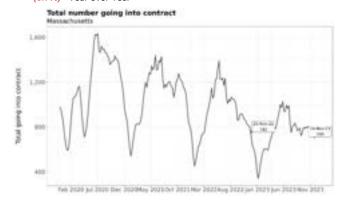
Active

(2.8%) Week over Week(6.3%) Month over Month(12.6%) Year over Year



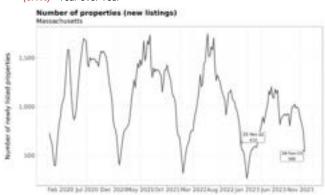
Entering Contract

(6.2%) Week over Week(11.6%) Month over Month(5.7%) Year over Year



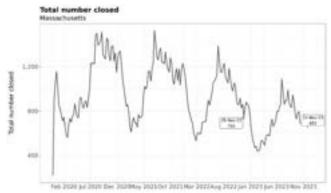
New Listings

(24.1%) Week over Week (37.9%) Month over Month (8.1%) Year over Year



Closings

(12.5%) Week over Week(4.8%) Month over Month(13.5%) Year over Year



Massachusetts

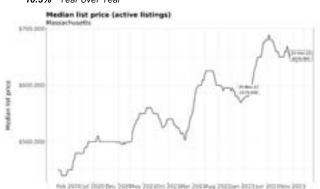
For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

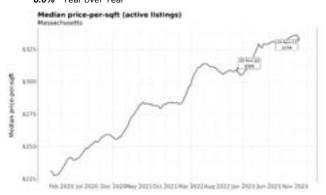
Median Price - Active

(1.4%) Week over Week(1.6%) Month over Month10.3% Year over Year



Median Price Per-Sq-Ft - Active

(0.3%) Week over Week (0.6%) Month over Month 8.0% Year over Year



Median Price - New

(9.1%) Week over Week (16.5%) Month over Month

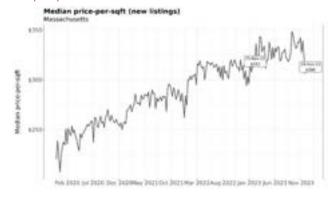
0.2% Year over Year



Median Price Per-Sq-Ft - New

(5.5%) Week over Week (10.6%) Month over Month

(1.9%) Year over Year



Median Price - Closed

(4.0%) Week over Week (2.4%) Month over Month

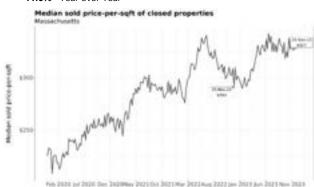
13.2% Year over Year



Median Price Per-Sq-Ft - Closed

(1.2%) Week over Week(2.2%) Month over Month

11.8% Year over Year



Massachusetts

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings
With Price Change

(29.5%) Previous Month 519 Week of 10/27/2023

(20.4%) Y-O-Y Change 460 Week of 11/25/2022 Number of Listings with Price Drop

(29.2%) Previous Month 504 Week of 10/27/2023

(20.8%) Y-O-Y Change 451 Week of 11/25/2022 176 Number of Removed Listings

16.6% Previous Month **151** Week of 10/27/2023

(8.8%) Y-O-Y Change 193 Week of 11/25/2022 Median Days to First
Price Reduction

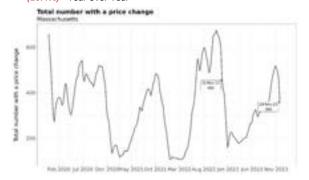
12.5% Previous Month **16** Week of 10/27/2023

(25.0%) Y-O-Y Change 24 Week of 11/25/2022

Removal/Drop Listing Statistics

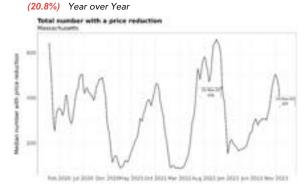
Number of Listings with Price Change

(20.6%) Week over Week(29.5%) Month over Month(20.4%) Year over Year



Number of Listings with Price Drop

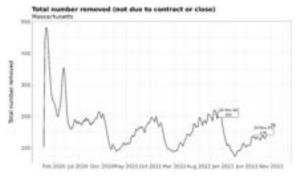
(20.3%) Week over Week (29.2%) Month over Month



Number of Removed Listings

4.1% Week over Week16.6% Month over Month

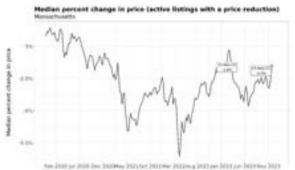
(8.8%) Year over Year



Median % Price Drop

4.7% Week over Week9.4% Month over Month

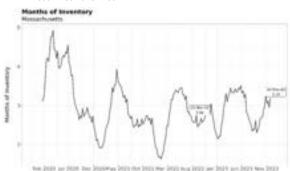
4.1% Year over Year



Months of Inventory

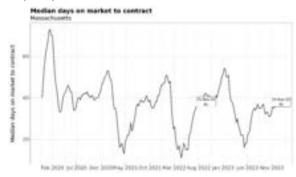
8.1% Week over Week
(2.1%) Month over Month

4.9% Year over Year



Median Days to Contract

(2.8%) Week over Week
9.4% Month over Month
(14.6%) Year over Year



Michigan

For week ending 11/24/2023

Key Current Week Market Stats

Number of 1567 **New Listings**

(24.4%) Previous Month 2,073 Week of 10/27/2023

(1.4%) Y-O-Y Change **1,589** Week of 11/25/2022 **Davs on Market Listing to Contract**

(3.3%) Previous Month 30 Week of 10/27/2023

(17.1%) Y-O-Y Change

35 Week of 11/25/2022

Median New \$219,000 **List Price**

(2.6%) Previous Month **\$224,900** Week of 10/27/2023

6.9% Y-O-Y Change \$204,900 Week of 11/25/2022

Listings Under 1302 Contract

(25.8%) Previous Month **1,754** Week of 10/27/2023

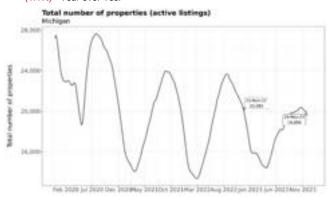
9.0% Y-O-Y Change

1,195 Week of 11/25/2022

Listing Inventory Levels

<u>Active</u>

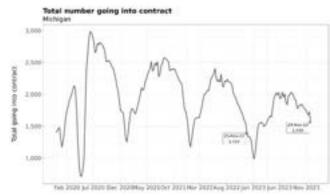
(0.4%) Week over Week (2.4%) Month over Month (1.1%) Year over Year



Entering Contract

(7.8%) Week over Week (9.8%) Month over Month

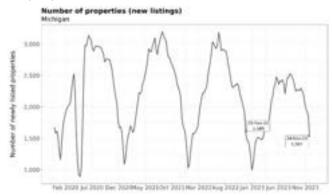
12.4% Year over Year



New Listings

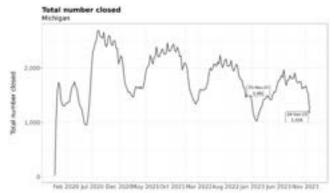
(15.7%) Week over Week (24.4%) Month over Month

(1.4%) Year over Year



Closings

(18.6%) Week over Week (25.2%) Month over Month (16.1%) Year over Year



Michigan

For week ending 11/24/2023

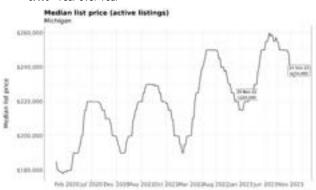
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.4%) Week over Week (2.5%) Month over Month

6.4% Year over Year

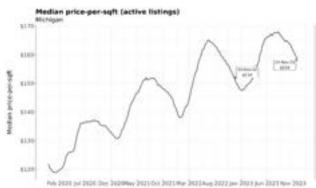


Median Price Per-Sq-Ft - Active

(0.4%) Week over Week

(1.8%) Month over Month

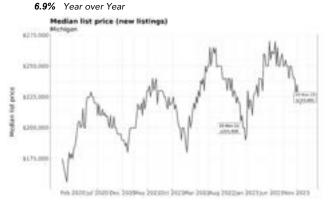
4.8% Year over Year



Median Price - New

(2.7%) Week over Week

(2.6%) Month over Month

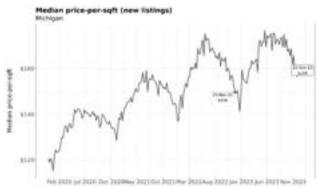


Median Price Per-Sq-Ft - New

(2.7%) Week over Week

(3.4%) Month over Month

3.9% Year over Year



Median Price - Closed

(5.9%) Week over Week

(7.4%) Month over Month

9.2% Year over Year

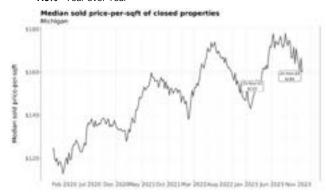


Median Price Per-Sq-Ft - Closed

(3.2%) Week over Week

(3.2%) Month over Month

7.3% Year over Year



Michigan

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

1136 Number of Listings With Price Change

(20.9%) Previous Month 1,436 Week of 10/27/2023

(10.4%) Y-O-Y Change 1,268 Week of 11/25/2022 Number of Listings with Price Drop

(21.3%) Previous Month 1,389 Week of 10/27/2023

(11.5%) Y-O-Y Change 1,235 Week of 11/25/2022 479 Number of Removed Listings

(1.6%) Previous Month 487 Week of 10/27/2023

(11.6%) Y-O-Y Change 542 Week of 11/25/2022 Median Days to First
Price Reduction

0.0% Previous Month19 Week of 10/27/2023

(5.0%) Y-O-Y Change 20 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(16.4%) Week over Week(20.9%) Month over Month(10.4%) Year over Year

Number of Listings with Price Drop

(16.5%) Week over Week (21.3%) Month over Month

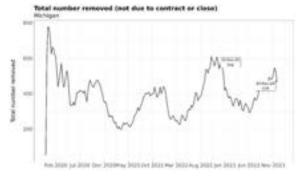
(11.5%) Year over Year



Number of Removed Listings

(9.6%) Week over Week (1.6%) Month over Month

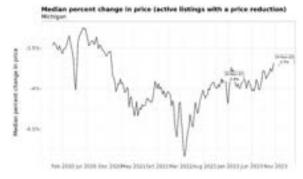
(11.6%) Year over Year



Median % Price Drop

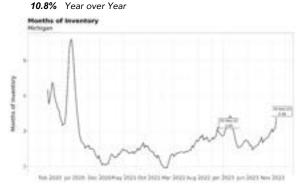
(1.4%) Week over Week (1.9%) Month over Month

5.3% Year over Year



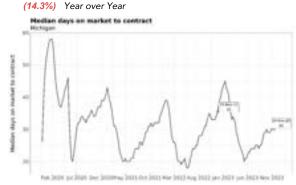
Months of Inventory

9.7% Week over Week 10.5% Month over Month



Median Days to Contract

0.0% Week over Week
0.0% Month over Month



Minnesota

For week ending 11/24/2023

Key Current Week Market Stats

Number of **680 New Listings**

(37.9%) Previous Month 1,095 Week of 10/27/2023

(4.5%) Y-O-Y Change 712 Week of 11/25/2022 **Davs on Market Listing to Contract**

(2.5%) Previous Month 40 Week of 10/27/2023

(9.3%) Y-O-Y Change

43 Week of 11/25/2022

Median New \$350,000 **List Price**

(2.8%) Previous Month **\$360,000** Week of 10/27/2023

(5.4%) Y-O-Y Change \$369,900 Week of 11/25/2022

Listings Under Contract

(34.8%) Previous Month **787** Week of 10/27/2023

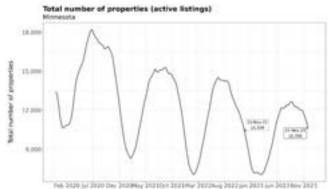
(12.6%) Y-O-Y Change **587** Week of 11/25/2022

Listing Inventory Levels

Active

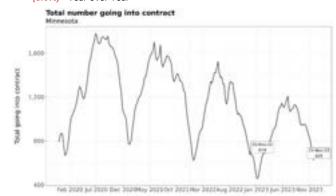
(2.8%) Week over Week (9.5%) Month over Month

4.4% Year over Year



Entering Contract

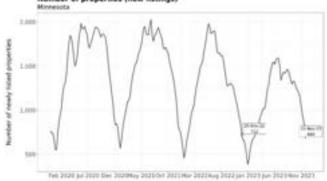
(10.5%) Week over Week (26.3%) Month over Month (8.0%) Year over Year



New Listings

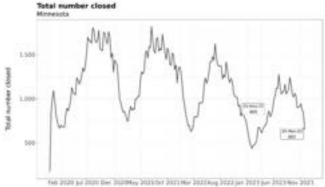
(18.4%) Week over Week (37.9%) Month over Month (4.5%) Year over Year

Number of properties (new listings)



Closings

(19.3%) Week over Week (25.1%) Month over Month (15.3%) Year over Year



Minnesota

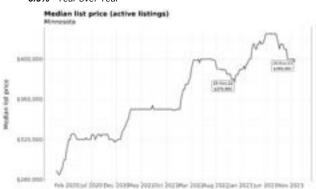
For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

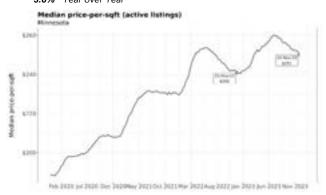
Median Price - Active

0.0% Week over Week (0.0%) Month over Month 5.3% Year over Year



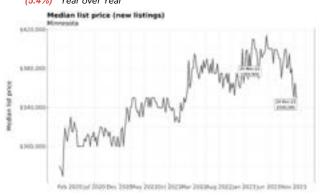
Median Price Per-Sq-Ft - Active

(0.3%) Week over Week (0.7%) Month over Month 3.8% Year over Year



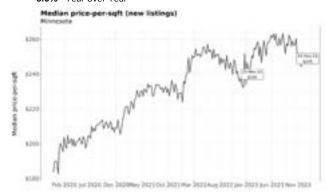
Median Price - New

0.0% Week over Week (2.8%) Month over Month (5.4%) Year over Year



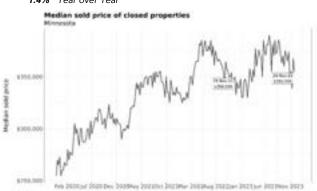
Median Price Per-Sq-Ft - New

0.2% Week over Week (1.6%) Month over Month 3.8% Year over Year



Median Price - Closed

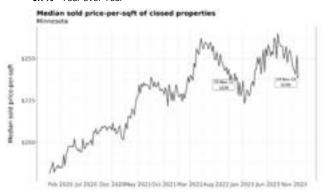
(3.3%) Week over Week 0.9% Month over Month 1.4% Year over Year



Median Price Per-Sq-Ft - Closed

(4.7%) Week over Week (1.6%) Month over Month

0.7% Year over Year



Minnesota

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings None

With Price Change

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 None

Number of Listings with Price Drop

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022

Number of 351 **Removed Listings**

> 2.6% Previous Month 342 Week of 10/27/2023

> 4.5% Y-O-Y Change **336** Week of 11/25/2022

None

Median Days to First Price Reduction

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

N/A% Week over Week N/A% Month over Month N/A% Year over Year



Number of Listings with Price Drop

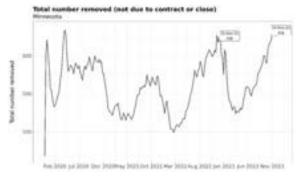
N/A% Week over Week N/A% Month over Month N/A% Year over Year



Number of Removed Listings

(6.1%) Week over Week 2.6% Month over Month

4.5% Year over Year



Median % Price Drop

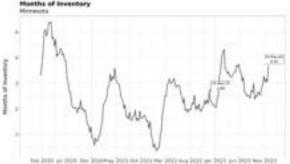
N/A% Week over Week N/A% Month over Month N/A% Year over Year



Months of Inventory

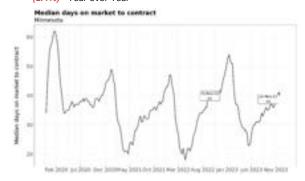
10.9% Week over Week 6.7% Month over Month 18.4% Year over Year

toeths of Inventory



Median Days to Contract

0.0% Week over Week 7.9% Month over Month (2.4%) Year over Year



Mississippi

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(28.3%) Previous Month 350 Week of 10/27/2023

(7.7%) Y-O-Y Change 272 Week of 11/25/2022 Days on Market **Listing to Contract**

(2.2%) Previous Month 45 Week of 10/27/2023

(4.3%) Y-O-Y Change 46 Week of 11/25/2022

Median New \$235,000 **List Price**

(11.3%) Previous Month **\$265,000** Week of 10/27/2023

4.5% Y-O-Y Change **\$224,900** Week of 11/25/2022

Listings Under Contract

(29.8%) Previous Month 282 Week of 10/27/2023

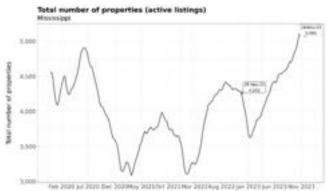
18.6% Y-O-Y Change 167 Week of 11/25/2022

Listing Inventory Levels

<u>Active</u>

(0.2%) Week over Week (1.8%) Month over Month

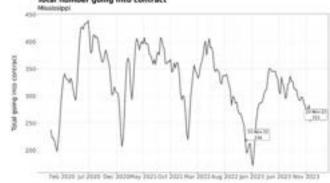
19.3% Year over Year



Entering Contract

(10.6%) Week over Week (10.3%) Month over Month 17.1% Year over Year

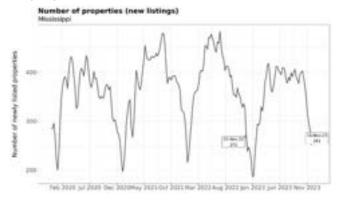
Total number going into contract



New Listings

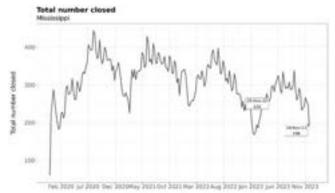
(11.3%) Week over Week (28.3%) Month over Month

(7.7%) Year over Year



Closings

(20.5%)Week over Week (18.5%) Month over Month (14.7%) Year over Year



Mississippi

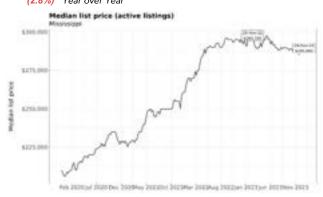
For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.4%) Week over Week (0.6%) Month over Month (2.8%) Year over Year

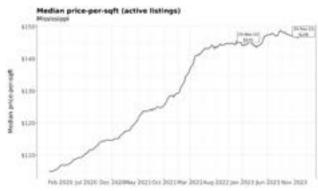


Median Price Per-Sq-Ft - Active

nedian i rice i er-3q-i t - Act

(0.3%) Week over Week (0.4%) Month over Month

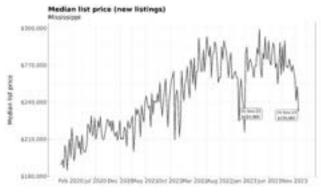
1.2% Year over Year



Median Price - New

(6.9%) Week over Week (11.3%) Month over Month

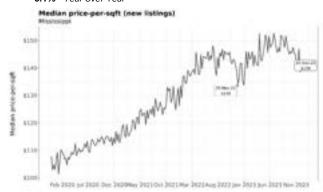
4.5% Year over Year



Median Price Per-Sq-Ft - New

(5.9%) Week over Week (4.4%) Month over Month

3.1% Year over Year



Median Price - Closed

2.8% Week over Week (5.0%) Month over Month (4.3%) Year over Year

Median sold price of closed properties

Miscrotype

\$230,000

\$200,000

Annual Price of closed properties

Miscrotype

Annual Price of closed properties

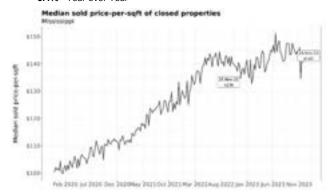
Annual Price of Closed price of Closed properties

Annual Price of Closed price of C

Median Price Per-Sq-Ft - Closed

(2.5%) Week over Week (1.2%) Month over Month

3.4% Year over Year



Mississippi

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings With Price Change

(24.5%) Previous Month 367 Week of 10/27/2023

9.5% Y-O-Y Change253 Week of 11/25/2022

Number of Listings with Price Drop

(23.3%) Previous Month 343 Week of 10/27/2023

10.5% Y-O-Y Change238 Week of 11/25/2022

None Number of Removed Listings

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022

Median Days to First Price Reduction

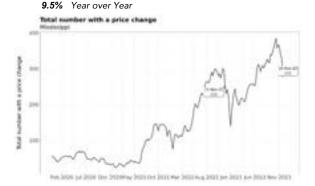
(4.5%) Previous Month
22 Week of 10/27/2023

5.0% Y-O-Y Change20 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

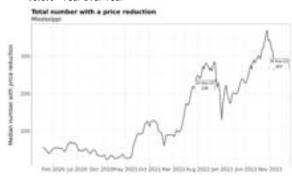
(16.3%) Week over Week (24.5%) Month over Month



Number of Listings with Price Drop

(16.0%) Week over Week(23.3%) Month over Month

10.5% Year over Year



Number of Removed Listings

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Median % Price Drop

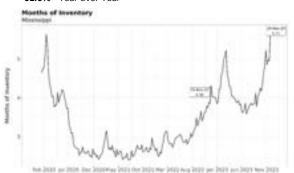
1.9% Week over Week(1.9%) Month over Month3.4% Year over Year

Needlan percent change in price (active listings with a price reduction)

Annual of the control of the control

Months of Inventory

15.6% Week over Week9.4% Month over Month32.8% Year over Year



Median Days to Contract

0.0% Week over Week4.4% Month over Month11.9% Year over Year

Proclaim days on market to contract

Hamiliague

In August and days one market to contract

August and days one market to contract

In August and days one

Missouri

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(34.5%) Previous Month 1,099 Week of 10/27/2023

(27.3%) Y-O-Y Change 990 Week of 11/25/2022 Days on Market **Listing to Contract**

(6.1%) Previous Month 33 Week of 10/27/2023

(11.4%) Y-O-Y Change

35 Week of 11/25/2022

Median New \$225,000 **List Price**

(10.0%) Previous Month **\$250,000** Week of 10/27/2023

(6.0%) Y-O-Y Change

\$239,450 Week of 11/25/2022

Listings Under Contract

(29.3%) Previous Month **977** Week of 10/27/2023

5.0% Y-O-Y Change

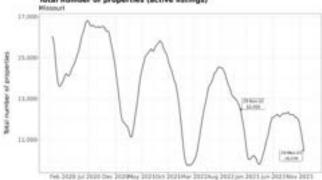
658 Week of 11/25/2022

Listing Inventory Levels

Active

(3.3%) Week over Week (11.2%) Month over Month (14.8%) Year over Year

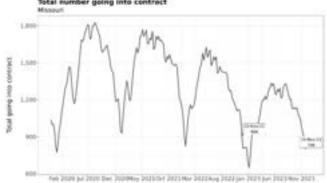
Total number of properties (active listings)



Entering Contract

(9.0%) Week over Week (22.7%) Month over Month (11.9%) Year over Year

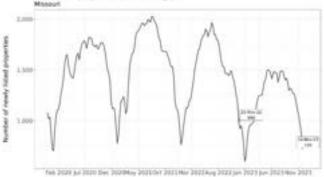
Total number going into contract



New Listings

(17.8%) Week over Week (34.5%) Month over Month (27.3%) Year over Year

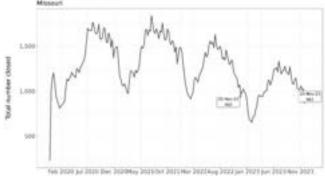
er of properties (new listings)



Closings

(16.1%) Week over Week (15.1%) Month over Month (10.2%) Year over Year

Total number closed



Missouri

For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.0% Week over Week (1.9%) Month over Month

3.8% Year over Year

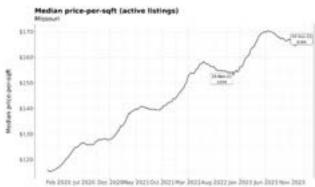


Median Price Per-Sq-Ft - Active

(0.2%) Week over Week

(1.2%) Month over Month

6.7% Year over Year

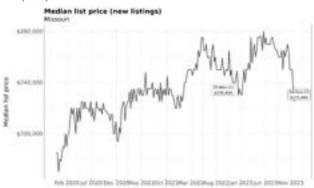


Median Price - New

(4.3%) Week over Week

(10.0%) Month over Month

(6.0%) Year over Year



Median Price Per-Sq-Ft - New

(4.0%) Week over Week

(4.4%) Month over Month

2.9% Year over Year

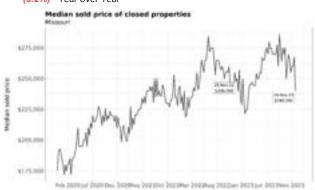


Median Price - Closed

(10.3%) Week over Week

(5.9%) Month over Month

(3.2%) Year over Year

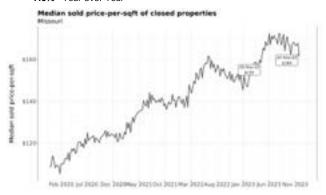


Median Price Per-Sq-Ft - Closed

(2.9%) Week over Week

(3.0%) Month over Month

7.3% Year over Year



Missouri

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings 639 With Price Change

(31.1%) Previous Month 927 Week of 10/27/2023

1.3% Y-O-Y Change **631** Week of 11/25/2022

Number of Listings with Price Drop

(30.6%) Previous Month **891** Week of 10/27/2023

3.0% Y-O-Y Change **600** Week of 11/25/2022

Number of None **Removed Listings**

> N/A% Previous Month **N/A** Week of 10/27/2023

> N/A% Y-O-Y Change N/A Week of 11/25/2022

Median Days to First 20 **Price Reduction**

11.1% Previous Month

18 Week of 10/27/2023

(13.0%) Y-O-Y Change

23 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(20.9%) Week over Week (31.1%) Month over Month

1.3% Year over Year



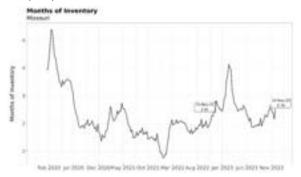
Number of Removed Listings

N/A% Week over Week N/A% Month over Month N/A% Year over Year



Months of Inventory

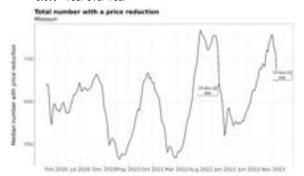
7.0% Week over Week (3.2%) Month over Month (5.2%) Year over Year



Number of Listings with Price Drop

(20.4%) Week over Week (30.6%) Month over Month

3.0% Year over Year



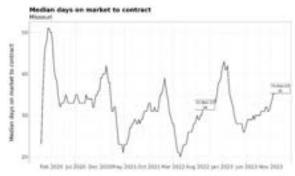
Median % Price Drop

0.9% Week over Week 7.7% Month over Month 4.0% Year over Year



Median Days to Contract

(2.8%) Week over Week 9.4% Month over Month 2.9% Year over Year



Nebraska

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(27.9%) Previous Month 384 Week of 10/27/2023

6.9% Y-O-Y Change 259 Week of 11/25/2022 Days on Market **Listing to Contract**

(10.3%) Previous Month 29 Week of 10/27/2023

(16.1%) Y-O-Y Change

31 Week of 11/25/2022

Median New \$275,000 **List Price**

(7.9%) Previous Month **\$298,750** Week of 10/27/2023

(5.2%) Y-O-Y Change \$290,000 Week of 11/25/2022

Listings Under Contract

(33.6%) Previous Month 220 Week of 10/27/2023

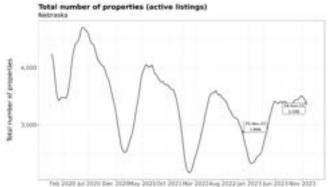
(21.5%) Y-O-Y Change 186 Week of 11/25/2022

Listing Inventory Levels

<u>Active</u>

(0.5%) Week over Week (2.9%) Month over Month

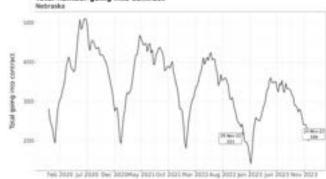
19.7% Year over Year



Entering Contract

(13.9%) Week over Week (17.4%) Month over Month (10.8%) Year over Year

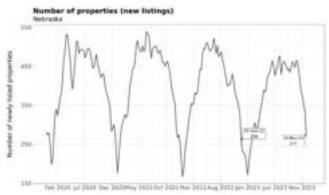
Total number going into contract



New Listings

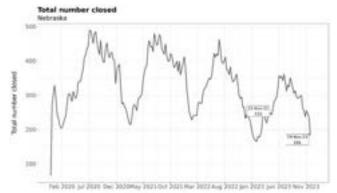
(17.6%) Week over Week (27.9%) Month over Month

6.9% Year over Year



Closings

(18.7%) Week over Week (19.4%) Month over Month (18.0%) Year over Year



Nebraska

For week ending 11/24/2023

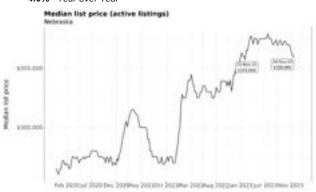
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.3%) Week over Week (2.7%) Month over Month

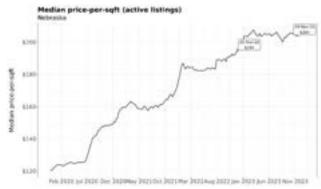
4.0% Year over Year



Median Price Per-Sq-Ft - Active

0.0% Week over Week(0.4%) Month over Month

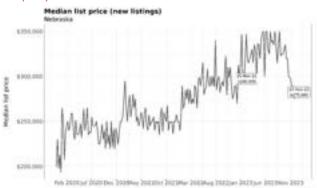
5.0% Year over Year



Median Price - New

(4.8%) Week over Week (7.9%) Month over Month

(5.2%) Year over Year

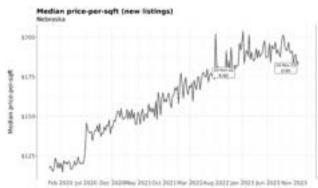


Median Price Per-Sq-Ft - New

1.5% Week over Week

1.7% Month over Month

1.6% Year over Year

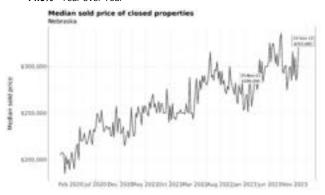


Median Price - Closed

10.3% Week over Week

10.3% Month over Month

14.3% Year over Year

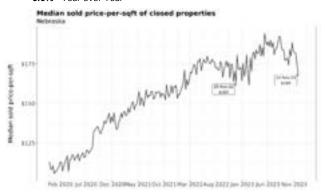


Median Price Per-Sq-Ft - Closed

(3.4%) Week over Week

(7.7%) Month over Month

3.5% Year over Year



Nebraska

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings
With Price Change

(17.2%) Previous Month 221 Week of 10/27/2023

15.8% Y-O-Y Change **158** Week of 11/25/2022 Number of Listings with Price Drop

(15.5%) Previous Month 200 Week of 10/27/2023

15.8% Y-O-Y Change **146** Week of 11/25/2022 122 Number of Removed Listings

(3.9%) Previous Month 127 Week of 10/27/2023

24.5% Y-O-Y Change **98** Week of 11/25/2022 Median Days to First
Price Reduction

18.8% Previous Month

16 Week of 10/27/2023

46.2% Y-O-Y Change

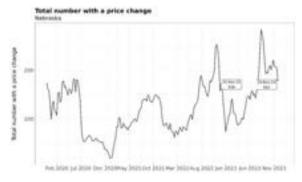
13 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

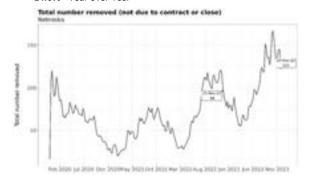
(10.7%) Week over Week (17.2%) Month over Month

15.8% Year over Year



Number of Removed Listings

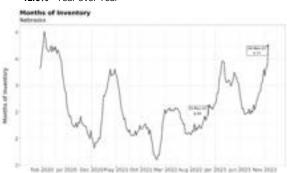
(15.9%) Week over Week(3.9%) Month over Month24.5% Year over Year



Months of Inventory

12.5% Week over Week13.9% Month over Month

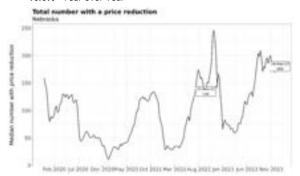
42.8% Year over Year



Number of Listings with Price Drop

(9.6%) Week over Week (15.5%) Month over Month

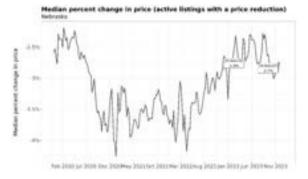
15.8% Year over Year



Median % Price Drop

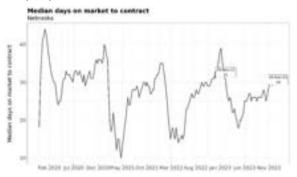
5.8% Week over Week7.4% Month over Month

4.2% Year over Year



Median Days to Contract

(3.3%) Week over Week3.6% Month over Month(6.5%) Year over Year



Nevada

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(25.1%) Previous Month 684 Week of 10/27/2023

(14.1%) Y-O-Y Change **596** Week of 11/25/2022 Days on Market **Listing to Contract**

(2.5%) Previous Month 40 Week of 10/27/2023

(30.4%) Y-O-Y Change

56 Week of 11/25/2022

Median New \$499,000 **List Price**

2.6% Previous Month **\$486,500** Week of 10/27/2023

5.1% Y-O-Y Change **\$475,000** Week of 11/25/2022

Listings Under Contract

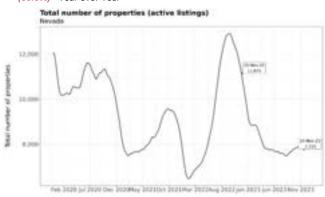
(35.4%) Previous Month **526** Week of 10/27/2023

(17.9%) Y-O-Y Change 414 Week of 11/25/2022

Listing Inventory Levels

<u>Active</u>

(0.7%) Week over Week (2.8%) Month over Month (30.3%) Year over Year



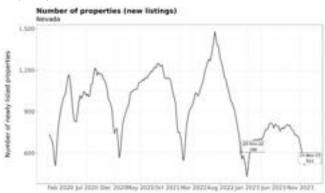
Entering Contract

(12.1%) Week over Week (13.1%) Month over Month (2.8%) Year over Year

Total number going into contract Feb 2020 per 2020 Dec 2020 May 2023 Oct 2023 May 2023 Aug 2023 per 2023 per 2023 May 2023

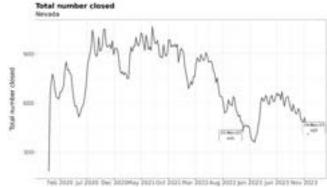
New Listings

(12.0%) Week over Week (25.1%) Month over Month (14.1%) Year over Year



Closings

(12.5%) Week over Week (14.1%) Month over Month (8.5%) Year over Year



Nevada

For week ending 11/24/2023

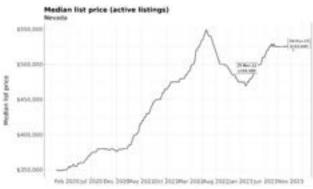
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.1%) Week over Week (1.0%) Month over Month

7.2% Year over Year

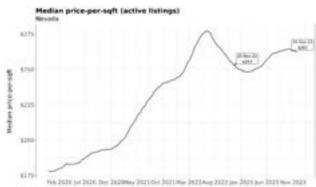


Median Price Per-Sq-Ft - Active

0.1% Week over Week

(0.1%) Month over Month

3.9% Year over Year

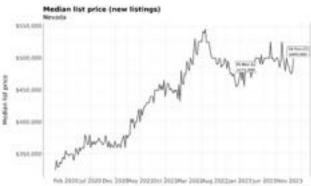


Median Price - New

4.4% Week over Week

2.6% Month over Month

5.1% Year over Year

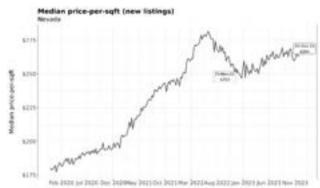


Median Price Per-Sq-Ft - New

0.2% Week over Week

1.5% Month over Month

4.2% Year over Year

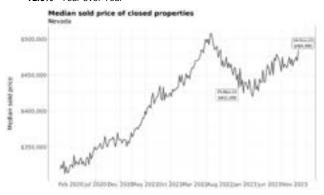


Median Price - Closed

3.2% Week over Week

3.2% Month over Month

12.3% Year over Year

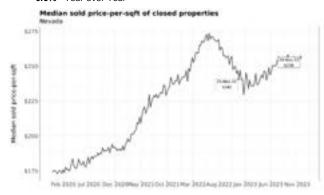


Median Price Per-Sq-Ft - Closed

0.9% Week over Week

1.7% Month over Month

6.5% Year over Year



Nevada

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings With Price Change

(21.5%) Previous Month 651 Week of 10/27/2023

(49.4%) Y-O-Y Change 1,009 Week of 11/25/2022

Number of Listings with Price Drop

(23.8%) Previous Month **606** Week of 10/27/2023

(52.9%) Y-O-Y Change 981 Week of 11/25/2022

Number of 178 **Removed Listings**

(8.2%) Previous Month 194 Week of 10/27/2023

(56.5%) Y-O-Y Change 409 Week of 11/25/2022

Number of Listings with Price Drop

Total number with a price reduction

(15.2%) Week over Week

(52.9%) Year over Year

(23.8%) Month over Month

Median Days to First **Price Reduction**

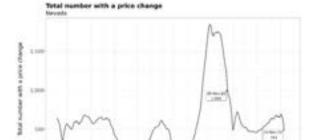
0.0% Previous Month 22 Week of 10/27/2023

(12.0%) Y-O-Y Change 25 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(16.0%) Week over Week (21.5%) Month over Month (49.4%) Year over Year



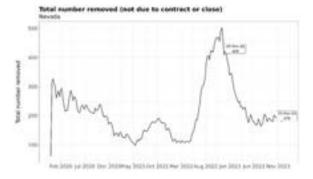
Ann 2020 per 2020 line: 2020 May 2021 from 2022 May 2022 pag 2022 pag 2022 pag 2022 pag 2022 pag



Ann 2020 per 2020 time 2020 per 2020 per 2021 per

Number of Removed Listings

(11.0%) Week over Week (8.2%) Month over Month (56.5%) Year over Year



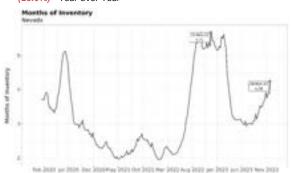
Median % Price Drop

0.0% Week over Week 2.3% Month over Month 19.9% Year over Year

n percent change in price (active listings with a price reduction) 120

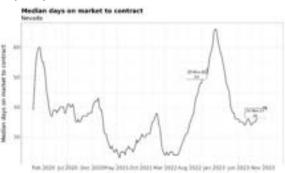
Months of Inventory

10.3% Week over Week 9.2% Month over Month (25.0%) Year over Year



Median Days to Contract

0.0% Week over Week 2.6% Month over Month (24.5%) Year over Year



New Hampshire

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(43.4%) Previous Month 251 Week of 10/27/2023

(13.4%) Y-O-Y Change 164 Week of 11/25/2022 Days on Market **Listing to Contract**

15.2% Previous Month 33 Week of 10/27/2023

18.8% Y-O-Y Change

32 Week of 11/25/2022

Median New \$472,450 **List Price**

0.7% Previous Month **\$469,000** Week of 10/27/2023

10.0% Y-O-Y Change **\$429,450** Week of 11/25/2022

Listings Under Contract

(40.1%) Previous Month 217 Week of 10/27/2023

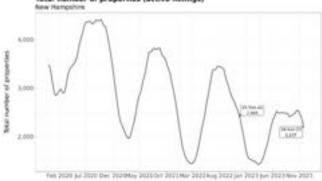
(24.0%) Y-O-Y Change 171 Week of 11/25/2022

Listing Inventory Levels

Active

(3.8%) Week over Week (11.6%) Month over Month (6.9%) Year over Year

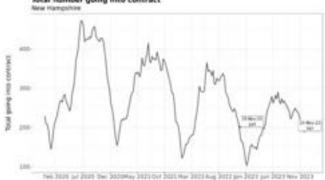
Total number of properties (active listings)



Entering Contract

(13.4%) Week over Week (18.7%) Month over Month (5.1%) Year over Year

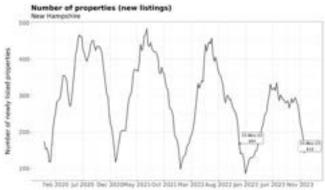
Total number going into contract



New Listings

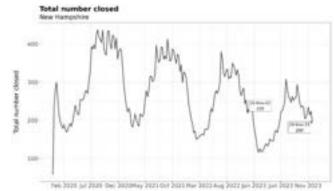
(23.2%) Week over Week (43.4%) Month over Month

(13.4%) Year over Year



Closings

(10.7%) Week over Week (9.5%) Month over Month (9.1%) Year over Year



New Hampshire

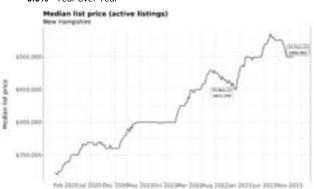
For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

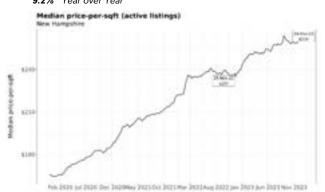
Median Price - Active

0.0% Week over Week 0.0% Month over Month 9.9% Year over Year



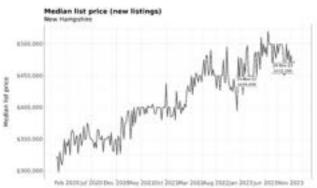
Median Price Per-Sq-Ft - Active

(0.3%) Week over Week (0.3%) Month over Month 9.2% Year over Year



Median Price - New

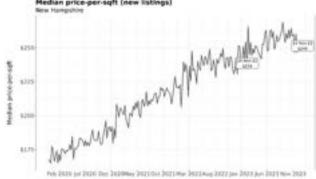
0.7% Week over Week 0.7% Month over Month 10.0% Year over Year



Median Price Per-Sq-Ft - New

(5.3%) Week over Week (4.7%) Month over Month 5.5% Year over Year

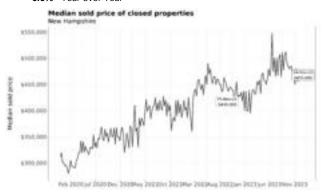
Median price-per-sqft (new listings)



Median Price - Closed

(0.5%) Week over Week (3.2%) Month over Month

5.8% Year over Year

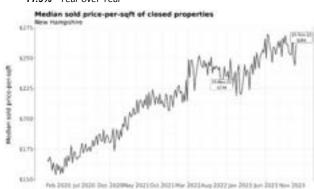


Median Price Per-Sq-Ft - Closed

7.1% Week over Week

3.5% Month over Month

11.9% Year over Year



New Hampshire

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

None Number of

Number of Listings With Price Change

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 None

Number of Listings with Price Drop

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 None

Number of Removed Listings

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022

Median Days to First Price Reduction

(15.8%) Previous Month

19 Week of 10/27/2023

(15.8%) Y-O-Y Change

19 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Listings with Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Removed Listings

N/A% Week over Week
N/A% Month over Month
N/A% Year over Year

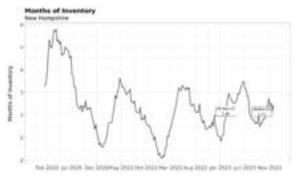


Median % Price Drop

3.8% Week over Week11.4% Month over Month(1.1%) Year over Year

Months of Inventory

5.0% Week over Week(5.6%) Month over Month10.6% Year over Year



Median Days to Contract

5.9% Week over Week24.1% Month over Month5.9% Year over Year



New Jersey

For week ending 11/24/2023

Key Current Week Market Stats

Number of 1150 **New Listings**

(27.7%) Previous Month 1,591 Week of 10/27/2023

(13.2%) Y-O-Y Change 1,325 Week of 11/25/2022 **Davs on Market Listing to Contract**

2.3% Previous Month 43 Week of 10/27/2023

(10.2%) Y-O-Y Change **49** Week of 11/25/2022

Median New \$459,000 **List Price**

(7.3%) Previous Month **\$495,000** Week of 10/27/2023

9.3% Y-O-Y Change **\$419,900** Week of 11/25/2022

Listings Under Contract

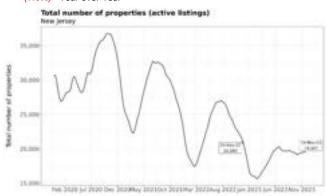
(41.2%) Previous Month 1,348 Week of 10/27/2023

(25.5%) Y-O-Y Change **1,064** Week of 11/25/2022

Listing Inventory Levels

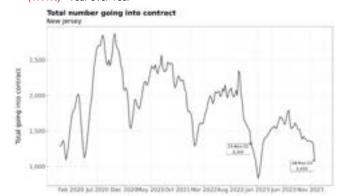
Active

(0.2%) Week over Week 0.4% Month over Month (7.8%) Year over Year



Entering Contract

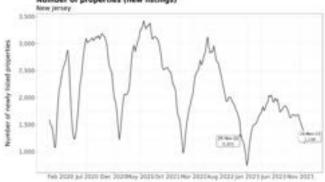
(14.9%) Week over Week (18.7%) Month over Month (17.4%) Year over Year



New Listings

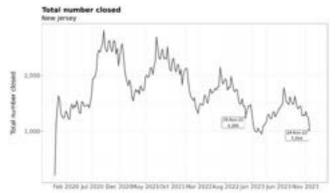
(16.4%) Week over Week (27.7%) Month over Month (13.2%) Year over Year

Number of properties (new listings)



Closings

(14.9%) Week over Week (17.4%) Month over Month (17.7%) Year over Year



New Jersey

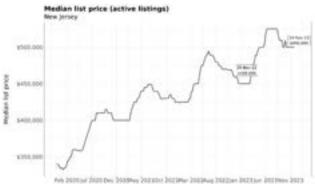
For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.0% Week over Week (0.0%) Month over Month 8.9% Year over Year

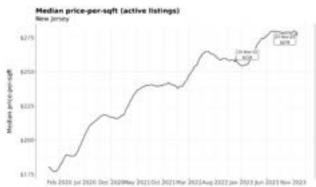


Median Price Per-Sq-Ft - Active

(0.2%) Week over Week

(0.1%) Month over Month

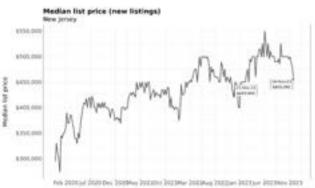
8.2% Year over Year



Median Price - New

(4.2%) Week over Week (7.3%) Month over Month

9.3% Year over Year



Median Price Per-Sq-Ft - New

(3.5%) Week over Week

(3.6%) Month over Month

12.2% Year over Year



Median Price - Closed

(6.9%) Week over Week

(5.1%) Month over Month

9.0% Year over Year

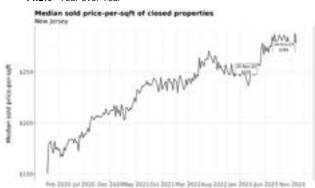


Median Price Per-Sq-Ft - Closed

(2.4%) Week over Week

1.4% Month over Month

14.2% Year over Year



New Jersey

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings 593 With Price Change

(18.8%) Previous Month 730 Week of 10/27/2023

(19.0%) Y-O-Y Change 732 Week of 11/25/2022 **Number of Listings** with Price Drop

(17.3%) Previous Month **663** Week of 10/27/2023

(19.6%) Y-O-Y Change 682 Week of 11/25/2022 Number of **Removed Listings**

38.5% Previous Month 174 Week of 10/27/2023

(46.1%) Y-O-Y Change 447 Week of 11/25/2022

Median Days to First **Price Reduction**

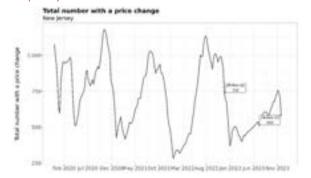
4.3% Previous Month **23** Week of 10/27/2023

(25.0%) Y-O-Y Change 32 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(15.8%) Week over Week (18.8%) Month over Month (19.0%) Year over Year



Number of Listings with Price Drop

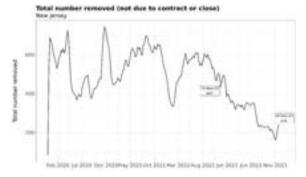
(15.7%) Week over Week (17.3%) Month over Month (19.6%) Year over Year

Total number with a price reduction Ann 2000 Jul 2000 Dec 2000 May 2001 Dec 2001 Mer 2002 May 2007 July 2007 July 2007 Mer 2007

Number of Removed Listings

9.0% Week over Week 38.5% Month over Month

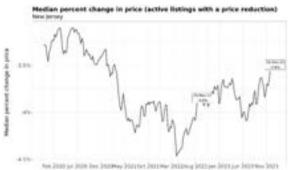
(46.1%) Year over Year



Median % Price Drop

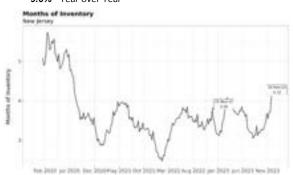
2.7% Week over Week 6.1% Month over Month

5.8% Year over Year



Months of Inventory

11.1% Week over Week 12.0% Month over Month 9.6% Year over Year



Median Days to Contract

2.3% Week over Week 2.3% Month over Month (13.7%) Year over Year



New Mexico

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(29.1%) Previous Month **189** Week of 10/27/2023

(2.2%) Y-O-Y Change 137 Week of 11/25/2022 **Davs on Market Listing to Contract**

(22.4%) Previous Month 49 Week of 10/27/2023

(26.9%) Y-O-Y Change **52** Week of 11/25/2022

Median New \$330,000 **List Price**

(4.3%) Previous Month **\$344,950** Week of 10/27/2023

0.0% Y-O-Y Change **\$329,890** Week of 11/25/2022

Listings Under Contract

(4.2%) Previous Month **168** Week of 10/27/2023

35.3% Y-O-Y Change

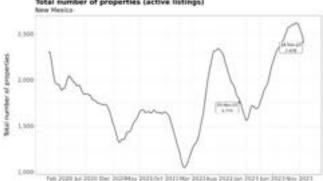
119 Week of 11/25/2022

Listing Inventory Levels

Active

(2.0%) Week over Week (6.5%) Month over Month 36.9% Year over Year

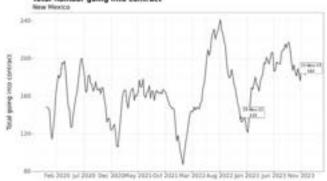
Total number of properties (active listings)



Entering Contract

(3.7%) Week over Week 3.4% Month over Month 34.8% Year over Year

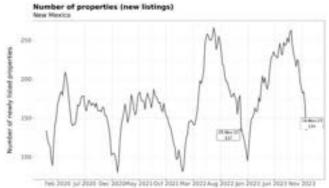
Total number going into contract



New Listings

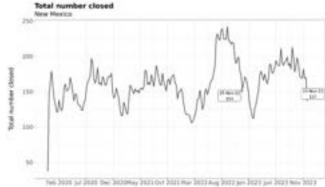
(20.2%) Week over Week (29.1%) Month over Month

(2.2%) Year over Year



Closings

(19.4%) Week over Week (18.9%) Month over Month (11.0%) Year over Year



New Mexico

For week ending 11/24/2023

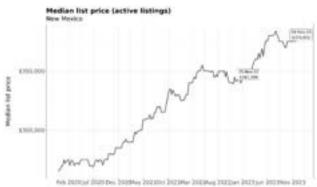
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.0%) Week over Week (0.0%) Month over Month

9.9% Year over Year

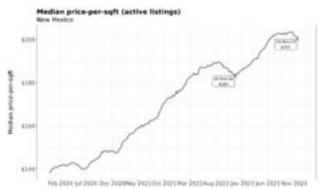


Median Price Per-Sq-Ft - Active

(0.2%) Week over Week

(0.7%) Month over Month

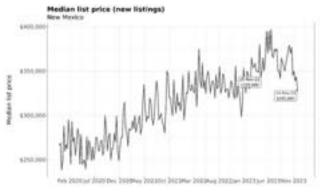
9.3% Year over Year



Median Price - New

(4.0%) Week over Week(4.3%) Month over Month

0.0% Year over Year

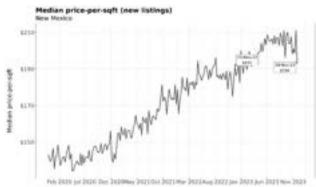


Median Price Per-Sq-Ft - New

(7.9%) Week over Week

(1.9%) Month over Month

1.7% Year over Year

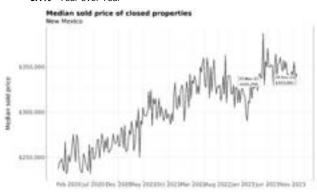


Median Price - Closed

2.4% Week over Week

(0.6%) Month over Month

5.1% Year over Year

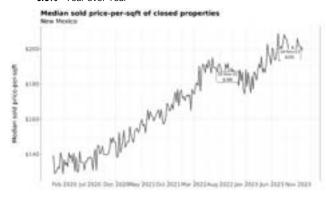


Median Price Per-Sq-Ft - Closed

0.0% Week over Week

(2.5%) Month over Month

6.8% Year over Year



New Mexico

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

157 Number of Listings With Price Change

(21.5%) Previous Month 200 Week of 10/27/2023

313.2% Y-O-Y Change **38** Week of 11/25/2022

Number of Listings with Price Drop

(22.0%) Previous Month 177 Week of 10/27/2023

273.0% Y-O-Y Change **37** Week of 11/25/2022

Number of Removed Listings

13.6% Previous Month **44** Week of 10/27/2023

1566.7% Y-O-Y Change

3 Week of 11/25/2022

Median Days to First Price Reduction

9.1% Previous Month

22 Week of 10/27/2023

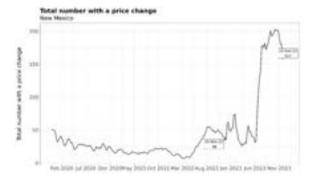
(54.7%) Y-O-Y Change

53 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

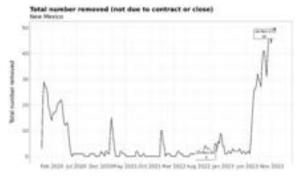
(12.8%) Week over Week(21.5%) Month over Month313.2% Year over Year



Number of Removed Listings

4.2% Week over Week13.6% Month over Month

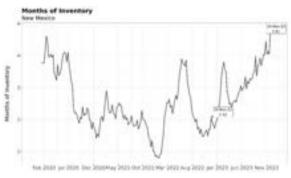
1566.7% Year over Year



Months of Inventory

11.1% Week over Week5.1% Month over Month

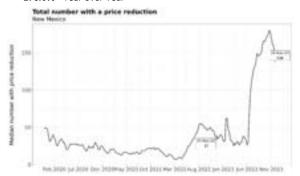
55.2% Year over Year



Number of Listings with Price Drop

(13.2%) Week over Week (22.0%) Month over Month

273.0% Year over Year



Median % Price Drop

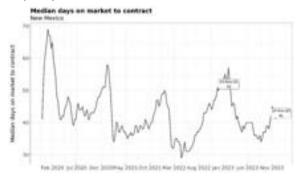
(1.2%) Week over Week(2.1%) Month over Month

44.4% Year over Year



Median Days to Contract

(4.7%) Week over Week(4.7%) Month over Month(18.0%) Year over Year



New York

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(34.5%) Previous Month 1,975 Week of 10/27/2023

(5.6%) Y-O-Y Change **1,371** Week of 11/25/2022 **Davs on Market Listing to Contract**

(7.1%) Previous Month **56** Week of 10/27/2023

(20.0%) Y-O-Y Change 65 Week of 11/25/2022

\$427,000

\$449,500 Week of 11/25/2022

Median New List Price

(10.1%) Previous Month

\$474,999 Week of 10/27/2023 (5.0%) Y-O-Y Change

Listings Under Contract

(38.7%) Previous Month 1,583 Week of 10/27/2023

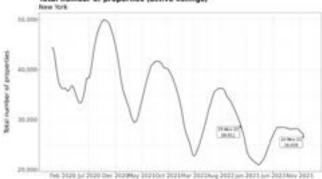
(7.1%) Y-O-Y Change **1,045** Week of 11/25/2022

Listing Inventory Levels

<u>Active</u>

(1.1%) Week over Week (3.8%) Month over Month (6.9%) Year over Year

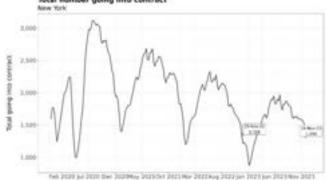
Total number of properties (active listings)



Entering Contract

(13.6%) Week over Week (18.6%) Month over Month (2.2%) Year over Year

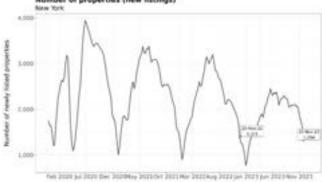
Total number going into contract



New Listings

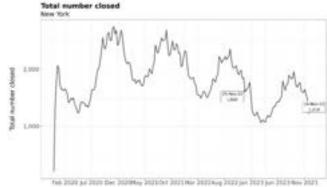
(19.9%) Week over Week (34.5%) Month over Month (5.6%) Year over Year

Number of properties (new listings)



Closings

(17.9%) Week over Week (23.3%) Month over Month (25.8%) Year over Year



New York

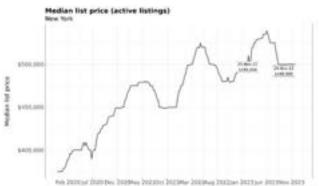
For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.0%) Week over Week 0.0% Month over Month 2.2% Year over Year

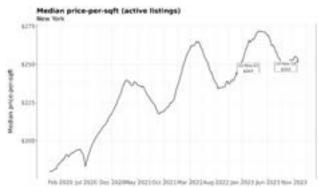


Median Price Per-Sq-Ft - Active

(0.5%) Week over Week

0.1% Month over Month

4.2% Year over Year



Median Price - New

1.4% Week over Week (10.1%) Month over Month

(5.0%) Year over Year



Median Price Per-Sq-Ft - New

0.9% Week over Week

(7.4%) Month over Month

0.2% Year over Year

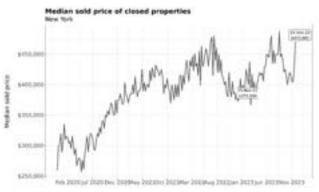


Median Price - Closed

9.4% Week over Week

13.3% Month over Month

25.3% Year over Year

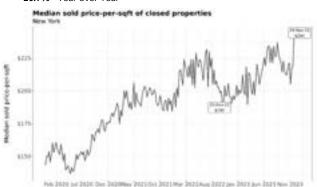


Median Price Per-Sq-Ft - Closed

11.2% Week over Week

10.2% Month over Month

26.7% Year over Year



New York

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

778 Number of Listings With Price Change

(25.0%) Previous Month 1,037 Week of 10/27/2023

(19.8%) Y-O-Y Change 970 Week of 11/25/2022 Number of Listings with Price Drop

(25.7%) Previous Month 985 Week of 10/27/2023

(21.5%) Y-O-Y Change 933 Week of 11/25/2022 Number of Removed Listings

8.0% Previous Month527 Week of 10/27/2023

15.7% Y-O-Y Change **492** Week of 11/25/2022 Median Days to First Price Reduction

8.0% Previous Month25 Week of 10/27/2023

0.0% Y-O-Y Change

27 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(18.8%) Week over Week (25.0%) Month over Month (19.8%) Year over Year

Total number with a price change

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Number of Listings with Price Drop

(18.8%) Week over Week (25.7%) Month over Month

(21.5%) Year over Year

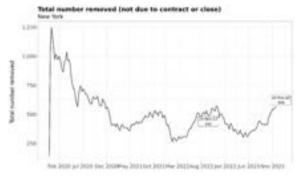


Number of Removed Listings

2.5% Week over Week

8.0% Month over Month

15.7% Year over Year

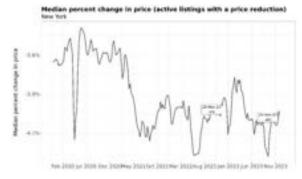


Median % Price Drop

1.9% Week over Week

2.4% Month over Month

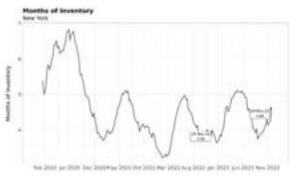
(1.5%) Year over Year



Months of Inventory

9.2% Week over Week7.9% Month over Month

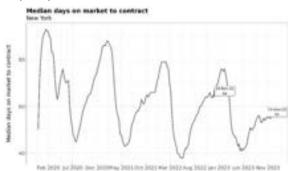
16.3% Year over Year



Median Days to Contract

0.0% Week over Week0.0% Month over Month

(14.1%) Year over Year



North Carolina

For week ending 11/24/2023

Key Current Week Market Stats

Number of **1563 New Listings**

(35.2%) Previous Month 2,412 Week of 10/27/2023

(25.7%) Y-O-Y Change **2,105** Week of 11/25/2022 **Davs on Market Listing to Contract**

(2.4%) Previous Month 42 Week of 10/27/2023

(6.8%) Y-O-Y Change 44 Week of 11/25/2022

Median New \$344,900 **List Price**

(6.8%) Previous Month **\$369,900** Week of 10/27/2023

(1.4%) Y-O-Y Change **\$349,900** Week of 11/25/2022

Listings Under Contract

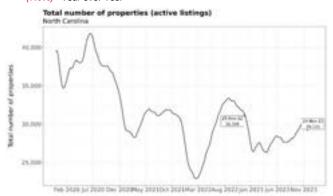
(11.1%) Previous Month 1,954 Week of 10/27/2023

(6.9%) Y-O-Y Change **1,865** Week of 11/25/2022

Listing Inventory Levels

Active

(1.0%) Week over Week (3.2%) Month over Month (7.0%) Year over Year



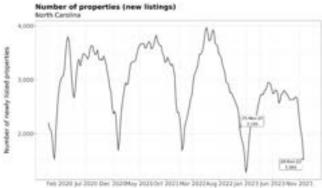
Entering Contract

(3.7%) Week over Week (5.1%) Month over Month (7.4%) Year over Year

Total number going into contract INDEPOSITABILITY 2.000 Feb 2020 Jul 3020 Dec 2020May 2023/ort 2023 May 2022/apg 2022 Jan 2023 Jun 2023/May 2023

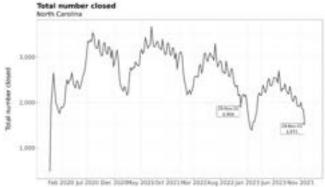
New Listings

(17.0%) Week over Week (35.2%) Month over Month (25.7%) Year over Year



Closings

(14.5%) Week over Week (17.8%) Month over Month (19.7%) Year over Year



North Carolina

For week ending 11/24/2023

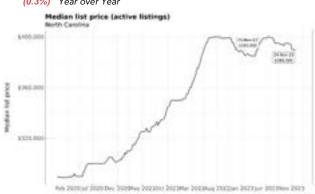
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.2%) Week over Week (1.3%) Month over Month

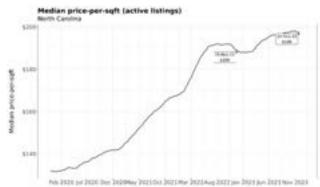
(0.3%) Year over Year



Median Price Per-Sq-Ft - Active

(0.0%) Week over Week (0.3%) Month over Month

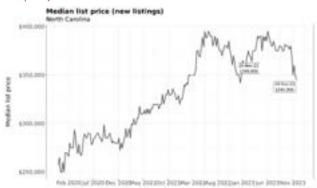
4.6% Year over Year



Median Price - New

(1.5%) Week over Week (6.8%) Month over Month

(1.4%) Year over Year



Median Price Per-Sq-Ft - New

(2.1%) Week over Week

(1.8%) Month over Month

7.1% Year over Year



Median Price - Closed

(3.3%) Week over Week

(2.5%) Month over Month

2.3% Year over Year

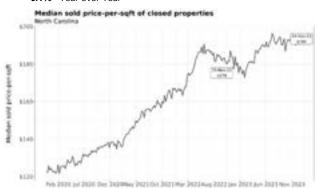


Median Price Per-Sq-Ft - Closed

(1.9%) Week over Week

(0.6%) Month over Month

6.1% Year over Year



North Carolina

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

1767 Number of Listings With Price Change

> (18.8%) Previous Month 2,176 Week of 10/27/2023

> (22.4%) Y-O-Y Change 2,276 Week of 11/25/2022

Number of Listings with Price Drop

(18.4%) Previous Month 2,014 Week of 10/27/2023

(21.3%) Y-O-Y Change 2,089 Week of 11/25/2022 437 Number of Removed Listings

(6.2%) Previous Month 466 Week of 10/27/2023

(4.6%) Y-O-Y Change 458 Week of 11/25/2022 Median Days to First
Price Reduction

14.3% Previous Month **21** Week of 10/27/2023

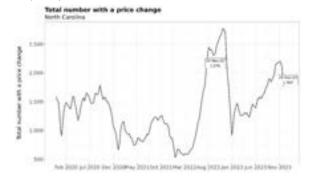
14.3% Y-O-Y Change **21** Week of 11/25/2022

700 WEER OF 11/23/2022 21

Removal/Drop Listing Statistics

Number of Listings with Price Change

(16.0%) Week over Week(18.8%) Month over Month(22.4%) Year over Year



Number of Listings with Price Drop

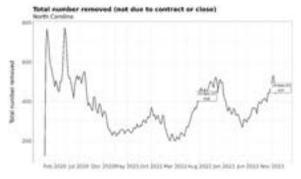
(17.0%) Week over Week (18.4%) Month over Month (21.3%) Year over Year



Number of Removed Listings

(10.1%) Week over Week
(6.2%) Month over Month

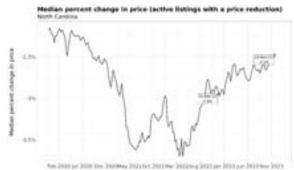
(4.6%) Year over Year



Median % Price Drop

2.4% Week over Week3.1% Month over Month

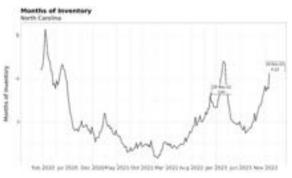
16.0% Year over Year



Months of Inventory

9.8% Week over Week 7.8% Month over Month

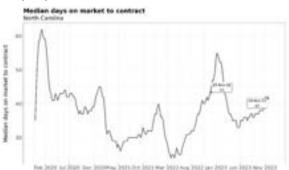
14.4% Year over Year



Median Days to Contract

0.0% Week over Week7.7% Month over Month

(2.3%) Year over Year



Ohio

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(26.0%) Previous Month 2,424 Week of 10/27/2023

(3.6%) Y-O-Y Change **1,860** Week of 11/25/2022 Days on Market **Listing to Contract**

(3.3%) Previous Month 30 Week of 10/27/2023

(43.1%) Y-O-Y Change 51 Week of 11/25/2022

Median New \$215,000 **List Price**

(8.5%) Previous Month **\$234,900** Week of 10/27/2023

7.5% Y-O-Y Change \$200,000 Week of 11/25/2022

Listings Under 1566 Contract

(20.3%) Previous Month 1,966 Week of 10/27/2023

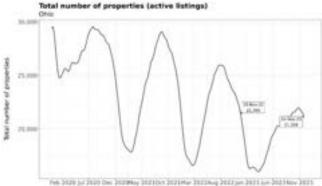
3.9% Y-O-Y Change **1,507** Week of 11/25/2022

Listing Inventory Levels

<u>Active</u>

(0.7%) Week over Week (3.1%) Month over Month (0.2%) Year over Year

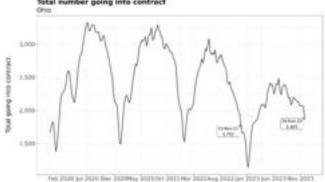
Total number of properties (active listings)



Entering Contract

(8.0%) Week over Week (8.0%) Month over Month 6.2% Year over Year

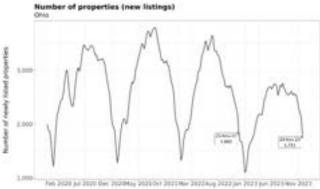
Total number going into contract



New Listings

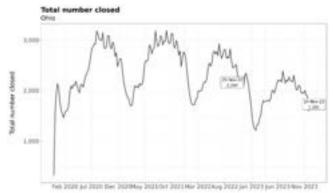
(15.0%) Week over Week (26.0%) Month over Month

(3.6%) Year over Year



Closings

(16.2%)Week over Week (18.2%) Month over Month (30.7%) Year over Year



Ohio

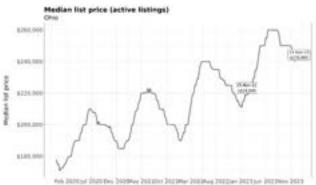
For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(2.0%) Week over Week (4.0%) Month over Month 9.5% Year over Year

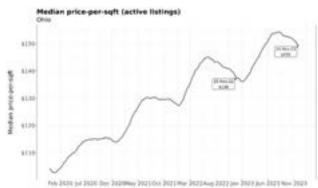


Median Price Per-Sq-Ft - Active

(0.3%) Week over Week

(1.3%) Month over Month

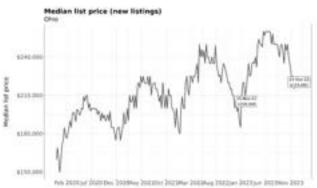
8.6% Year over Year



Median Price - New

(4.4%) Week over Week (8.5%) Month over Month

7.5% Year over Year



Median Price Per-Sq-Ft - New

(1.0%) Week over Week

(2.9%) Month over Month

8.8% Year over Year



Median Price - Closed

2.9% Week over Week

0.8% Month over Month

30.8% Year over Year

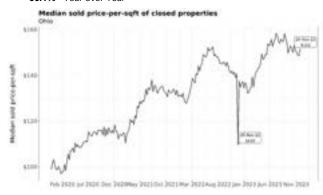


Median Price Per-Sq-Ft - Closed

2.0% Week over Week

0.5% Month over Month

38.1% Year over Year



Ohio

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

1379 Number of Listings With Price Change

> (23.3%) Previous Month 1,799 Week of 10/27/2023

(5.5%) Y-O-Y Change 1,460 Week of 11/25/2022 Number of Listings with Price Drop

(22.7%) Previous Month 1,741 Week of 10/27/2023

(4.5%) Y-O-Y Change 1,409 Week of 11/25/2022 Number of Removed Listings

(5.7%) Previous Month 405 Week of 10/27/2023

(70.8%) Y-O-Y Change 1,306 Week of 11/25/2022 Median Days to First
Price Reduction

0.0% Previous Month17 Week of 10/27/2023

(5.6%) Y-O-Y Change 18 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(17.1%) Week over Week (23.3%) Month over Month

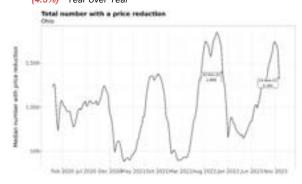
(5.5%) Year over Year



Number of Listings with Price Drop

(17.0%) Week over Week (22.7%) Month over Month

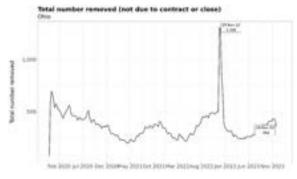
(4.5%) Year over Year



Number of Removed Listings

(9.0%) Week over Week (5.7%) Month over Month

(70.8%) Year over Year

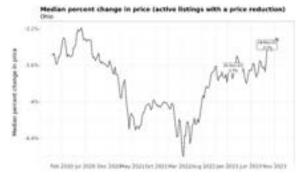


Median % Price Drop

0.3% Week over Week

1.5% Month over Month

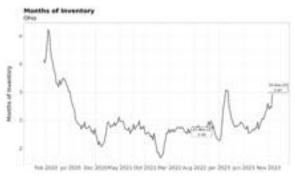
10.5% Year over Year



Months of Inventory

9.2% Week over Week6.1% Month over Month

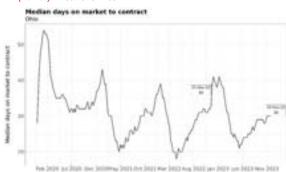
23.8% Year over Year



Median Days to Contract

0.0% Week over Week3.4% Month over Month

(23.1%) Year over Year



Oklahoma

For week ending 11/24/2023

Key Current Week Market Stats

Number of 656 **New Listings**

(25.5%) Previous Month 881 Week of 10/27/2023

(4.2%) Y-O-Y Change 685 Week of 11/25/2022 Days on Market **Listing to Contract**

(5.1%) Previous Month 39 Week of 10/27/2023

(5.1%) Y-O-Y Change

39 Week of 11/25/2022

Median New \$250,000 **List Price**

(2.0%) Previous Month **\$255,000** Week of 10/27/2023

4.2% Y-O-Y Change **\$240,000** Week of 11/25/2022

Listings Under Contract

(19.1%) Previous Month 658 Week of 10/27/2023

22.0% Y-O-Y Change 436 Week of 11/25/2022

Listing Inventory Levels

<u>Active</u>

(0.0%) Week over Week (0.6%) Month over Month 22.8% Year over Year

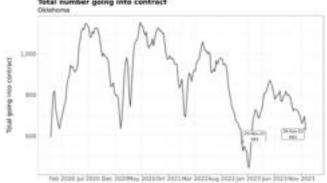


Feb 3029 jul 2020 Dec 2020May 20210kn 2021May 2022Aug 2022 jun 2021 jun 2023 May 2025

Entering Contract

(7.6%) Week over Week (6.0%) Month over Month 14.2% Year over Year

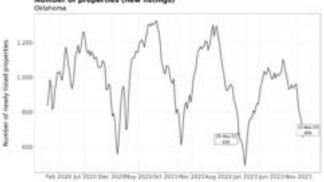
Total number going into contract



New Listings

(13.3%) Week over Week (25.5%) Month over Month (4.2%) Year over Year

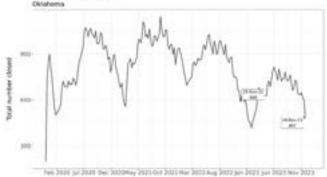
er of properties (new listings)



Closings

(16.9%) Week over Week (21.6%) Month over Month (15.6%) Year over Year

Total number closed



Oklahoma

For week ending 11/24/2023

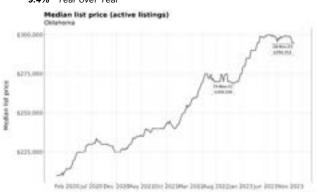
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.0%) Week over Week (1.4%) Month over Month

9.4% Year over Year

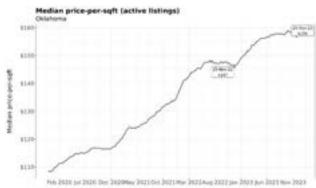


Median Price Per-Sq-Ft - Active

(0.3%) Week over Week

(1.1%) Month over Month

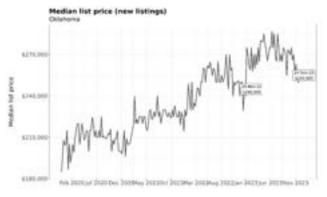
6.8% Year over Year



Median Price - New

0.0% Week over Week(2.0%) Month over Month

4.2% Year over Year



Median Price Per-Sq-Ft - New

(2.5%) Week over Week

(1.3%) Month over Month

1.1% Year over Year

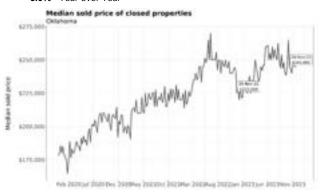


Median Price - Closed

0.0% Week over Week

2.1% Month over Month

8.9% Year over Year

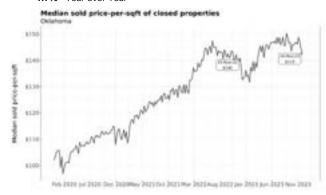


Median Price Per-Sq-Ft - Closed

(0.9%) Week over Week

(2.0%) Month over Month

1.7% Year over Year



Oklahoma

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings
With Price Change

(25.4%) Previous Month 892 Week of 10/27/2023

17.5% Y-O-Y Change **566** Week of 11/25/2022

Number of Listings with Price Drop

(26.6%) Previous Month 862 Week of 10/27/2023

15.5% Y-O-Y Change **548** Week of 11/25/2022

None Number of Removed Listings

N/A% Previous Month
N/A Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 Median Days to First
Price Reduction

5.3% Previous Month19 Week of 10/27/2023

0.0% Y-O-Y Change

20 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(15.3%) Week over Week (25.4%) Month over Month

17.5% Year over Year



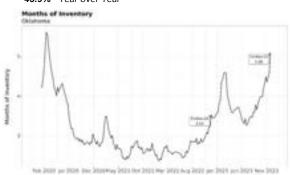
Number of Removed Listings

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Months of Inventory

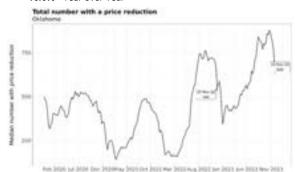
11.6% Week over Week13.4% Month over Month43.9% Year over Year



Number of Listings with Price Drop

(16.0%) Week over Week (26.6%) Month over Month

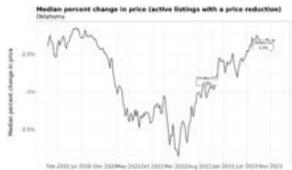
15.5% Year over Year



Median % Price Drop

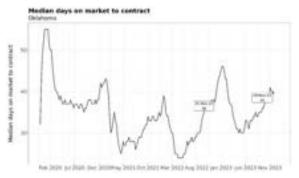
0.9% Week over Week4.2% Month over Month

17.0% Year over Year



Median Days to Contract

0.0% Week over Week2.6% Month over Month5.3% Year over Year



Oregon

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(31.3%) Previous Month 790 Week of 10/27/2023

(8.6%) Y-O-Y Change 594 Week of 11/25/2022 **Davs on Market Listing to Contract**

2.3% Previous Month 44 Week of 10/27/2023

2.3% Y-O-Y Change

44 Week of 11/25/2022

Median New \$498,000 **List Price**

(5.0%) Previous Month **\$524,000** Week of 10/27/2023

(0.3%) Y-O-Y Change

\$499,450 Week of 11/25/2022

Listings Under Contract

(15.3%) Previous Month 627 Week of 10/27/2023

0.6% Y-O-Y Change

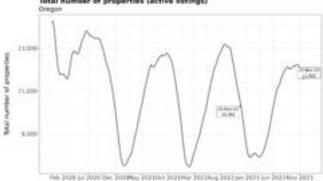
528 Week of 11/25/2022

Listing Inventory Levels

<u>Active</u>

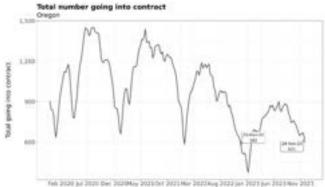
(1.4%) Week over Week (5.3%) Month over Month 11.2% Year over Year

Total number of properties (active listings)



Entering Contract

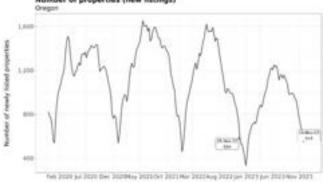
(6.8%) Week over Week (4.5%) Month over Month 6.7% Year over Year



New Listings

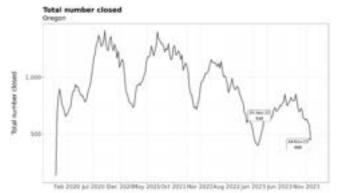
(15.9%) Week over Week (31.3%) Month over Month (8.6%) Year over Year

Number of properties (new listings)



Closings

(18.9%) Week over Week (24.6%) Month over Month (21.7%) Year over Year



Oregon

For week ending 11/24/2023

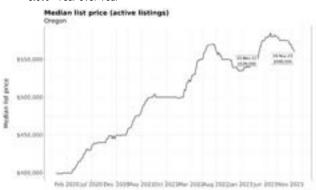
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.6%) Week over Week (1.8%) Month over Month

3.9% Year over Year

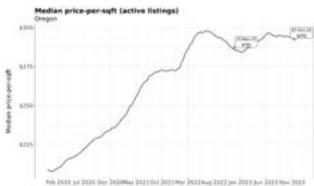


Median Price Per-Sq-Ft - Active

0.1% Week over Week

(0.5%) Month over Month

2.1% Year over Year

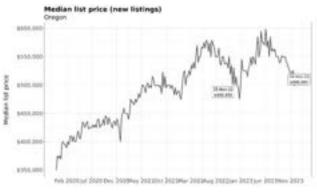


Median Price - New

(5.1%) Week over Week

(5.0%) Month over Month

(0.3%) Year over Year



Median Price Per-Sq-Ft - New

0.9% Week over Week

(1.9%) Month over Month

1.3% Year over Year

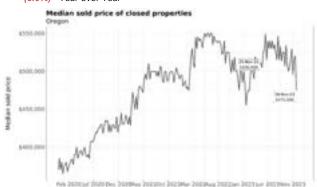


Median Price - Closed

(8.7%) Week over Week

(10.3%) Month over Month

(5.0%) Year over Year

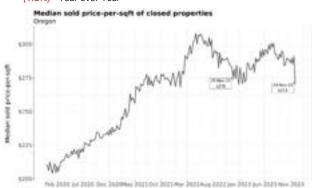


Median Price Per-Sq-Ft - Closed

(6.3%) Week over Week

(4.7%) Month over Month

(1.2%) Year over Year



Oregon

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings With Price Change

(32.0%) Previous Month 909 Week of 10/27/2023

(11.3%) Y-O-Y Change 697 Week of 11/25/2022

Number of Listings with Price Drop

(32.9%) Previous Month **869** Week of 10/27/2023

(14.0%) Y-O-Y Change 678 Week of 11/25/2022 Number of **Removed Listings**

(1.8%) Previous Month 282 Week of 10/27/2023

(4.2%) Y-O-Y Change

289 Week of 11/25/2022

Median Days to First **Price Reduction**

0.0% Previous Month **23** Week of 10/27/2023

(11.5%) Y-O-Y Change

26 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(20.5%) Week over Week (32.0%) Month over Month

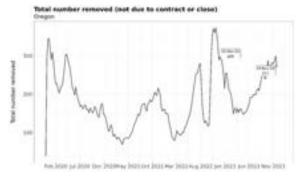
(11.3%) Year over Year



Number of Removed Listings

(7.4%) Week over Week (1.8%) Month over Month

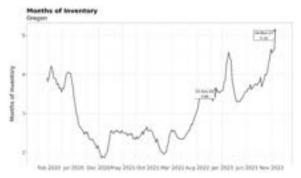
(4.2%) Year over Year



Months of Inventory

11.4% Week over Week 11.0% Month over Month

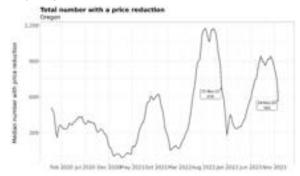
41.0% Year over Year



Number of Listings with Price Drop

(20.7%) Week over Week (32.9%) Month over Month

(14.0%) Year over Year

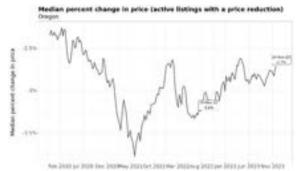


Median % Price Drop

1.5% Week over Week

2.2% Month over Month

12.6% Year over Year

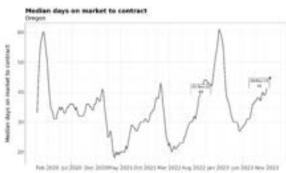


Median Days to Contract

0.0% Week over Week

12.5% Month over Month

4.7% Year over Year



Pennsylvania

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(28.8%) Previous Month 1,899 Week of 10/27/2023

(3.9%) Y-O-Y Change 1,408 Week of 11/25/2022 **Davs on Market Listing to Contract**

(8.3%) Previous Month 36 Week of 10/27/2023

(13.2%) Y-O-Y Change

38 Week of 11/25/2022

Median New \$272,000 **List Price**

(5.9%) Previous Month \$289,128 Week of 10/27/2023

8.8% Y-O-Y Change \$250,000 Week of 11/25/2022 **Listings Under** Contract

(20.0%) Previous Month **1,596** Week of 10/27/2023

2.2% Y-O-Y Change

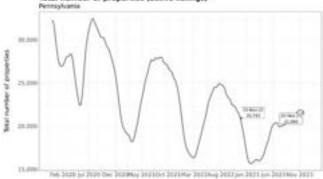
1,249 Week of 11/25/2022

Listing Inventory Levels

Active

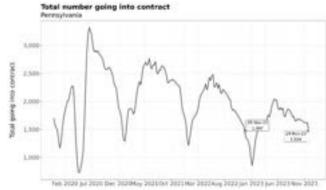
(0.4%) Week over Week (0.7%) Month over Month 4.6% Year over Year

Total number of properties (active listings)



Entering Contract

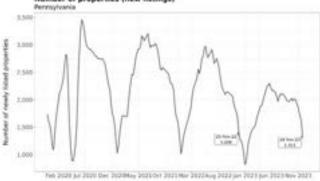
(7.4%) Week over Week (8.0%) Month over Month 3.9% Year over Year



New Listings

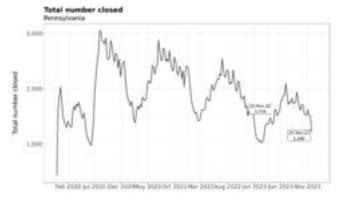
(16.1%) Week over Week (28.8%) Month over Month (3.9%) Year over Year

Number of properties (new listings)



Closings

(15.1%) Week over Week (15.6%) Month over Month (15.6%) Year over Year



Pennsylvania

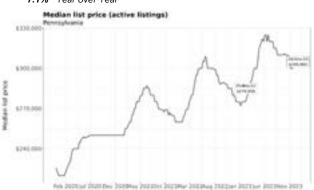
For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

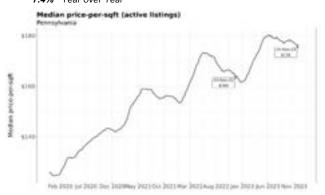
Median Price - Active

0.0% Week over Week(2.9%) Month over Month7.1% Year over Year



Median Price Per-Sq-Ft - Active

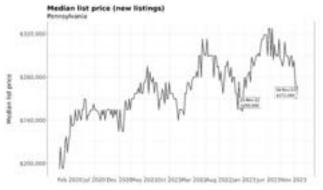
(0.1%) Week over Week (0.7%) Month over Month 7.4% Year over Year



Median Price - New

4.6% Week over Week (5.9%) Month over Month

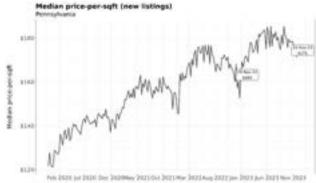
8.8% Year over Year



Median Price Per-Sq-Ft - New

(0.4%) Week over Week(4.0%) Month over Month7.0% Year over Year

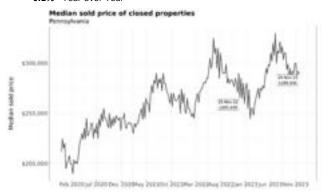
71070 Year Over Year



Median Price - Closed

(0.7%) Week over Week (3.4%) Month over Month

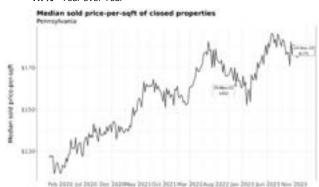
9.2% Year over Year



Median Price Per-Sq-Ft - Closed

(0.1%) Week over Week (3.4%) Month over Month

7.7% Year over Year



Pennsylvania

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

1116 Number of Listings With Price Change

> (22.6%) Previous Month 1,441 Week of 10/27/2023

(3.0%) Y-O-Y Change 1,150 Week of 11/25/2022 Number of Listings with Price Drop

(23.0%) Previous Month 1,351 Week of 10/27/2023

(2.9%) Y-O-Y Change 1,071 Week of 11/25/2022 Number of Removed Listings

13.6% Previous Month **184** Week of 10/27/2023

(33.4%) Y-O-Y Change 314 Week of 11/25/2022 Median Days to First Price Reduction

10.5% Previous Month19 Week of 10/27/2023

0.0% Y-O-Y Change

21 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(17.2%) Week over Week (22.6%) Month over Month

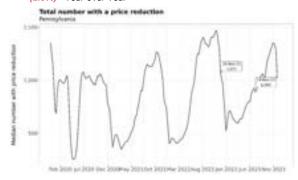
(3.0%) Year over Year



Number of Listings with Price Drop

(18.8%) Week over Week(23.0%) Month over Month

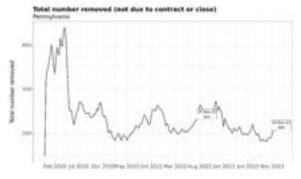
(2.9%) Year over Year



Number of Removed Listings

(6.7%) Week over Week
13.6% Month over Month

(33.4%) Year over Year



Median % Price Drop

0.0% Week over Week1.4% Month over Month

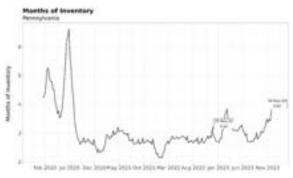
6.5% Year over Year



Months of Inventory

11.4% Week over Week9.5% Month over Month

22.4% Year over Year



Median Days to Contract

0.0% Week over Week2.9% Month over Month

(10.0%) Year over Year



Rhode Island

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(47.0%) Previous Month 183 Week of 10/27/2023

(42.9%) Y-O-Y Change 170 Week of 11/25/2022 **Davs on Market Listing to Contract**

(8.6%) Previous Month 35 Week of 10/27/2023

(13.5%) Y-O-Y Change **37** Week of 11/25/2022 \$437,000

(6.6%) Previous Month **\$467,750** Week of 10/27/2023

Median New

List Price

10.6% Y-O-Y Change **\$394,950** Week of 11/25/2022 **Listings Under** Contract

(28.8%) Previous Month 132 Week of 10/27/2023

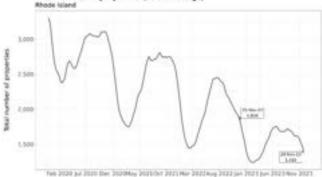
(27.7%) Y-O-Y Change 130 Week of 11/25/2022

Listing Inventory Levels

Active

(3.5%) Week over Week (11.3%) Month over Month (23.4%) Year over Year

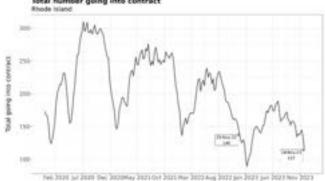




Entering Contract

(12.7%) Week over Week (14.6%) Month over Month (16.4%) Year over Year

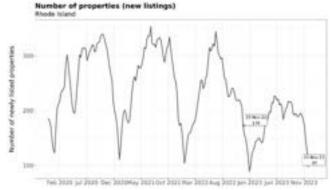
Total number going into contract



New Listings

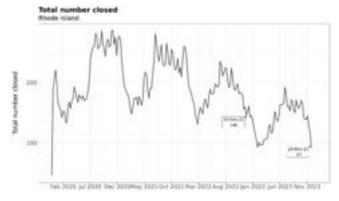
(24.2%) Week over Week (47.0%) Month over Month

(42.9%) Year over Year



Closings

(17.8%) Week over Week (30.2%) Month over Month (33.6%) Year over Year



Rhode Island

For week ending 11/24/2023

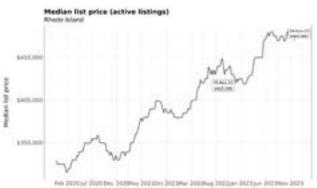
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(1.1%) Week over Week (1.1%) Month over Month

10.6% Year over Year

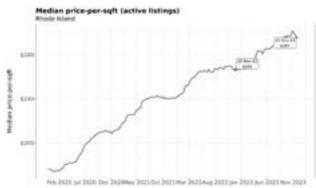


Median Price Per-Sq-Ft - Active

(0.0%) Week over Week

(1.6%) Month over Month

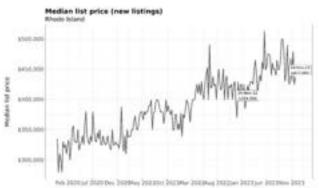
11.7% Year over Year



Median Price - New

2.8% Week over Week
(6.6%) Month over Month

10.6% Year over Year

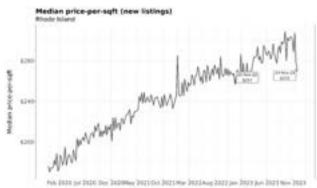


Median Price Per-Sq-Ft - New

(2.3%) Week over Week

(9.4%) Month over Month

6.0% Year over Year

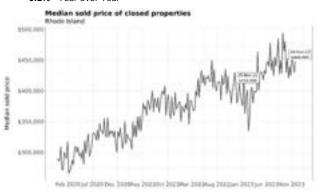


Median Price - Closed

4.2% Week over Week

5.4% Month over Month

9.2% Year over Year

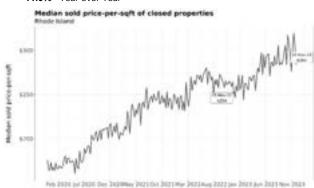


Median Price Per-Sq-Ft - Closed

(6.6%) Week over Week

2.9% Month over Month

11.9% Year over Year



Rhode Island

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings 46 With Price Change

(28.1%) Previous Month 64 Week of 10/27/2023

(47.7%) Y-O-Y Change 88 Week of 11/25/2022 **Number of Listings** with Price Drop

(27.4%) Previous Month **62** Week of 10/27/2023

(47.1%) Y-O-Y Change 85 Week of 11/25/2022 Number of **Removed Listings**

(28.8%) Previous Month **59** Week of 10/27/2023

(38.2%) Y-O-Y Change

68 Week of 11/25/2022

Median Days to First **Price Reduction**

(18.2%) Previous Month **22** Week of 10/27/2023

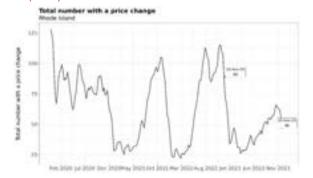
(14.3%) Y-O-Y Change

21 Week of 11/25/2022

Removal/Drop Listing Statistics

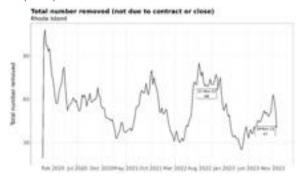
Number of Listings with Price Change

(20.7%) Week over Week (28.1%) Month over Month (47.7%) Year over Year



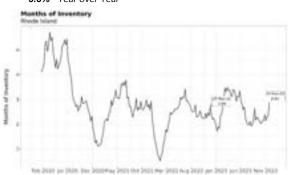
Number of Removed Listings

(20.8%) Week over Week (28.8%) Month over Month (38.2%) Year over Year



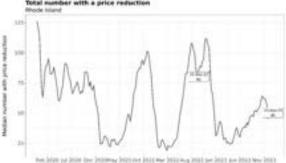
Months of Inventory

10.1% Week over Week 9.3% Month over Month 3.5% Year over Year



Number of Listings with Price Drop

(21.1%) Week over Week (27.4%) Month over Month (47.1%) Year over Year



Median % Price Drop

(2.6%) Week over Week (4.2%) Month over Month (15.5%) Year over Year

Median percent change in price (active listings with a price reduction) Non-2000 for 2000 line 2000 May 2003 Get 2003 May 2002 Sep 2002 year 2002 year 2002 year 2002 November 2002

Median Days to Contract

(2.9%) Week over Week (2.9%) Month over Month (15.4%) Year over Year



South Carolina

For week ending 11/24/2023

Key Current Week Market Stats

927 Number of New Listings

(35.9%) Previous Month 1,447 Week of 10/27/2023

(23.8%) Y-O-Y Change 1,216 Week of 11/25/2022 Days on Market
Listing to Contract

(8.3%) Previous Month 48 Week of 10/27/2023

(2.2%) Y-O-Y Change 45 Week of 11/25/2022 \$360,000 Median New List Price

(2.7%) Previous Month \$370,042 Week of 10/27/2023

4.3% Y-O-Y Change **\$345,000** Week of 11/25/2022

788 Listings Under Contract

(31.8%) Previous Month 1,155 Week of 10/27/2023

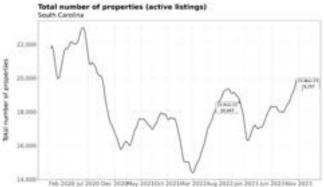
(12.9%) Y-O-Y Change 905 Week of 11/25/2022

Listing Inventory Levels

Active

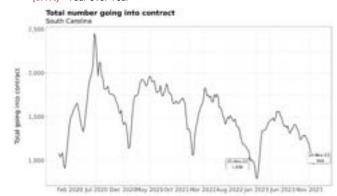
(0.9%) Week over Week (3.6%) Month over Month

3.2% Year over Year



Entering Contract

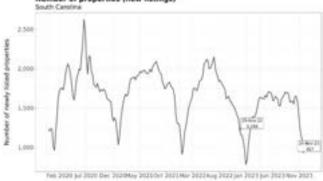
(9.7%) Week over Week(20.9%) Month over Month(8.4%) Year over Year



New Listings

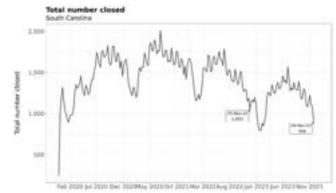
(14.3%) Week over Week(35.9%) Month over Month(23.8%) Year over Year

Number of properties (new listings)



Closings

(16.5%) Week over Week(20.5%) Month over Month(14.0%) Year over Year



South Carolina

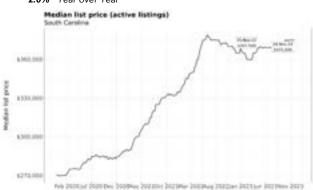
For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

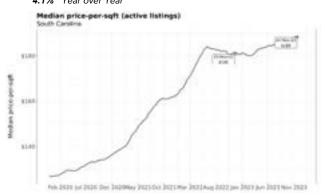
Median Price - Active

0.0% Week over Week0.0% Month over Month2.0% Year over Year



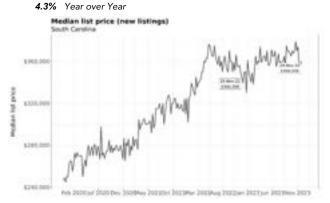
Median Price Per-Sq-Ft - Active

0.1% Week over Week0.7% Month over Month4.1% Year over Year



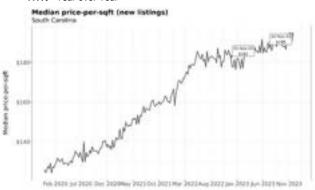
Median Price - New

1.4% Week over Week
(2.7%) Month over Month



Median Price Per-Sq-Ft - New

2.3% Week over Week0.9% Month over Month7.1% Year over Year



Median Price - Closed

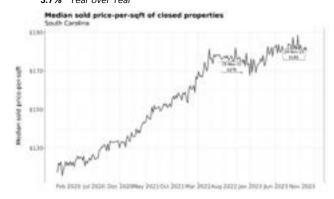
(4.1%) Week over Week (1.9%) Month over Month

3.1% Year over Year



Median Price Per-Sq-Ft - Closed

(0.1%) Week over Week0.1% Month over Month3.7% Year over Year



South Carolina

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings 1187 With Price Change

> (30.3%) Previous Month **1,702** Week of 10/27/2023

> (16.6%) Y-O-Y Change **1,424** Week of 11/25/2022

Number of Listings 1086 with Price Drop

(30.1%) Previous Month **1,553** Week of 10/27/2023

(18.6%) Y-O-Y Change **1,334** Week of 11/25/2022

Number of **280 Removed Listings**

> 2.6% Previous Month **273** Week of 10/27/2023

(5.1%) Y-O-Y Change 295 Week of 11/25/2022

Median Days to First **Price Reduction**

23.8% Previous Month 21 Week of 10/27/2023

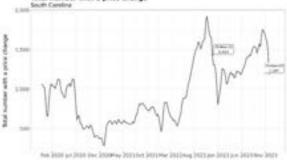
18.2% Y-O-Y Change

22 Week of 11/25/2022

Removal/Drop Listing Statistics

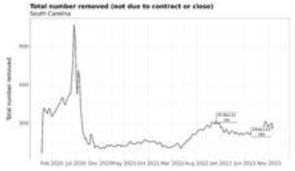
Number of Listings with Price Change

(20.0%) Week over Week (30.3%) Month over Month (16.6%) Year over Year



Number of Removed Listings

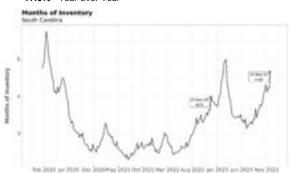
(6.7%) Week over Week 2.6% Month over Month (5.1%) Year over Year



Months of Inventory

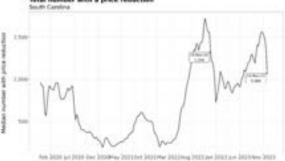
11.4% Week over Week 8.6% Month over Month

17.0% Year over Year



Number of Listings with Price Drop

(20.3%) Week over Week (30.1%) Month over Month (18.6%) Year over Year



Median % Price Drop

2.4% Week over Week

1.2% Month over Month

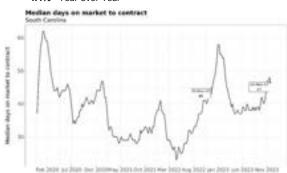
10.9% Year over Year



Median Days to Contract

(2.1%) Week over Week 6.8% Month over Month

4.4% Year over Year



Tennessee

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(33.7%) Previous Month 1,676 Week of 10/27/2023

(20.3%) Y-O-Y Change 1,395 Week of 11/25/2022 Days on Market **Listing to Contract**

2.3% Previous Month 43 Week of 10/27/2023

4.8% Y-O-Y Change 42 Week of 11/25/2022

Median New \$438,610 **List Price**

5.7% Previous Month **\$414,990** Week of 10/27/2023

12.6% Y-O-Y Change \$389,700 Week of 11/25/2022

Listings Under Contract

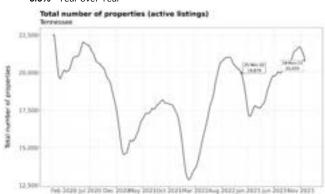
(26.5%) Previous Month 1,272 Week of 10/27/2023

(3.9%) Y-O-Y Change 973 Week of 11/25/2022

Listing Inventory Levels

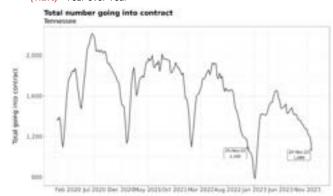
Active

(1.2%) Week over Week (3.7%) Month over Month 5.3% Year over Year



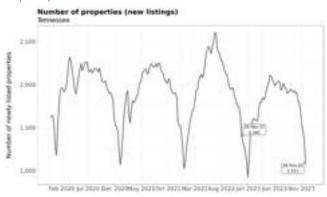
Entering Contract

(8.5%) Week over Week (14.6%) Month over Month (1.2%) Year over Year



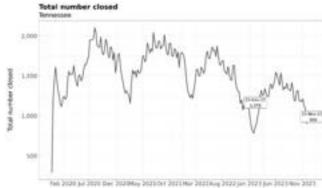
New Listings

(17.1%) Week over Week (33.7%) Month over Month (20.3%) Year over Year



Closings

(17.1%) Week over Week (23.4%) Month over Month (16.5%) Year over Year



Tennessee

For week ending 11/24/2023

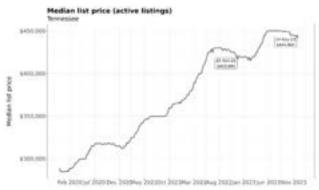
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.2% Week over Week 0.0% Month over Month

5.9% Year over Year

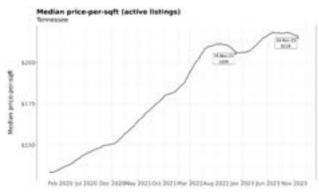


Median Price Per-Sq-Ft - Active

(0.2%) Week over Week

(0.4%) Month over Month

4.6% Year over Year

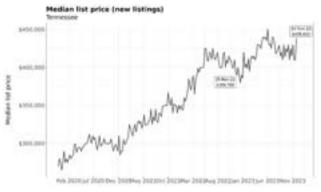


Median Price - New

7.0% Week over Week

5.7% Month over Month

12.6% Year over Year



Median Price Per-Sq-Ft - New

0.1% Week over Week

(0.9%) Month over Month

4.9% Year over Year

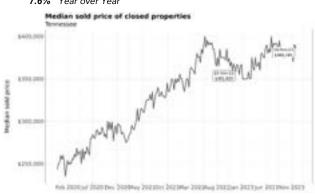


Median Price - Closed

(0.2%) Week over Week

0.8% Month over Month

7.6% Year over Year

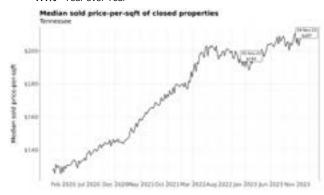


Median Price Per-Sq-Ft - Closed

0.0% Week over Week

1.2% Month over Month

7.4% Year over Year



Tennessee

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

1354 Number of Listings With Price Change

> (22.0%) Previous Month 1,735 Week of 10/27/2023

(4.2%) Y-O-Y Change 1,414 Week of 11/25/2022 Number of Listings with Price Drop

(23.0%) Previous Month 1,662 Week of 10/27/2023

(6.2%) Y-O-Y Change 1,364 Week of 11/25/2022 547 Number of Removed Listings

(3.4%) Previous Month 566 Week of 10/27/2023

5.8% Y-O-Y Change

517 Week of 11/25/2022

Median Days to First
Price Reduction

(4.2%) Previous Month
24 Week of 10/27/2023

(4.2%) Y-O-Y Change

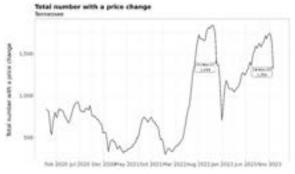
24 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(16.1%) Week over Week (22.0%) Month over Month

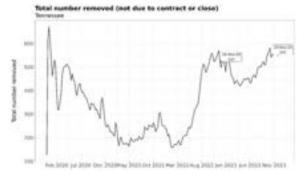
(4.2%) Year over Year



Number of Removed Listings

(5.2%) Week over Week (3.4%) Month over Month

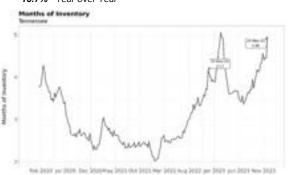
5.8% Year over Year



Months of Inventory

11.2% Week over Week8.6% Month over Month

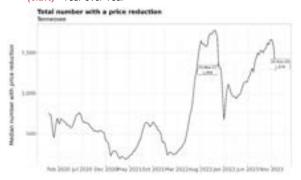
18.7% Year over Year



Number of Listings with Price Drop

(16.3%) Week over Week (23.0%) Month over Month

(6.2%) Year over Year



<u>Median % Price Drop</u>

0.0% Week over Week
(1.2%) Month over Month

9.1% Year over Year

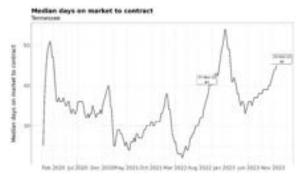


Median Days to Contract

2.3% Week over Week

7.1% Month over Month

4.7% Year over Year



Texas

For week ending 11/24/2023

Key Current Week Market Stats

4431 Number of New Listings

(35.7%) Previous Month 6,887 Week of 10/27/2023

(18.0%) Y-O-Y Change 5,404 Week of 11/25/2022 Days on Market
Listing to Contract

2.0% Previous Month50 Week of 10/27/2023

2.0% Y-O-Y Change50 Week of 11/25/2022

\$348,900

(3.1%) Previous Month

Median New

List Price

(2.8%) Y-O-Y Change

\$359,000 Week of 11/25/2022

\$359,900 Week of 10/27/2023

3283 Listings Under Contract

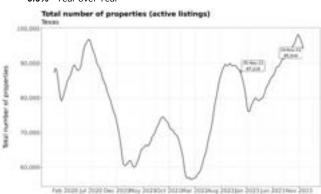
(28.6%) Previous Month 4,600 Week of 10/27/2023

(9.1%) Y-O-Y Change 3,612 Week of 11/25/2022

Listing Inventory Levels

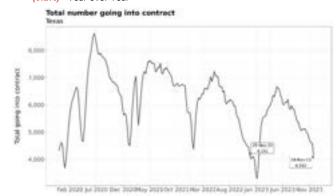
<u>Active</u>

(0.9%) Week over Week(3.3%) Month over Month9.0% Year over Year



Entering Contract

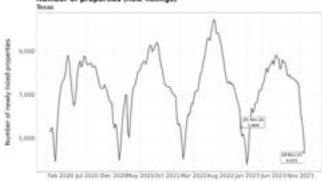
(9.8%) Week over Week (14.2%) Month over Month (0.2%) Year over Year



New Listings

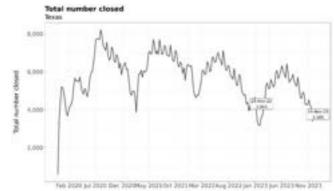
(15.6%) Week over Week (35.7%) Month over Month (18.0%) Year over Year

Number of properties (new listings)



Closings

(16.9%) Week over Week(20.7%) Month over Month(14.2%) Year over Year



Texas

For week ending 11/24/2023

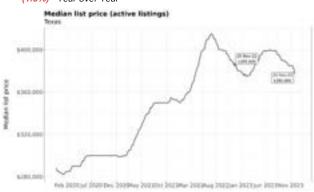
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.9%) Week over Week (1.3%) Month over Month

(1.3%) Year over Year

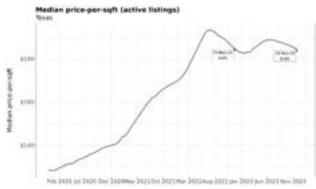


Median Price Per-Sq-Ft - Active

(0.1%) Week over Week

(0.5%) Month over Month

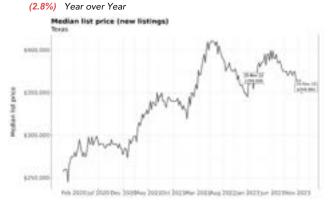
(0.2%) Year over Year



Median Price - New

(4.4%) Week over Week(3.1%) Month over Month

(3.178) Worth Over Worth



Median Price Per-Sq-Ft - New

(1.0%) Week over Week

(0.6%) Month over Month

(1.4%) Year over Year

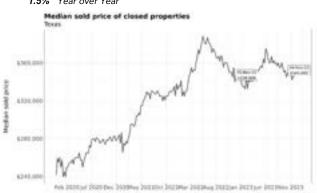


Median Price - Closed

(1.1%) Week over Week

(0.3%) Month over Month

1.5% Year over Year

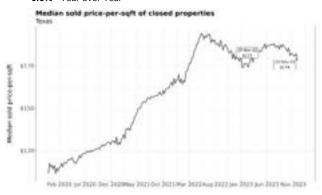


Median Price Per-Sq-Ft - Closed

(1.1%) Week over Week

(0.9%) Month over Month

0.5% Year over Year



Texas

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings
With Price Change

(30.4%) Previous Month

(13.4%) Y-O-Y Change 7,648 Week of 11/25/2022

9,510 Week of 10/27/2023

6098 Number of Listings with Price Drop

(29.0%) Previous Month 8,583 Week of 10/27/2023

(12.4%) Y-O-Y Change 6,958 Week of 11/25/2022 2176 Number of Removed Listings

(11.1%) Previous Month 2,449 Week of 10/27/2023

3.9% Y-O-Y Change **2,094** Week of 11/25/2022

Median Days to First Price Reduction

12.5% Previous Month **24** Week of 10/27/2023

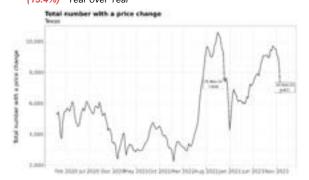
22.7% Y-O-Y Change

22 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

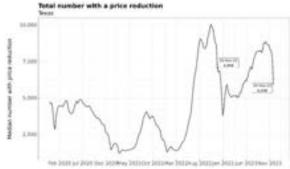
(21.5%) Week over Week (30.4%) Month over Month (13.4%) Year over Year



Number of Listings with Price Drop

(21.3%) Week over Week (29.0%) Month over Month

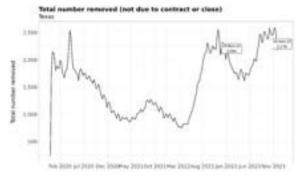
(12.4%) Year over Year



Number of Removed Listings

(11.9%) Week over Week (11.1%) Month over Month

3.9% Year over Year



Median % Price Drop

(1.2%) Week over Week (1.6%) Month over Month

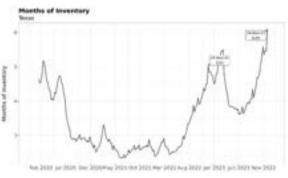
7.2% Year over Year



Months of Inventory

11.5% Week over Week9.1% Month over Month

21.6% Year over Year

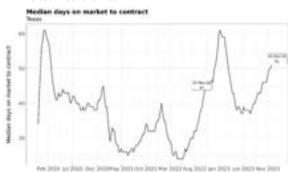


Median Days to Contract

2.0% Week over Week

8.5% Month over Month

8.5% Year over Year



Utah

For week ending 11/24/2023

Key Current Week Market Stats

Number of 303 **New Listings**

(42.4%) Previous Month **526** Week of 10/27/2023

(34.7%) Y-O-Y Change 464 Week of 11/25/2022

Days on Market **50 Listing to Contract**

11.1% Previous Month **45** Week of 10/27/2023

0.0% Y-O-Y Change

50 Week of 11/25/2022

Median New \$535,000 **List Price**

(8.9%) Previous Month **\$587,000** Week of 10/27/2023

(0.9%) Y-O-Y Change

\$540,000 Week of 11/25/2022

Listings Under Contract

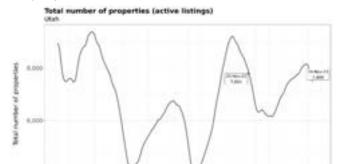
(18.8%) Previous Month 414 Week of 10/27/2023

(1.5%) Y-O-Y Change **341** Week of 11/25/2022

Listing Inventory Levels

<u>Active</u>

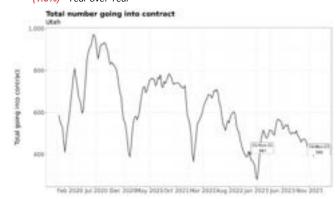
(2.1%) Week over Week (8.0%) Month over Month (4.7%) Year over Year



Feb 2020 Jul 2020 Dec 2020May 2025 Oct 2021 May 2022 Aug 2022 Jun 2021 Jun 2023 May 2023

Entering Contract

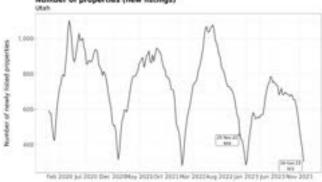
(6.9%) Week over Week (7.8%) Month over Month (1.8%) Year over Year



New Listings

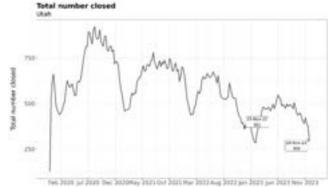
(20.3%) Week over Week (42.4%) Month over Month (34.7%) Year over Year

er of properties (new listings)



Closings

(18.1%) Week over Week (21.2%) Month over Month (14.7%) Year over Year



Utah

For week ending 11/24/2023

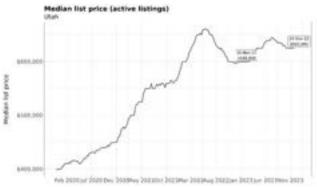
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.0% Week over Week 0.0% Month over Month

4.4% Year over Year

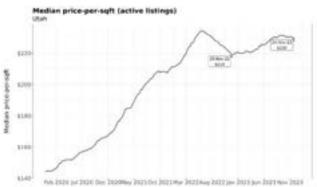


Median Price Per-Sq-Ft - Active

(0.2%) Week over Week

(0.3%) Month over Month

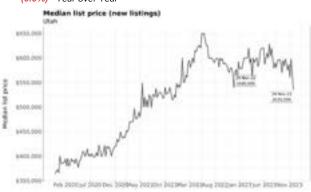
4.8% Year over Year



Median Price - New

(5.7%) Week over Week (8.9%) Month over Month

(0.9%) Year over Year

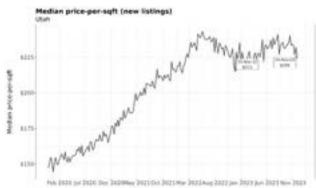


Median Price Per-Sq-Ft - New

(2.5%) Week over Week

(3.4%) Month over Month

5.1% Year over Year

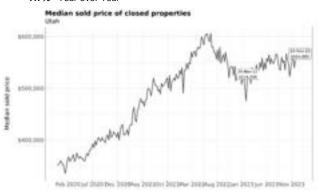


Median Price - Closed

2.6% Week over Week

2.6% Month over Month

7.7% Year over Year

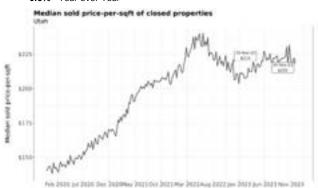


Median Price Per-Sq-Ft - Closed

(0.9%) Week over Week

(1.6%) Month over Month

0.5% Year over Year



Utah

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings 575 With Price Change

(26.0%) Previous Month 777 Week of 10/27/2023

(25.9%) Y-O-Y Change 776 Week of 11/25/2022

Number of Listings with Price Drop

(27.9%) Previous Month **735** Week of 10/27/2023

(29.0%) Y-O-Y Change **746** Week of 11/25/2022

Number of 188 **Removed Listings**

(3.1%) Previous Month 194 Week of 10/27/2023

(25.1%) Y-O-Y Change **251** Week of 11/25/2022

Median Days to First **Price Reduction**

9.1% Previous Month **22** Week of 10/27/2023

26.3% Y-O-Y Change

19 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(18.8%) Week over Week (26.0%) Month over Month

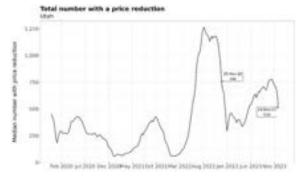
(25.9%) Year over Year



Number of Listings with Price Drop

(20.1%) Week over Week (27.9%) Month over Month

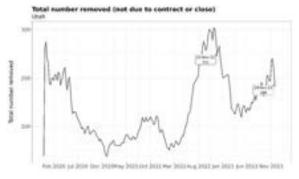
(29.0%) Year over Year



Number of Removed Listings

(13.8%) Week over Week (3.1%) Month over Month

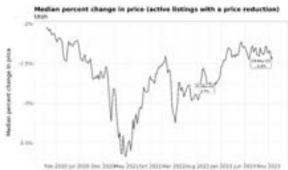
(25.1%) Year over Year



Median % Price Drop

0.8% Week over Week (2.1%) Month over Month

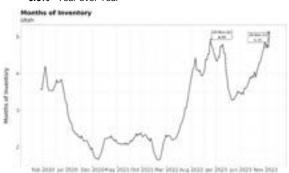
11.7% Year over Year



Months of Inventory

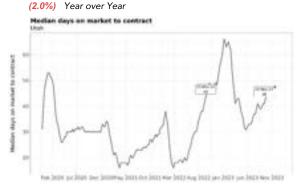
9.6% Week over Week 4.9% Month over Month

5.3% Year over Year



Median Days to Contract

2.1% Week over Week 6.7% Month over Month



Vermont

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(43.9%) Previous Month 82 Week of 10/27/2023

(8.0%) Y-O-Y Change **50** Week of 11/25/2022

Days on Market **50 Listing to Contract**

0.0% Previous Month **50** Week of 10/27/2023

8.7% Y-O-Y Change

46 Week of 11/25/2022

Median New \$425,000 **List Price**

(5.6%) Previous Month **\$450,000** Week of 10/27/2023

56.9% Y-O-Y Change **\$270,950** Week of 11/25/2022 **Listings Under** Contract

(37.9%) Previous Month **87** Week of 10/27/2023

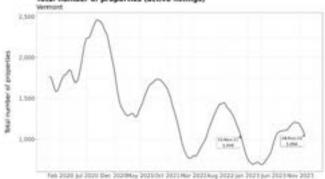
(15.6%) Y-O-Y Change 64 Week of 11/25/2022

Listing Inventory Levels

Active

(3.1%) Week over Week (10.0%) Month over Month 1.7% Year over Year

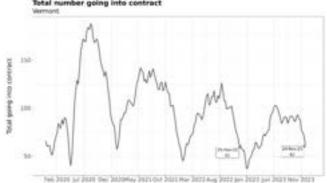
Total number of properties (active listings)



Entering Contract

(12.7%) Week over Week (29.5%) Month over Month 1.6% Year over Year

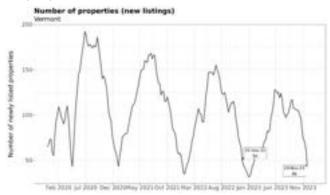
Total number going into contract



New Listings

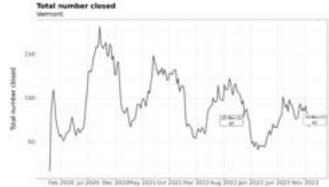
(25.8%) Week over Week (43.9%) Month over Month

(8.0%) Year over Year



Closings

(16.2%) Week over Week (21.2%) Month over Month (18.3%) Year over Year



Vermont

For week ending 11/24/2023

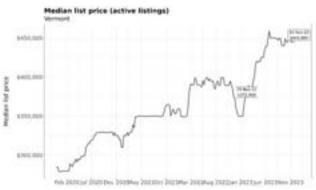
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.0% Week over Week(1.1%) Month over Month

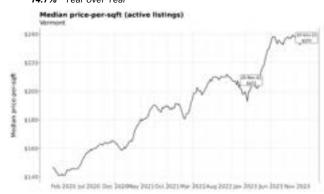
19.6% Year over Year



Median Price Per-Sq-Ft - Active

(0.1%) Week over Week
(2.1%) Month over Month

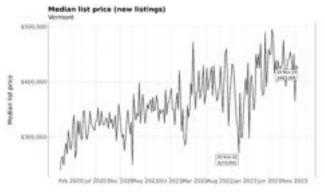
14.7% Year over Year



Median Price - New

0.0% Week over Week(5.6%) Month over Month

56.9% Year over Year



<u>Median Price Per-Sq-Ft - New</u>

(7.7%) Week over Week (14.0%) Month over Month

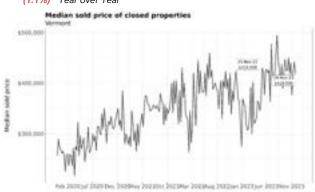
21.4% Year over Year



Median Price - Closed

(5.2%) Week over Week (4.8%) Month over Month

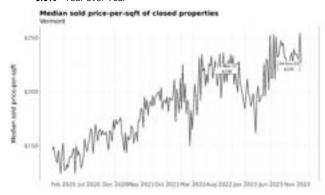
(1.1%) Year over Year



Median Price Per-Sq-Ft - Closed

(9.5%) Week over Week (2.3%) Month over Month

0.9% Year over Year



Vermont

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings None With Price Change

> N/A% Previous Month **N/A** Week of 10/27/2023

> N/A% Y-O-Y Change **N/A** Week of 11/25/2022

None

Number of Listings with Price Drop

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022 None

Number of **Removed Listings**

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022

Median Days to First **Price Reduction**

(36.0%) Previous Month

25 Week of 10/27/2023

(33.3%) Y-O-Y Change 24 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

N/A% Week over Week N/A% Month over Month N/A% Year over Year



Number of Listings with Price Drop

N/A% Week over Week N/A% Month over Month N/A% Year over Year



Number of Removed Listings

N/A% Week over Week N/A% Month over Month N/A% Year over Year



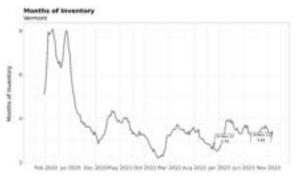
Median % Price Drop

(4.7%) Week over Week 4.3% Month over Month 10.6% Year over Year

Median percent change in price (active listings with a price reduction) han hidde yar filidde daw fellallway fellar fawr fell felwyr fellar gaw fellar gaw fellar gan fellar waw fellar

Months of Inventory

8.9% Week over Week (2.3%) Month over Month 22.6% Year over Year



Median Days to Contract

2.1% Week over Week 6.7% Month over Month (4.0%) Year over Year



Virginia

For week ending 11/24/2023

Key Current Week Market Stats

Number of **New Listings**

(31.5%) Previous Month 1,244 Week of 10/27/2023

(12.0%) Y-O-Y Change 968 Week of 11/25/2022 **Davs on Market Listing to Contract**

(2.9%) Previous Month 34 Week of 10/27/2023

(15.4%) Y-O-Y Change

39 Week of 11/25/2022

Median New \$399,974 **List Price**

(3.6%) Previous Month **\$414,990** Week of 10/27/2023

3.1% Y-O-Y Change \$388,000 Week of 11/25/2022 **Listings Under** Contract

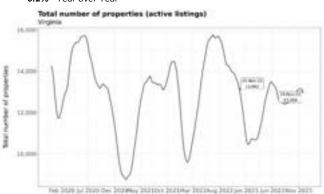
(20.7%) Previous Month 1,026 Week of 10/27/2023

4.6% Y-O-Y Change 778 Week of 11/25/2022

Listing Inventory Levels

<u>Active</u>

(0.4%) Week over Week (0.2%) Month over Month 0.2% Year over Year



Entering Contract

(7.6%) Week over Week (7.4%) Month over Month (1.2%) Year over Year

Total number going into contract gaing into contract 1.000

Feb 2020 Jul 3020 Dec 2020May 2023/ort 2023 May 2022/apg 2022 Jan 2023 Jun 2023/May 2023

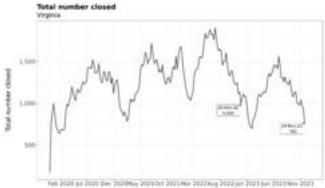
New Listings

(18.4%) Week over Week (31.5%) Month over Month (12.0%) Year over Year

Number of properties (new listings) 1.500 Feb 2020 Jul 2020 Dec 2020May 2025/hit 2021 Mar 2022 Aug 2022 Jul 2021 July 2023 May 2023

Closings

(16.2%) Week over Week (20.0%) Month over Month (21.8%) Year over Year



Virginia

For week ending 11/24/2023

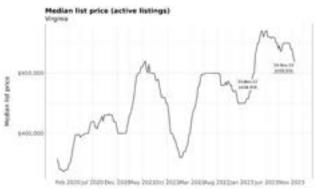
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.0%) Week over Week (2.1%) Month over Month

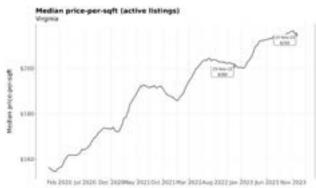
5.8% Year over Year



Median Price Per-Sq-Ft - Active

0.0% Week over Week (0.4%) Month over Month

6.9% Year over Year



Median Price - New

3.9% Week over Week (3.6%) Month over Month

3.1% Year over Year



Median Price Per-Sq-Ft - New

(0.7%) Week over Week (2.0%) Month over Month

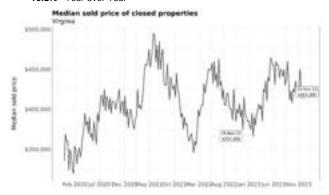
6.2% Year over Year



Median Price - Closed

(2.8%) Week over Week (2.8%) Month over Month

10.2% Year over Year

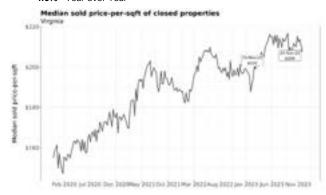


Median Price Per-Sq-Ft - Closed

(0.9%) Week over Week

(2.9%) Month over Month

4.5% Year over Year



Virginia

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

| N. | | 10.0 | | Number |
|----|---|------|---|-----------|
| IN | O | П | e | With Drie |

Number of Listings With Price Change

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022

None

Number of Listings with Price Drop

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change **N/A** Week of 11/25/2022

None

Number of Removed Listings

N/A% Previous Month **N/A** Week of 10/27/2023

N/A% Y-O-Y Change

N/A Week of 11/25/2022

19 Price

Median Days to First Price Reduction

(5.0%) Previous Month

20 Week of 10/27/2023

(24.0%) Y-O-Y Change

25 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Listings with Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Removed Listings

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



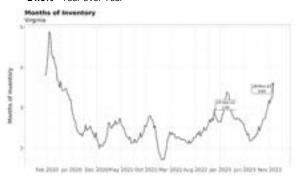
Median % Price Drop

(0.4%) Week over Week2.3% Month over Month4.1% Year over Year



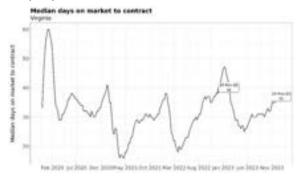
Months of Inventory

11.7% Week over Week13.8% Month over Month24.3% Year over Year



Median Days to Contract

0.0% Week over Week6.1% Month over Month(7.9%) Year over Year



Washington

For week ending 11/24/2023

Key Current Week Market Stats

791 Number of New Listings

(41.5%) Previous Month 1,351 Week of 10/27/2023

(23.4%) Y-O-Y Change 1,032 Week of 11/25/2022 37 Days on Market Listing to Contract

0.0% Previous Month37 Week of 10/27/2023

(17.8%) Y-O-Y Change 45 Week of 11/25/2022 \$559,900 Median New List Price

(5.1%) Previous Month **\$589,900** Week of 10/27/2023

3.9% Y-O-Y Change **\$539,000** Week of 11/25/2022

Listings Under Contract

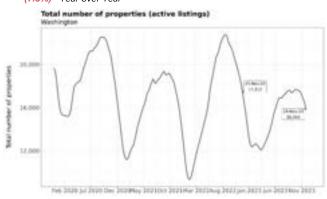
(21.4%) Previous Month 1,124 Week of 10/27/2023

(8.7%) Y-O-Y Change 967 Week of 11/25/2022

Listing Inventory Levels

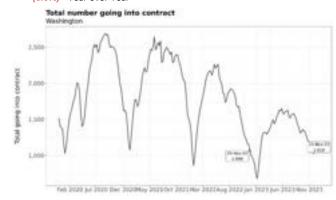
<u>Active</u>

(2.3%) Week over Week (7.5%) Month over Month (7.3%) Year over Year



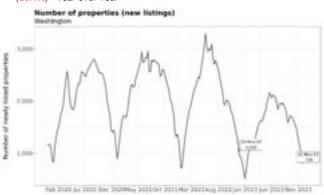
Entering Contract

(6.9%) Week over Week(13.6%) Month over Month(6.5%) Year over Year



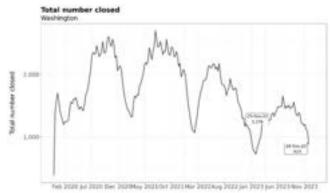
New Listings

(20.8%) Week over Week (41.5%) Month over Month (23.4%) Year over Year



Closings

(16.3%) Week over Week(22.2%) Month over Month(21.5%) Year over Year



Washington

For week ending 11/24/2023

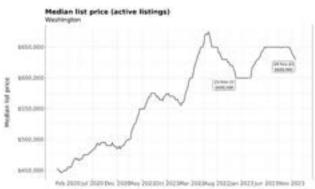
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.8%) Week over Week (2.5%) Month over Month

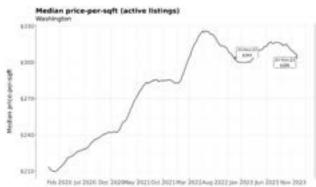
4.8% Year over Year



Median Price Per-Sq-Ft - Active

(0.5%) Week over Week (1.2%) Month over Month

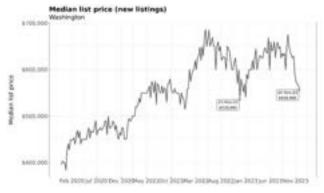
1.0% Year over Year



Median Price - New

(1.3%) Week over Week (5.1%) Month over Month

3.9% Year over Year

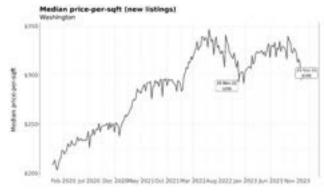


Median Price Per-Sq-Ft - New

(5.5%) Week over Week

(8.5%) Month over Month

(0.3%) Year over Year

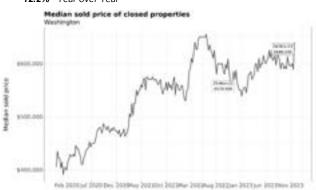


Median Price - Closed

8.7% Week over Week

7.6% Month over Month

12.2% Year over Year

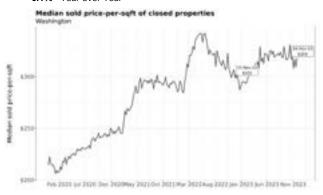


Median Price Per-Sq-Ft - Closed

2.8% Week over Week

(0.3%) Month over Month

6.1% Year over Year



Washington

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings With Price Change

(34.1%) Previous Month 1,295 Week of 10/27/2023

(31.5%) Y-O-Y Change 1,247 Week of 11/25/2022

Number of Listings with Price Drop

(35.9%) Previous Month **1,230** Week of 10/27/2023

(35.2%) Y-O-Y Change **1,216** Week of 11/25/2022

Number of 305 **Removed Listings**

(15.3%) Previous Month 360 Week of 10/27/2023

(41.6%) Y-O-Y Change **522** Week of 11/25/2022

Median Days to First **Price Reduction**

13.0% Previous Month 23 Week of 10/27/2023

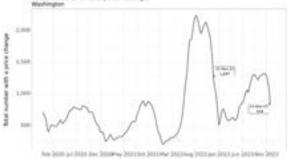
8.3% Y-O-Y Change

24 Week of 11/25/2022

Removal/Drop Listing Statistics

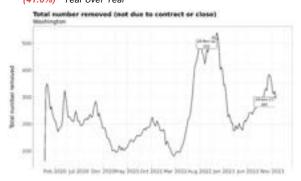
Number of Listings with Price Change

(20.6%) Week over Week (34.1%) Month over Month (31.5%) Year over Year



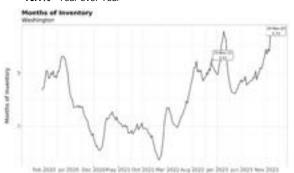
Number of Removed Listings

(5.3%) Week over Week (15.3%) Month over Month (41.6%) Year over Year



Months of Inventory

9.7% Week over Week 8.4% Month over Month 16.1% Year over Year



Number of Listings with Price Drop

(20.9%) Week over Week (35.9%) Month over Month (35.2%) Year over Year

Total number with a price reduction Non-2000 per 2000 time 2000 kmg 2000 time 2000 kmg 2002 per 2002 per 2000 time 2000

Median % Price Drop

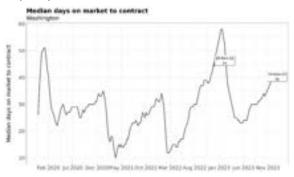
1.8% Week over Week 4.2% Month over Month

15.2% Year over Year



Median Days to Contract

0.0% Week over Week 8.6% Month over Month (13.6%) Year over Year



West Virginia

For week ending 11/24/2023

Key Current Week Market Stats

111 Number of New Listings

(36.6%) Previous Month 175 Week of 10/27/2023

(17.8%) Y-O-Y Change 135 Week of 11/25/2022 Days on Market
Listing to Contract

2.6% Previous Month38 Week of 10/27/2023

2.6% Y-O-Y Change38 Week of 11/25/2022

\$219,450

Median New List Price

(2.5%) Previous Month

(20.2%) Y-O-Y Change

\$274,995 Week of 11/25/2022

\$225,000 Week of 10/27/2023

104 Listings Under Contract

(30.2%) Previous Month 149 Week of 10/27/2023

6.1% Y-O-Y Change

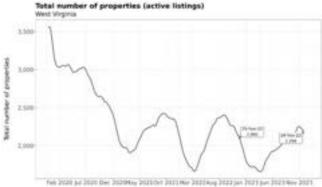
98 Week of 11/25/2022

Listing Inventory Levels

Active

(0.9%) Week over Week (2.8%) Month over Month

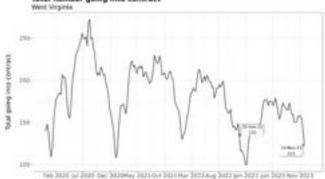
4.7% Year over Year



Entering Contract

(11.3%) Week over Week(20.9%) Month over Month(6.0%) Year over Year

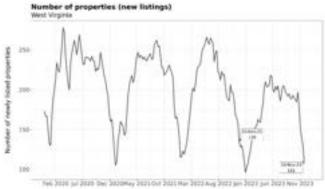
Total number going into contract



New Listings

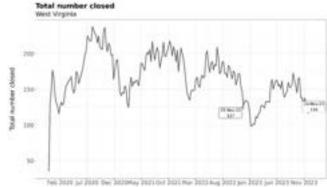
(14.6%) Week over Week (36.6%) Month over Month

(17.8%) Year over Year



Closings

(12.8%) Week over Week(10.1%) Month over Month(8.7%) Year over Year



West Virginia

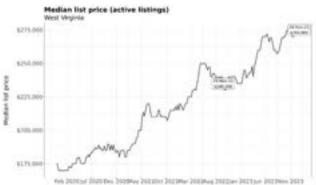
For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.0%) Week over Week (1.9%) Month over Month 12.5% Year over Year

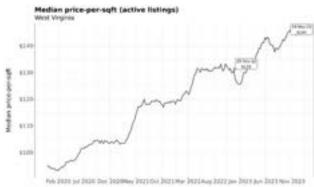


Median Price Per-Sq-Ft - Active

(0.4%) Week over Week

(0.8%) Month over Month

10.0% Year over Year

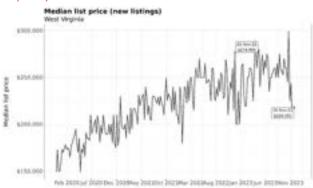


Median Price - New

0.9% Week over Week

(2.5%) Month over Month

(20.2%) Year over Year



Median Price Per-Sq-Ft - New

2.5% Week over Week

(1.7%) Month over Month

(10.2%) Year over Year



Median Price - Closed

4.3% Week over Week

(1.0%) Month over Month

6.7% Year over Year

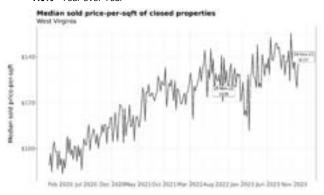


Median Price Per-Sq-Ft - Closed

8.1% Week over Week

1.7% Month over Month

7.0% Year over Year



West Virginia

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

94 Number of Listings With Price Change

(31.4%) Previous Month 137 Week of 10/27/2023

1.1% Y-O-Y Change93 Week of 11/25/2022

90 Number of Listings with Price Drop

(31.8%) Previous Month 132 Week of 10/27/2023

0.0% Y-O-Y Change90 Week of 11/25/2022

Number of Removed Listings

(9.5%) Previous Month
21 Week of 10/27/2023

(38.7%) Y-O-Y Change 31 Week of 11/25/2022 Median Days to First Price Reduction

(4.5%) Previous Month

22 Week of 10/27/2023

(32.3%) Y-O-Y Change 31 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(21.7%) Week over Week (31.4%) Month over Month 1.1% Year over Year

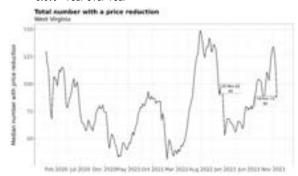
The analysis with a price change with a price

than 2000 that 2000 the 2000 the 2000 the 2000 the 2000 than 2000 the 2000 the 2000 the 2000 the 2000 the 2000

Number of Listings with Price Drop

(21.1%) Week over Week (31.8%) Month over Month

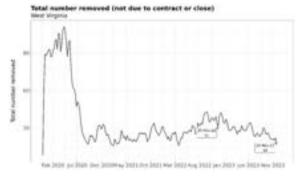
0.0% Year over Year



Number of Removed Listings

(13.6%) Week over Week (9.5%) Month over Month

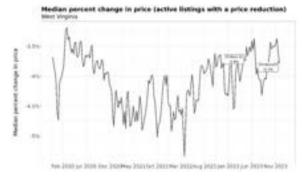
(38.7%) Year over Year



Median % Price Drop

(4.2%) Week over Week (6.9%) Month over Month

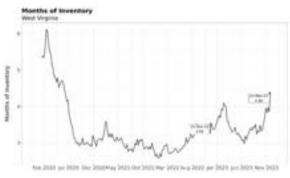
2.1% Year over Year



Months of Inventory

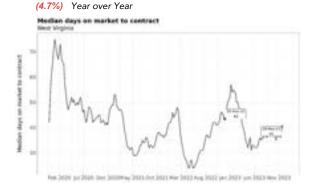
14.3% Week over Week11.1% Month over Month

23.9% Year over Year



Median Days to Contract

5.1% Week over Week 10.8% Month over Month



Wisconsin

For week ending 11/24/2023

Key Current Week Market Stats

601 Number of New Listings

(35.0%) Previous Month 925 Week of 10/27/2023

(12.6%) Y-O-Y Change 688 Week of 11/25/2022 Days on Market
Listing to Contract

(2.7%) Previous Month 37 Week of 10/27/2023

(5.3%) Y-O-Y Change 38 Week of 11/25/2022 \$250,000 Median New List Price

(12.3%) Previous Month \$285,000 Week of 10/27/2023

(9.9%) Y-O-Y Change \$277,450 Week of 11/25/2022 479 Listings Under Contract

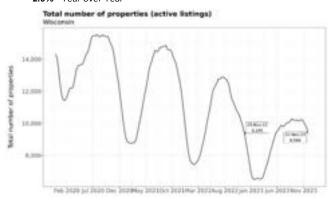
(35.7%) Previous Month 745 Week of 10/27/2023

(25.7%) Y-O-Y Change 645 Week of 11/25/2022

Listing Inventory Levels

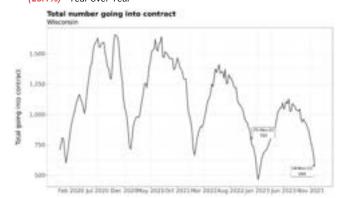
Active

(1.7%) Week over Week(6.0%) Month over Month2.9% Year over Year



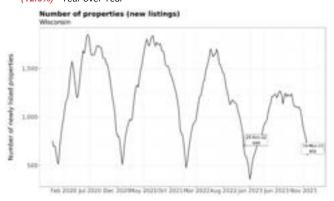
Entering Contract

(12.5%) Week over Week(27.9%) Month over Month(25.1%) Year over Year



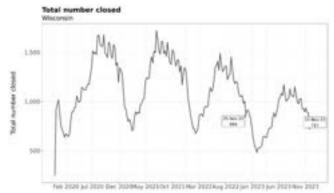
New Listings

(20.1%) Week over Week (35.0%) Month over Month (12.6%) Year over Year



Closings

(19.3%) Week over Week(19.8%) Month over Month(17.5%) Year over Year



Wisconsin

For week ending 11/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.6%) Week over Week (1.5%) Month over Month

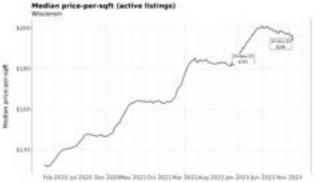
8.4% Year over Year



Median Price Per-Sq-Ft - Active

(0.5%) Week over Week(1.1%) Month over Month7.7% Year over Year

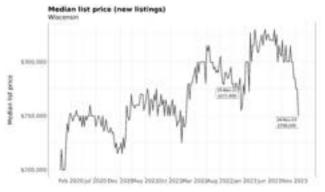
7.770 Teal Over Teal



Median Price - New

(9.1%) Week over Week (12.3%) Month over Month

(9.9%) Year over Year



Median Price Per-Sq-Ft - New

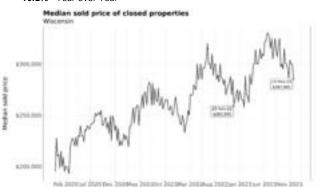
(3.3%) Week over Week (3.5%) Month over Month

5.7% Year over Year



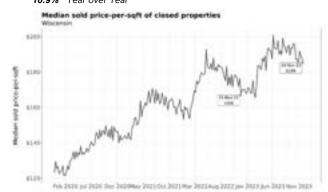
Median Price - Closed

(4.3%) Week over Week0.3% Month over Month10.2% Year over Year



Median Price Per-Sq-Ft - Closed

(0.5%) Week over Week1.8% Month over Month10.9% Year over Year



Wisconsin

For week ending 11/24/2023

Current Week Price Change and Removal Statistics (If Available)

488 Number of Listings With Price Change

(32.8%) Previous Month 726 Week of 10/27/2023

5.2% Y-O-Y Change464 Week of 11/25/2022

Number of Listings with Price Drop

(31.9%) Previous Month 700 Week of 10/27/2023

6.0% Y-O-Y Change450 Week of 11/25/2022

101 Number of Removed Listings

(7.3%) Previous Month 109 Week of 10/27/2023

(32.7%) Y-O-Y Change 150 Week of 11/25/2022 Median Days to First
Price Reduction

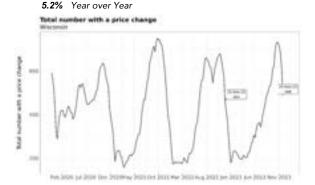
5.9% Previous Month17 Week of 10/27/2023

(18.2%) Y-O-Y Change 22 Week of 11/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

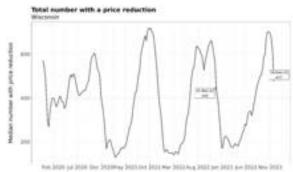
(20.4%) Week over Week (32.8%) Month over Month



Number of Listings with Price Drop

(20.8%) Week over Week (31.9%) Month over Month

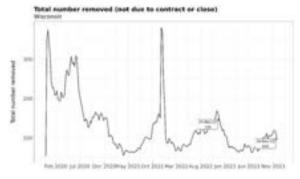
6.0% Year over Year



Number of Removed Listings

(10.6%) Week over Week (7.3%) Month over Month

(32.7%) Year over Year



Median % Price Drop

(0.6%) Week over Week
3.9% Month over Month

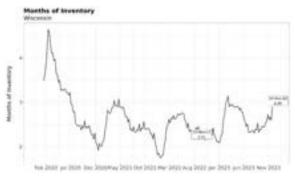
2.3% Year over Year



Months of Inventory

11.6% Week over Week6.2% Month over Month

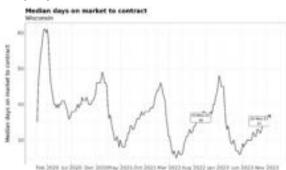
19.9% Year over Year



Median Days to Contract

0.0% Week over Week2.8% Month over Month

(2.6%) Year over Year



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