

April 4, 2023

US Housing Market – State Level Report 54

New Data Shows Declining Housing Inventory on the Heels of Bank Collapses and Further Rate Hikes

Despite Stabilizing Prices, Real Estate Market Activity Continues to Remain Sharply Down Year-Over-Year

A Year Since Initial Round of Rate Hikes from the Federal Reserve, Net New Listings Continue to Decrease

Entering the Spring Buying Season, Single-Family Home Prices have Started Increasing in Many Markets

After a year of continuous rate hikes from the Federal Reserve and the recent collapse of three banks, market activity in terms of contract volume and net new listing volume remains sharply down year-over-year. Furthermore, net new listing volume continues to lag contract volume, yielding little relief to the inventory shortage. Meanwhile, listed and closed prices have largely stabilized with prices starting to increase in many markets and total inventory being up 5.6% from the same period in 2022. This is both seasonally driven as we enter the spring buying season, as well as a result of rates slightly cooling off in recent weeks.

Entering Q2 2023, real estate market growth is dependent on whether the Federal Reserve continues to raise rates to fight inflation, as well as whether the bank collapses will have lasting impacts on consumer confidence, which could further reduce demand as would-be buyers cautiously sit on the sidelines.

The collapse of three banks in March coupled with additional rate hikes from the Fed could have significant implications for mortgage rates heading into the spring buying season. Our latest data indicates that one year of rate hikes have already had significant impacts on housing market activity, with both net new listing volume and contract volume sharply down year-over-year. However, prices appeared to stabilize in March and there was a rise in single-family rental prices, which both suggest that the market was beginning to adjust to continuous rate hikes. Consumer fears of additional issues

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in our financial system could have an adverse impact in the months to come.

- 1. For the month of March, 193,286 net new listings were placed on the market which represents a 42.0% decrease versus March 2022. Over the last 52 weeks there have been 2,834,927 net new listings placed on the market. This represents a 18.0% decrease versus the 3,457,150 net new listings over the year prior. Broken out by price bins, the \$0-\$200k bin has accounted for 14.5% of net new listings over the last 52 weeks, the \$200k-\$400k bin at 38.3% of net new listings, the \$400k-\$600k bin at 23.8% of net new listings, the \$600k-\$1m bin at 15.7% of net new listings, and the \$1m+ bin at 7.7% of net new listings.
- 2. The total volume of net new listings over the last 52 weeks for the \$0-\$200k, \$200k-\$400k, \$400k-\$600k, \$600k-\$1m, and \$1m+ price bins are down 25.8%, 20.7%, 13.5%, 11.9% and 12.6% compared to the year prior. For the month of March net new listing volume for the \$0-\$200k, \$200k-\$400k, \$400k-\$600k, \$600k-\$1m and \$1m+ price bins are down 30.3%, 40.3%, 47.5%, 46.2% and 41.9%, respectively, compared to March 2022.
- 3. For the month of March there were 266,823 listings that went under contract nationwide which is a 19.5% decrease versus March 2022. Over the last 52 weeks, 2,861,693 properties have gone into contract. This represents a 19.7% decrease versus the 3,562,723 properties that went into contract over the year prior. Broken out by price bins, the \$0-\$200k bin has accounted for 15.3% of total contract volume over the last 52 weeks, the \$200k-\$400k bin at 38.7% of total contract volume, the \$400k-\$600k bin at 23.5% of total contract volume, and the \$1m+ bin at 7.2% of total contract volume.
- 4. The total volume of listings going into contract over the last 52 weeks for the \$0-\$200k, \$200k-\$400k, \$400k-\$600k, \$600k-\$1m and \$1m+ price bins are down 24.3%, 22.0%, 15.3%, 14.7% and 20.0% compared to the year prior. For the month of March, contract volume for the \$0-\$200k,

For important disclosures, refer to the Disclosure Section, located at the end of this report.



\$200k-\$400k, \$400k-\$600k, \$600k-\$1m, and \$1m+ price bins are down 9.0%, 11.8%, 23.0%, 30.4% and 37.3%, respectively, compared to March 2022.

- 5. For the week ending March 24th 2023, the median price of all single-family listings in the US was \$425,998 and the median closed price was \$390,987. On a year-over-year basis, the median price of all single-family listings is up 1.8% and the median price of closed listings is down 3.9%. Month-over-month, the median price of single-family listings is up 1.6% and the median price of closed listings is up 4.1%.
- 6. For the week ending March 24th 2023, the median price of all single-family rental listings in the US was \$2,517. On a year-over-year basis, the median price of all single-family rental listings is up 6.0%. Month-over-month, the median price of single-family rental listings is up 1.6%.

Coverage and Methodology

The core data used by HouseCanary to generate real estate analytics comes from public records, such as county tax assessors and recording offices, and from various multiple listings services. Public records typically record transactions on a time lag ranging from several days to several months, whereas data from various multiple listings services are updated as fast as every 15 minutes.

As a nationwide brokerage, HouseCanary's participation in a majority of multiple listing services (MLS) across the United States make it uniquely positioned to provide a timely and comprehensive Single Family Home property analysis based only on information from various multiple listings services. On a weekly basis, HouseCanary aggregates and analyzes 22 key metrics for all single-family detached homes observed on HouseCanary's home search platform as part of this Market Pulse.



Figure 1: HouseCanary nationwide brokerage coverage map.

Source: HouseCanary

Executive Summary - Week Ending March 24th 2023

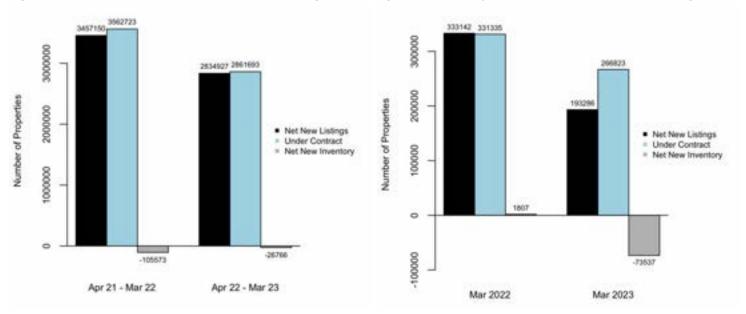
- Market activity in terms of contract volume and net new listing volume remains sharply down year-over-year.
- Net new listing volume continues to lag contract volume, yielding little relief to the inventory shortage.
- Listed and closed prices have largely stabilized with prices starting to increase in many markets. This is both seasonally driven as we enter the Spring buying season, as well as rates cooling off a bit in recent weeks.

Contract Volume and Net New Listing Volume:

- Over the last 52 weeks, 2,834,927 net new listings were placed on the market, and 2,861,693 properties went under contract. This represents a decrease of 18.0% and 19.7%, respectively.
- For the month of March 2023, 193,286 net new listings were placed on the market, and 266,823 properties went under contract. This represents a decrease of 42.0% and 19.5%, respectively, versus March 2022.
- The decrease in net new listings was driven by a 33.1% decrease in new listing volume as well as a 56.8% increase in removals compared to March 2022.

Figure 1: Annual Contracts and Net New Listings

Figure 2: Monthly Contracts and Net New Listings



Source: HouseCanary analysis derived from various MLS data sources

- The interest rate shock is having large impacts on both net new listing volume and contract volume, both of which have plateaued coming out of January 2023.
- Net new listing and contract volume reached multi-year lows during the week between Christmas and New Year, which is typically the lowest week annually.
- Total inventory is up 5.6% from the same period in 2022, and down 6.1% from 2021. Inventory remains low from a historical perspective.

Figure 3: Contract versus Net New Listing Volume

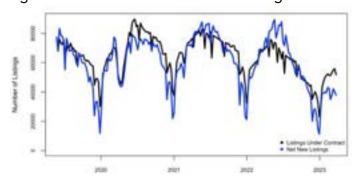
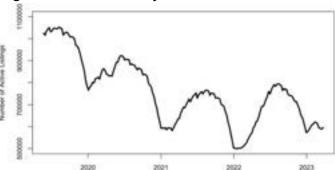


Figure 4: Total Inventory



Source: HouseCanary analysis derived from various MLS data sources

- Median days on market stands at 37. This is up 54.2% from where it was one year prior at 24 days on market.
- Months of inventory currently stands at 3.82 months. The current value implies a seller's market environment

Figure 5: Days on Market

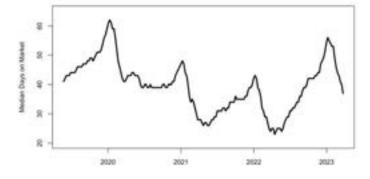
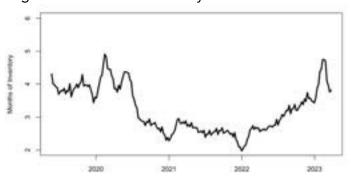


Figure 6: Months of Inventory



Source: HouseCanary analysis derived from various MLS data sources

Contract Volume and Net New Listing Volume by Price Tier:

- Contract volume in March 2023 is down across all price tiers compared to March 2022
- Net new listing volume in March 2023 is down sharply across all price tiers compared to March 2022
- The total volume of listings going into contract over the last 52 weeks are down across all price bins compared to the year prior.
- The total volume of net new listings over the last 52 weeks are down across all price bins compared to the year prior.

Figure 7: Net New Listing and Contract Volume Summary, Broken out by Price Tier

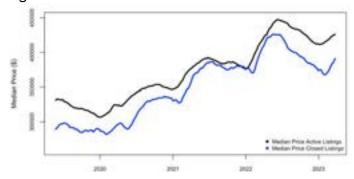
	Net New Listing Volume			Contract Volume		
Price Tier	Percent of Total Net New Listings Apr 22-Mar 23	Percent Change Apr 22-Mar 23 vs Apr 22-Mar 23	Percent Change Mar 23 vs Mar 22	Percent of Total Contract Volume Apr 22-Mar 23	Percent Change Apr 22-Mar 23 vs Apr 22-Mar 23	Percent Change Mar 23 vs Mar 22
\$0-\$200k	14.5%	-25.8%	-30.3%	15.3%	-24.3%	-9.0%
\$200k-\$400k	38.3%	-20.7%	-40.3%	38.7%	-22.0%	-11.8%
\$400k-\$600k	23.8%	-13.5%	-47.5%	23.5%	-15.3%	-23.0%
\$600k-\$1m	15.7%	-11.9%	-46.2%	15.3%	-14.7%	-30.4%
\$1m+	7.7%	-12.6%	-41.9%	7.2%	-20.0%	-37.3%
Total	100.0%	-18.0%	-42.0%	100.0%	-19.7%	-19.5%

Source: HouseCanary analysis derived from various MLS data sources

Single Family Price Activity:

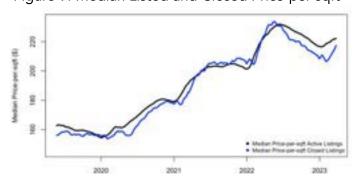
- The median price of all single-family listings in the US was \$425,998 and the median closed price was \$390,987. On a year-over-year basis, the median price of all single-family listings is up 1.8% and the median price of closed listings is down 3.9%. Month-over-month, the median price of single-family listings is up 1.6% and the median price of closed listings is up 4.1%.
- The median price-per-sqft of all listed single-family homes in the US sits at \$222.1 and the median closed price-per-sqft was \$217.3. On a year-over-year basis, the median price-per-sqft of all listed single-family homes is down 0.1% and the median price-per-sqft of closed listings is down 2.9%. Month-over-month, the median price-per-sqft of all listed single-family homes is up 1.0% and the median price-per-sqft of closed listings is up 3.4%.

Figure 8: Median Listed and Closed Price



Source: HouseCanary analysis derived from various MLS data sources

Figure 9: Median Listed and Closed Price-per-sqft



- The sale-to-list-price ratio stands at 98.2% which is above the lowest value observed in January 2023 and trending further upward.
- Price cuts are up 132.7% compared to the same time last year, but are down approximately 62.7% from their recent peaks occurring in September and October 2022.

Figure 10: Median Sale-to-List Price Ratio

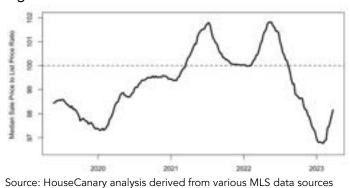
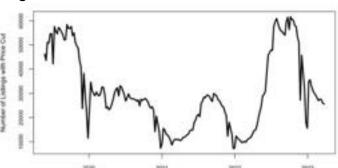


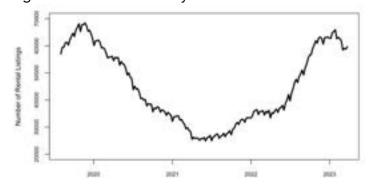
Figure 11: Number of Price Cuts



US Single-Family Rental Summary:

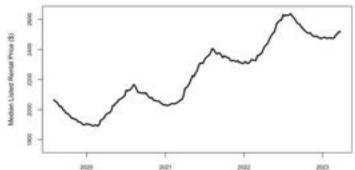
- The median price of all single-family rental listings in the US was \$2,517. On a year-over-year basis, the median price of all single-family rental listings is up 6.0%. Month-over-month, the median price of single-family rental listings is up 1.6%.
- Total single family rental inventory is up 64.7% from the same period in 2022, and up 110.5% from 2021.

Figure 12: Rental Inventory



Source: House Canary analysis derived from various MLS data sources $\,$

Figure 13: Median Listed Monthly Rental Price



State Level Details

Alabama

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

(3.7%) Previous Month **921** Week of 02/24/2023

(32.8%) Y-O-Y Change 1,320 Week of 03/25/2022 Days on Market **Listing to Contract**

(13.5%) Previous Month **37** Week of 02/24/2023

33.3% Y-O-Y Change 24 Week of 03/25/2022

Median New \$275,000 **List Price**

4.0% Previous Month **\$264,450** Week of 02/24/2023

0.3% Y-O-Y Change **\$274,195** Week of 03/25/2022

Listings Under Contract

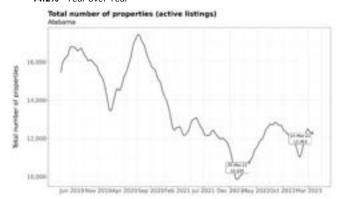
4.2% Previous Month 929 Week of 02/24/2023

(23.9%) Y-O-Y Change **1,272** Week of 03/25/2022

Listing Inventory Levels

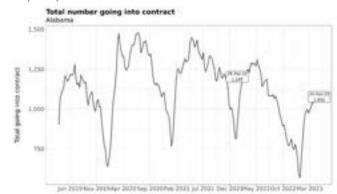
Active

0.6% Week over Week (1.1%) Month over Month 14.2% Year over Year



Entering Contract

(1.0%) Week over Week 6.0% Month over Month (17.2%) Year over Year



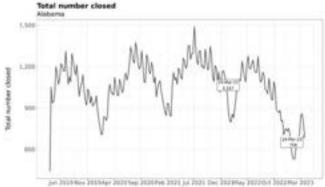
New Listings

(2.4%) Week over Week (3.7%) Month over Month (32.8%) Year over Year

Number of properties (new listings) 1.500 1,250 Jun 2010 Nov. 2010 Apr. 2010 Sep. 2020 New 2020 Jul 2021 Chec 2020 May 2022 Chi 2022 May 2022 Chi

Closings

(11.7%) Week over Week (2.8%) Month over Month (37.0%) Year over Year



Alabama

For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

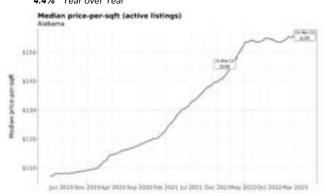
Median Price - Active

0.0% Week over Week0.4% Month over Month5.4% Year over Year



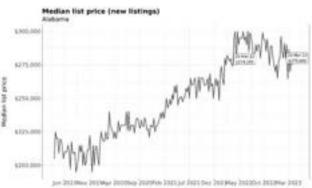
Median Price Per-Sq-Ft - Active

(0.3%) Week over Week (0.4%) Month over Month 4.4% Year over Year



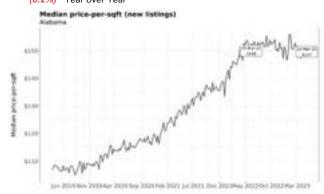
Median Price - New

(1.8%) Week over Week4.0% Month over Month0.3% Year over Year



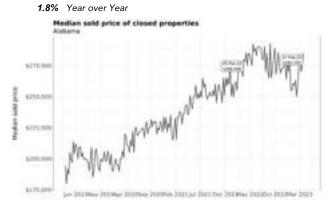
Median Price Per-Sq-Ft - New

(1.5%) Week over Week (2.4%) Month over Month (0.2%) Year over Year



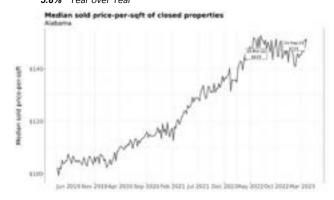
Median Price - Closed

3.7% Week over Week3.6% Month over Month



Median Price Per-Sq-Ft - Closed

2.2% Week over Week4.1% Month over Month5.8% Year over Year



Alabama

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings
With Price Change

(9.2%) Previous Month 639 Week of 02/24/2023

52.6% Y-O-Y Change **380** Week of 03/25/2022

Number of Listings with Price Drop

(10.9%) Previous Month 540 Week of 02/24/2023

82.9% Y-O-Y Change **263** Week of 03/25/2022 168 Number of Removed Listings

12.8% Previous Month **149** Week of 02/24/2023

51.4% Y-O-Y Change

111 Week of 03/25/2022

Median Days to First Price Reduction

12.5% Previous Month

17.4% Y-O-Y Change

23 Week of 03/25/2022

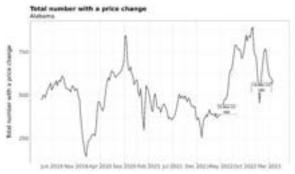
24 Week of 02/24/2023

Removal/Drop Listing Statistics

Number of Listings with Price Change

(2.2%) Week over Week (9.2%) Month over Month

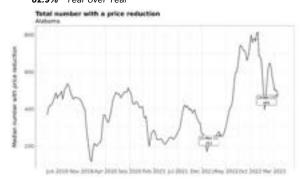
52.6% Year over Year



Number of Listings with Price Drop

(3.2%) Week over Week (10.9%) Month over Month

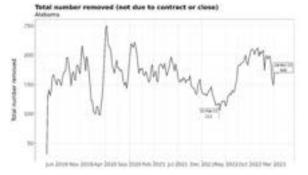
82.9% Year over Year



Number of Removed Listings

(2.9%) Week over Week
12.8% Month over Month

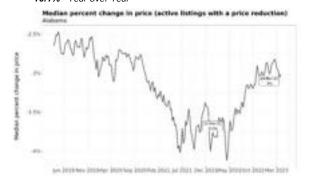
51.4% Year over Year



Median % Price Drop

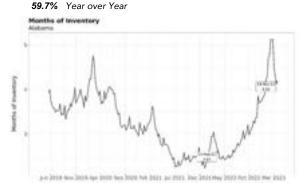
0.0% Week over Week

(5.2%) Month over Month 16.1% Year over Year



Months of Inventory

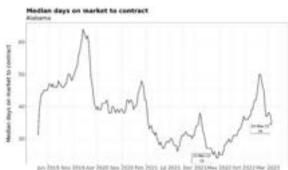
1.7% Week over Week
(18.0%) Month over Month



Median Days to Contract

(5.4%) Week over Week (5.4%) Month over Month

40.0% Year over Year



Alaska

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

1.6% Previous Month **62** Week of 02/24/2023

(55.3%) Y-O-Y Change 141 Week of 03/25/2022 Days on Market **Listing to Contract**

(36.8%) Previous Month **38** Week of 02/24/2023

60.0% Y-O-Y Change

15 Week of 03/25/2022

Median New \$397,000 List Price

(3.1%) Previous Month **\$409,500** Week of 02/24/2023

(6.6%) Y-O-Y Change **\$425,000** Week of 03/25/2022

Listings Under Contract

(16.4%) Previous Month 67 Week of 02/24/2023

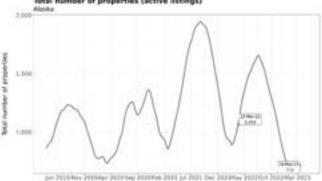
(58.5%) Y-O-Y Change 135 Week of 03/25/2022

Listing Inventory Levels

<u>Active</u>

(0.6%) Week over Week (2.5%) Month over Month (31.8%) Year over Year

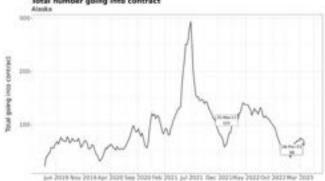
Total number of properties (active listings)



Entering Contract

(7.0%) Week over Week (4.3%) Month over Month (45.5%) Year over Year

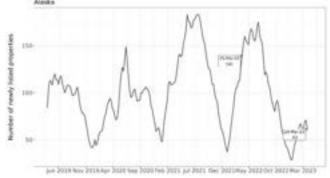
Total number going into contract



New Listings

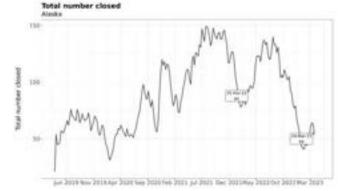
(11.3%) Week over Week 1.6% Month over Month (55.3%) Year over Year

Number of properties (new listings)



Closings

(11.1%) Week over Week 9.8% Month over Month (40.4%) Year over Year



Alaska

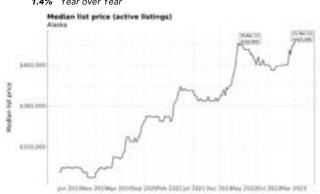
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

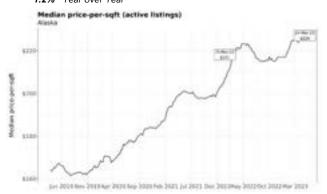
Median Price - Active

(0.6%) Week over Week 1.3% Month over Month 1.4% Year over Year



Median Price Per-Sq-Ft - Active

0.1% Week over Week (0.6%) Month over Month 1.2% Year over Year



Median Price - New

(10.8%) Week over Week (3.1%) Month over Month

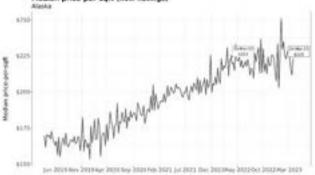
(6.6%) Year over Year



Median Price Per-Sq-Ft - New

5.5% Week over Week (2.7%) Month over Month (0.1%) Year over Year

Median price-per-sqft (new listings)



Median Price - Closed

2.6% Week over Week

1.3% Month over Month

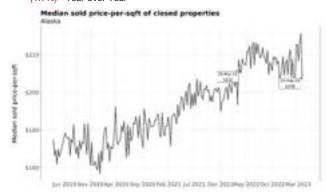
4.7% Year over Year



Median Price Per-Sq-Ft - Closed

(10.0%) Week over Week (7.5%) Month over Month

(1.7%)Year over Year



Alaska

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings None

Number of Listings None With Price Change with Price Drop

Number of None **Removed Listings**

Median Days to First None Price Reduction

N/A% Previous Month **N/A** Week of 02/24/2023 N/A% Previous Month **N/A** Week of 02/24/2023 N/A% Previous Month **N/A** Week of 02/24/2023 N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022 N/A% Y-O-Y Change **N/A** Week of 03/25/2022 N/A% Y-O-Y Change **N/A** Week of 03/25/2022 N/A% Y-O-Y Change N/A Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

N/A% Week over Week N/A% Month over Month N/A% Year over Year

Number of Listings with Price Drop

N/A% Week over Week N/A% Month over Month N/A% Year over Year





Number of Removed Listings

N/A% Week over Week N/A% Month over Month N/A% Year over Year

Median % Price Drop

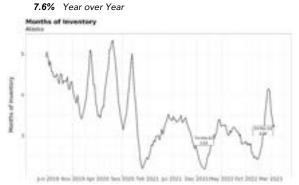
N/A% Week over Week N/A% Month over Month N/A% Year over Year





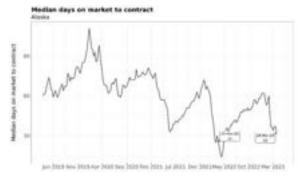
Months of Inventory

0.9% Week over Week (19.9%) Month over Month



Median Days to Contract

(10.8%) Week over Week (8.3%) Month over Month 32.0% Year over Year



Arizona

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

(24.7%) Previous Month **1,725** Week of 02/24/2023

(44.9%) Y-O-Y Change **2,359** Week of 03/25/2022 **Davs on Market Listing to Contract**

(8.5%) Previous Month 47 Week of 02/24/2023

79.2% Y-O-Y Change 24 Week of 03/25/2022

Median New \$469,450 **List Price**

(3.2%) Previous Month **\$484,975** Week of 02/24/2023

(5.2%) Y-O-Y Change **\$495,000** Week of 03/25/2022

Listings Under Contract

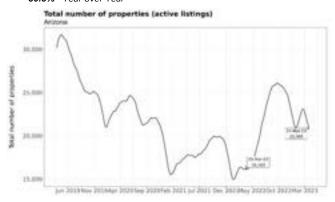
0.4% Previous Month **1,781** Week of 02/24/2023

(17.9%) Y-O-Y Change **2,178** Week of 03/25/2022

Listing Inventory Levels

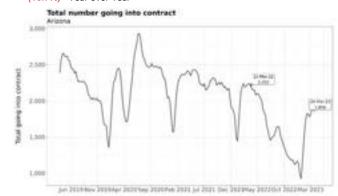
Active

(2.0%) Week over Week (8.5%) Month over Month 30.3% Year over Year



Entering Contract

(2.1%) Week over Week 4.3% Month over Month (15.7%) Year over Year



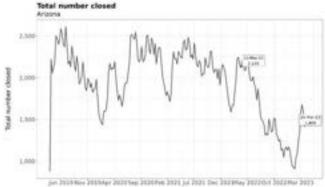
New Listings

(11.9%) Week over Week (24.7%) Month over Month (44.9%) Year over Year

of properties (new listings) 31,000 Jun 2010 Nov. 2010 Apr. 2010 Sep. 2020 New 2020 Jul 2021 Chec 2020 May 2022 Chi 2022 May 2022 Chi

Closings

(11.2%)Week over Week 4.6% Month over Month (33.5%) Year over Year



Arizona

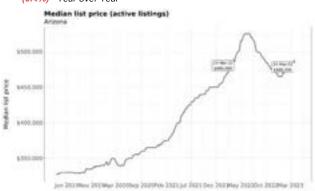
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

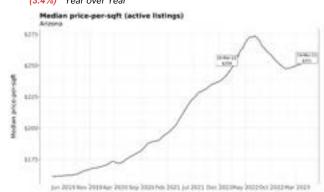
Median Price - Active

0.6% Week over Week 2.5% Month over Month (0.4%) Year over Year



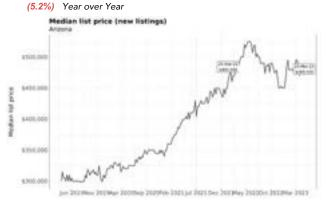
Median Price Per-Sq-Ft - Active

(0.0%) Week over Week 0.3% Month over Month (3.4%) Year over Year



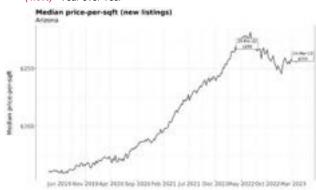
Median Price - New

(3.2%) Week over Week (3.2%) Month over Month



Median Price Per-Sq-Ft - New

(1.7%) Week over Week (0.7%) Month over Month (4.0%) Year over Year



Median Price - Closed

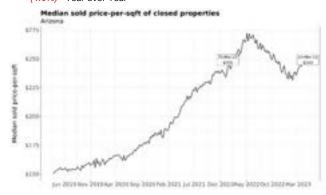
(0.2%) Week over Week 1.2% Month over Month (7.5%) Year over Year



Median Price Per-Sq-Ft - Closed

(0.4%) Week over Week 1.8% Month over Month

(4.6%) Year over Year



Arizona

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

1670 Number of Listings With Price Change

> (17.1%) Previous Month 2,015 Week of 02/24/2023

> **131.9%** Y-O-Y Change **720** Week of 03/25/2022

Number of Listings with Price Drop

(13.9%) Previous Month 1,775 Week of 02/24/2023

239.0% Y-O-Y Change **451** Week of 03/25/2022 412 Number of Removed Listings

(4.6%) Previous Month 432 Week of 02/24/2023

118.0% Y-O-Y Change **189** Week of 03/25/2022 Median Days to First
Price Reduction

(4.2%) Previous Month
24 Week of 02/24/2023

27.8% Y-O-Y Change

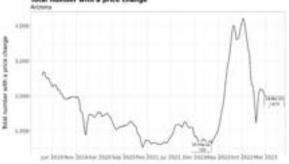
18 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(6.4%) Week over Week (17.1%) Month over Month

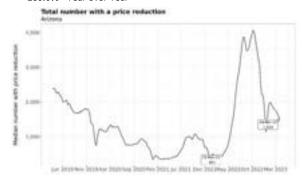
131.9% Year over Year



Number of Listings with Price Drop

(6.1%) Week over Week (13.9%) Month over Month

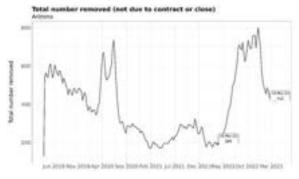
239.0% Year over Year



Number of Removed Listings

(5.7%) Week over Week (4.6%) Month over Month

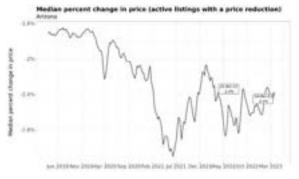
118.0% Year over Year



Median % Price Drop

2.9% Week over Week0.8% Month over Month

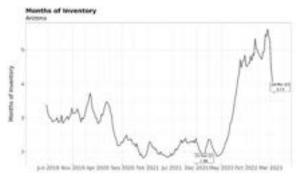
1.2% Year over Year



Months of Inventory

(3.1%) Week over Week (29.2%) Month over Month

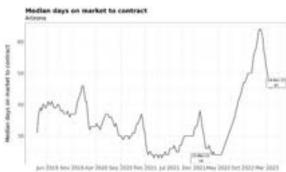
88.4% Year over Year



Median Days to Contract

(2.2%) Week over Week (13.5%) Month over Month

87.5% Year over Year



Arkansas

For week ending 03/24/2023

Key Current Week Market Stats

501 Number of New Listings

(4.8%) Previous Month 526 Week of 02/24/2023

(26.4%) Y-O-Y Change 681 Week of 03/25/2022 23 Days on Market Listing to Contract

(25.8%) Previous Month
31 Week of 02/24/2023

155.6% Y-O-Y Change **9** Week of 03/25/2022 \$245,000 Median New List Price

(2.0%) Previous Month \$249,900 Week of 02/24/2023

(5.8%) Y-O-Y Change \$260,000 Week of 03/25/2022 582 Listings Under Contract

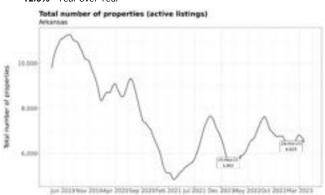
2.8% Previous Month **566** Week of 02/24/2023

(8.6%) Y-O-Y Change 637 Week of 03/25/2022

Listing Inventory Levels

Active

(0.7%) Week over Week(3.0%) Month over Month12.3% Year over Year



Entering Contract

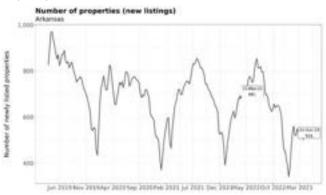
0.5% Week over Week4.0% Month over Month(7.9%) Year over Year

Total number going into contract



New Listings

(4.2%) Week over Week(4.8%) Month over Month(26.4%) Year over Year



Closings

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Arkansas

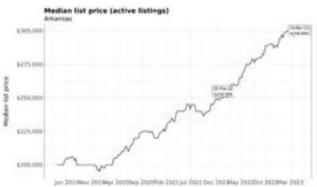
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.7%) Week over Week (1.6%) Month over Month 13.5% Year over Year

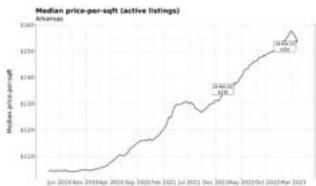


Median Price Per-Sq-Ft - Active

(0.3%) Week over Week

(1.8%) Month over Month

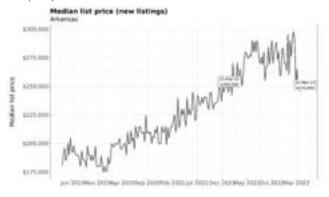
11.8% Year over Year



Median Price - New

(2.0%) Week over Week (2.0%) Month over Month

(5.8%) Year over Year

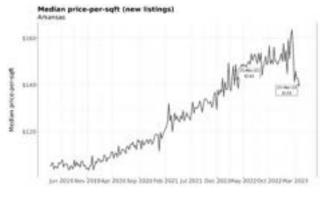


Median Price Per-Sq-Ft - New

(1.4%) Week over Week

(0.4%) Month over Month

(1.0%) Year over Year



Median Price - Closed

N/A% Week over Week N/A% Month over Month N/A% Year over Year



Median Price Per-Sq-Ft - Closed

N/A% Week over Week

N/A% Month over Month

N/A% Year over Year



Arkansas

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings
With Price Change

3.1% Previous Month **290** Week of 02/24/2023

98.0% Y-O-Y Change **151** Week of 03/25/2022 Number of Listings with Price Drop

8.1% Previous Month **248** Week of 02/24/2023

121.5% Y-O-Y Change **121** Week of 03/25/2022 None Number of Removed Listings

N/A% Previous MonthN/A Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022 Median Days to First Price Reduction

(4.3%) Previous Month

23 Week of 02/24/2023

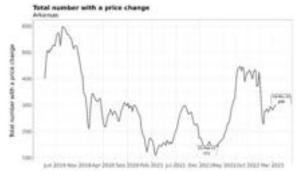
0.0% Y-O-Y Change22 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

0.7% Week over Week3.1% Month over Month

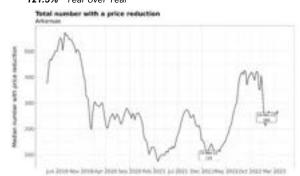
98.0% Year over Year



Number of Listings with Price Drop

0.4% Week over Week8.1% Month over Month

121.5% Year over Year



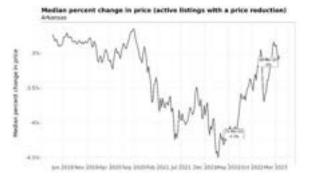
Number of Removed Listings

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



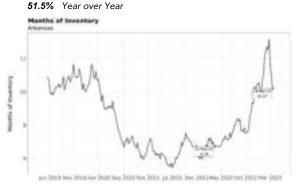
Median % Price Drop

1.9% Week over Week(4.8%) Month over Month28.5% Year over Year



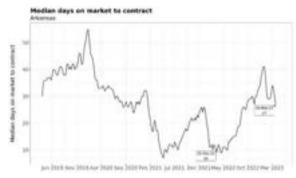
Months of Inventory

1.3% Week over Week
(22.0%) Month over Month



Median Days to Contract

(10.0%) Week over Week(12.9%) Month over Month170.0% Year over Year



California

For week ending 03/24/2023

Key Current Week Market Stats

Number of 2898

(17.4%) Previous Month

New Listings

3,508 Week of 02/24/2023

(51.1%) Y-O-Y Change **5,931** Week of 03/25/2022 **Davs on Market Listing to Contract**

(8.3%) Previous Month **36** Week of 02/24/2023

43.5% Y-O-Y Change

23 Week of 03/25/2022

Median New \$849,000 **List Price**

4.8% Previous Month **\$810,000** Week of 02/24/2023

0.0% Y-O-Y Change

\$849,000 Week of 03/25/2022

Listings Under Contract

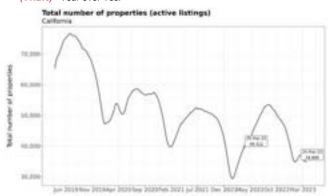
(18.7%) Previous Month **3,439** Week of 02/24/2023

(46.6%) Y-O-Y Change **5,239** Week of 03/25/2022

Listing Inventory Levels

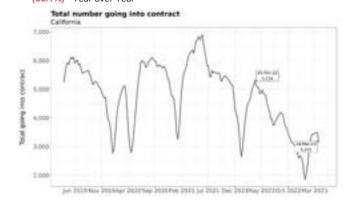
Active

(0.0%) Week over Week (4.4%) Month over Month (11.2%) Year over Year



Entering Contract

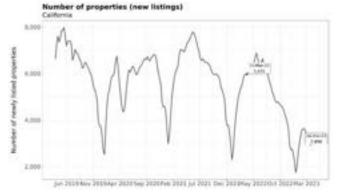
(7.2%) Week over Week (5.8%) Month over Month (38.1%) Year over Year



New Listings

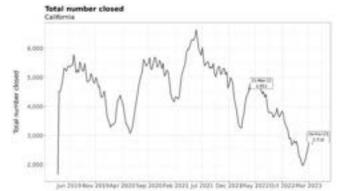
(10.3%) Week over Week (17.4%) Month over Month

(51.1%) Year over Year



Closings

(6.9%)Week over Week 8.3% Month over Month (40.5%) Year over Year



California

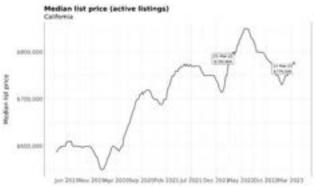
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

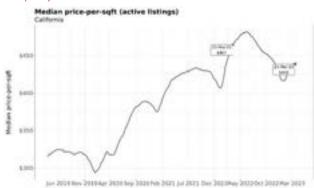
0.3% Week over Week 2.5% Month over Month (2.6%) Year over Year



Median Price Per-Sq-Ft - Active

0.2% Week over Week 1.4% Month over Month

(5.6%) Year over Year

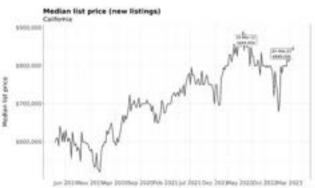


Median Price - New

1.3% Week over Week

4.8% Month over Month

0.0% Year over Year



Median Price Per-Sq-Ft - New

3.7% Week over Week

4.6% Month over Month

1.9% Year over Year

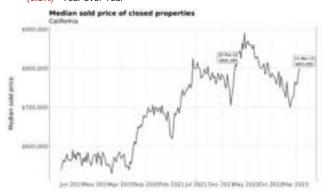


Median Price - Closed

2.0% Week over Week

4.7% Month over Month

(5.2%) Year over Year

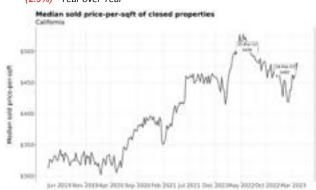


Median Price Per-Sq-Ft - Closed

2.4% Week over Week

3.8% Month over Month

(2.9%) Year over Year



California

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

1444 Number of Listings With Price Change

> (12.6%) Previous Month 1,652 Week of 02/24/2023

23.9% Y-O-Y Change **1,165** Week of 03/25/2022 Number of Listings with Price Drop

(12.4%) Previous Month 1,398 Week of 02/24/2023

69.3% Y-O-Y Change **723** Week of 03/25/2022 Number of Removed Listings

(63.8%) Previous Month 791 Week of 02/24/2023

(52.4%) Y-O-Y Change 601 Week of 03/25/2022 Median Days to First
Price Reduction

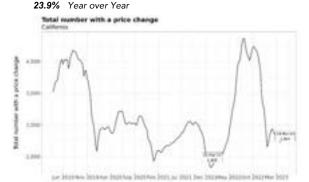
3.6% Previous Month28 Week of 02/24/2023

52.6% Y-O-Y Change **19** Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(6.7%) Week over Week (12.6%) Month over Month



Number of Listings with Price Drop

(5.8%) Week over Week (12.4%) Month over Month 69.3% Year over Year

State number with a price reduction
Carbonia

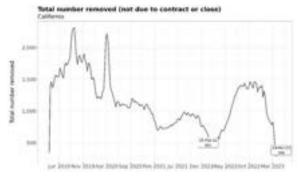
1.000

the Implement Streams Streams Streams Street and 1924 Day Streets and and street Streets Street

Number of Removed Listings

(32.5%) Week over Week (63.8%) Month over Month

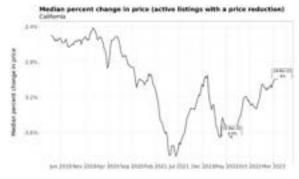
(52.4%) Year over Year



Median % Price Drop

(1.7%) Week over Week
1.0% Month over Month

17.8% Year over Year



Months of Inventory

(1.8%) Week over Week (19.4%) Month over Month

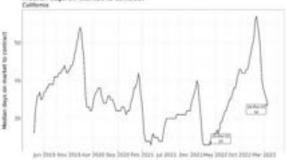
38.3% Year over Year



Median Days to Contract

(2.9%) Week over Week (10.5%) Month over Month 47.8% Year over Year

Median days on market to contract



Colorado

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

> 3.8% Previous Month 1,107 Week of 02/24/2023

(47.1%) Y-O-Y Change **2,171** Week of 03/25/2022 Days on Market **Listing to Contract**

(33.3%) Previous Month **36** Week of 02/24/2023

50.0% Y-O-Y Change 16 Week of 03/25/2022 \$615,000 **List Price**

> 0.0% Previous Month **\$615,000** Week of 02/24/2023

Median New

4.2% Y-O-Y Change **\$590,000** Week of 03/25/2022

Listings Under Contract

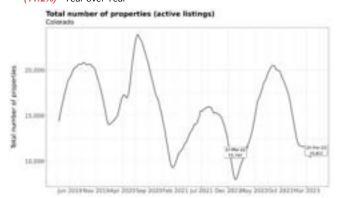
(1.6%) Previous Month **1,154** Week of 02/24/2023

(44.0%) Y-O-Y Change **2,027** Week of 03/25/2022

Listing Inventory Levels

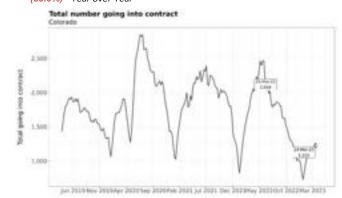
<u>Active</u>

(1.0%) Week over Week (9.4%) Month over Month (11.2%) Year over Year



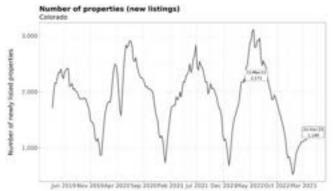
Entering Contract

(2.5%) Week over Week 6.0% Month over Month (39.0%) Year over Year



New Listings

(0.2%) Week over Week 3.8% Month over Month (47.1%) Year over Year



Closings

(12.0%)Week over Week (0.5%) Month over Month (45.1%) Year over Year



Colorado

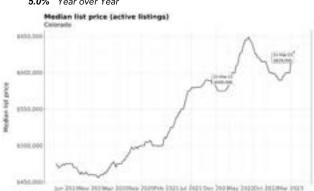
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

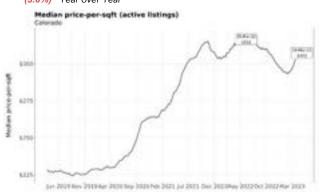
Median Price - Active

0.8% Week over Week5.0% Month over Month5.0% Year over Year



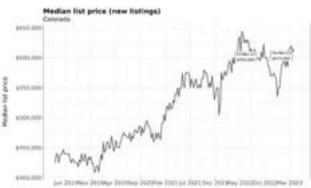
Median Price Per-Sq-Ft - Active

0.2% Week over Week2.2% Month over Month(3.0%) Year over Year



Median Price - New

0.4% Week over Week0.0% Month over Month4.2% Year over Year



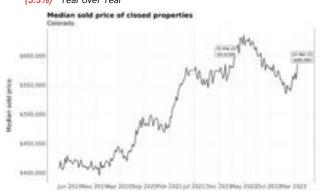
Median Price Per-Sq-Ft - New

(1.3%) Week over Week(2.3%) Month over Month(5.3%) Year over Year

| 1300 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 |

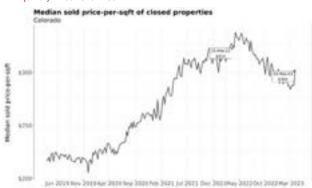
Median Price - Closed

4.6% Week over Week3.7% Month over Month(5.3%) Year over Year



Median Price Per-Sq-Ft - Closed

5.1% Week over Week6.5% Month over Month(6.7%) Year over Year



Colorado

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings
With Price Change

(7.2%) Previous Month 690 Week of 02/24/2023

120.7% Y-O-Y Change **290** Week of 03/25/2022 Number of Listings with Price Drop

(8.8%) Previous Month 615 Week of 02/24/2023

204.9% Y-O-Y Change **184** Week of 03/25/2022 Number of Removed Listings

17.5% Previous Month **223** Week of 02/24/2023

269.0% Y-O-Y Change **71** Week of 03/25/2022 Median Days to First
Price Reduction

(9.5%) Previous Month 21 Week of 02/24/2023

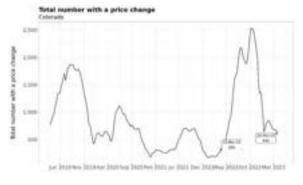
11.8% Y-O-Y Change **17** Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(4.3%) Week over Week (7.2%) Month over Month

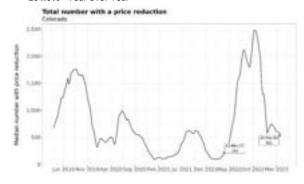
120.7% Year over Year



Number of Listings with Price Drop

(3.1%) Week over Week (8.8%) Month over Month

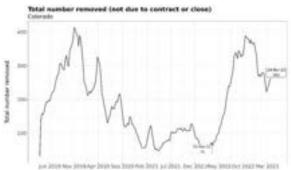
204.9% Year over Year



Number of Removed Listings

1.9% Week over Week17.5% Month over Month

269.0% Year over Year



Median % Price Drop

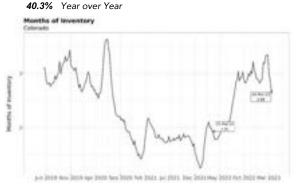
0.4% Week over Week(0.9%) Month over Month

9.6% Year over Year



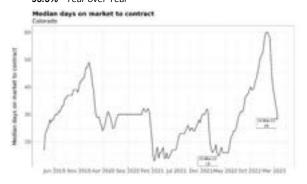
Months of Inventory

0.0% Week over Week
(19.8%) Month over Month



Median Days to Contract

(9.4%) Week over Week (25.6%) Month over Month 93.3% Year over Year



Connecticut

For week ending 03/24/2023

Key Current Week Market Stats

522 Number of New Listings

9.9% Previous Month475 Week of 02/24/2023

(34.6%) Y-O-Y Change 798 Week of 03/25/2022 25 Days on Market Listing to Contract

(30.6%) Previous Month 36 Week of 02/24/2023

(3.8%) Y-O-Y Change 26 Week of 03/25/2022 \$399,000 Median New List Price

3.6% Previous Month **\$385,155** Week of 02/24/2023

7.8% Y-O-Y Change **\$370,000** Week of 03/25/2022

592 Listings Under Contract

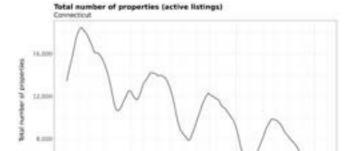
21.3% Previous Month **488** Week of 02/24/2023

(21.7%) Y-O-Y Change 756 Week of 03/25/2022

Listing Inventory Levels

Active

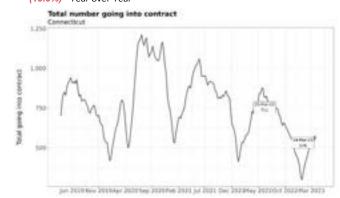
2.0% Week over Week3.4% Month over Month(21.7%) Year over Year



Jun 2019 Nov 2019Apr 2020 Sep 2020 Feb 2021 por 2021 Dec 2023 May 2022 Co. 2022 May 2022 Co.

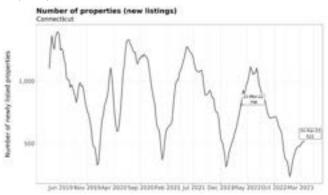
Entering Contract

4.9% Week over Week14.5% Month over Month(19.0%) Year over Year



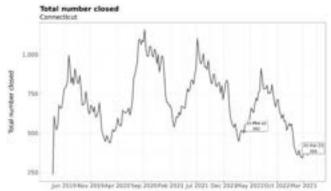
New Listings

2.0% Week over Week9.9% Month over Month(34.6%) Year over Year



Closings

(9.8%) Week over Week4.4% Month over Month(28.7%) Year over Year



Connecticut

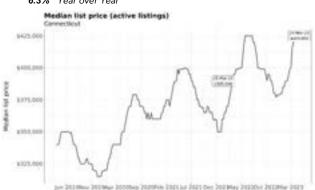
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

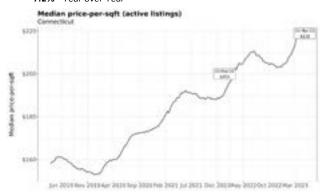
Median Price - Active

0.0% Week over Week5.2% Month over Month6.3% Year over Year



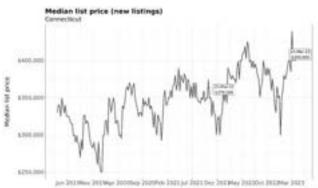
Median Price Per-Sq-Ft - Active

(0.4%) Week over Week2.5% Month over Month7.2% Year over Year



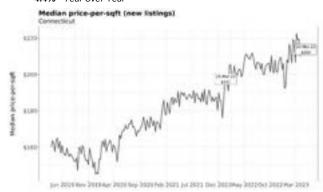
Median Price - New

(3.3%) Week over Week3.6% Month over Month7.8% Year over Year



<u> Median Price Per-Sq-Ft - New</u>

(4.3%) Week over Week1.6% Month over Month4.4% Year over Year



Median Price - Closed

(2.2%) Week over Week (0.1%) Month over Month

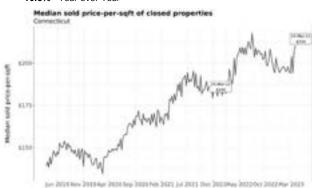
1.7% Year over Year



Median Price Per-Sq-Ft - Closed

1.9% Week over Week8.3% Month over Month

10.8% Year over Year



Connecticut

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings With Price Change

> 8.3% Previous Month **121** Week of 02/24/2023

(4.4%) Y-O-Y Change **137** Week of 03/25/2022

Number of Listings with Price Drop

9.3% Previous Month **108** Week of 02/24/2023

6.3% Y-O-Y Change **111** Week of 03/25/2022

Number of None **Removed Listings**

> N/A% Previous Month **N/A** Week of 02/24/2023

> N/A% Y-O-Y Change **N/A** Week of 03/25/2022

Median Days to First 20 **Price Reduction**

(16.7%) Previous Month **24** Week of 02/24/2023

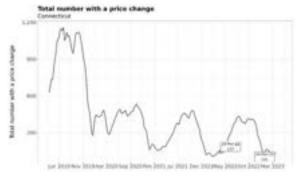
33.3% Y-O-Y Change 15 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

1.6% Week over Week 8.3% Month over Month

(4.4%) Year over Year



Number of Listings with Price Drop

1.7% Week over Week 9.3% Month over Month

6.3% Year over Year



Number of Removed Listings

N/A% Week over Week N/A% Month over Month N/A% Year over Year



Median % Price Drop

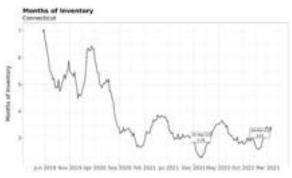
0.7% Week over Week (13.7%) Month over Month 6.0% Year over Year

Median percent change in price (active listings with a price reduction) an Jessky Jessy, Jessy Jessy Jessy Jessy ar 1921 by Jessy Jessy Jessy Jes

Months of Inventory

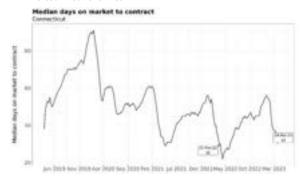
5.2% Week over Week (0.3%) Month over Month

5.2% Year over Year



Median Days to Contract

(11.8%) Week over Week (21.1%) Month over Month 0.0% Year over Year



Delaware

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

(10.0%) Previous Month **210** Week of 02/24/2023

(45.2%) Y-O-Y Change 345 Week of 03/25/2022

Days on Market 30 **Listing to Contract**

(16.7%) Previous Month **36** Week of 02/24/2023

36.4% Y-O-Y Change

22 Week of 03/25/2022

Median New \$355,000 **List Price**

1.5% Previous Month **\$349,900** Week of 02/24/2023

(0.4%) Y-O-Y Change

\$356,445 Week of 03/25/2022

Listings Under Contract

(25.7%) Previous Month **241** Week of 02/24/2023

(43.9%) Y-O-Y Change

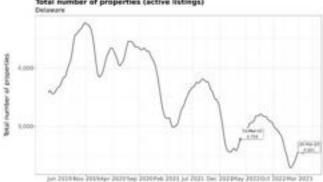
319 Week of 03/25/2022

Listing Inventory Levels

Active

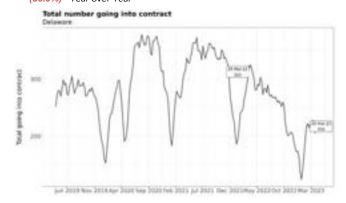
(0.7%) Week over Week (2.1%) Month over Month (8.3%) Year over Year

Total number of properties (active listings)



Entering Contract

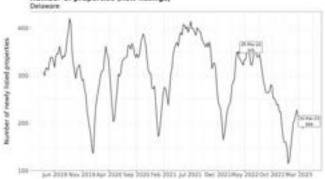
(9.3%) Week over Week (8.1%) Month over Month (36.9%) Year over Year



New Listings

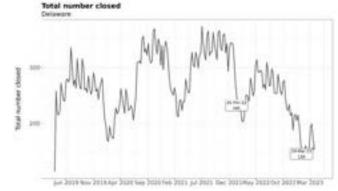
(4.5%) Week over Week (10.0%) Month over Month (45.2%) Year over Year

or of properties (new listings)



Closings

(9.7%) Week over Week 1.3% Month over Month (35.5%) Year over Year



Delaware

For week ending 03/24/2023

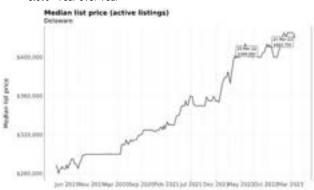
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.5%) Week over Week (0.5%) Month over Month

5.9% Year over Year

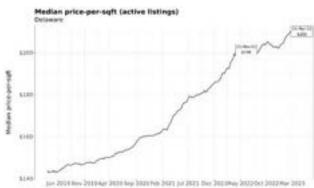


Median Price Per-Sq-Ft - Active

(0.3%) Week over Week

(0.5%) Month over Month

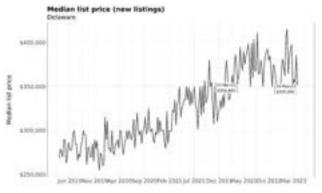
5.4% Year over Year



Median Price - New

(7.8%) Week over Week 1.5% Month over Month

(0.4%) Year over Year

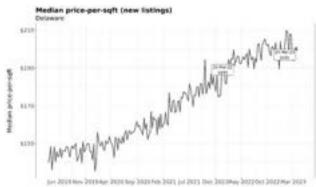


Median Price Per-Sq-Ft - New

(0.2%) Week over Week

3.2% Month over Month

4.1% Year over Year



Median Price - Closed

(10.8%) Week over Week

2.9% Month over Month

2.7% Year over Year

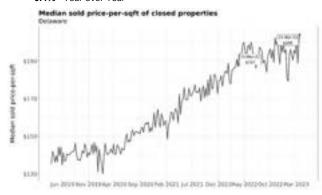


Median Price Per-Sq-Ft - Closed

1.7% Week over Week

5.5% Month over Month

9.4% Year over Year



Delaware

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

None Number of Listings
With Price Change

With Price Change

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022 None Number of Listings with Price Drop

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022 None

Number of Removed Listings

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022 None

Median Days to First Price Reduction

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Listings with Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Removed Listings

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



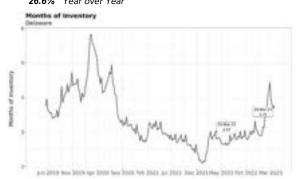
Median % Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



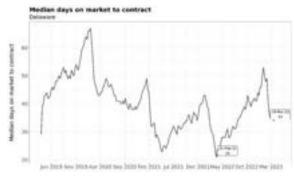
Months of Inventory

0.5% Week over Week(15.3%) Month over Month26.6% Year over Year



Median Days to Contract

0.0% Week over Week(2.9%) Month over Month61.9% Year over Year



District of Columbia

For week ending 03/24/2023

Key Current Week Market Stats

51 Number of New Listings

41.7% Previous Month **36** Week of 02/24/2023

0.0% Y-O-Y Change51 Week of 03/25/2022

Days on Market
Listing to Contract

(40.6%) Previous Month 64 Week of 02/24/2023

322.2% Y-O-Y Change

9 Week of 03/25/2022

\$799,900 Median New List Price

1.6% Previous Month **\$787,450** Week of 02/24/2023

(28.3%) Y-O-Y Change \$1,115,000 Week of 03/25/2022 38 Listings Under Contract

5.6% Previous Month

36 Week of 02/24/2023

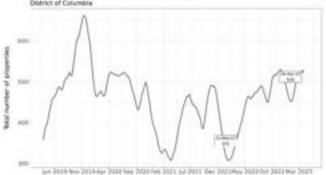
(22.4%) Y-O-Y Change 49 Week of 03/25/2022

Listing Inventory Levels

Active

0.6% Week over Week2.7% Month over Month42.2% Year over Year

Total number of properties (active listings)



Entering Contract

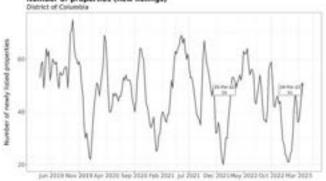
(2.6%) Week over Week(9.8%) Month over Month(22.9%) Year over Year

pur 2019 Nov 2019 Apr 2020 Sep 2020 Feb 2021 jul 2021 Dec 2021 May 2022 Con 2022 Har 2025

New Listings

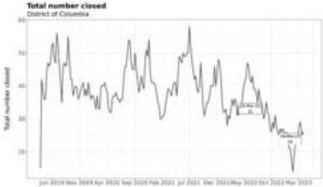
8.5% Week over Week41.7% Month over Month0.0% Year over Year

Number of properties (new listings)



Closings

0.0% Week over Week4.0% Month over Month(16.1%) Year over Year



District of Columbia

For week ending 03/24/2023

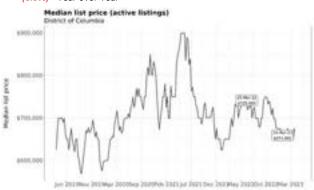
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

3.8% Week over Week 2.7% Month over Month

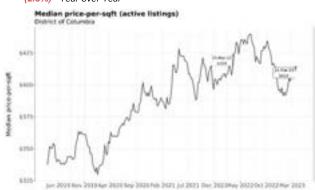
(6.9%) Year over Year



Median Price Per-Sq-Ft - Active

1.0% Week over Week 1.6% Month over Month

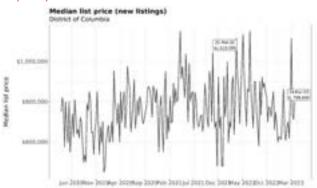
(2.3%) Year over Year



Median Price - New

12.3% Week over Week 1.6% Month over Month

(28.3%) Year over Year



Median Price Per-Sq-Ft - New

2.2% Week over Week

(1.2%) Month over Month

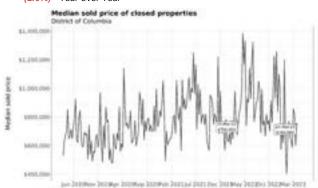
(16.4%) Year over Year



Median Price - Closed

26.6% Week over Week 29.4% Month over Month

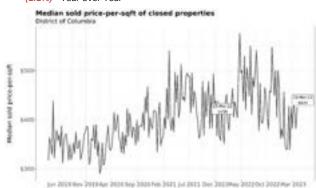
(2.6%) Year over Year



Median Price Per-Sq-Ft - Closed

11.7% Week over Week 11.5% Month over Month

(2.2%) Year over Year



District of Columbia

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

None Number of Listings With Price Change

N/A% Previous Month

N/A% Y-O-Y Change **N/A** Week of 03/25/2022

N/A Week of 02/24/2023

None

Number of Listings with Price Drop

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022 None

Number of Removed Listings

N/A% Previous Month
N/A Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022 None

Median Days to First Price Reduction

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Listings with Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Removed Listings

N/A% Week over Week
N/A% Month over Month
N/A% Year over Year



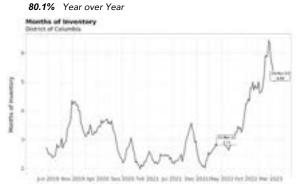
Median % Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



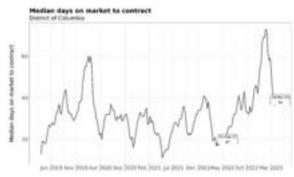
Months of Inventory

(6.6%) Week over Week (20.7%) Month over Month



Median Days to Contract

(7.7%) Week over Week(39.0%) Month over Month111.8% Year over Year



Florida

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

(9.3%) Previous Month **5,746** Week of 02/24/2023

(27.5%) Y-O-Y Change **7,189** Week of 03/25/2022 Days on Market **Listing to Contract**

(6.2%) Previous Month 48 Week of 02/24/2023

87.5% Y-O-Y Change

24 Week of 03/25/2022

\$460,000 **Median New List Price**

0.2% Previous Month **\$459,000** Week of 02/24/2023

6.1% Y-O-Y Change **\$433,728** Week of 03/25/2022

Listings Under Contract

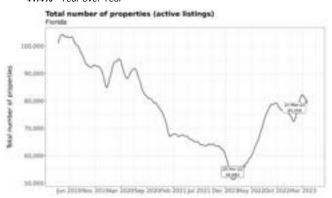
(6.4%) Previous Month 6,068 Week of 02/24/2023

(12.9%) Y-O-Y Change **6,521** Week of 03/25/2022

Listing Inventory Levels

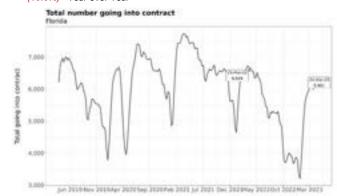
<u>Active</u>

(0.4%) Week over Week (2.6%) Month over Month 41.4% Year over Year



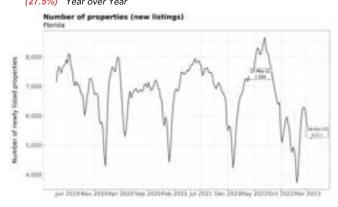
Entering Contract

(2.7%) Week over Week 0.4% Month over Month (10.0%) Year over Year



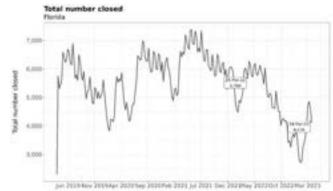
New Listings

(1.8%) Week over Week (9.3%) Month over Month (27.5%) Year over Year



Closings

(9.1%)Week over Week 6.1% Month over Month (26.8%)Year over Year



Florida

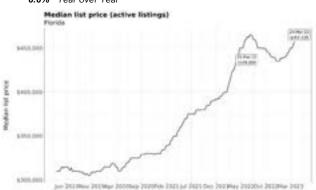
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

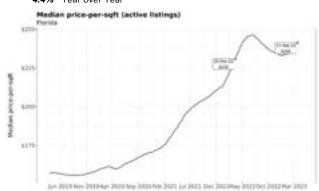
Median Price - Active

0.8% Week over Week 1.9% Month over Month 6.6% Year over Year



Median Price Per-Sq-Ft - Active

0.4% Week over Week 1.8% Month over Month 4.4% Year over Year



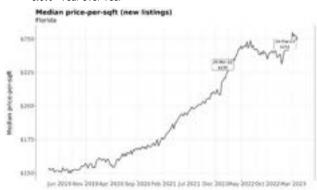
Median Price - New

0.2% Week over Week 0.2% Month over Month 6.1% Year over Year



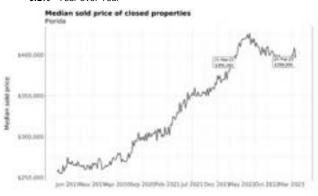
Median Price Per-Sq-Ft - New

(0.3%) Week over Week (1.5%) Month over Month 6.5% Year over Year



Median Price - Closed

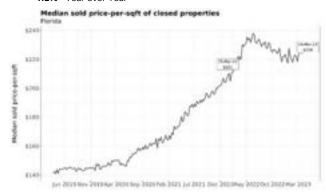
(2.2%) Week over Week 3.3% Month over Month 0.2% Year over Year



Median Price Per-Sq-Ft - Closed

(1.4%) Week over Week 2.5% Month over Month

1.2% Year over Year



Florida

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

5550 Number of Listings With Price Change

(12.3%) Previous Month 6,328 Week of 02/24/2023

158.1% Y-O-Y Change **2,150** Week of 03/25/2022

Number of Listings with Price Drop

(10.2%) Previous Month 5,429 Week of 02/24/2023

234.4% Y-O-Y Change **1,458** Week of 03/25/2022 1480 Number of Removed Listings

6.4% Previous Month **1,391** Week of 02/24/2023

80.3% Y-O-Y Change821 Week of 03/25/2022

Median Days to First Price Reduction

(8.3%) Previous Month 24 Week of 02/24/2023

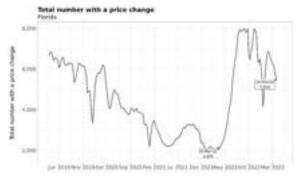
37.5% Y-O-Y Change **16** Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(4.3%) Week over Week (12.3%) Month over Month

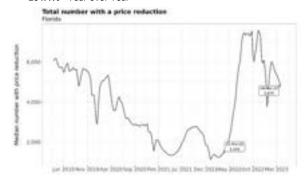
158.1% Year over Year



Number of Listings with Price Drop

(3.4%) Week over Week (10.2%) Month over Month

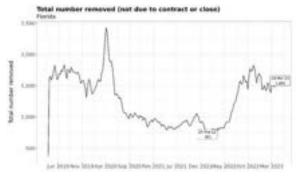
234.4% Year over Year



Number of Removed Listings

(0.3%) Week over Week6.4% Month over Month

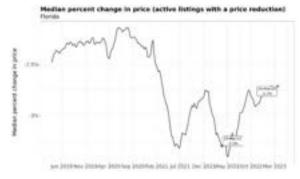
80.3% Year over Year



Median % Price Drop

0.4% Week over Week1.1% Month over Month

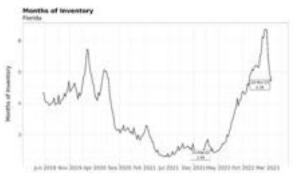
18.4% Year over Year



Months of Inventory

(1.0%) Week over Week (24.4%) Month over Month

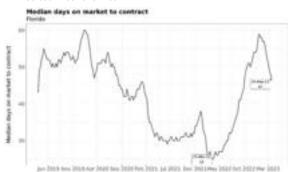
87.5% Year over Year



Median Days to Contract

(2.1%) Week over Week (9.6%) Month over Month

88.0% Year over Year



Georgia

For week ending 03/24/2023

Key Current Week Market Stats

Number of 2102 **New Listings**

(3.5%) Previous Month 2,178 Week of 02/24/2023

(34.6%) Y-O-Y Change **3,212** Week of 03/25/2022 Days on Market **Listing to Contract**

(18.4%) Previous Month 38 Week of 02/24/2023

34.8% Y-O-Y Change

23 Week of 03/25/2022

\$369,000 **Median New List Price**

2.5% Previous Month \$359,900 Week of 02/24/2023

(1.6%) Y-O-Y Change **\$375,000** Week of 03/25/2022

Listings Under Contract

(0.4%) Previous Month **2,267** Week of 02/24/2023

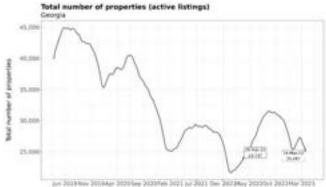
(24.9%) Y-O-Y Change

3,008 Week of 03/25/2022

Listing Inventory Levels

<u>Active</u>

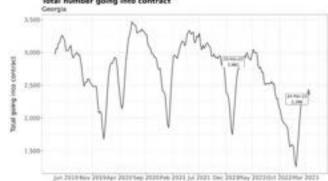
(0.6%) Week over Week (6.3%) Month over Month 7.4% Year over Year



Entering Contract

(1.4%) Week over Week 2.9% Month over Month (19.1%) Year over Year

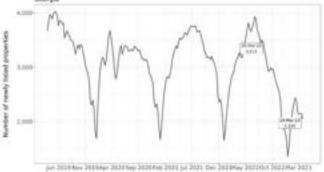
Total number going into contract



New Listings

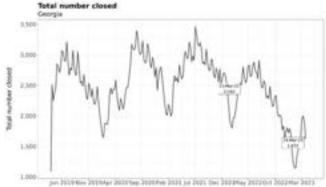
(2.1%) Week over Week (3.5%) Month over Month (34.6%) Year over Year

of properties (new listings)



Closings

(12.2%) Week over Week 2.8% Month over Month (34.7%) Year over Year



Georgia

For week ending 03/24/2023

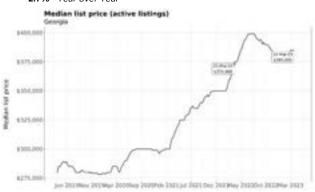
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.0%) Week over Week 0.2% Month over Month

2.7% Year over Year



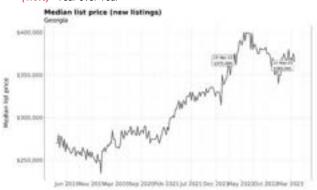
Median Price Per-Sq-Ft - Active

0.3% Week over Week 0.8% Month over Month 4.8% Year over Year

Median price-per-sqft (active listings) \$120 per 2009 New 2019 Apr 2019 New 2020 New 2021 Jul 2023 The 2020 New 2022 New

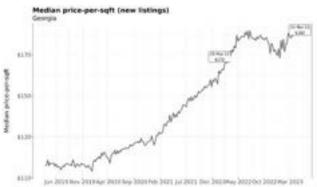
Median Price - New

(1.6%) Week over Week 2.5% Month over Month (1.6%) Year over Year



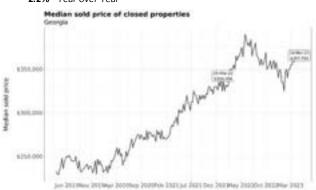
Median Price Per-Sq-Ft - New

1.4% Week over Week 1.6% Month over Month 5.5% Year over Year



Median Price - Closed

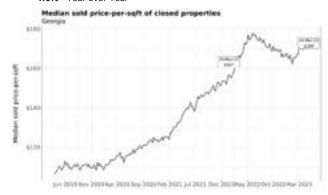
(1.1%) Week over Week 2.2% Month over Month 2.2% Year over Year



Median Price Per-Sq-Ft - Closed

(0.8%) Week over Week 1.3% Month over Month

1.6% Year over Year



Georgia

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

1483 Number of Listings With Price Change

(7.3%) Previous Month1,600 Week of 02/24/2023

42.0% Y-O-Y Change **1,044** Week of 03/25/2022 Number of Listings with Price Drop

(5.6%) Previous Month 1,353 Week of 02/24/2023

94.7% Y-O-Y Change **656** Week of 03/25/2022 Number of Removed Listings

(3.6%) Previous Month 559 Week of 02/24/2023

59.9% Y-O-Y Change **337** Week of 03/25/2022

Median Days to First Price Reduction

5.0% Previous Month20 Week of 02/24/2023

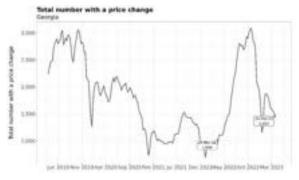
0.0% Y-O-Y Change21 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(2.0%) Week over Week (7.3%) Month over Month

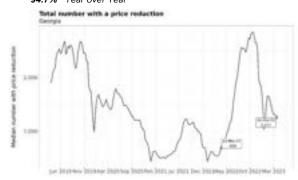
42.0% Year over Year



Number of Listings with Price Drop

(0.5%) Week over Week (5.6%) Month over Month

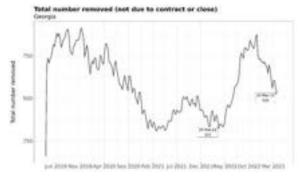
94.7% Year over Year



Number of Removed Listings

(3.1%) Week over Week(3.6%) Month over Month

59.9% Year over Year



Median % Price Drop

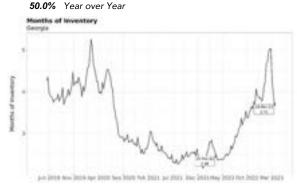
0.0% Week over Week(2.3%) Month over Month

7.2% Year over Year



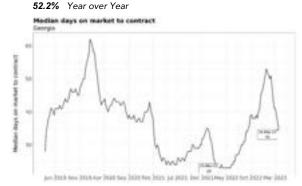
Months of Inventory

0.0% Week over Week
(26.0%) Month over Month



Median Days to Contract

(5.4%) Week over Week (14.6%) Month over Month



Hawaii

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

(16.1%) Previous Month **62** Week of 02/24/2023

(38.8%) Y-O-Y Change 85 Week of 03/25/2022 Days on Market **Listing to Contract**

62.5% Previous Month 32 Week of 02/24/2023

126.1% Y-O-Y Change 23 Week of 03/25/2022

Median New \$1,189,500 **List Price**

> 23.3% Previous Month **\$965,000** Week of 02/24/2023

(0.8%) Y-O-Y Change \$1,199,000 Week of 03/25/2022

Listings Under Contract

(5.2%) Previous Month **58** Week of 02/24/2023

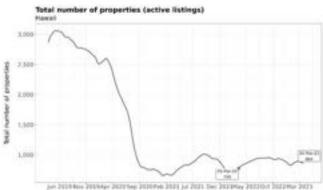
(27.6%) Y-O-Y Change **76** Week of 03/25/2022

Listing Inventory Levels

Active

(0.7%) Week over Week (2.8%) Month over Month

8.1% Year over Year



Entering Contract

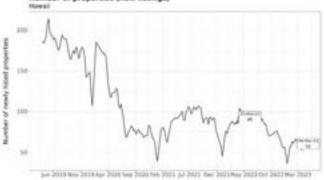
(4.5%) Week over Week 10.5% Month over Month (19.2%) Year over Year

Total number going into contract pur 2009 New 2014 Apr 2016 New 2009 Feb 2015 pur 2015 Dec 2015 May 2017 Ove 2017 May

New Listings

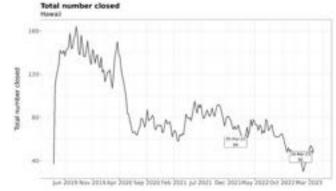
(8.8%) Week over Week (16.1%) Month over Month (38.8%) Year over Year

of properties (new listings)



Closings

(3.8%) Week over Week 11.1% Month over Month (21.9%) Year over Year



Hawaii

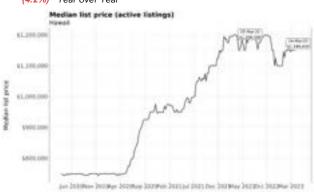
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.0%) Week over Week 0.4% Month over Month (4.2%) Year over Year

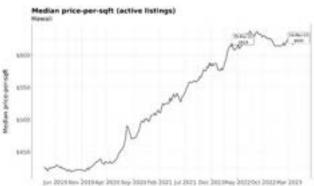


Median Price Per-Sq-Ft - Active

(0.9%) Week over Week

(1.0%) Month over Month

0.4% Year over Year

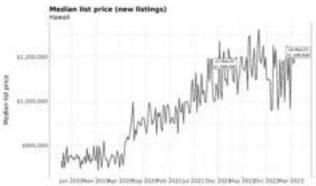


Median Price - New

1.7% Week over Week

23.3% Month over Month

(0.8%) Year over Year

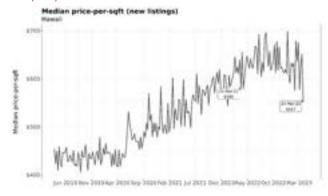


Median Price Per-Sq-Ft - New

(14.6%) Week over Week

(17.6%) Month over Month

(4.4%) Year over Year

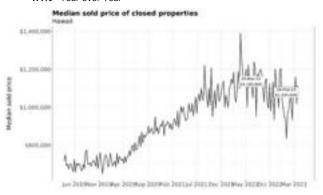


Median Price - Closed

9.3% Week over Week

5.8% Month over Month

1.4% Year over Year

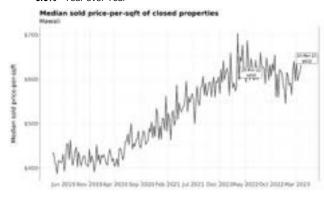


Median Price Per-Sq-Ft - Closed

2.1% Week over Week

(1.0%) Month over Month

5.3% Year over Year



Hawaii

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

N	on		Number of Listing
	OH	ıe	With Price Chang

ith Price Change

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022

None

Number of Listings with Price Drop

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022

None

Number of Removed Listings

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022

None

Median Days to First Price Reduction

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Listings with Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Removed Listings

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



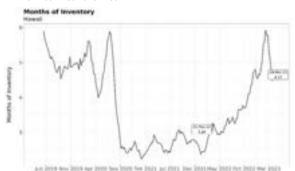
Median % Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



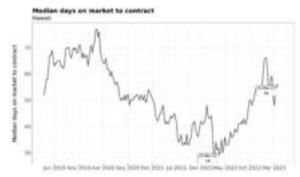
Months of Inventory

(5.7%) Week over Week (22.7%) Month over Month 37.1% Year over Year



Median Days to Contract

1.8% Week over Week9.8% Month over Month93.1% Year over Year



Idaho

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

(4.1%) Previous Month 365 Week of 02/24/2023

(46.4%) Y-O-Y Change 653 Week of 03/25/2022 Days on Market **Listing to Contract**

(29.2%) Previous Month **72** Week of 02/24/2023

70.0% Y-O-Y Change 30 Week of 03/25/2022 \$516,900 **Median New List Price**

0.4% Previous Month **\$514,950** Week of 02/24/2023

(4.3%) Y-O-Y Change **\$539,990** Week of 03/25/2022

Listings Under Contract

(26.4%) Previous Month **352** Week of 02/24/2023

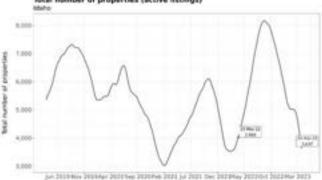
(34.6%) Y-O-Y Change 396 Week of 03/25/2022

Listing Inventory Levels

Active

(8.4%) Week over Week (24.3%) Month over Month (8.4%) Year over Year

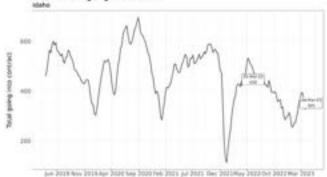
Total number of properties (active listings)



Entering Contract

(10.5%) Week over Week (11.9%) Month over Month (22.4%) Year over Year

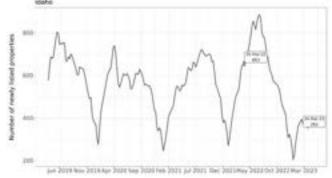
Total number going into contract



New Listings

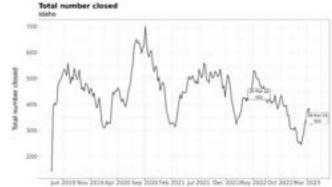
(4.6%) Week over Week (4.1%) Month over Month (46.4%) Year over Year

or of properties (new listings)



Closings

(11.1%)Week over Week (7.5%) Month over Month (22.5%) Year over Year



Idaho

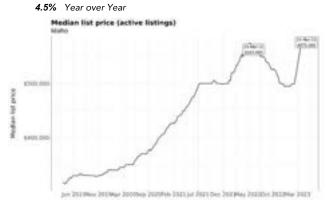
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

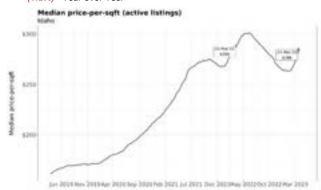
Median Price - Active

1.8% Week over Week9.5% Month over Month



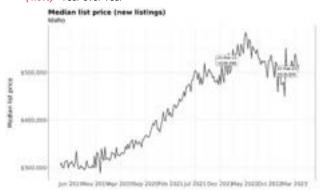
Median Price Per-Sq-Ft - Active

1.6% Week over Week5.8% Month over Month(1.2%) Year over Year



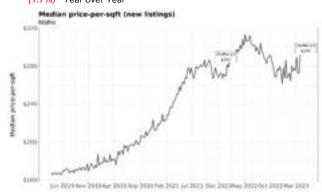
Median Price - New

3.4% Week over Week0.4% Month over Month(4.3%) Year over Year



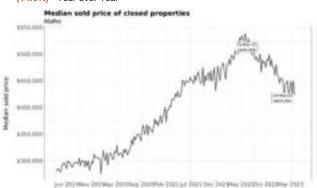
Median Price Per-Sq-Ft - New

6.8% Week over Week5.9% Month over Month(1.7%) Year over Year



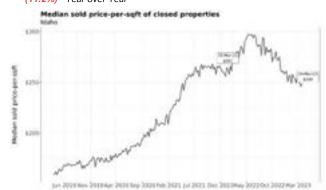
Median Price - Closed

(4.3%) Week over Week (1.2%) Month over Month (14.0%) Year over Year



Median Price Per-Sq-Ft - Closed

1.2% Week over Week(3.0%) Month over Month(11.2%) Year over Year



Idaho

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings With Price Change

(1.2%) Previous Month 260 Week of 02/24/2023

50.3% Y-O-Y Change171 Week of 03/25/2022

Number of Listings with Price Drop

0.8% Previous Month **241** Week of 02/24/2023

118.9% Y-O-Y Change **111** Week of 03/25/2022 None Number of Removed Listings

N/A% Previous MonthN/A Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022 Median Days to First Price Reduction

(7.1%) Previous Month 28 Week of 02/24/2023

73.3% Y-O-Y Change **15** Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

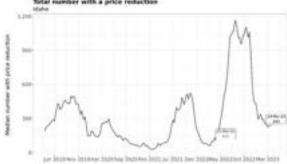
0.4% Week over Week(1.2%) Month over Month50.3% Year over Year

Botal number with a price change

Number of Listings with Price Drop

0.8% Week over Week0.8% Month over Month118.9% Year over Year

Total number with a price reduction



Number of Removed Listings

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Median % Price Drop

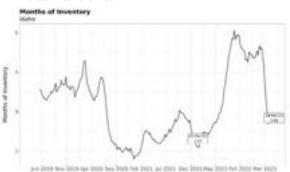
(3.9%) Week over Week (8.6%) Month over Month 10.1% Year over Year

Median percent change in price (active listings with a price reduction)



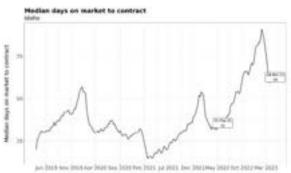
Months of Inventory

(8.5%) Week over Week (35.9%) Month over Month 8.5% Year over Year



Median Days to Contract

(6.3%) Week over Week (26.2%) Month over Month 84.4% Year over Year



Illinois

For week ending 03/24/2023

Key Current Week Market Stats

Number of 2066 **New Listings**

> 6.4% Previous Month 1,941 Week of 02/24/2023

(30.9%) Y-O-Y Change **2,990** Week of 03/25/2022 Days on Market **Listing to Contract**

(25.0%) Previous Month **32** Week of 02/24/2023

14.3% Y-O-Y Change 21 Week of 03/25/2022

Median New \$304,500 **List Price**

5.0% Previous Month \$290,000 Week of 02/24/2023

1.8% Y-O-Y Change

\$299,250 Week of 03/25/2022

Listings Under 1966 Contract

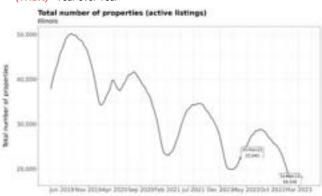
1.9% Previous Month **1,929** Week of 02/24/2023

(29.1%) Y-O-Y Change **2,774** Week of 03/25/2022

Listing Inventory Levels

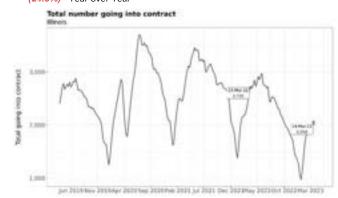
<u>Active</u>

0.9% Week over Week (0.3%) Month over Month (17.2%) Year over Year



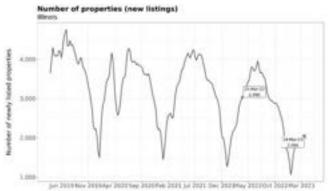
Entering Contract

(0.9%) Week over Week 10.1% Month over Month (24.8%) Year over Year



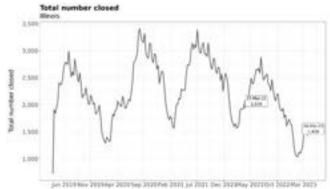
New Listings

(0.6%) Week over Week 6.4% Month over Month (30.9%) Year over Year



Closings

(7.6%) Week over Week 16.6% Month over Month (26.4%) Year over Year



Illinois

For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

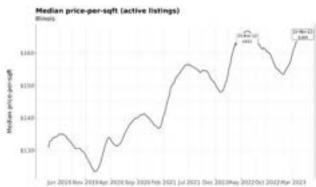
1.1% Week over Week 4.0% Month over Month (2.4%) Year over Year



Median Price Per-Sq-Ft - Active

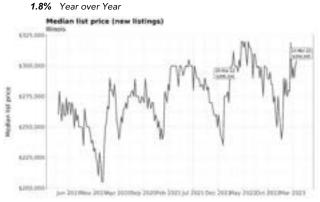
0.2% Week over Week 2.4% Month over Month

0.8% Year over Year



Median Price - New

1.8% Week over Week 5.0% Month over Month



Median Price Per-Sq-Ft - New

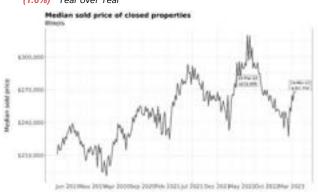
(0.7%) Week over Week (1.0%) Month over Month

1.2% Year over Year



Median Price - Closed

(2.6%) Week over Week 7.1% Month over Month (1.6%) Year over Year



Median Price Per-Sq-Ft - Closed

(1.7%) Week over Week 1.7% Month over Month (0.0%)Year over Year

11.79 10140 8130 1120

per 2019 New 2019 Apr 2019 Sep 2019 Feb 2011 (et 2013 Det 2013 May 2012 Oct 2012 May 2012 Oct 2012 May 2012 Oct 2013 May 2013 2013 May

Illinois

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

724 Number of Listings With Price Change

(7.4%) Previous Month 782 Week of 02/24/2023

15.1% Y-O-Y Change **629** Week of 03/25/2022

Number of Listings with Price Drop

(4.7%) Previous Month 697 Week of 02/24/2023

21.8% Y-O-Y Change **545** Week of 03/25/2022

Number of Removed Listings

(3.2%) Previous Month 560 Week of 02/24/2023

5.9% Y-O-Y Change512 Week of 03/25/2022

Median Days to First Price Reduction

(10.0%) Previous Month
20 Week of 02/24/2023

(5.3%) Y-O-Y Change 19 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(4.9%) Week over Week (7.4%) Month over Month

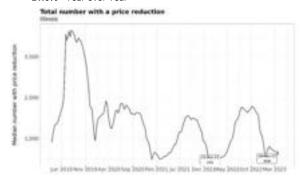
15.1% Year over Year



Number of Listings with Price Drop

(1.6%) Week over Week(4.7%) Month over Month

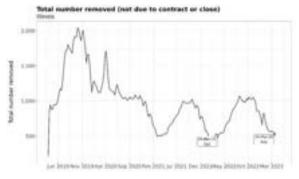
21.8% Year over Year



Number of Removed Listings

0.9% Week over Week(3.2%) Month over Month

5.9% Year over Year



Median % Price Drop

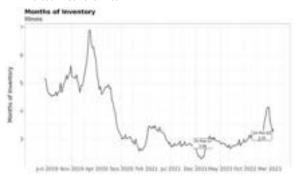
0.3% Week over Week(1.5%) Month over Month

9.5% Year over Year



Months of Inventory

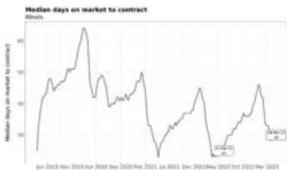
0.6% Week over Week(19.1%) Month over Month9.5% Year over Year



Median Days to Contract

(9.7%) Week over Week (15.2%) Month over Month

21.7% Year over Year



Indiana

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

3.5% Previous Month **1,062** Week of 02/24/2023

(31.7%) Y-O-Y Change 1,608 Week of 03/25/2022 Days on Market **Listing to Contract**

(19.4%) Previous Month **31** Week of 02/24/2023

47.1% Y-O-Y Change 17 Week of 03/25/2022

Median New \$250,000 **List Price**

0.0% Previous Month **\$249,900** Week of 02/24/2023

0.4% Y-O-Y Change **\$249,000** Week of 03/25/2022 **Listings Under** Contract

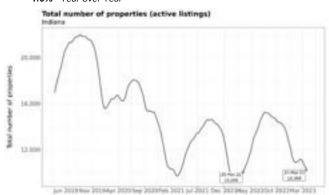
18.1% Previous Month 1,117 Week of 02/24/2023

(10.7%) Y-O-Y Change **1,477** Week of 03/25/2022

Listing Inventory Levels

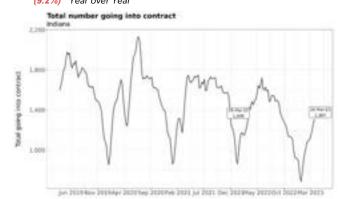
Active

(0.7%) Week over Week (6.5%) Month over Month 1.6% Year over Year



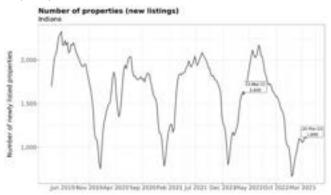
Entering Contract

3.2% Week over Week 18.3% Month over Month (9.2%) Year over Year



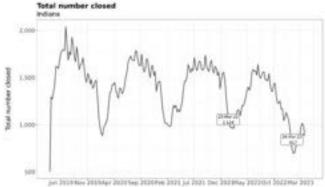
New Listings

(1.9%) Week over Week 3.5% Month over Month (31.7%) Year over Year



Closings

(7.7%) Week over Week 7.0% Month over Month (18.8%) Year over Year



Indiana

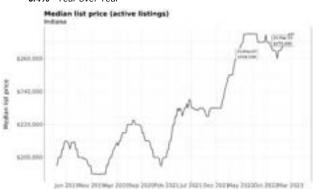
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

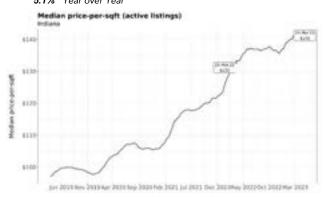
Median Price - Active

0.0% Week over Week0.0% Month over Month6.4% Year over Year



Median Price Per-Sq-Ft - Active

0.0% Week over Week(0.6%) Month over Month5.1% Year over Year



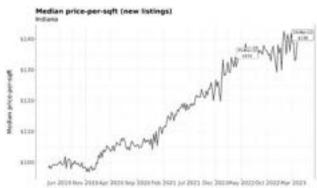
Median Price - New

2.1% Week over Week0.0% Month over Month0.4% Year over Year



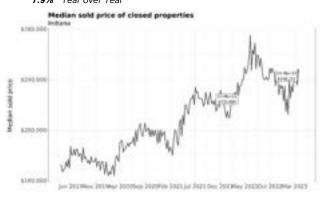
Median Price Per-Sq-Ft - New

4.1% Week over Week0.1% Month over Month4.4% Year over Year



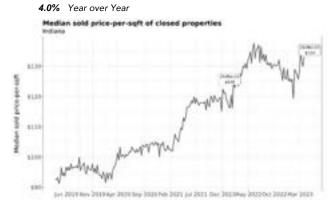
Median Price - Closed

5.4% Week over Week4.3% Month over Month7.9% Year over Year



Median Price Per-Sq-Ft - Closed

2.4% Week over Week3.9% Month over Month



Indiana

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings
With Price Change

(8.3%) Previous Month 603 Week of 02/24/2023

44.4% Y-O-Y Change **383** Week of 03/25/2022 Number of Listings with Price Drop

(8.5%) Previous Month 563 Week of 02/24/2023

71.7% Y-O-Y Change **300** Week of 03/25/2022

Number of Removed Listings

(7.2%) Previous Month 250 Week of 02/24/2023

26.8% Y-O-Y Change **183** Week of 03/25/2022 Median Days to First
Price Reduction

(20.0%) Previous Month
20 Week of 02/24/2023

14.3% Y-O-Y Change **14** Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(5.1%) Week over Week (8.3%) Month over Month

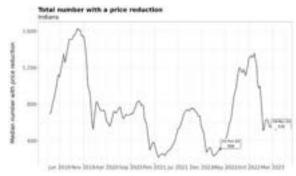
44.4% Year over Year



Number of Listings with Price Drop

(5.2%) Week over Week (8.5%) Month over Month

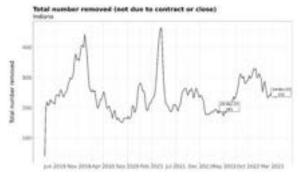
71.7% Year over Year



Number of Removed Listings

(3.7%) Week over Week (7.2%) Month over Month

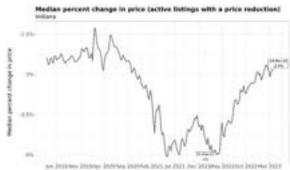
26.8% Year over Year



Median % Price Drop

0.3% Week over Week0.7% Month over Month

26.5% Year over Year



Months of Inventory

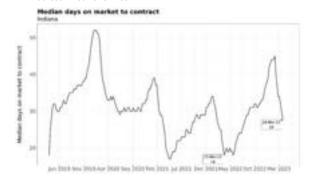
0.4% Week over Week(21.0%) Month over Month21.7% Year over Year

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pur joint was little upo both been both took body, not your love little been little over local own justs.

Median Days to Contract

(6.7%) Week over Week (17.6%) Month over Month 55.6% Year over Year



lowa

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

11.1% Previous Month **297** Week of 02/24/2023

(35.8%) Y-O-Y Change 514 Week of 03/25/2022 Days on Market **Listing to Contract**

(15.8%) Previous Month 38 Week of 02/24/2023

23.1% Y-O-Y Change

26 Week of 03/25/2022

\$266,250 **Median New List Price**

(1.4%) Previous Month **\$270,000** Week of 02/24/2023

6.5% Y-O-Y Change \$250,000 Week of 03/25/2022

Listings Under Contract

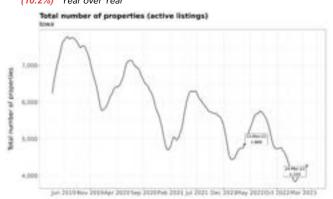
(5.1%) Previous Month **314** Week of 02/24/2023

(43.0%) Y-O-Y Change **523** Week of 03/25/2022

Listing Inventory Levels

<u>Active</u>

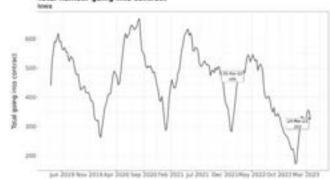
1.6% Week over Week 3.0% Month over Month (10.2%) Year over Year



Entering Contract

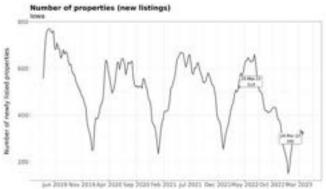
(5.9%) Week over Week 6.7% Month over Month (32.7%) Year over Year

Total number going into contract



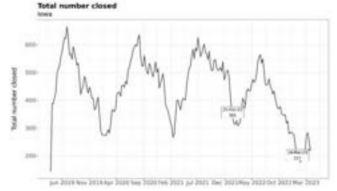
New Listings

0.9% Week over Week 11.1% Month over Month (35.8%) Year over Year



Closings

(11.0%)Week over Week 4.1% Month over Month (40.4%) Year over Year



lowa

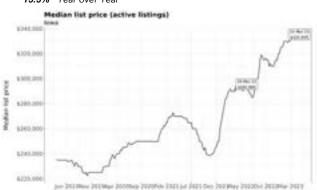
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

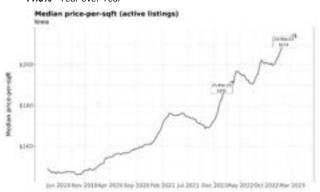
Median Price - Active

(0.0%) Week over Week1.5% Month over Month15.5% Year over Year



Median Price Per-Sq-Ft - Active

(0.3%) Week over Week0.8% Month over Month11.8% Year over Year



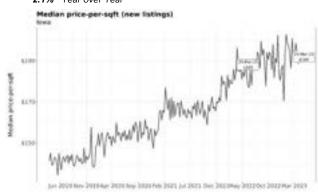
Median Price - New

(0.3%) Week over Week(1.4%) Month over Month6.5% Year over Year



Median Price Per-Sq-Ft - New

(3.1%) Week over Week
(1.3%) Month over Month
2.1% Year over Year



Median Price - Closed

1.5% Week over Week0.8% Month over Month7.9% Year over Year

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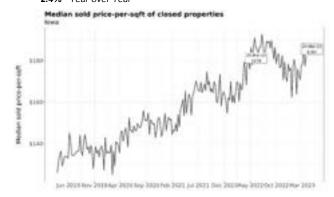
\$1200.0000

\$1200.0000

\$12

Median Price Per-Sq-Ft - Closed

2.8% Week over Week2.5% Month over Month2.4% Year over Year



lowa

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings
With Price Change

(11.5%) Previous Month 191 Week of 02/24/2023

11.9% Y-O-Y Change **151** Week of 03/25/2022 Number of Listings with Price Drop

19.5% Previous Month123 Week of 02/24/2023

47.0% Y-O-Y Change **100** Week of 03/25/2022 Number of Removed Listings

19.6% Previous Month46 Week of 02/24/2023

61.8% Y-O-Y Change

34 Week of 03/25/2022

Median Days to First Price Reduction

(19.2%) Previous Month 26 Week of 02/24/2023

50.0% Y-O-Y Change

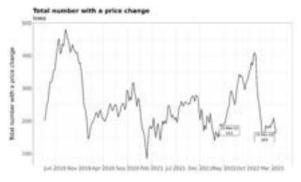
14 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(8.2%) Week over Week (11.5%) Month over Month

11.9% Year over Year

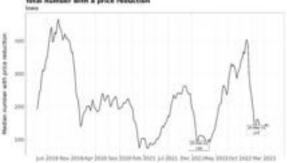


Number of Listings with Price Drop

2.8% Week over Week19.5% Month over Month

19.5% Month over Month **47.0%** Year over Year

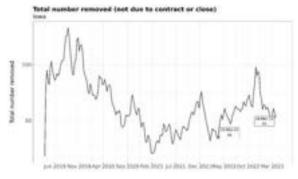
Total number with a price reduction



Number of Removed Listings

(1.8%) Week over Week 19.6% Month over Month

61.8% Year over Year

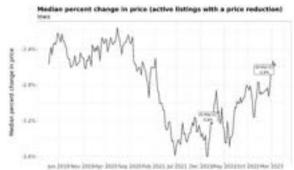


Median % Price Drop

1.2% Week over Week

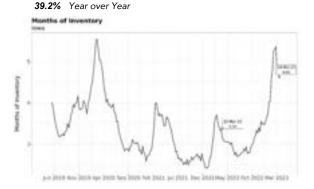
4.1% Month over Month

17.2% Year over Year



Months of Inventory

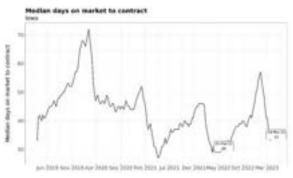
1.1% Week over Week
(13.2%) Month over Month



Median Days to Contract

(2.9%) Week over Week (19.5%) Month over Month

13.8% Year over Year



Kansas

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

(6.6%) Previous Month 243 Week of 02/24/2023

(61.6%) Y-O-Y Change **591** Week of 03/25/2022

Days on Market 30 **Listing to Contract**

(16.7%) Previous Month **36** Week of 02/24/2023

36.4% Y-O-Y Change 22 Week of 03/25/2022

\$230,000

(8.0%) Previous Month **\$250,000** Week of 02/24/2023

Median New

List Price

(23.3%) Y-O-Y Change **\$299,925** Week of 03/25/2022

Listings Under Contract

(28.7%) Previous Month **317** Week of 02/24/2023

(56.7%) Y-O-Y Change

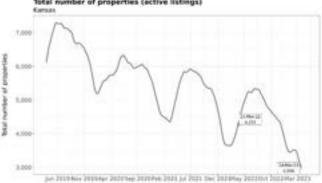
522 Week of 03/25/2022

Listing Inventory Levels

Active

(2.9%) Week over Week (13.3%) Month over Month (29.0%) Year over Year

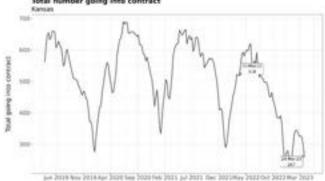
Total number of properties (active listings)



Entering Contract

(11.3%) Week over Week (17.8%) Month over Month (48.5%) Year over Year

Total number going into contract

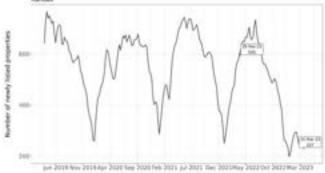


New Listings

(7.0%) Week over Week (6.6%) Month over Month

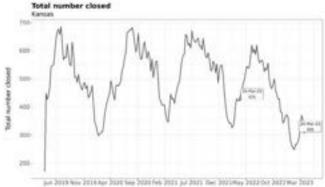
(61.6%) Year over Year

ir of properties (new listings)



Closings

(13.6%) Week over Week 4.1% Month over Month (27.6%) Year over Year



Kansas

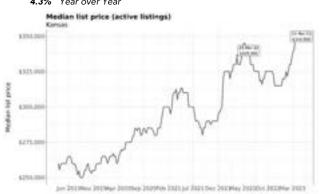
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

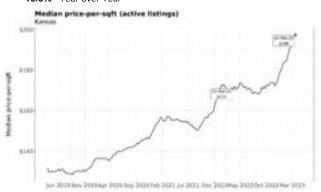
Median Price - Active

0.1% Week over Week4.3% Month over Month4.3% Year over Year



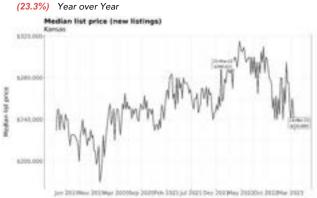
Median Price Per-Sq-Ft - Active

(0.0%) Week over Week2.5% Month over Month15.3% Year over Year



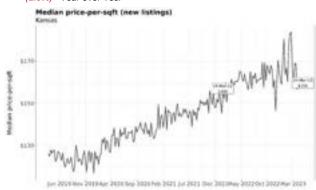
Median Price - New

(7.9%) Week over Week (8.0%) Month over Month



Median Price Per-Sq-Ft - New

(7.2%) Week over Week (5.5%) Month over Month (2.3%) Year over Year



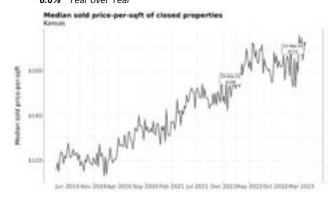
Median Price - Closed

4.0% Week over Week(0.2%) Month over Month(5.5%) Year over Year



Median Price Per-Sq-Ft - Closed

2.2% Week over Week3.2% Month over Month8.6% Year over Year



Kansas

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings 100 With Price Change

(6.5%) Previous Month **107** Week of 02/24/2023

(7.4%) Y-O-Y Change **108** Week of 03/25/2022

Number of Listings with Price Drop

3.8% Previous Month **79** Week of 02/24/2023

39.0% Y-O-Y Change

59 Week of 03/25/2022

Number of **Removed Listings**

(2.4%) Previous Month **42** Week of 02/24/2023

(2.4%) Y-O-Y Change

42 Week of 03/25/2022

Median Days to First **Price Reduction**

(14.3%) Previous Month

21 Week of 02/24/2023

28.6% Y-O-Y Change

14 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(2.9%) Week over Week (6.5%) Month over Month

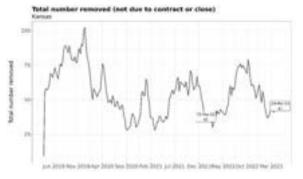
(7.4%) Year over Year



Number of Removed Listings

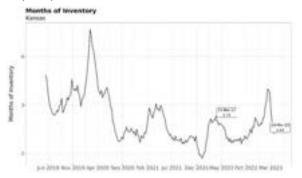
0.0% Week over Week (2.4%) Month over Month

(2.4%) Year over Year



Months of Inventory

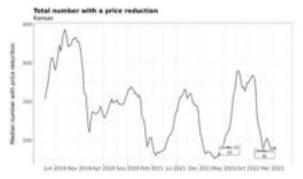
(1.6%) Week over Week (25.2%) Month over Month (11.4%) Year over Year



Number of Listings with Price Drop

0.0% Week over Week 3.8% Month over Month

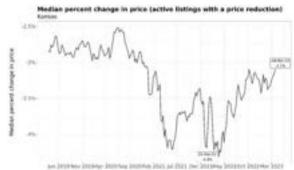
39.0% Year over Year



Median % Price Drop

1.9% Week over Week 5.8% Month over Month

28.1% Year over Year



Median Days to Contract

(3.0%) Week over Week (8.6%) Month over Month 45.5% Year over Year

per 2004 have 2004 day 2000 have been 2000 few 2004, but 2003, Deer 2002 May 2002 for 2002 May 2003

Kentucky

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

1.5% Previous Month **535** Week of 02/24/2023

(34.6%) Y-O-Y Change 830 Week of 03/25/2022

Davs on Market 20 Listing to Contract

(39.4%) Previous Month **33** Week of 02/24/2023

(13.0%) Y-O-Y Change

23 Week of 03/25/2022

\$259,000 **Median New List Price**

(4.9%) Previous Month **\$272,250** Week of 02/24/2023

(5.8%) Y-O-Y Change **\$274,900** Week of 03/25/2022

Listings Under Contract

9.1% Previous Month **571** Week of 02/24/2023

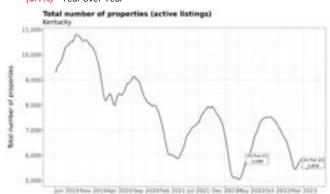
(8.5%) Y-O-Y Change

681 Week of 03/25/2022

Listing Inventory Levels

<u>Active</u>

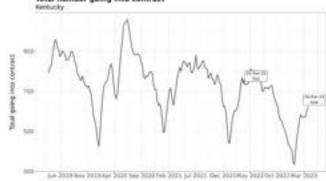
(0.9%) Week over Week (6.6%) Month over Month (3.1%) Year over Year



Entering Contract

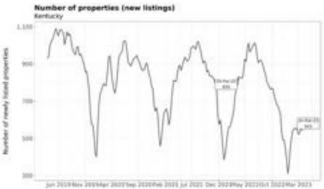
2.8% Week over Week 9.5% Month over Month (15.8%) Year over Year

Total number going into contract



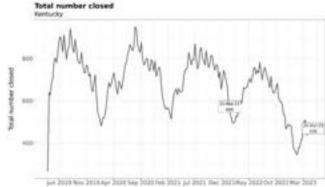
New Listings

(0.9%) Week over Week 1.5% Month over Month (34.6%) Year over Year



Closings

(11.9%) Week over Week 3.3% Month over Month (27.9%) Year over Year



Kentucky

For week ending 03/24/2023

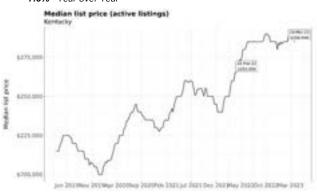
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(1.4%) Week over Week (1.4%) Month over Month

7.5% Year over Year

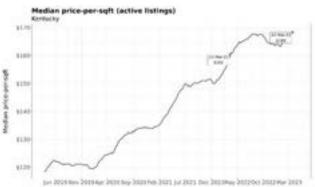


Median Price Per-Sq-Ft - Active

0.3% Week over Week

1.3% Month over Month

4.9% Year over Year

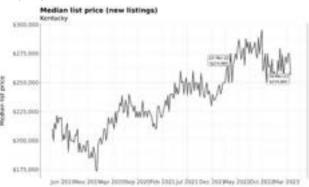


Median Price - New

(5.8%) Week over Week

(4.9%) Month over Month

(5.8%) Year over Year

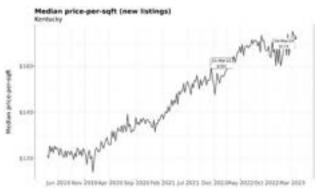


Median Price Per-Sq-Ft - New

(0.2%) Week over Week

2.9% Month over Month

5.2% Year over Year

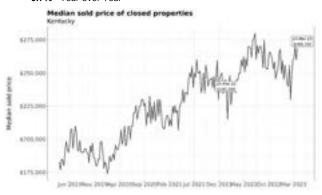


Median Price - Closed

3.3% Week over Week

3.3% Month over Month

9.7% Year over Year

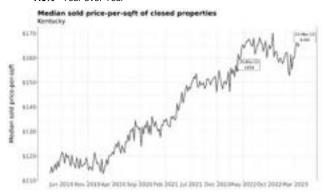


Median Price Per-Sq-Ft - Closed

0.7% Week over Week

3.5% Month over Month

7.3% Year over Year



Kentucky

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings
With Price Change

(4.0%) Previous Month 274 Week of 02/24/2023

16.9% Y-O-Y Change **225** Week of 03/25/2022

Number of Listings with Price Drop

(4.0%) Previous Month 250 Week of 02/24/2023

44.6% Y-O-Y Change **166** Week of 03/25/2022 125 Number of Removed Listings

0.8% Previous Month124 Week of 02/24/2023

64.5% Y-O-Y Change

76 Week of 03/25/2022

Median Days to First Price Reduction

(10.0%) Previous Month

28.6% Y-O-Y Change

14 Week of 03/25/2022

20 Week of 02/24/2023

Removal/Drop Listing Statistics

Number of Listings with Price Change

(2.2%) Week over Week(4.0%) Month over Month

16.9% Year over Year



Number of Listings with Price Drop

(2.4%) Week over Week(4.0%) Month over Month

44.6% Year over Year

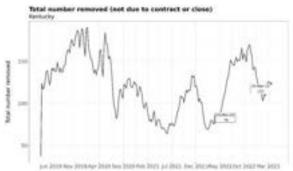


Number of Removed Listings

0.8% Week over Week

0.8% Month over Month

64.5% Year over Year



Median % Price Drop

(1.1%) Week over Week

4.8% Month over Month

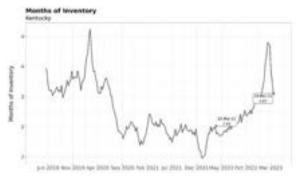
20.7% Year over Year



Months of Inventory

0.7% Week over Week(20.1%) Month over Month

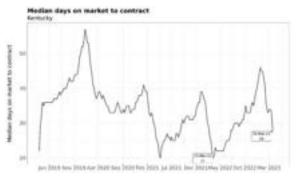
23.3% Year over Year



Median Days to Contract

(15.2%) Week over Week (15.2%) Month over Month

33.3% Year over Year



Louisiana

For week ending 03/24/2023

Key Current Week Market Stats

692 Number of New Listings

7.3% Previous Month **645** Week of 02/24/2023

(33.8%) Y-O-Y Change 1,046 Week of 03/25/2022 Days on Market
Listing to Contract

(5.3%) Previous Month 38 Week of 02/24/2023

28.6% Y-O-Y Change **28** Week of 03/25/2022 \$269,000 Median New List Price

9.8% Previous Month **\$245,000** Week of 02/24/2023

(3.6%) Y-O-Y Change \$279,000 Week of 03/25/2022 701 Listings Under Contract

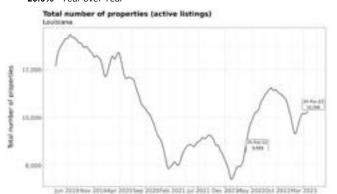
23.9% Previous Month **566** Week of 02/24/2023

(28.5%) Y-O-Y Change 981 Week of 03/25/2022

Listing Inventory Levels

<u>Active</u>

0.7% Week over Week0.8% Month over Month20.0% Year over Year

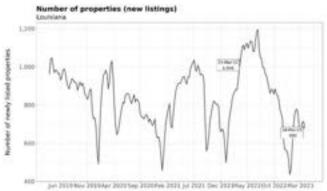


Entering Contract

2.6% Week over Week9.8% Month over Month(24.3%) Year over Year

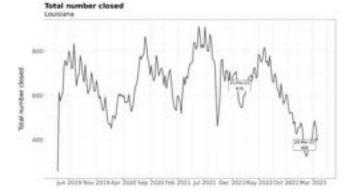
New Listings

(3.2%) Week over Week7.3% Month over Month(33.8%) Year over Year



Closings

(10.3%) Week over Week1.5% Month over Month(39.5%) Year over Year



Louisiana

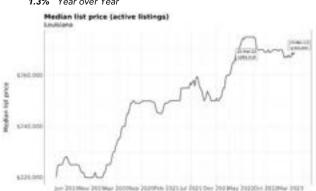
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

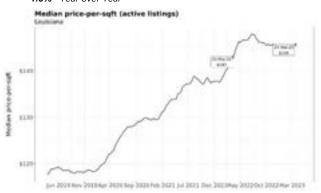
Median Price - Active

0.4% Week over Week 0.7% Month over Month 1.3% Year over Year



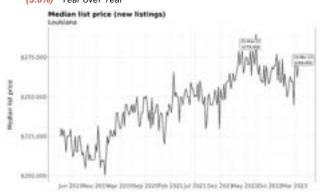
Median Price Per-Sq-Ft - Active

0.2% Week over Week 0.4% Month over Month 1.8% Year over Year



Median Price - New

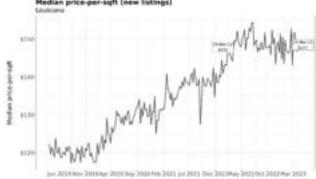
2.5% Week over Week 9.8% Month over Month (3.6%) Year over Year



Median Price Per-Sq-Ft - New

(1.7%) Week over Week 2.6% Month over Month (2.0%) Year over Year

Median price-per-sqft (new listings)



Median Price - Closed

(4.0%) Week over Week (5.7%) Month over Month

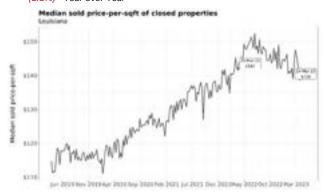
(5.9%) Year over Year



Median Price Per-Sq-Ft - Closed

(1.5%) Week over Week (6.1%) Month over Month

(2.2%)Year over Year



Louisiana

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings
With Price Change

17.1% Previous Month **497** Week of 02/24/2023

83.0% Y-O-Y Change **318** Week of 03/25/2022 Number of Listings with Price Drop

16.2% Previous Month **476** Week of 02/24/2023

107.9% Y-O-Y Change **266** Week of 03/25/2022 Number of Removed Listings

9.6% Previous Month250 Week of 02/24/2023

171.3% Y-O-Y Change **101** Week of 03/25/2022 Median Days to First Price Reduction

(7.7%) Previous Month 26 Week of 02/24/2023

(14.3%) Y-O-Y Change 28 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(0.5%) Week over Week17.1% Month over Month83.0% Year over Year

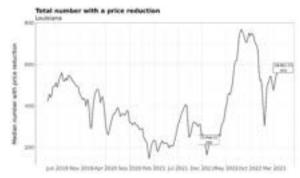
Total number with a price change

leave but died a few later way lettering begin that letter

Number of Listings with Price Drop

(0.4%) Week over Week
16.2% Month over Month

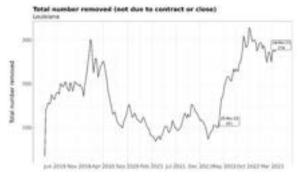
107.9% Year over Year



Number of Removed Listings

0.0% Week over Week9.6% Month over Month

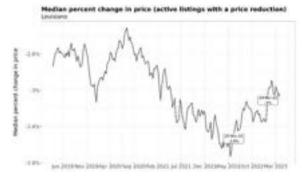
171.3% Year over Year



Median % Price Drop

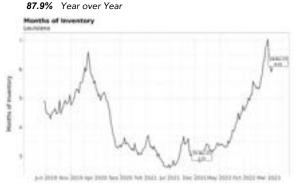
0.0% Week over Week0.7% Month over Month

15.6% Year over Year



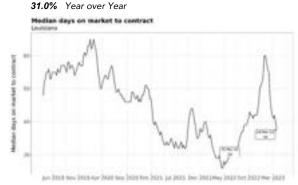
Months of Inventory

2.4% Week over Week (14.1%) Month over Month



Median Days to Contract

(5.0%) Week over Week (9.5%) Month over Month



Maine

For week ending 03/24/2023

Key Current Week Market Stats

129 Number of New Listings

None Days on Market Listing to Contract

\$425,000 Median New List Price

125 Listings Under Contract

24.0% Previous Month104 Week of 02/24/2023

N/A% Previous Month **N/A** Week of 02/24/2023

9.3% Previous Month **\$389,000** Week of 02/24/2023 **15.7%** Previous Month **108** Week of 02/24/2023

(32.5%) Y-O-Y Change 191 Week of 03/25/2022 **N/A%** Y-O-Y Change **N/A** Week of 03/25/2022 **7.1%** Y-O-Y Change **\$397,000** Week of 03/25/2022

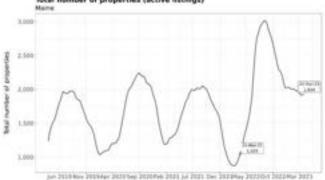
(29.4%) Y-O-Y Change 177 Week of 03/25/2022

Listing Inventory Levels

<u>Active</u>

1.0% Week over Week(1.5%) Month over Month87.9% Year over Year

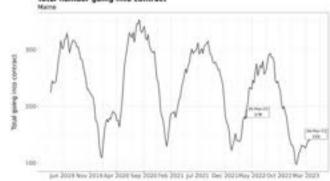
Total number of properties (active listings)



Entering Contract

(0.7%) Week over Week10.3% Month over Month(21.9%) Year over Year

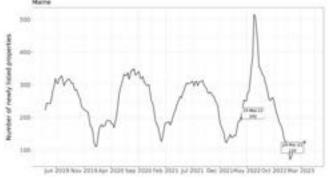
Total number going into contract



New Listings

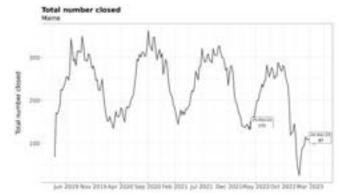
4.9% Week over Week24.0% Month over Month(32.5%) Year over Year

Number of properties (new listings)



Closings

(14.9%) Week over Week(11.8%) Month over Month(26.5%) Year over Year



Maine

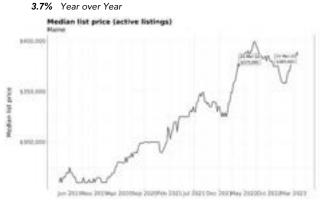
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

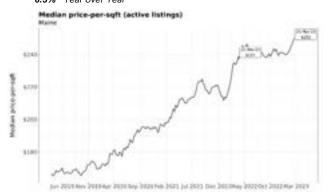
Median Price - Active

1.0% Week over Week1.0% Month over Month



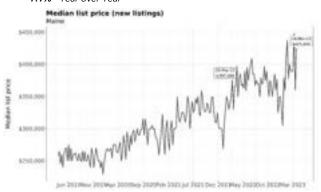
Median Price Per-Sq-Ft - Active

0.7% Week over Week0.9% Month over Month6.3% Year over Year



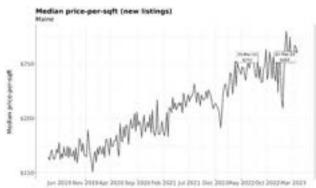
Median Price - New

18.1% Week over Week9.3% Month over Month7.1% Year over Year



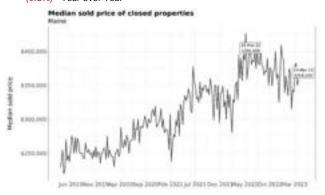
Median Price Per-Sq-Ft - New

(0.9%) Week over Week3.8% Month over Month5.0% Year over Year



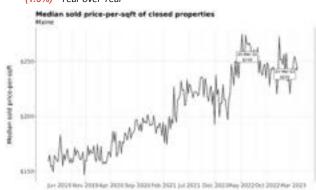
Median Price - Closed

2.4% Week over Week5.4% Month over Month(9.2%) Year over Year



Median Price Per-Sq-Ft - Closed

(2.0%) Week over Week3.6% Month over Month(1.3%) Year over Year



Maine

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings With Price Change

0.0% Previous Month **29** Week of 02/24/2023

123.1% Y-O-Y Change **13** Week of 03/25/2022

Number of Listings with Price Drop

(3.7%) Previous Month **27** Week of 02/24/2023

100.0% Y-O-Y Change **13** Week of 03/25/2022

Number of None **Removed Listings**

> N/A% Previous Month **N/A** Week of 02/24/2023

> N/A% Y-O-Y Change **N/A** Week of 03/25/2022

Median Days to First None

Price Reduction

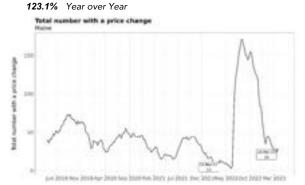
N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change N/A Week of 03/25/2022

Removal/Drop Listing Statistics

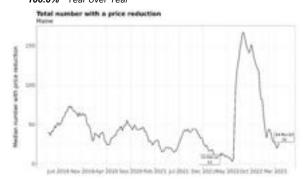
Number of Listings with Price Change

20.8% Week over Week 0.0% Month over Month



Number of Listings with Price Drop

23.8% Week over Week (3.7%) Month over Month 100.0% Year over Year



Number of Removed Listings

N/A% Week over Week N/A% Month over Month N/A% Year over Year



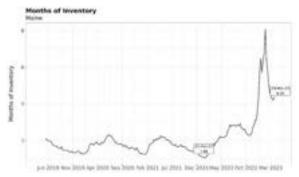
Median % Price Drop

2.5% Week over Week 21.4% Month over Month 43.1% Year over Year

Median percent change in price (active listings with a price reduction)

Months of Inventory

4.0% Week over Week (4.8%) Month over Month 133.0% Year over Year



Median Days to Contract

N/A% Week over Week N/A% Month over Month N/A% Year over Year



Maryland

For week ending 03/24/2023

Key Current Week Market Stats

807 Number of New Listings

15.9% Previous Month **696** Week of 02/24/2023

(31.1%) Y-O-Y Change 1,171 Week of 03/25/2022 24 Days on Market Listing to Contract

(27.3%) Previous Month 33 Week of 02/24/2023

33.3% Y-O-Y Change **18** Week of 03/25/2022 \$500,000 Median New List Price

6.4% Previous Month **\$469,900** Week of 02/24/2023

7.0% Y-O-Y Change **\$467,450** Week of 03/25/2022

790 Listings Under Contract

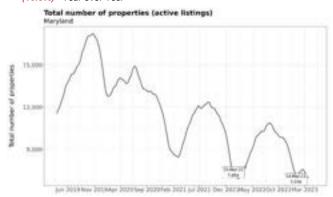
2.6% Previous Month **770** Week of 02/24/2023

(29.5%) Y-O-Y Change 1,121 Week of 03/25/2022

Listing Inventory Levels

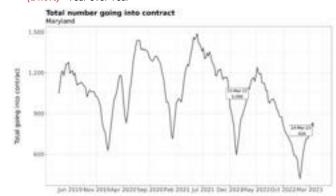
<u>Active</u>

0.4% Week over Week(6.3%) Month over Month(10.5%) Year over Year



Entering Contract

(0.6%) Week over Week12.7% Month over Month(24.8%) Year over Year



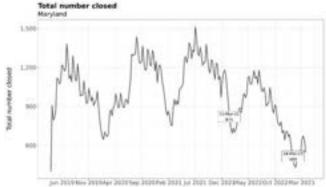
New Listings

4.0% Week over Week15.9% Month over Month(31.1%) Year over Year



Closings

(11.9%) Week over Week5.2% Month over Month(35.0%) Year over Year



Maryland

For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

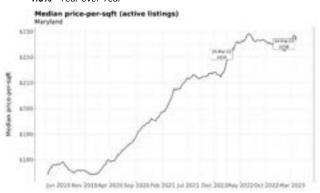
Median Price - Active

1.0% Week over Week3.2% Month over Month6.6% Year over Year



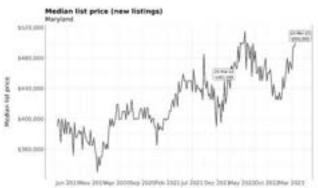
Median Price Per-Sq-Ft - Active

(0.2%) Week over Week0.4% Month over Month1.8% Year over Year



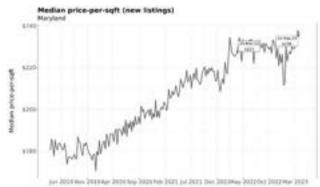
Median Price - New

1.0% Week over Week6.4% Month over Month7.0% Year over Year



Median Price Per-Sq-Ft - New

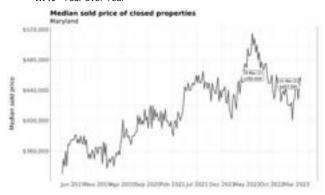
(0.8%) Week over Week3.0% Month over Month4.0% Year over Year



Median Price - Closed

2.8% Week over Week1.2% Month over Month

1.7% Year over Year

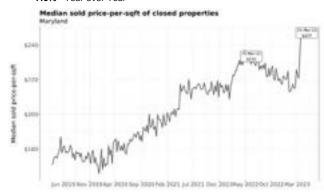


Median Price Per-Sq-Ft - Closed

4.1% Week over Week

9.2% Month over Month

7.5% Year over Year



Maryland

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

N.	0	-	_	Number of Listing
IN	IU	П	е	With Price Change

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022

None

Number of Listings with Price Drop

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022

None

Number of Removed Listings

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022

None

Median Days to First Price Reduction

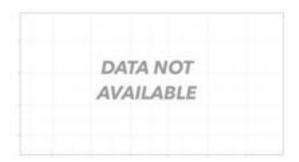
N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Listings with Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Removed Listings

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



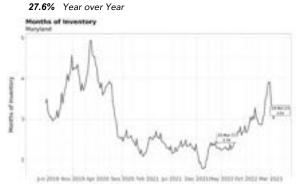
Median % Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



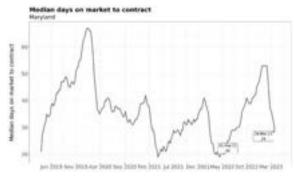
Months of Inventory

1.3% Week over Week
(21.6%) Month over Month



Median Days to Contract

(9.4%) Week over Week (21.6%) Month over Month 45.0% Year over Year



Massachusetts

For week ending 03/24/2023

Key Current Week Market Stats

761 Number of New Listings

34.9% Previous Month **564** Week of 02/24/2023

(29.3%) Y-O-Y Change 1,077 Week of 03/25/2022 Days on Market
Listing to Contract

(55.6%) Previous Month 36 Week of 02/24/2023

33.3% Y-O-Y Change **12** Week of 03/25/2022 \$637,000 Median New List Price

14.8% Previous Month **\$555,000** Week of 02/24/2023

7.1% Y-O-Y Change **\$595,000** Week of 03/25/2022

744 Listings Under Contract

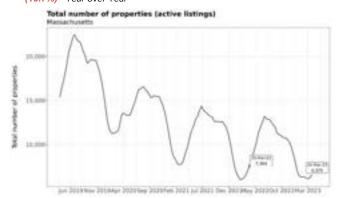
20.4% Previous Month **618** Week of 02/24/2023

(24.2%) Y-O-Y Change 982 Week of 03/25/2022

Listing Inventory Levels

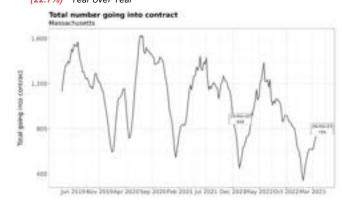
<u>Active</u>

3.8% Week over Week6.8% Month over Month(10.7%) Year over Year



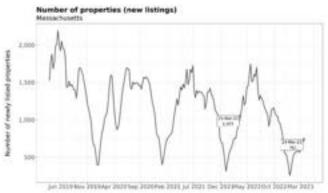
Entering Contract

2.7% Week over Week18.4% Month over Month(22.7%) Year over Year



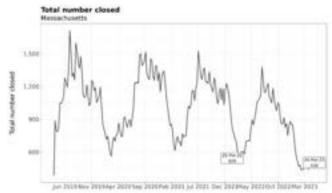
New Listings

6.4% Week over Week34.9% Month over Month(29.3%) Year over Year



Closings

(12.5%) Week over Week(1.3%) Month over Month(27.9%) Year over Year



Massachusetts

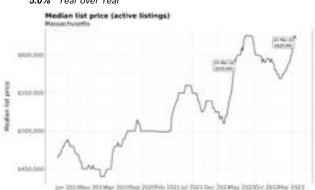
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

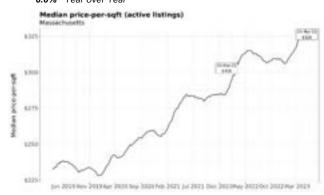
Median Price - Active

0.0% Week over Week4.3% Month over Month5.0% Year over Year



Median Price Per-Sq-Ft - Active

0.2% Week over Week2.7% Month over Month6.0% Year over Year



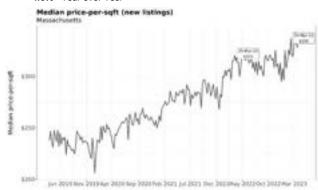
Median Price - New

5.3% Week over Week14.8% Month over Month7.1% Year over Year



Median Price Per-Sq-Ft - New

0.7% Week over Week3.0% Month over Month4.8% Year over Year



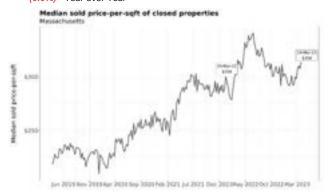
Median Price - Closed

11.1% Week over Week17.6% Month over Month6.9% Year over Year



Median Price Per-Sq-Ft - Closed

2.0% Week over Week5.2% Month over Month(0.0%) Year over Year



Massachusetts

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings With Price Change

(7.3%) Previous Month 193 Week of 02/24/2023

54.3% Y-O-Y Change **116** Week of 03/25/2022 **Number of Listings** with Price Drop

(7.7%) Previous Month **181** Week of 02/24/2023

72.2% Y-O-Y Change 97 Week of 03/25/2022 Number of **Removed Listings**

(16.3%) Previous Month **86** Week of 02/24/2023

(26.5%) Y-O-Y Change

98 Week of 03/25/2022

Median Days to First 20 **Price Reduction**

(23.1%) Previous Month

26 Week of 02/24/2023

11.1% Y-O-Y Change

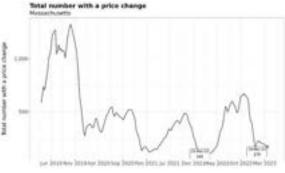
18 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

0.6% Week over Week (7.3%) Month over Month

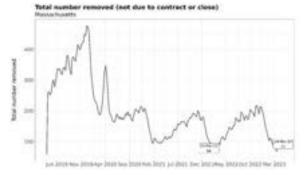
54.3% Year over Year



Number of Removed Listings

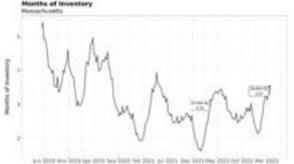
4.3% Week over Week (16.3%) Month over Month

(26.5%) Year over Year



Months of Inventory

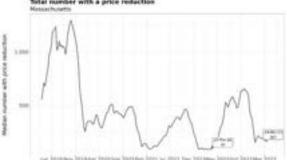
8.5% Week over Week 6.2% Month over Month 13.3% Year over Year



Number of Listings with Price Drop

0.6% Week over Week (7.7%) Month over Month 72.2% Year over Year

Total number with a price reduction



Median % Price Drop

0.0% Week over Week (14.9%) Month over Month 17.5% Year over Year

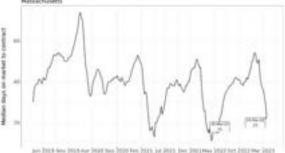
Median percent change in price (active listings with a price reduction)



Median Days to Contract

(20.7%) Week over Week (37.8%) Month over Month 53.3% Year over Year

Hodian days on market to contract



Michigan

For week ending 03/24/2023

Key Current Week Market Stats

1619 Number of New Listings

12.1% Previous Month **1,444** Week of 02/24/2023

(27.4%) Y-O-Y Change 2,230 Week of 03/25/2022 23 Days on Market Listing to Contract

(30.3%) Previous Month 33 Week of 02/24/2023

27.8% Y-O-Y Change **18** Week of 03/25/2022 \$229,900 Median New List Price

4.5% Previous Month **\$220,000** Week of 02/24/2023

(3.5%) Y-O-Y Change \$238,350 Week of 03/25/2022 1736 Listings Under Contract

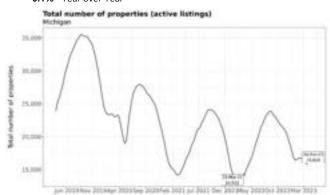
8.8% Previous Month **1,595** Week of 02/24/2023

(15.7%) Y-O-Y Change 2,060 Week of 03/25/2022

Listing Inventory Levels

<u>Active</u>

(0.3%) Week over Week(4.6%) Month over Month9.1% Year over Year



Entering Contract

1.9% Week over Week6.9% Month over Month(13.6%) Year over Year

Total number going into contract

Michigan

3,000

2,000

2,000

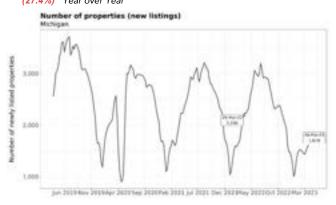
1,000

1,000

Jun 2010 New 2

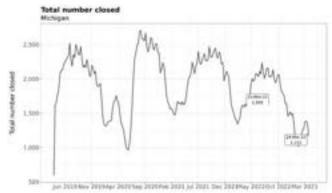
New Listings

3.2% Week over Week12.1% Month over Month(27.4%) Year over Year



Closings

(10.5%) Week over Week(4.3%) Month over Month(23.8%) Year over Year



Michigan

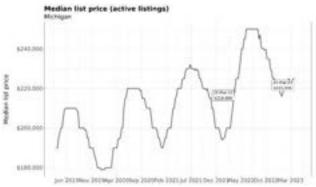
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

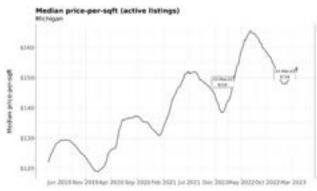
0.0% Week over Week 0.4% Month over Month 2.3% Year over Year



Median Price Per-Sq-Ft - Active

1.0% Week over Week 2.1% Month over Month

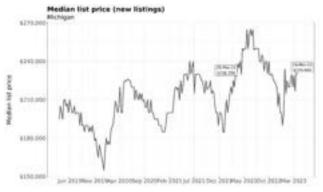
1.8% Year over Year



Median Price - New

(2.1%) Week over Week 4.5% Month over Month

(3.5%) Year over Year



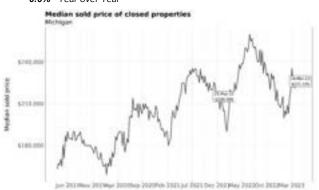
Median Price Per-Sq-Ft - New

0.2% Week over Week 2.7% Month over Month 0.2% Year over Year

Median price-per-sqft (new listings)

Median Price - Closed

(0.3%) Week over Week 0.1% Month over Month 0.6% Year over Year



Median Price Per-Sq-Ft - Closed

1120

(0.1%) Week over Week 0.2% Month over Month 0.5% Year over Year



per 2009 New 2019 Apr 2010 New 2020 New 2022 Jul 2023 Ther 2022 May 2022 Oct 2022 May 2022 May 2022 Oct 2022 May 2022 May 2022 Oct 2022 May 2022 Ma

Michigan

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings 630 With Price Change

(11.1%) Previous Month 709 Week of 02/24/2023

26.3% Y-O-Y Change **499** Week of 03/25/2022

Number of Listings with Price Drop

(12.3%) Previous Month **650** Week of 02/24/2023

36.0% Y-O-Y Change **419** Week of 03/25/2022 Number of **Removed Listings**

17.2% Previous Month **337** Week of 02/24/2023

70.3% Y-O-Y Change

232 Week of 03/25/2022

Median Days to First **Price Reduction**

0.0% Previous Month 21 Week of 02/24/2023

40.0% Y-O-Y Change

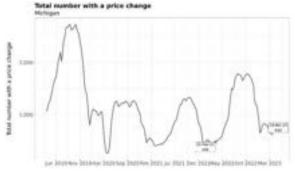
15 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

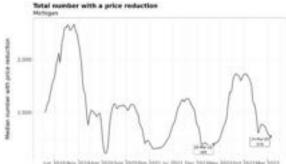
1.8% Week over Week (11.1%) Month over Month

26.3% Year over Year



3.1% Week over Week (12.3%) Month over Month 36.0% Year over Year

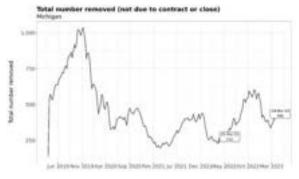
Number of Listings with Price Drop



Number of Removed Listings

(1.7%) Week over Week 17.2% Month over Month

70.3% Year over Year

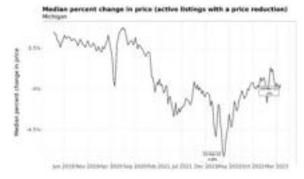


Median % Price Drop

1.2% Week over Week

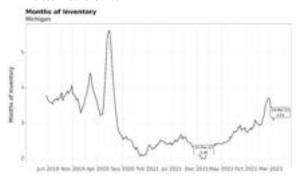
0.5% Month over Month

18.2% Year over Year



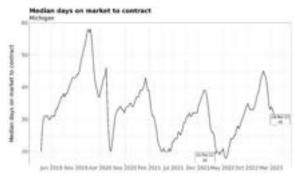
Months of Inventory

1.3% Week over Week (14.8%) Month over Month 29.6% Year over Year



Median Days to Contract

(12.5%) Week over Week (15.2%) Month over Month 40.0% Year over Year



Minnesota

For week ending 03/24/2023

Key Current Week Market Stats

865 Number of New Listings

20.5% Previous Month718 Week of 02/24/2023

(36.4%) Y-O-Y Change 1,359 Week of 03/25/2022 Days on Market
Listing to Contract

(6.1%) Previous Month 33 Week of 02/24/2023

55.0% Y-O-Y Change **20** Week of 03/25/2022 \$384,900 Median New List Price

(3.8%) Previous Month \$399,900 Week of 02/24/2023

2.6% Y-O-Y Change **\$375,000** Week of 03/25/2022

593 Listings Under Contract

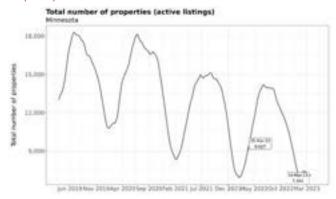
(20.0%) Previous Month 741 Week of 02/24/2023

(48.1%) Y-O-Y Change 1,143 Week of 03/25/2022

Listing Inventory Levels

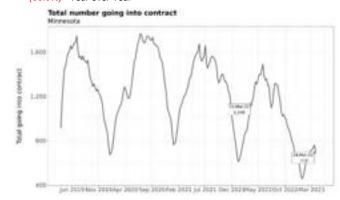
<u>Active</u>

1.7% Week over Week(2.5%) Month over Month(20.6%) Year over Year



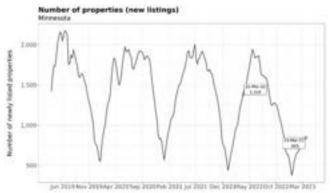
Entering Contract

(6.9%) Week over Week0.1% Month over Month(38.0%) Year over Year



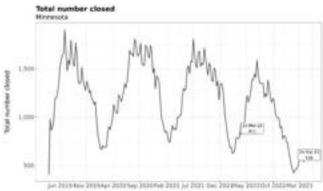
New Listings

5.1% Week over Week20.5% Month over Month(36.4%) Year over Year



Closings

(13.0%) Week over Week4.9% Month over Month(33.9%) Year over Year



Minnesota

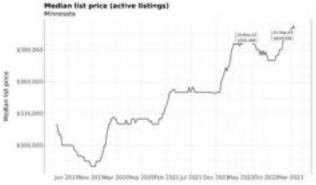
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

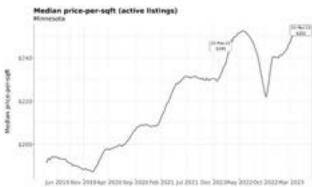
(0.6%) Week over Week 2.5% Month over Month 3.8% Year over Year



Median Price Per-Sq-Ft - Active

0.6% Week over Week 1.8% Month over Month

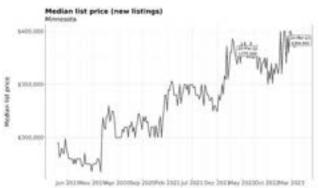
1.3% Year over Year



Median Price - New

(0.0%) Week over Week (3.8%) Month over Month

2.6% Year over Year

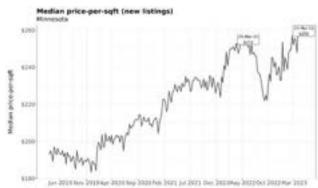


Median Price Per-Sq-Ft - New

4.6% Week over Week

2.9% Month over Month

3.2% Year over Year



Median Price - Closed

(0.5%) Week over Week (1.5%) Month over Month

(2.8%) Year over Year

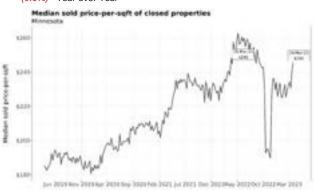


Median Price Per-Sq-Ft - Closed

2.0% Week over Week

5.6% Month over Month

(0.3%) Year over Year



Minnesota

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

N	-	ne	Number of
	OI		With Drice

With Price Change

Listings

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022

None

Number of Listings with Price Drop

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022

Number of

Removed Listings

17.4% Previous Month **161** Week of 02/24/2023

78.3% Y-O-Y Change **106** Week of 03/25/2022

None

Median Days to First Price Reduction

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change

N/A Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

N/A% Week over Week N/A% Month over Month N/A% Year over Year



Number of Listings with Price Drop

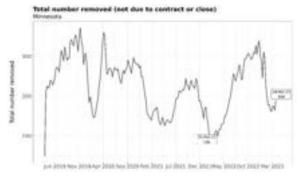
N/A% Week over Week N/A% Month over Month N/A% Year over Year



Number of Removed Listings

15.2% Week over Week 17.4% Month over Month

78.3% Year over Year



Median % Price Drop

N/A% Week over Week N/A% Month over Month N/A% Year over Year



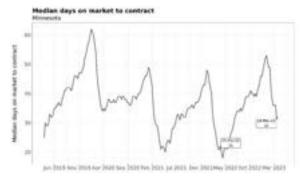
Months of Inventory

2.5% Week over Week (17.0%) Month over Month 6.9% Year over Year

pur little from little have little from little find little par 1921; little little from li

Median Days to Contract

0.0% Week over Week (11.1%) Month over Month 52.4% Year over Year



Mississippi

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

11.4% Previous Month **299** Week of 02/24/2023

(17.6%) Y-O-Y Change 404 Week of 03/25/2022 Days on Market **Listing to Contract**

(5.1%) Previous Month **39** Week of 02/24/2023

42.3% Y-O-Y Change

26 Week of 03/25/2022

Median New \$250,000 **List Price**

6.4% Previous Month **\$234,950** Week of 02/24/2023

(14.4%) Y-O-Y Change **\$291,900** Week of 03/25/2022

Listings Under Contract

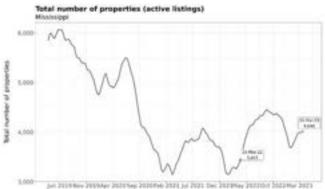
1.0% Previous Month 299 Week of 02/24/2023

(19.3%) Y-O-Y Change **374** Week of 03/25/2022

Listing Inventory Levels

Active

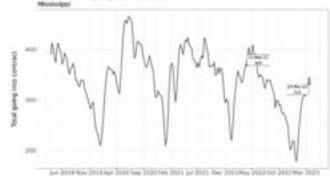
1.1% Week over Week 1.2% Month over Month 18.7% Year over Year



Entering Contract

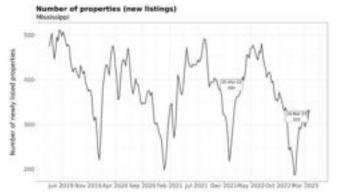
(2.9%) Week over Week 8.8% Month over Month (8.2%) Year over Year

Total number going into contract



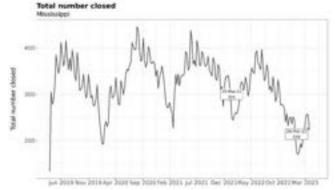
New Listings

6.1% Week over Week 11.4% Month over Month (17.6%) Year over Year



Closings

(10.2%) Week over Week 6.0% Month over Month (27.3%) Year over Year



Mississippi

For week ending 03/24/2023

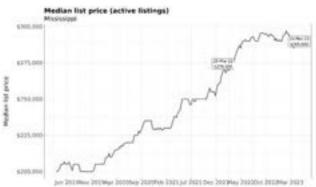
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.3%) Week over Week (1.7%) Month over Month

2.2% Year over Year

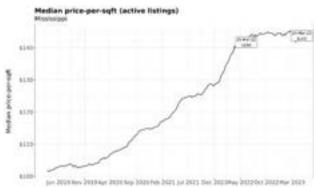


Median Price Per-Sq-Ft - Active

(0.6%) Week over Week

(2.0%) Month over Month

1.4% Year over Year

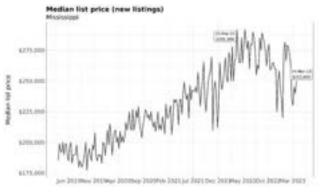


Median Price - New

4.2% Week over Week

6.4% Month over Month

(14.4%) Year over Year

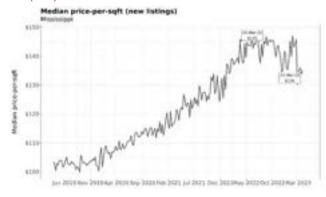


Median Price Per-Sq-Ft - New

(0.3%) Week over Week

3.6% Month over Month

(6.9%) Year over Year

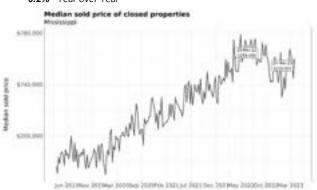


Median Price - Closed

6.1% Week over Week

(2.8%) Month over Month

0.2% Year over Year

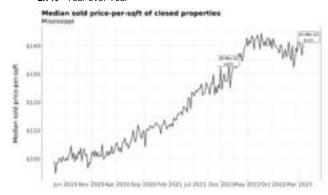


Median Price Per-Sq-Ft - Closed

2.9% Week over Week

(1.8%) Month over Month

2.7% Year over Year



Mississippi

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings 204 With Price Change

> 5.2% Previous Month 194 Week of 02/24/2023

53.4% Y-O-Y Change **133** Week of 03/25/2022 **Number of Listings** with Price Drop

13.2% Previous Month **174** Week of 02/24/2023

93.1% Y-O-Y Change **102** Week of 03/25/2022

Number of None **Removed Listings**

> N/A% Previous Month **N/A** Week of 02/24/2023

> N/A% Y-O-Y Change **N/A** Week of 03/25/2022

Median Days to First **Price Reduction**

(12.5%) Previous Month 24 Week of 02/24/2023

50.0% Y-O-Y Change

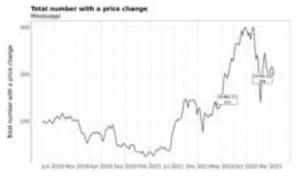
14 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(4.2%) Week over Week 5.2% Month over Month

53.4% Year over Year



Number of Listings with Price Drop

(2.0%) Week over Week 13.2% Month over Month

93.1% Year over Year



Number of Removed Listings

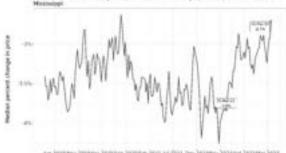
N/A% Week over Week N/A% Month over Month N/A% Year over Year

DATA NOT **AVAILABLE**

Median % Price Drop

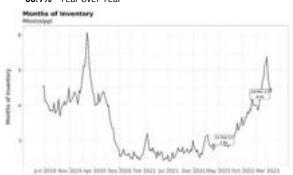
6.9% Week over Week 16.7% Month over Month 29.5% Year over Year

Median percent change in price (active listings with a price reduction)



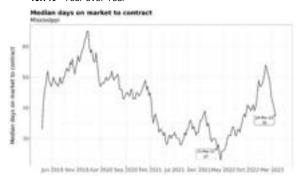
Months of Inventory

2.7% Week over Week (16.5%) Month over Month 58.1% Year over Year



Median Days to Contract

(2.6%) Week over Week (13.6%) Month over Month 40.7% Year over Year



Missouri

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

2.7% Previous Month **854** Week of 02/24/2023

(43.8%) Y-O-Y Change **1,560** Week of 03/25/2022 Days on Market **Listing to Contract**

(19.4%) Previous Month **36** Week of 02/24/2023

61.1% Y-O-Y Change 18 Week of 03/25/2022

Median New \$260,000 **List Price**

8.4% Previous Month **\$239,900** Week of 02/24/2023

4.0% Y-O-Y Change **\$249,900** Week of 03/25/2022

Listings Under Contract

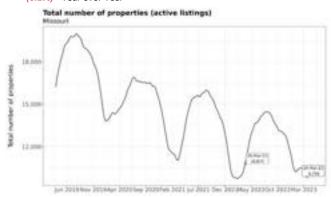
(0.1%) Previous Month 944 Week of 02/24/2023

(33.7%) Y-O-Y Change **1,423** Week of 03/25/2022

Listing Inventory Levels

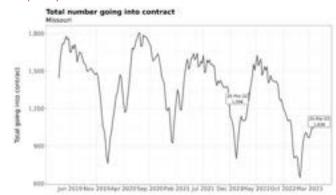
<u>Active</u>

(0.9%) Week over Week (5.7%) Month over Month (8.2%) Year over Year



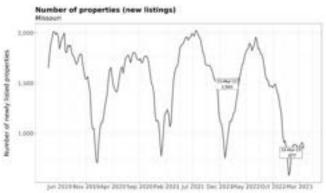
Entering Contract

(2.7%) Week over Week 7.8% Month over Month (22.1%) Year over Year



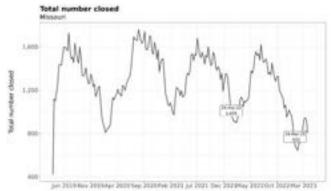
New Listings

(3.6%) Week over Week 2.7% Month over Month (43.8%) Year over Year



Closings

(10.2%)Week over Week 0.0% Month over Month (22.5%) Year over Year



Missouri

For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

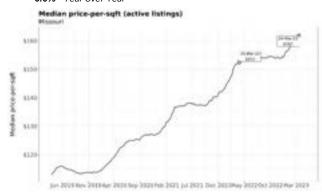
Median Price - Active

0.0% Week over Week1.9% Month over Month3.8% Year over Year



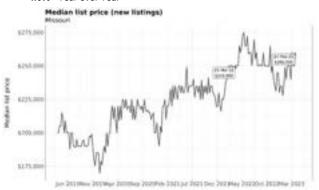
Median Price Per-Sq-Ft - Active

(0.1%) Week over Week0.9% Month over Month6.6% Year over Year



Median Price - New

4.0% Week over Week8.4% Month over Month4.0% Year over Year



Median Price Per-Sq-Ft - New

(0.6%) Week over Week1.6% Month over Month7.8% Year over Year



Median Price - Closed

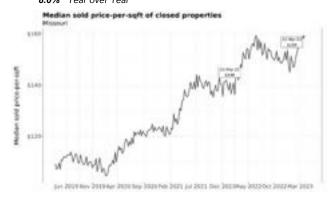
6.1% Week over Week6.1% Month over Month

6.1% Year over Year



Median Price Per-Sq-Ft - Closed

0.8% Week over Week2.7% Month over Month8.0% Year over Year



Missouri

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings
With Price Change

(8.9%) Previous Month 384 Week of 02/24/2023

3.2% Y-O-Y Change **339** Week of 03/25/2022 Number of Listings with Price Drop

(6.6%) Previous Month 347 Week of 02/24/2023

59.6% Y-O-Y Change203 Week of 03/25/2022

None Number of Removed Listings

N/A% Previous MonthN/A Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022 Median Days to First Price Reduction

(11.1%) Previous Month 27 Week of 02/24/2023

60.0% Y-O-Y Change **15** Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(3.8%) Week over Week (8.9%) Month over Month

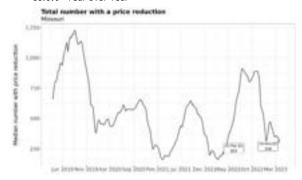
3.2% Year over Year



Number of Listings with Price Drop

(4.7%) Week over Week(6.6%) Month over Month

59.6% Year over Year



Number of Removed Listings

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year

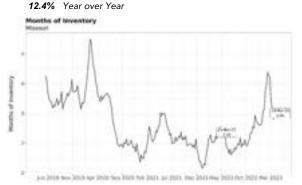


Median % Price Drop

(4.3%) Week over Week(5.0%) Month over Month24.7% Year over Year

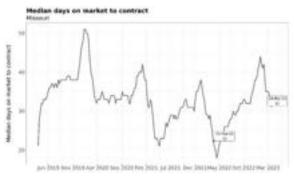
Months of Inventory

(0.3%) Week over Week (19.4%) Month over Month



Median Days to Contract

(3.1%) Week over Week (11.4%) Month over Month 40.9% Year over Year



Nebraska

For week ending 03/24/2023

Key Current Week Market Stats

273 Number of New Listings

(1.1%) Previous Month 276 Week of 02/24/2023

(28.7%) Y-O-Y Change 383 Week of 03/25/2022 Days on Market
Listing to Contract

(29.6%) Previous Month 27 Week of 02/24/2023

26.7% Y-O-Y Change **15** Week of 03/25/2022 \$320,000 Median New List Price

8.5% Previous Month **\$295,000** Week of 02/24/2023

10.3% Y-O-Y Change **\$290,000** Week of 03/25/2022

242 Listings Under Contract

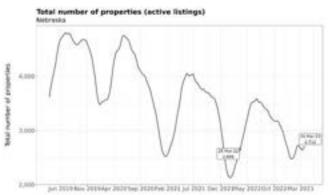
0.8% Previous Month **240** Week of 02/24/2023

(37.8%) Y-O-Y Change 389 Week of 03/25/2022

Listing Inventory Levels

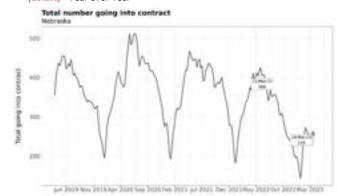
Active

1.8% Week over Week0.3% Month over Month0.5% Year over Year



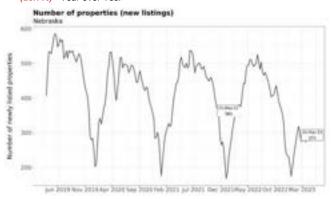
Entering Contract

(1.5%) Week over Week2.4% Month over Month(29.2%) Year over Year



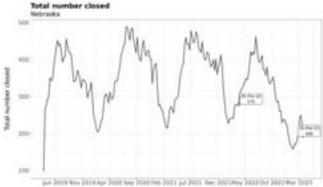
New Listings

(3.2%) Week over Week (1.1%) Month over Month (28.7%) Year over Year



Closings

(16.8%) Week over Week(5.1%) Month over Month(31.6%) Year over Year



Nebraska

For week ending 03/24/2023

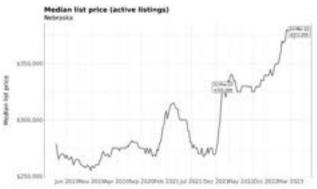
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.7%) Week over Week (2.0%) Month over Month

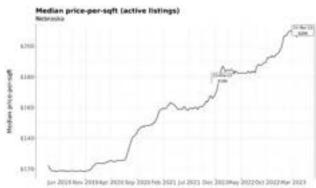
11.1% Year over Year



Median Price Per-Sq-Ft - Active

(0.5%) Week over Week (1.5%) Month over Month

12.1% Year over Year

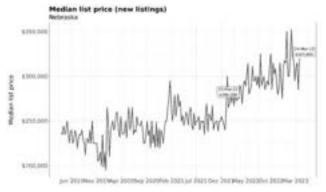


Median Price - New

12.3% Week over Week

8.5% Month over Month

10.3% Year over Year

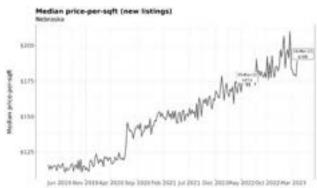


Median Price Per-Sq-Ft - New

6.1% Week over Week

3.8% Month over Month

9.6% Year over Year

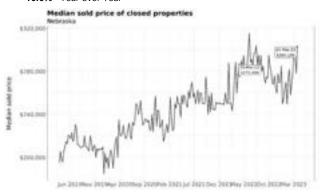


Median Price - Closed

9.3% Week over Week

8.6% Month over Month

10.6% Year over Year

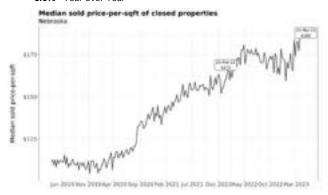


Median Price Per-Sq-Ft - Closed

5.9% Week over Week

7.8% Month over Month

8.5% Year over Year



Nebraska

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

97 Number of Listings With Price Change

(18.5%) Previous Month 119 Week of 02/24/2023

29.3% Y-O-Y Change75 Week of 03/25/2022

Number of Listings with Price Drop

(6.1%) Previous Month 66 Week of 02/24/2023

82.4% Y-O-Y Change

34 Week of 03/25/2022

Number of Removed Listings

(7.4%) Previous Month 68 Week of 02/24/2023

117.2% Y-O-Y Change

29 Week of 03/25/2022

Median Days to First
Price Reduction

(40.9%) Previous Month

22 Week of 02/24/2023

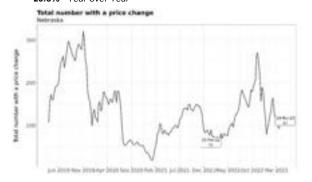
(7.1%) Y-O-Y Change

14 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

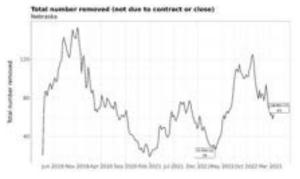
4.3% Week over Week(18.5%) Month over Month29.3% Year over Year



Number of Removed Listings

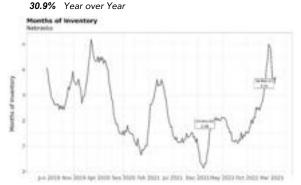
8.6% Week over Week(7.4%) Month over Month

117.2% Year over Year



Months of Inventory

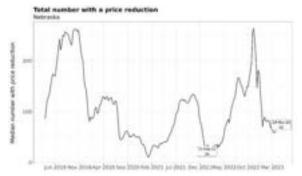
3.7% Week over Week
(13.2%) Month over Month



Number of Listings with Price Drop

5.1% Week over Week
(6.1%) Month over Month

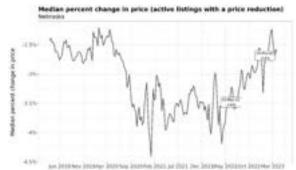
82.4% Year over Year



Median % Price Drop

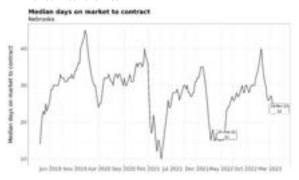
3.7% Week over Week (15.2%) Month over Month

28.1% Year over Year



Median Days to Contract

(12.0%) Week over Week(15.4%) Month over Month46.7% Year over Year



Nevada

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

(8.9%) Previous Month 675 Week of 02/24/2023

(39.9%) Y-O-Y Change 1,023 Week of 03/25/2022 **Davs on Market Listing to Contract**

(10.0%) Previous Month **50** Week of 02/24/2023

104.5% Y-O-Y Change 22 Week of 03/25/2022

Median New \$480,000 **List Price**

1.1% Previous Month **\$475,000** Week of 02/24/2023

(6.8%) Y-O-Y Change **\$514,990** Week of 03/25/2022

Listings Under Contract

(8.7%) Previous Month **714** Week of 02/24/2023

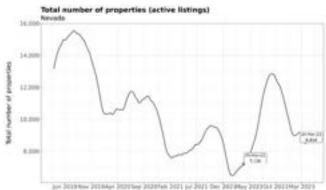
(27.1%) Y-O-Y Change 894 Week of 03/25/2022

Listing Inventory Levels

<u>Active</u>

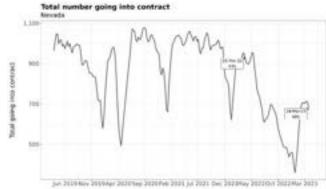
(2.2%) Week over Week (7.6%) Month over Month

18.6% Year over Year



Entering Contract

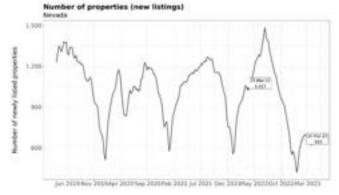
(3.7%) Week over Week (3.0%) Month over Month (26.7%) Year over Year



New Listings

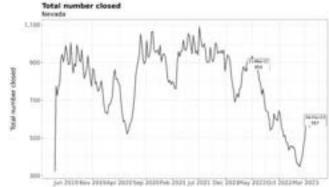
(4.2%) Week over Week (8.9%) Month over Month

(39.9%) Year over Year



Closings

(7.0%) Week over Week 12.8% Month over Month (34.8%) Year over Year



Nevada

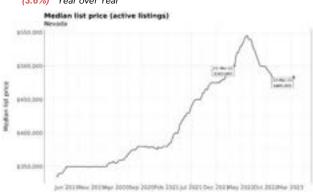
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

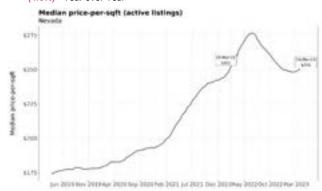
Median Price - Active

0.0% Week over Week1.9% Month over Month(3.6%) Year over Year



Median Price Per-Sq-Ft - Active

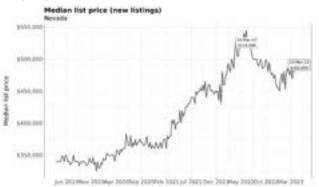
0.2% Week over Week0.7% Month over Month(4.3%) Year over Year



Median Price - New

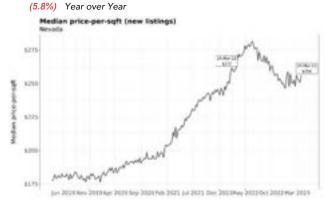
(0.3%) Week over Week
1.1% Month over Month

(6.8%) Year over Year



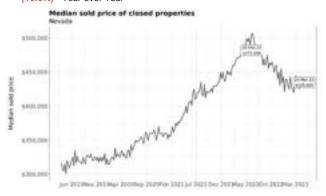
Median Price Per-Sq-Ft - New

2.1% Week over Week
(0.0%) Month over Month



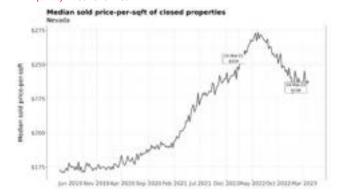
Median Price - Closed

(1.2%) Week over Week(0.9%) Month over Month(10.0%) Year over Year



Median Price Per-Sq-Ft - Closed

0.6% Week over Week0.0% Month over Month(8.2%) Year over Year



Nevada

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings
With Price Change

(8.0%) Previous Month 553 Week of 02/24/2023

79.2% Y-O-Y Change **284** Week of 03/25/2022 Number of Listings with Price Drop

(7.4%) Previous Month 512 Week of 02/24/2023

126.8% Y-O-Y Change **209** Week of 03/25/2022 Number of Removed Listings

(10.7%) Previous Month
242 Week of 02/24/2023

96.4% Y-O-Y Change **110** Week of 03/25/2022 Median Days to First Price Reduction

(4.5%) Previous Month 22 Week of 02/24/2023

31.2% Y-O-Y Change

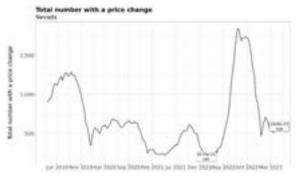
16 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(1.4%) Week over Week (8.0%) Month over Month

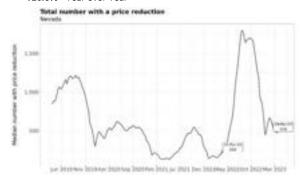
79.2% Year over Year



Number of Listings with Price Drop

(0.8%) Week over Week (7.4%) Month over Month

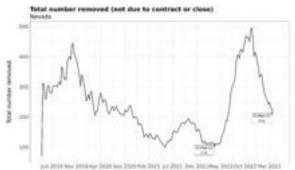
126.8% Year over Year



Number of Removed Listings

(5.3%) Week over Week (10.7%) Month over Month

96.4% Year over Year



Median % Price Drop

0.0% Week over Week

9.7% Month over Month

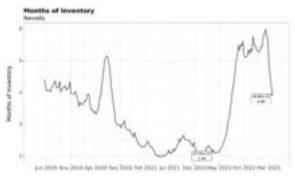
13.3% Year over Year



Months of Inventory

(4.6%) Week over Week (29.2%) Month over Month

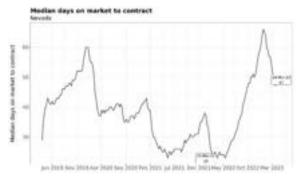
81.7% Year over Year



Median Days to Contract

(2.1%) Week over Week (14.5%) Month over Month

104.3% Year over Year



New Hampshire

For week ending 03/24/2023

Key Current Week Market Stats

Number of 163 **New Listings**

19.0% Previous Month 137 Week of 02/24/2023

(37.5%) Y-O-Y Change 261 Week of 03/25/2022 Days on Market **Listing to Contract**

(35.1%) Previous Month **37** Week of 02/24/2023

166.7% Y-O-Y Change

9 Week of 03/25/2022

Median New \$450,000 **List Price**

3.4% Previous Month **\$435,000** Week of 02/24/2023

4.7% Y-O-Y Change

\$430,000 Week of 03/25/2022

Listings Under Contract

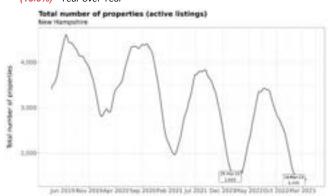
25.2% Previous Month **151** Week of 02/24/2023

(25.3%) Y-O-Y Change 253 Week of 03/25/2022

Listing Inventory Levels

Active

(1.0%) Week over Week (5.7%) Month over Month (13.3%) Year over Year



Entering Contract

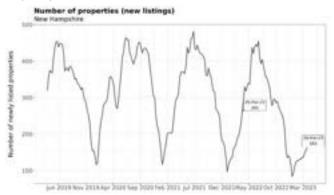
5.4% Week over Week 14.4% Month over Month (21.2%) Year over Year

Total number going into contract

pur 2009 New 2014 Apr 2019 New 2009 Feb 2015 pur 2015 ther 2011 May 2017 Ont 2017 May 2017

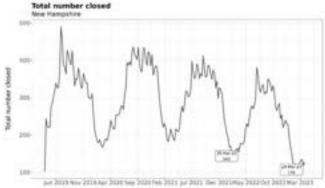
New Listings

3.8% Week over Week 19.0% Month over Month (37.5%) Year over Year



Closings

0.0% Week over Week 4.1% Month over Month (22.2%) Year over Year



New Hampshire

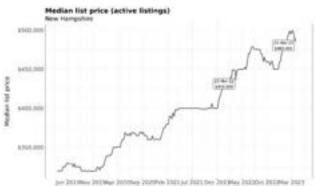
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.2%) Week over Week (1.2%) Month over Month 11.1% Year over Year

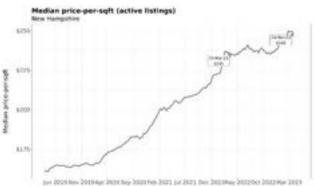


Median Price Per-Sq-Ft - Active

(0.5%) Week over Week

(0.6%) Month over Month

5.6% Year over Year

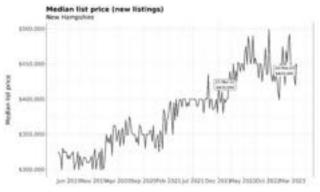


Median Price - New

7.3% Week over Week

3.4% Month over Month

4.7% Year over Year

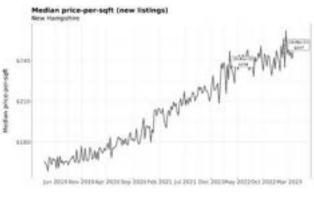


Median Price Per-Sq-Ft - New

2.1% Week over Week

(0.9%) Month over Month

5.3% Year over Year

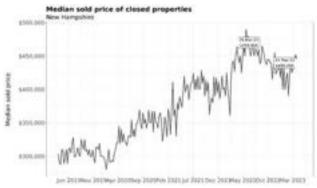


Median Price - Closed

(0.4%) Week over Week

5.9% Month over Month

(2.2%) Year over Year

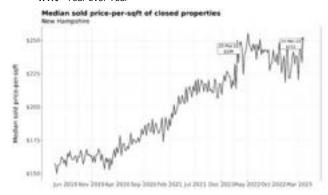


Median Price Per-Sq-Ft - Closed

8.2% Week over Week

14.5% Month over Month

1.4% Year over Year



New Hampshire

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Mana	Number of Listings
None	With Price Change

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022

None

Number of Listings with Price Drop

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022

None

Number of **Removed Listings**

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022

Median Days to First **Price Reduction**

78.6% Previous Month

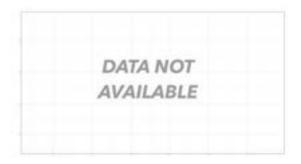
14 Week of 02/24/2023

19.0% Y-O-Y Change 21 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

N/A% Week over Week N/A% Month over Month N/A% Year over Year



Number of Listings with Price Drop

N/A% Week over Week N/A% Month over Month N/A% Year over Year



Number of Removed Listings

N/A% Week over Week N/A% Month over Month N/A% Year over Year



Median % Price Drop

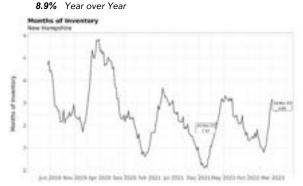
3.3% Week over Week (7.9%) Month over Month 38.3% Year over Year

per 2000 Nov 2000 Apr 2000 Nov 2000 Nov 2000 per 2003 per 2003

in percent change in price (active listings with a price reduction)

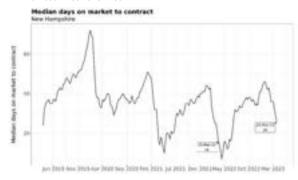
Months of Inventory

(2.8%) Week over Week (9.1%) Month over Month



Median Days to Contract

(10.3%) Week over Week (27.8%) Month over Month 62.5% Year over Year



New Jersey

For week ending 03/24/2023

Key Current Week Market Stats

Number of

Davs on Market New Listings

8.1% Previous Month **1,571** Week of 02/24/2023

(35.7%) Y-O-Y Change **2,642** Week of 03/25/2022 **Listing to Contract**

(13.5%) Previous Month **37** Week of 02/24/2023

(11.1%) Y-O-Y Change 36 Week of 03/25/2022

Median New \$499,900 **List Price**

11.1% Previous Month **\$449,900** Week of 02/24/2023

5.2% Y-O-Y Change **\$475,000** Week of 03/25/2022

Listings Under Contract

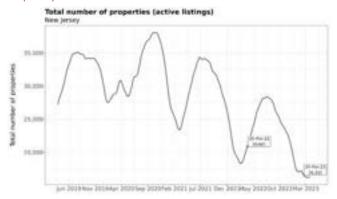
(8.3%) Previous Month **1,517** Week of 02/24/2023

(32.9%) Y-O-Y Change **2,073** Week of 03/25/2022

Listing Inventory Levels

Active

0.8% Week over Week (0.2%) Month over Month (20.7%) Year over Year



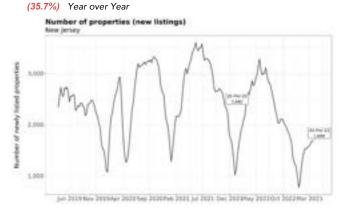
Entering Contract

(4.2%) Week over Week 2.1% Month over Month (22.5%) Year over Year

Total number going into contract per 2019 Nov 2019 Apr 2019 Sep 2019 Nov 2019 Nov 2019 Nov 2019 Nov 2019 Nov 2019 Nov 2019

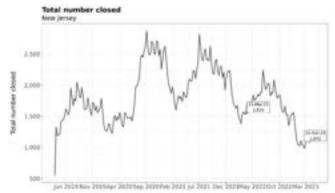
New Listings

1.5% Week over Week 8.1% Month over Month



Closings

(6.0%) Week over Week 9.1% Month over Month (30.1%) Year over Year



New Jersey

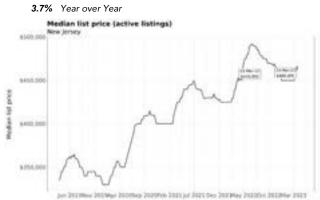
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

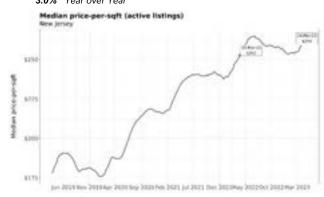
Median Price - Active

1.4% Week over Week3.7% Month over Month



Median Price Per-Sq-Ft - Active

0.6% Week over Week1.7% Month over Month3.0% Year over Year



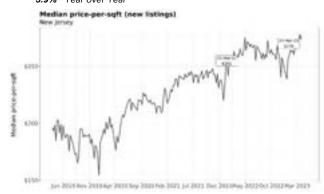
Median Price - New

0.2% Week over Week11.1% Month over Month5.2% Year over Year



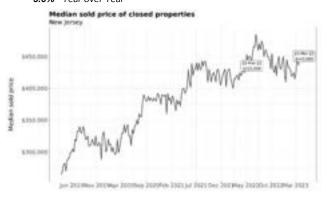
Median Price Per-Sq-Ft - New

(0.7%) Week over Week4.2% Month over Month5.9% Year over Year



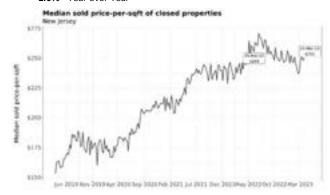
Median Price - Closed

0.7% Week over Week6.0% Month over Month3.5% Year over Year



Median Price Per-Sq-Ft - Closed

0.9% Week over Week4.9% Month over Month2.5% Year over Year



New Jersey

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings With Price Change

(7.4%) Previous Month 470 Week of 02/24/2023

4.8% Y-O-Y Change 415 Week of 03/25/2022

Number of Listings with Price Drop

(7.7%) Previous Month **417** Week of 02/24/2023

21.8% Y-O-Y Change **316** Week of 03/25/2022

Number of 563 **Removed Listings**

21.3% Previous Month 464 Week of 02/24/2023

(2.3%) Y-O-Y Change **576** Week of 03/25/2022

Median Days to First **Price Reduction**

(3.6%) Previous Month 28 Week of 02/24/2023

35.0% Y-O-Y Change

20 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

3.8% Week over Week (7.4%) Month over Month

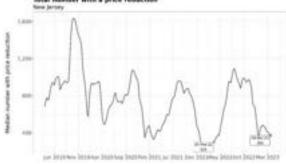
4.8% Year over Year



Number of Listings with Price Drop

3.2% Week over Week (7.7%) Month over Month

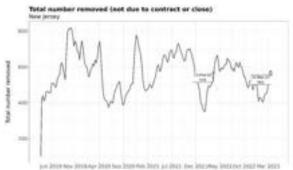
21.8% Year over Year Total number with a price reduction



Number of Removed Listings

(2.9%) Week over Week 21.3% Month over Month

(2.3%) Year over Year



Median % Price Drop

1.1% Week over Week

1.9% Month over Month

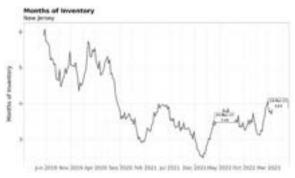
16.4% Year over Year



Months of Inventory

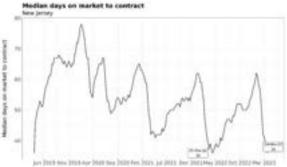
3.5% Week over Week (5.4%) Month over Month

11.3% Year over Year



Median Days to Contract

(5.3%) Week over Week (14.3%) Month over Month (5.3%) Year over Year



New York

For week ending 03/24/2023

Key Current Week Market Stats

1721 Number of New Listings

17.0% Previous Month **1,471** Week of 02/24/2023

(27.3%) Y-O-Y Change 2,366 Week of 03/25/2022 37 Days on Market Listing to Contract

(38.3%) Previous Month 60 Week of 02/24/2023

(15.9%) Y-O-Y Change 44 Week of 03/25/2022 \$520,000 Median New List Price

8.5% Previous Month **\$479,450** Week of 02/24/2023

4.2% Y-O-Y Change **\$499,000** Week of 03/25/2022

1492 Listings Under Contract

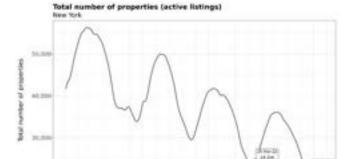
10.3% Previous Month1,353 Week of 02/24/2023

(26.6%) Y-O-Y Change 2,033 Week of 03/25/2022

Listing Inventory Levels

Active

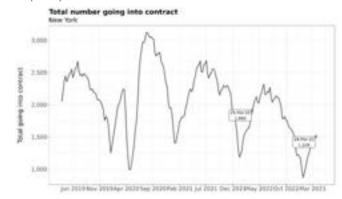
0.4% Week over Week(1.1%) Month over Month(10.6%) Year over Year



Jun 2019 Nov 2019Apr 2020 Sep 2020 Feb 2021 por 2021 Dec 2023 May 2022 Co. 2022 May 2022 Co.

Entering Contract

1.1% Week over Week11.9% Month over Month(21.3%) Year over Year



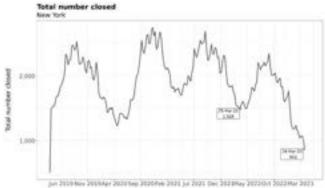
New Listings

4.7% Week over Week17.0% Month over Month(27.3%) Year over Year



Closings

(11.2%) Week over Week(13.7%) Month over Month(41.0%) Year over Year



New York

For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

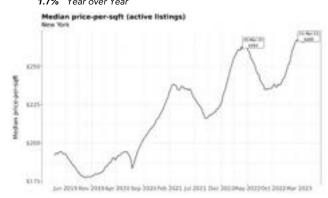
(0.0%) Week over Week 0.9% Month over Month

2.1% Year over Year



Median Price Per-Sq-Ft - Active

(0.7%) Week over Week (1.1%) Month over Month 1.7% Year over Year



Median Price - New

4.0% Week over Week

8.5% Month over Month

4.2% Year over Year

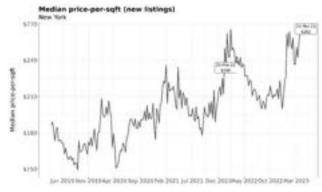


Median Price Per-Sq-Ft - New

2.7% Week over Week

10.8% Month over Month

9.5% Year over Year



Median Price - Closed

13.6% Week over Week

29.6% Month over Month

11.5% Year over Year

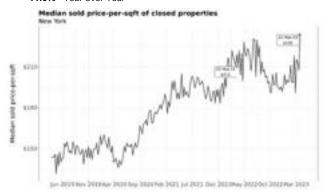


Median Price Per-Sq-Ft - Closed

13.2% Week over Week

23.0% Month over Month

11.0% Year over Year



New York

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

578 Number of Listings With Price Change

3.6% Previous Month **558** Week of 02/24/2023

14.0% Y-O-Y Change **507** Week of 03/25/2022

Number of Listings with Price Drop

1.2% Previous Month514 Week of 02/24/2023

26.8% Y-O-Y Change **410** Week of 03/25/2022 429 Number of Removed Listings

10.9% Previous Month **387** Week of 02/24/2023

47.9% Y-O-Y Change **290** Week of 03/25/2022 Median Days to First Price Reduction

(20.7%) Previous Month
29 Week of 02/24/2023

4.5% Y-O-Y Change

22 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

0.3% Week over Week3.6% Month over Month

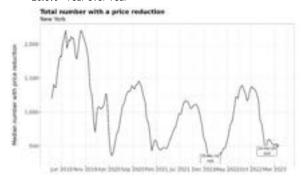
14.0% Year over Year



Number of Listings with Price Drop

(0.4%) Week over Week
1.2% Month over Month

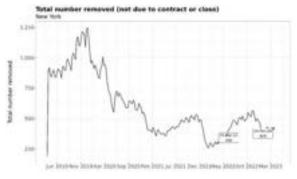
26.8% Year over Year



Number of Removed Listings

4.6% Week over Week10.9% Month over Month

47.9% Year over Year

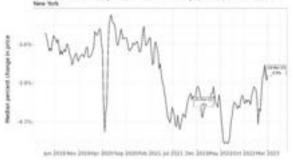


Median % Price Drop

(2.1%) Week over Week

0.8% Month over Month3.7% Year over Year

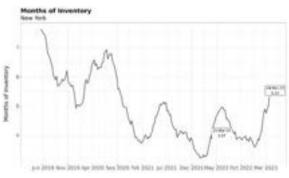
Median percent change in price (active listings with a price reduction)



Months of Inventory

6.8% Week over Week8.6% Month over Month

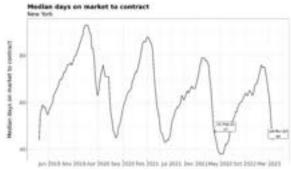
37.5% Year over Year



Median Days to Contract

(10.2%) Week over Week (32.3%) Month over Month

(6.4%) Year over Year



North Carolina

For week ending 03/24/2023

Key Current Week Market Stats

2068

Number of New Listings

(1.5%) Previous Month 2,099 Week of 02/24/2023

(34.9%) Y-O-Y Change 3,176 Week of 03/25/2022 Days on Market
Listing to Contract

(10.3%) Previous Month 39 Week of 02/24/2023

52.2% Y-O-Y Change

23 Week of 03/25/2022

\$379,000 Median New List Price

8.3% Previous Month **\$349,900** Week of 02/24/2023

2.4% Y-O-Y Change **\$370,000** Week of 03/25/2022

2544 Listings Under Contract

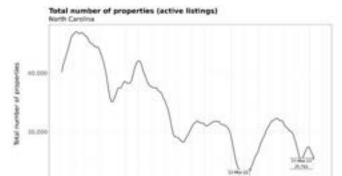
7.2% Previous Month **2,373** Week of 02/24/2023

(12.9%) Y-O-Y Change 2,920 Week of 03/25/2022

Listing Inventory Levels

Active

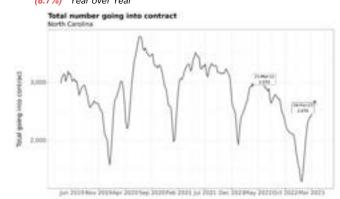
(1.2%) Week over Week(6.1%) Month over Month8.2% Year over Year



Jun 2019 New 2019Apr 2020 Sep 2020 Feb 2021 per 2021 Dec 2023 May 2020 Oct 2023 May 2020 Oct 2023 May 2020

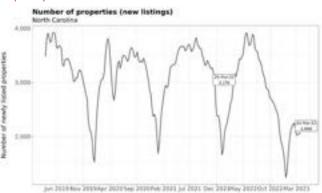
Entering Contract

(0.1%) Week over Week11.6% Month over Month(8.7%) Year over Year



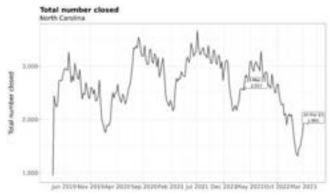
New Listings

0.5% Week over Week(1.5%) Month over Month(34.9%) Year over Year



Closings

(8.1%) Week over Week8.6% Month over Month(25.5%) Year over Year



North Carolina

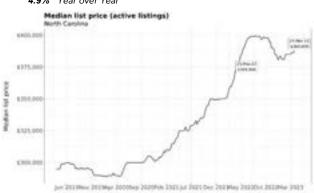
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

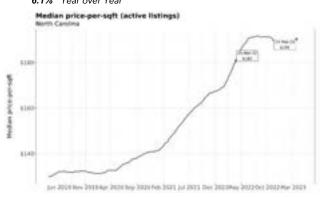
Median Price - Active

0.5% Week over Week0.8% Month over Month4.9% Year over Year



Median Price Per-Sq-Ft - Active

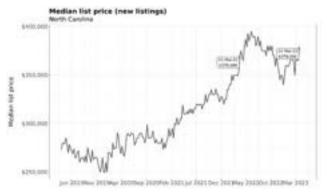
0.3% Week over Week1.3% Month over Month6.1% Year over Year



Median Price - New

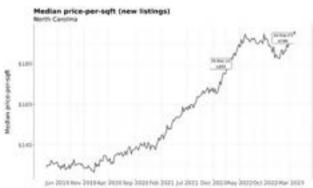
3.8% Week over Week8.3% Month over Month

2.4% Year over Year



Median Price Per-Sq-Ft - New

0.4% Week over Week2.8% Month over Month6.9% Year over Year



Median Price - Closed

1.2% Week over Week2.6% Month over Month

1.1% Year over Year

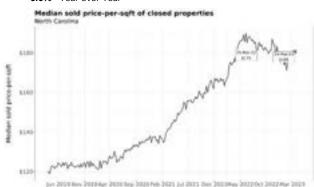


Median Price Per-Sq-Ft - Closed

1.0% Week over Week

1.2% Month over Month

3.5% Year over Year



North Carolina

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

1146 Number of Listings With Price Change

> (7.1%) Previous Month 1,234 Week of 02/24/2023

> **99.7%** Y-O-Y Change **574** Week of 03/25/2022

1006 Number of Listings with Price Drop

(6.2%) Previous Month 1,073 Week of 02/24/2023

166.1% Y-O-Y Change **378** Week of 03/25/2022 Number of Removed Listings

(4.1%) Previous Month 368 Week of 02/24/2023

72.2% Y-O-Y Change **205** Week of 03/25/2022 Median Days to First
Price Reduction

(9.5%) Previous Month 21 Week of 02/24/2023

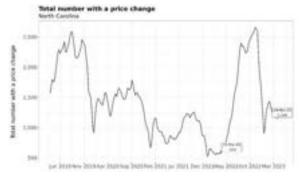
5.6% Y-O-Y Change **18** Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(2.8%) Week over Week (7.1%) Month over Month

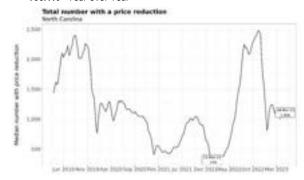
99.7% Year over Year



Number of Listings with Price Drop

(3.6%) Week over Week (6.2%) Month over Month

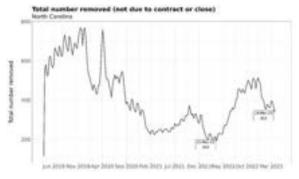
166.1% Year over Year



Number of Removed Listings

(1.9%) Week over Week(4.1%) Month over Month

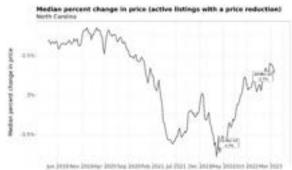
72.2% Year over Year



Median % Price Drop

(1.1%) Week over Week
(3.5%) Month over Month

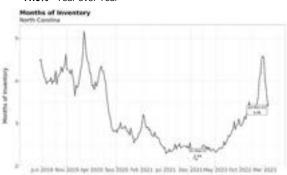
27.1% Year over Year



Months of Inventory

(2.0%) Week over Week (23.8%) Month over Month

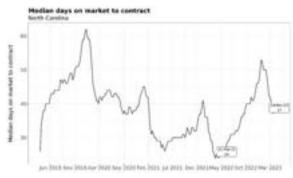
41.8% Year over Year



Median Days to Contract

(2.6%) Week over Week (11.9%) Month over Month

54.2% Year over Year



Ohio

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

9.2% Previous Month 1,827 Week of 02/24/2023

(26.0%) Y-O-Y Change **2,696** Week of 03/25/2022

Days on Market 20 **Listing to Contract**

(33.3%) Previous Month **30** Week of 02/24/2023

11.1% Y-O-Y Change 18 Week of 03/25/2022

Median New \$225,000 **List Price**

2.3% Previous Month \$220,000 Week of 02/24/2023

0.0% Y-O-Y Change **\$224,900** Week of 03/25/2022

Listings Under Contract

15.3% Previous Month 1,917 Week of 02/24/2023

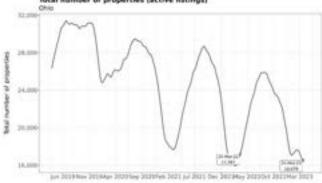
(14.9%) Y-O-Y Change **2,599** Week of 03/25/2022

Listing Inventory Levels

<u>Active</u>

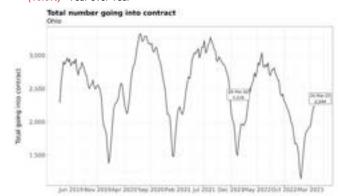
0.5% Week over Week (4.8%) Month over Month (4.1%) Year over Year





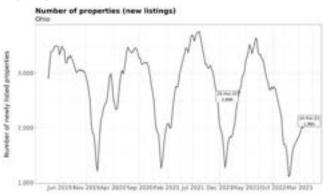
Entering Contract

1.3% Week over Week 17.2% Month over Month (10.8%) Year over Year



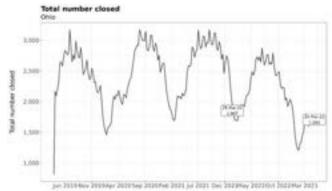
New Listings

(1.1%) Week over Week 9.2% Month over Month (26.0%) Year over Year



Closings

(9.2%)Week over Week 5.8% Month over Month (19.0%) Year over Year



Ohio

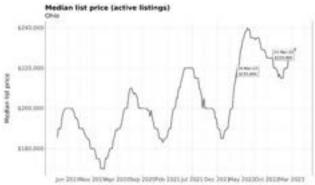
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.4% Week over Week 2.2% Month over Month 6.9% Year over Year

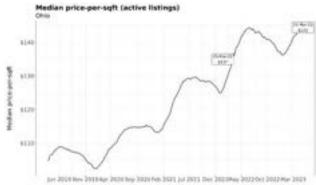


Median Price Per-Sq-Ft - Active

0.3% Week over Week

1.4% Month over Month

4.2% Year over Year



Median Price - New

0.0% Week over Week

2.3% Month over Month

0.0% Year over Year



Median Price Per-Sq-Ft - New

0.1% Week over Week

0.8% Month over Month

2.9% Year over Year



Median Price - Closed

(1.2%) Week over Week

4.8% Month over Month

2.1% Year over Year

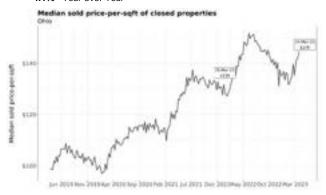


Median Price Per-Sq-Ft - Closed

1.7% Week over Week

6.9% Month over Month

4.1% Year over Year



Ohio

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

734 Number of Listings With Price Change

(10.3%) Previous Month 818 Week of 02/24/2023

37.7% Y-O-Y Change **533** Week of 03/25/2022

Number of Listings with Price Drop

(12.3%) Previous Month 762 Week of 02/24/2023

56.8% Y-O-Y Change **426** Week of 03/25/2022 Number of Removed Listings

(6.7%) Previous Month 253 Week of 02/24/2023

(2.1%) Y-O-Y Change 241 Week of 03/25/2022 Median Days to First Price Reduction

(10.5%) Previous Month 19 Week of 02/24/2023

13.3% Y-O-Y Change **15** Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(2.9%) Week over Week (10.3%) Month over Month

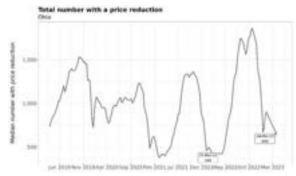
37.7% Year over Year



Number of Listings with Price Drop

(2.9%) Week over Week (12.3%) Month over Month

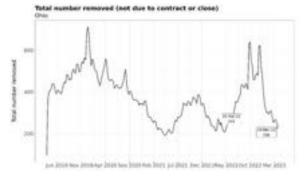
56.8% Year over Year



Number of Removed Listings

(6.7%) Week over Week (6.7%) Month over Month

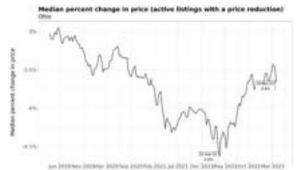
(2.1%) Year over Year



Median % Price Drop

(4.0%) Week over Week
(3.7%) Month over Month

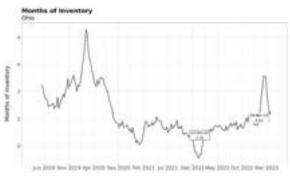
21.6% Year over Year



Months of Inventory

0.8% Week over Week (19.6%) Month over Month

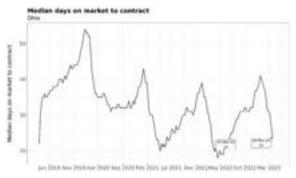
13.9% Year over Year



Median Days to Contract

(7.7%) Week over Week (22.6%) Month over Month

20.0% Year over Year



Oklahoma

For week ending 03/24/2023

Key Current Week Market Stats

735 Number of New Listings

(5.9%) Previous Month 781 Week of 02/24/2023

(30.1%) Y-O-Y Change 1,051 Week of 03/25/2022 Days on Market
Listing to Contract

(13.5%) Previous Month 37 Week of 02/24/2023

28.0% Y-O-Y Change **25** Week of 03/25/2022 \$259,945 Median New List Price

2.0% Previous Month **\$254,950** Week of 02/24/2023

8.4% Y-O-Y Change **\$239,900** Week of 03/25/2022

872 Listings Under Contract

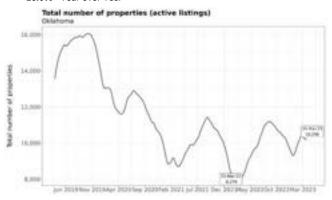
14.1% Previous Month **764** Week of 02/24/2023

(10.1%) Y-O-Y Change 970 Week of 03/25/2022

Listing Inventory Levels

Active

0.5% Week over Week(1.5%) Month over Month23.9% Year over Year



Entering Contract

2.2% Week over Week10.1% Month over Month(11.9%) Year over Year

1,000 Delahoma

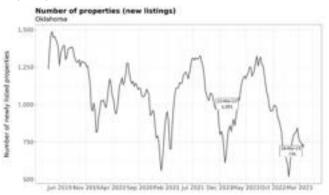
1,000 Amerika

34 Maria P

3600 Separation 2010 Separation 2011 Jul 2011 Dec 2012 Sep 2011 Maria 2013

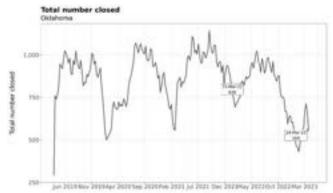
New Listings

0.8% Week over Week(5.9%) Month over Month(30.1%) Year over Year



Closings

(13.5%) Week over Week(0.7%) Month over Month(32.2%) Year over Year



Oklahoma

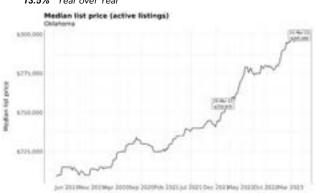
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

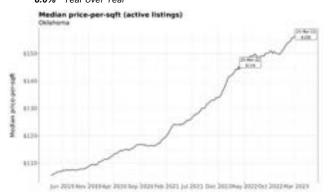
Median Price - Active

(0.7%) Week over Week0.0% Month over Month13.5% Year over Year



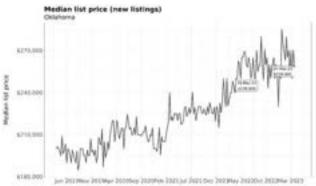
Median Price Per-Sq-Ft - Active

(0.3%) Week over Week (0.3%) Month over Month 8.0% Year over Year



Median Price - New

(3.7%) Week over Week2.0% Month over Month8.4% Year over Year



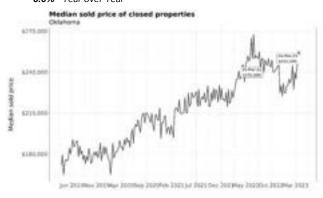
Median Price Per-Sq-Ft - New

3.1% Week over Week3.2% Month over Month7.8% Year over Year

2005 Nov 2015 Nov

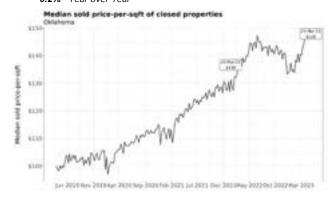
Median Price - Closed

0.0% Week over Week6.2% Month over Month8.5% Year over Year



Median Price Per-Sq-Ft - Closed

2.2% Week over Week5.1% Month over Month6.2% Year over Year



Oklahoma

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

478 Number of Listings
With Price Change

(5.7%) Previous Month 507 Week of 02/24/2023

95.9% Y-O-Y Change **244** Week of 03/25/2022 Number of Listings with Price Drop

(4.3%) Previous Month 465 Week of 02/24/2023

145.9% Y-O-Y Change **181** Week of 03/25/2022 None Number of Removed Listings

N/A% Previous MonthN/A Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022 Median Days to First Price Reduction

(12.0%) Previous Month
25 Week of 02/24/2023

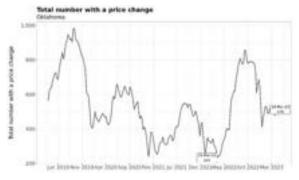
10.0% Y-O-Y Change20 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(2.6%) Week over Week (5.7%) Month over Month

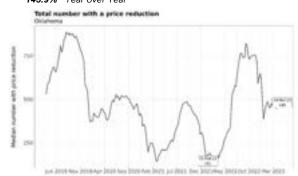
95.9% Year over Year



Number of Listings with Price Drop

(1.5%) Week over Week (4.3%) Month over Month

145.9% Year over Year



Number of Removed Listings

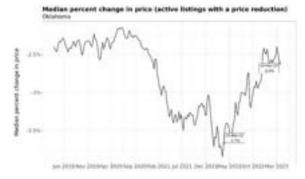
N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Median % Price Drop

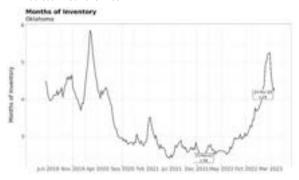
(0.4%) Week over Week
(3.6%) Month over Month

29.3% Year over Year



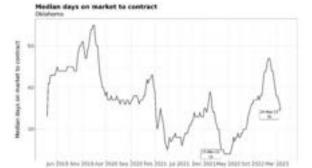
Months of Inventory

0.2% Week over Week(18.3%) Month over Month66.3% Year over Year



Median Days to Contract

(2.8%) Week over Week (7.9%) Month over Month 40.0% Year over Year



Oregon

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

11.4% Previous Month 667 Week of 02/24/2023

(37.9%) Y-O-Y Change 1,197 Week of 03/25/2022

Days on Market 30 **Listing to Contract**

(16.7%) Previous Month **36** Week of 02/24/2023

36.4% Y-O-Y Change

22 Week of 03/25/2022

Median New \$531,400 **List Price**

0.4% Previous Month **\$529,450** Week of 02/24/2023

1.2% Y-O-Y Change **\$525,000** Week of 03/25/2022

Listings Under Contract

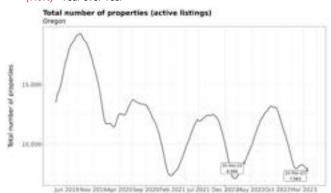
12.8% Previous Month **703** Week of 02/24/2023

(25.0%) Y-O-Y Change **1,058** Week of 03/25/2022

Listing Inventory Levels

Active

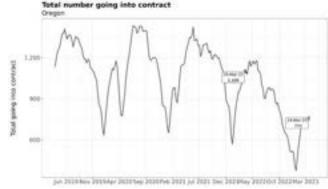
(0.4%) Week over Week (3.8%) Month over Month (7.3%) Year over Year



Entering Contract

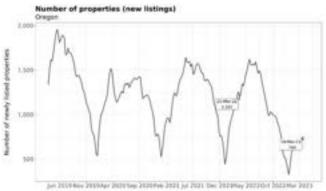
4.0% Week over Week 11.1% Month over Month (30.2%) Year over Year

Total number going into contract



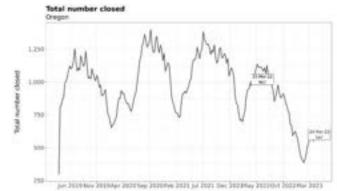
New Listings

(0.3%) Week over Week 11.4% Month over Month (37.9%) Year over Year



Closings

(8.5%) Week over Week 2.2% Month over Month (43.4%) Year over Year



Oregon

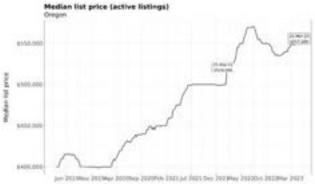
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.3%) Week over Week 0.4% Month over Month 3.5% Year over Year

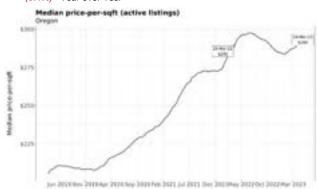


Median Price Per-Sq-Ft - Active

(0.1%) Week over Week

0.5% Month over Month

(0.4%) Year over Year

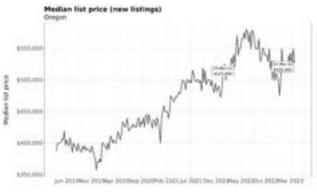


Median Price - New

(3.3%) Week over Week

0.4% Month over Month

1.2% Year over Year

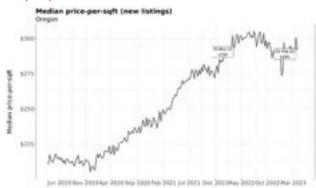


Median Price Per-Sq-Ft - New

(2.3%) Week over Week

0.6% Month over Month

(0.5%) Year over Year



Median Price - Closed

0.2% Week over Week

5.0% Month over Month

(0.9%) Year over Year

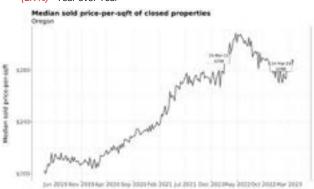


Median Price Per-Sq-Ft - Closed

1.5% Week over Week

1.4% Month over Month

(2.1%) Year over Year



Oregon

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

370 Number of Listings With Price Change

2.2% Previous Month362 Week of 02/24/2023

31.2% Y-O-Y Change **282** Week of 03/25/2022

Number of Listings with Price Drop

5.2% Previous Month329 Week of 02/24/2023

46.0% Y-O-Y Change **237** Week of 03/25/2022

166 Number of Removed Listings

7.1% Previous Month **155** Week of 02/24/2023

84.4% Y-O-Y Change **90** Week of 03/25/2022 Median Days to First Price Reduction

(28.6%) Previous Month
28 Week of 02/24/2023

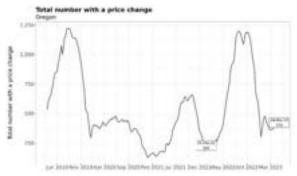
25.0% Y-O-Y Change **16** Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(0.3%) Week over Week
2.2% Month over Month

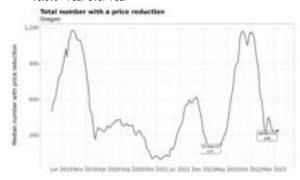
31.2% Year over Year



Number of Listings with Price Drop

0.6% Week over Week5.2% Month over Month

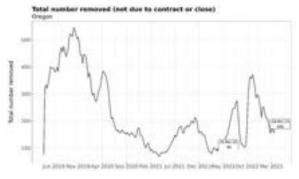
46.0% Year over Year



Number of Removed Listings

5.7% Week over Week7.1% Month over Month

84.4% Year over Year

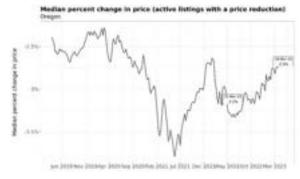


Median % Price Drop

(0.7%) Week over Week

0.7% Month over Month

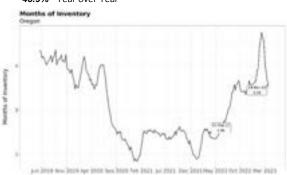
13.8% Year over Year



Months of Inventory

(1.6%) Week over Week (21.4%) Month over Month

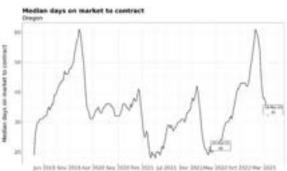
45.9% Year over Year



Median Days to Contract

(5.9%) Week over Week (15.8%) Month over Month

60.0% Year over Year



Pennsylvania

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

16.1% Previous Month 1,444 Week of 02/24/2023

(26.8%) Y-O-Y Change **2,291** Week of 03/25/2022 **Davs on Market Listing to Contract**

(20.0%) Previous Month **35** Week of 02/24/2023

21.7% Y-O-Y Change

23 Week of 03/25/2022

Median New \$295,000 **List Price**

1.8% Previous Month \$289,900 Week of 02/24/2023

5.4% Y-O-Y Change

\$279,900 Week of 03/25/2022

Listings Under Contract

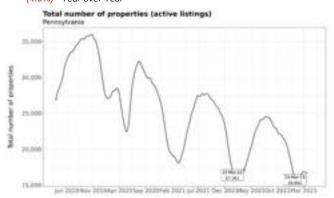
4.5% Previous Month **1,572** Week of 02/24/2023

(23.5%) Y-O-Y Change **2,147** Week of 03/25/2022

Listing Inventory Levels

Active

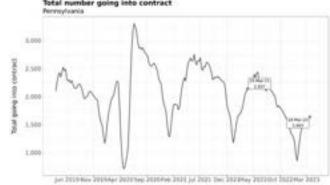
(0.2%) Week over Week (1.2%) Month over Month (4.0%) Year over Year



Entering Contract

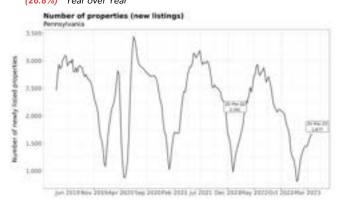
0.7% Week over Week 7.9% Month over Month (21.1%) Year over Year

Total number going into contract



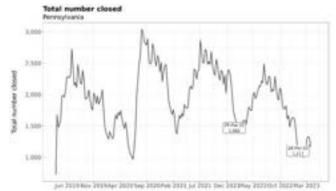
New Listings

3.2% Week over Week 16.1% Month over Month (26.8%) Year over Year



Closings

(7.1%) Week over Week 12.6% Month over Month (23.1%) Year over Year



Pennsylvania

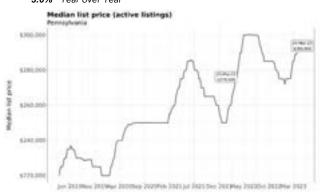
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

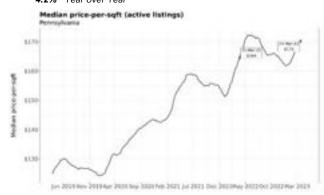
Median Price - Active

0.3% Week over Week1.8% Month over Month3.6% Year over Year



Median Price Per-Sq-Ft - Active

0.6% Week over Week1.7% Month over Month4.2% Year over Year



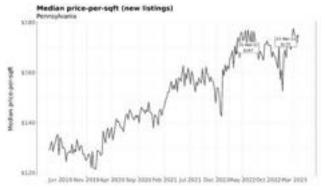
Median Price - New

1.4% Week over Week1.8% Month over Month5.4% Year over Year



Median Price Per-Sq-Ft - New

1.8% Week over Week(1.4%) Month over Month4.7% Year over Year



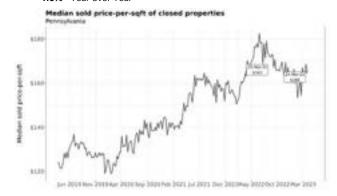
Median Price - Closed

(1.1%) Week over Week3.0% Month over Month1.5% Year over Year



Median Price Per-Sq-Ft - Closed

(1.6%) Week over Week(0.8%) Month over Month1.8% Year over Year



Pennsylvania

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

692 Number of Listings With Price Change

(2.7%) Previous Month 711 Week of 02/24/2023

10.5% Y-O-Y Change **626** Week of 03/25/2022

Number of Listings with Price Drop

(1.9%) Previous Month 620 Week of 02/24/2023

35.4% Y-O-Y Change **449** Week of 03/25/2022 267 Number of Removed Listings

28.4% Previous Month **208** Week of 02/24/2023

42.8% Y-O-Y Change **187** Week of 03/25/2022 Median Days to First Price Reduction

(4.5%) Previous Month
22 Week of 02/24/2023

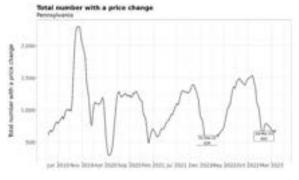
40.0% Y-O-Y Change **15** Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

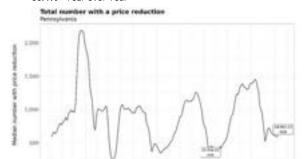
2.5% Week over Week(2.7%) Month over Month

10.5% Year over Year



Number of Listings with Price Drop

3.2% Week over Week(1.9%) Month over Month35.4% Year over Year

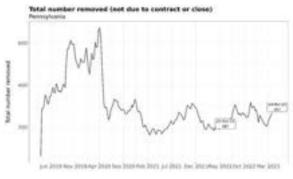


the Jackson Delana Storing Delana Storing Storing Story of Story Storing Storing Storing Storing

Number of Removed Listings

5.1% Week over Week28.4% Month over Month

42.8% Year over Year



Median % Price Drop

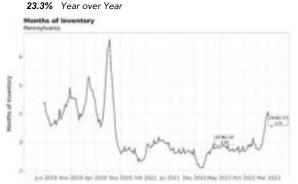
0.3% Week over Week2.4% Month over Month

18.1% Year over Year



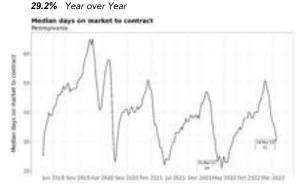
Months of Inventory

0.0% Week over Week
(12.8%) Month over Month



Median Days to Contract

(6.1%) Week over Week (16.2%) Month over Month



Rhode Island

For week ending 03/24/2023

Key Current Week Market Stats

146 Number of New Listings

(1.4%) Previous Month 148 Week of 02/24/2023

(37.9%) Y-O-Y Change 235 Week of 03/25/2022 Days on Market
Listing to Contract

(23.3%) Previous Month 30 Week of 02/24/2023

4.5% Y-O-Y ChangeWeek of 03/25/2022

\$434,950 Median New List Price

2.3% Previous Month **\$425,000** Week of 02/24/2023

4.8% Y-O-Y Change **\$415,000** Week of 03/25/2022

165 Listings Under Contract

10.7% Previous Month149 Week of 02/24/2023

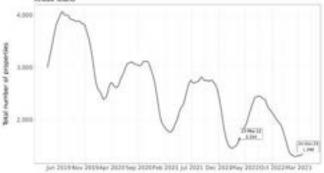
(24.7%) Y-O-Y Change 219 Week of 03/25/2022

Listing Inventory Levels

Active

1.8% Week over Week3.1% Month over Month(15.4%) Year over Year

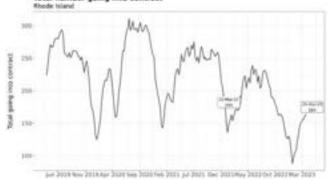




Entering Contract

1.9% Week over Week7.9% Month over Month(15.0%) Year over Year

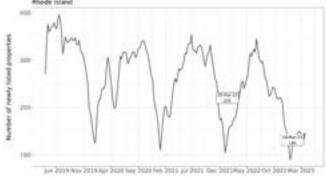
Total number going into contract Shode Island



New Listings

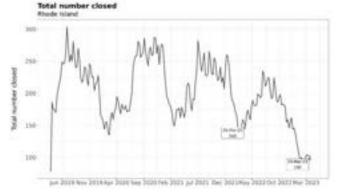
9.8% Week over Week
(1.4%) Month over Month
(37.9%) Year over Year

Number of properties (new listings)



Closings

(2.9%) Week over Week
3.1% Month over Month
(32.9%) Year over Year



Rhode Island

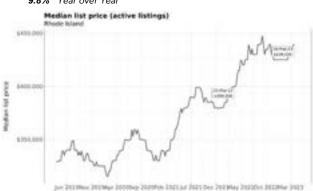
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

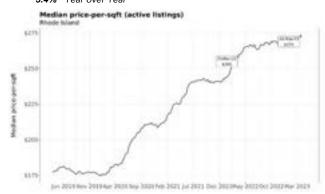
Median Price - Active

0.0% Week over Week2.2% Month over Month9.8% Year over Year



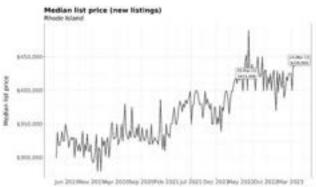
Median Price Per-Sq-Ft - Active

0.4% Week over Week1.4% Month over Month5.4% Year over Year



Median Price - New

(3.3%) Week over Week2.3% Month over Month4.8% Year over Year



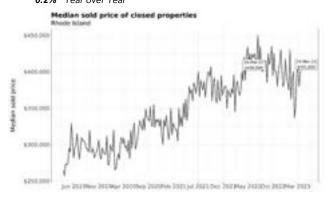
Median Price Per-Sq-Ft - New

1.0% Week over Week6.7% Month over Month6.6% Year over Year



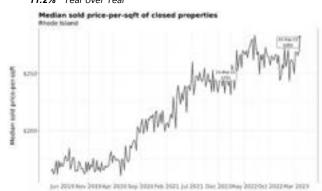
Median Price - Closed

0.2% Week over Week0.7% Month over Month0.2% Year over Year



Median Price Per-Sq-Ft - Closed

5.4% Week over Week5.4% Month over Month11.2% Year over Year



Rhode Island

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings With Price Change

(10.0%) Previous Month **30** Week of 02/24/2023

3.8% Y-O-Y Change **26** Week of 03/25/2022 **Number of Listings** with Price Drop

(14.3%) Previous Month **28** Week of 02/24/2023

9.1% Y-O-Y Change 22 Week of 03/25/2022

Number of 30 **Removed Listings**

(6.2%) Previous Month **32** Week of 02/24/2023

0.0% Y-O-Y Change 30 Week of 03/25/2022

Median Days to First **Price Reduction**

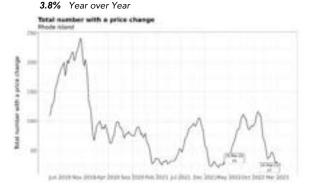
22.7% Previous Month **22** Week of 02/24/2023

58.8% Y-O-Y Change 17 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

3.8% Week over Week (10.0%) Month over Month



Number of Listings with Price Drop

0.0% Week over Week (14.3%) Month over Month

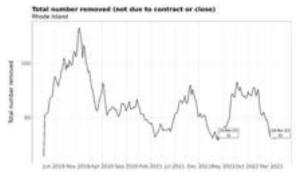
9.1% Year over Year



Number of Removed Listings

(6.2%) Week over Week (6.2%) Month over Month

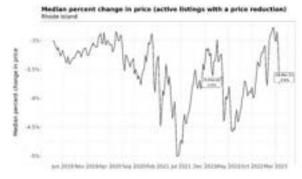
0.0% Year over Year



Median % Price Drop

(21.8%) Week over Week (26.3%) Month over Month

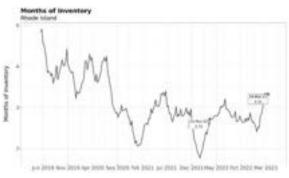
(3.6%) Year over Year



Months of Inventory

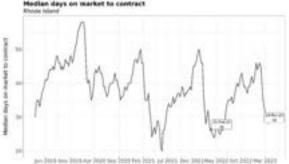
1.5% Week over Week 0.0% Month over Month

21.8% Year over Year



Median Days to Contract

(6.7%) Week over Week (15.2%) Month over Month 7.7% Year over Year



South Carolina

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

(8.6%) Previous Month **1,268** Week of 02/24/2023

(32.1%) Y-O-Y Change **1,707** Week of 03/25/2022 **Davs on Market Listing to Contract**

(15.9%) Previous Month 44 Week of 02/24/2023

54.2% Y-O-Y Change

24 Week of 03/25/2022

Median New \$355,000 **List Price**

1.4% Previous Month \$350,000 Week of 02/24/2023

1.5% Y-O-Y Change **\$349,900** Week of 03/25/2022

Listings Under Contract

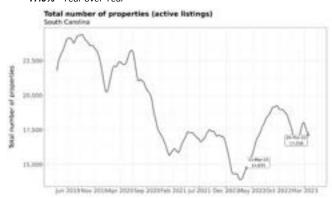
(4.2%) Previous Month **1,345** Week of 02/24/2023

(21.1%) Y-O-Y Change **1,633** Week of 03/25/2022

Listing Inventory Levels

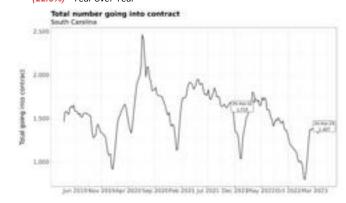
Active

(0.1%) Week over Week (4.3%) Month over Month 17.9% Year over Year



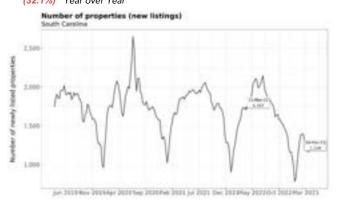
Entering Contract

(1.3%) Week over Week (3.5%) Month over Month (22.6%) Year over Year



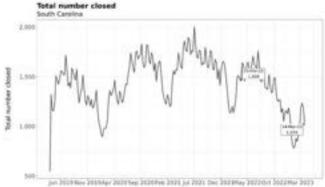
New Listings

(0.6%) Week over Week (8.6%) Month over Month (32.1%) Year over Year



Closings

(12.6%) Week over Week 5.4% Month over Month (28.8%) Year over Year



South Carolina

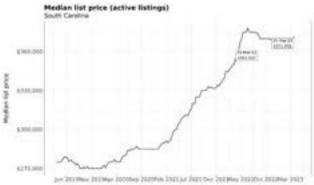
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

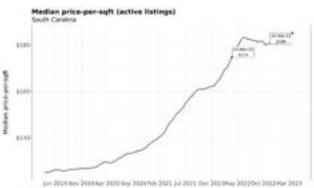
0.4% Week over Week 1.4% Month over Month 5.6% Year over Year



Median Price Per-Sq-Ft - Active

0.2% Week over Week 1.2% Month over Month

6.7% Year over Year

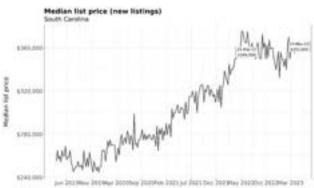


Median Price - New

(2.6%) Week over Week

1.4% Month over Month

1.5% Year over Year

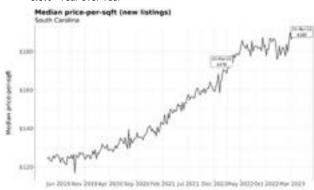


Median Price Per-Sq-Ft - New

(0.9%) Week over Week

0.7% Month over Month

5.3% Year over Year

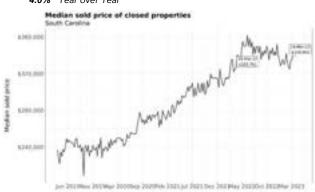


Median Price - Closed

(1.8%) Week over Week

1.2% Month over Month

4.0% Year over Year

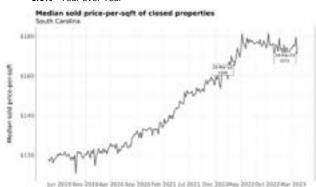


Median Price Per-Sq-Ft - Closed

(4.0%) Week over Week

(1.0%) Month over Month

3.6% Year over Year



South Carolina

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

1091 Number of Listings With Price Change

with Trice change

0.6% Previous Month **1,085** Week of 02/24/2023

81.2% Y-O-Y Change **602** Week of 03/25/2022 903 Number of Listings with Price Drop

0.6% Previous Month898 Week of 02/24/2023

248.6% Y-O-Y Change **259** Week of 03/25/2022 Number of Removed Listings

0.5% Previous Month216 Week of 02/24/2023

60.7% Y-O-Y Change

135 Week of 03/25/2022

Median Days to First Price Reduction

(4.5%) Previous Month
22 Week of 02/24/2023

50.0% Y-O-Y Change

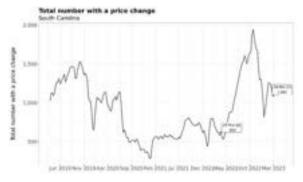
14 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(3.3%) Week over Week
0.6% Month over Month

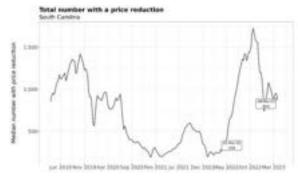
81.2% Year over Year



Number of Listings with Price Drop

(5.2%) Week over Week
0.6% Month over Month

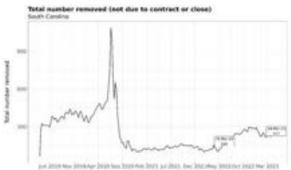
248.6% Year over Year



Number of Removed Listings

(8.1%) Week over Week0.5% Month over Month

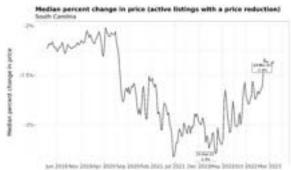
60.7% Year over Year



Median % Price Drop

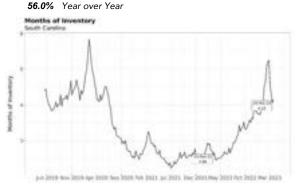
0.8% Week over Week2.1% Month over Month

28.0% Year over Year



Months of Inventory

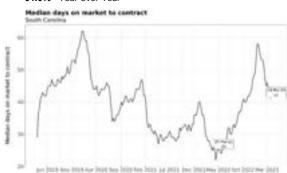
2.0% Week over Week
(21.0%) Month over Month



Median Days to Contract

(4.7%) Week over Week (8.9%) Month over Month

64.0% Year over Year



Tennessee

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

(6.5%) Previous Month **1,438** Week of 02/24/2023

(34.2%) Y-O-Y Change **2,044** Week of 03/25/2022 Days on Market **Listing to Contract**

(14.0%) Previous Month 43 Week of 02/24/2023

60.9% Y-O-Y Change

23 Week of 03/25/2022

Median New \$394,000 **List Price**

(1.5%) Previous Month \$399,900 Week of 02/24/2023

2.3% Y-O-Y Change

\$385,000 Week of 03/25/2022

Listings Under 1503 Contract

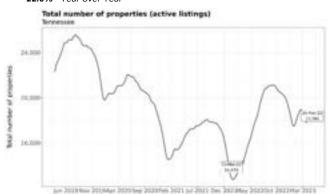
2.7% Previous Month 1,464 Week of 02/24/2023

(17.6%) Y-O-Y Change **1,825** Week of 03/25/2022

Listing Inventory Levels

<u>Active</u>

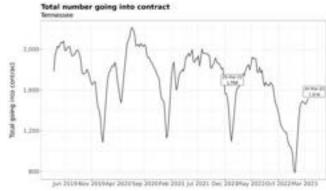
(1.1%) Week over Week (5.9%) Month over Month 22.9% Year over Year



Entering Contract

0.9% Week over Week 2.2% Month over Month

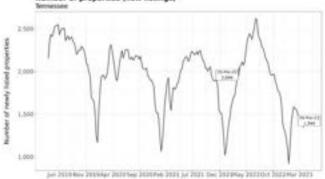
(14.3%) Year over Year



New Listings

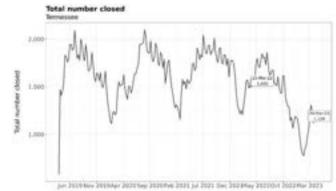
(3.4%) Week over Week (6.5%) Month over Month (34.2%) Year over Year

Number of properties (new listings)



Closings

(8.8%) Week over Week 7.3% Month over Month (24.8%) Year over Year



Tennessee

For week ending 03/24/2023

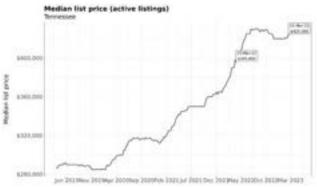
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.0% Week over Week0.0% Month over Month7.6% Year over Year

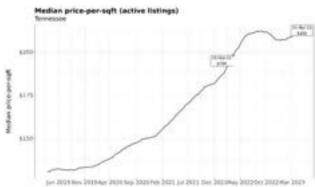
7.6% Year over Year



Median Price Per-Sq-Ft - Active

(0.2%) Week over Week
0.2% Month over Month

5.2% Year over Year

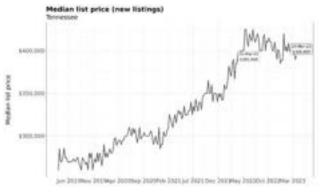


Median Price - New

1.1% Week over Week

(1.5%) Month over Month

2.3% Year over Year

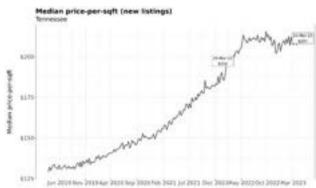


Median Price Per-Sq-Ft - New

(0.6%) Week over Week

(0.4%) Month over Month

2.8% Year over Year

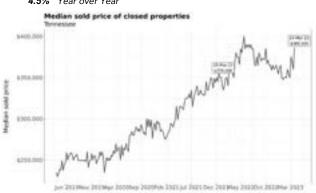


Median Price - Closed

7.4% Week over Week

10.4% Month over Month

4.5% Year over Year

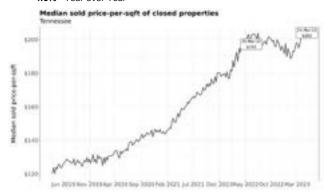


Median Price Per-Sq-Ft - Closed

2.2% Week over Week

2.0% Month over Month

4.5% Year over Year



Tennessee

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

1014 Number of Listings With Price Change

(6.6%) Previous Month 1,086 Week of 02/24/2023

147.3% Y-O-Y Change **410** Week of 03/25/2022 Number of Listings with Price Drop

(4.1%) Previous Month 968 Week of 02/24/2023

196.5% Y-O-Y Change **313** Week of 03/25/2022 414 Number of Removed Listings

(3.3%) Previous Month 428 Week of 02/24/2023

139.3% Y-O-Y Change **173** Week of 03/25/2022 Median Days to First Price Reduction

(12.0%) Previous Month
25 Week of 02/24/2023

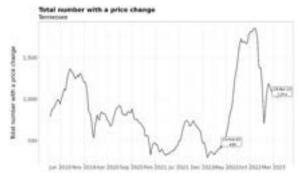
29.4% Y-O-Y Change **17** Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

(2.1%) Week over Week (6.6%) Month over Month

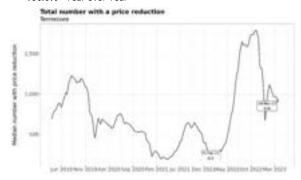
147.3% Year over Year



Number of Listings with Price Drop

(1.0%) Week over Week(4.1%) Month over Month

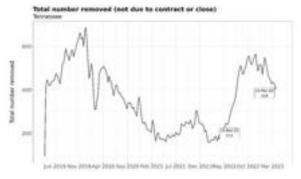
196.5% Year over Year



Number of Removed Listings

(2.1%) Week over Week(3.3%) Month over Month

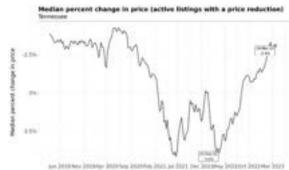
139.3% Year over Year



Median % Price Drop

0.0% Week over Week2.9% Month over Month

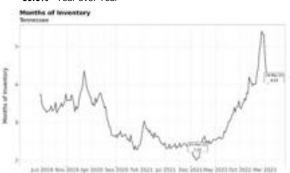
36.8% Year over Year



Months of Inventory

(2.2%) Week over Week (24.3%) Month over Month

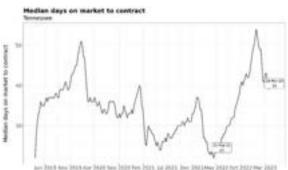
59.8% Year over Year



Median Days to Contract

(4.9%) Week over Week (4.9%) Month over Month

69.6% Year over Year



Texas

For week ending 03/24/2023

Key Current Week Market Stats

5693 Number of New Listings

(7.5%) Previous Month 6,157 Week of 02/24/2023

(20.2%) Y-O-Y Change 7,137 Week of 03/25/2022 Days on Market
Listing to Contract

(19.1%) Previous Month 47 Week of 02/24/2023

52.0% Y-O-Y Change **25** Week of 03/25/2022 \$380,000 Median New List Price

5.6% Previous Month **\$360,000** Week of 02/24/2023

0.0% Y-O-Y Change **\$380,000** Week of 03/25/2022 6083 Listings Under Contract

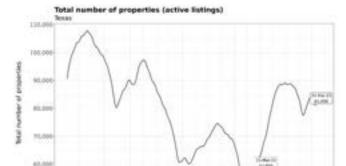
2.8% Previous Month **5,916** Week of 02/24/2023

(7.2%) Y-O-Y Change 6,558 Week of 03/25/2022

Listing Inventory Levels

Active

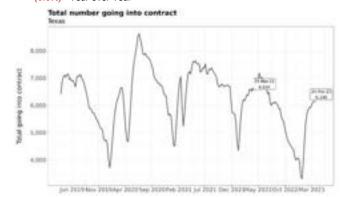
(0.2%) Week over Week(3.6%) Month over Month40.0% Year over Year



per 2019/900 2019Apr 2029Apr 2020/46 2021 per 2021 Dec 2029Apr 2022Apr 2022Apr 2022

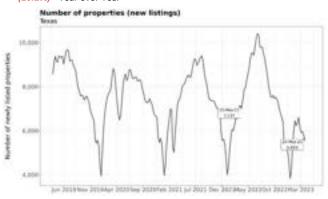
Entering Contract

(0.1%) Week over Week3.9% Month over Month(5.8%) Year over Year



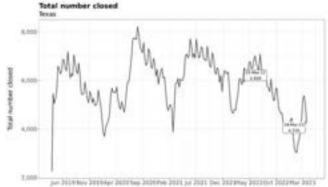
New Listings

(2.0%) Week over Week (7.5%) Month over Month (20.2%) Year over Year



Closings

(12.7%) Week over Week(1.8%) Month over Month(26.5%) Year over Year



Texas

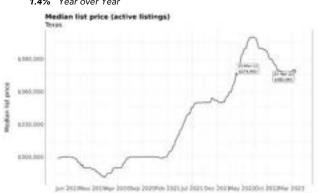
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

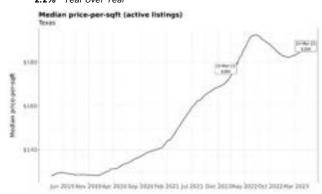
Median Price - Active

0.0% Week over Week0.7% Month over Month1.4% Year over Year



Median Price Per-Sq-Ft - Active

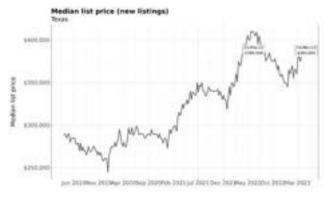
0.0% Week over Week0.5% Month over Month2.2% Year over Year



Median Price - New

1.3% Week over Week5.6% Month over Month

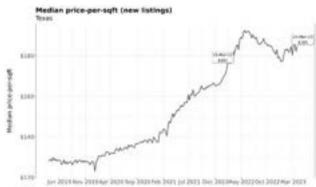
0.0% Year over Year



Median Price Per-Sq-Ft - New

1.4% Week over Week2.4% Month over Month

1.2% Year over Year



Median Price - Closed

2.9% Week over Week

4.4% Month over Month

0.7% Year over Year

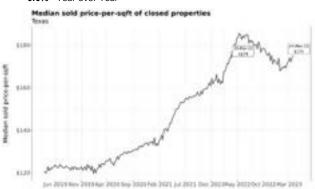


Median Price Per-Sq-Ft - Closed

0.6% Week over Week

1.6% Month over Month

0.6% Year over Year



Texas

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings With Price Change

(10.8%) Previous Month 6,270 Week of 02/24/2023

95.4% Y-O-Y Change **2,862** Week of 03/25/2022

4807 Number of Listings with Price Drop

(6.6%) Previous Month 5,145 Week of 02/24/2023

207.7% Y-O-Y Change **1,562** Week of 03/25/2022 1626 Number of Removed Listings

(7.5%) Previous Month 1,757 Week of 02/24/2023

115.4% Y-O-Y Change **755** Week of 03/25/2022 Median Days to First
Price Reduction

(4.0%) Previous Month
25 Week of 02/24/2023

26.3% Y-O-Y Change

19 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

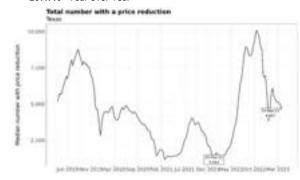
(3.9%) Week over Week (10.8%) Month over Month 95.4% Year over Year



Number of Listings with Price Drop

(2.5%) Week over Week(6.6%) Month over Month

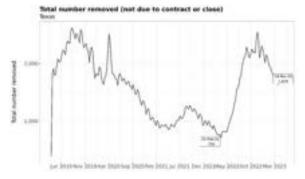
207.7% Year over Year



Number of Removed Listings

(2.8%) Week over Week(7.5%) Month over Month

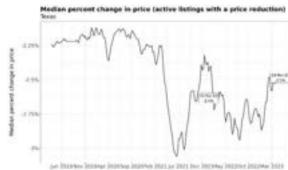
115.4% Year over Year



Median % Price Drop

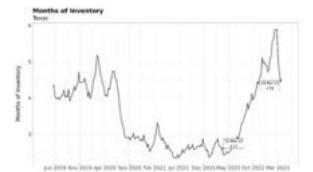
(0.4%) Week over Week
1.9% Month over Month

2.3% Year over Year



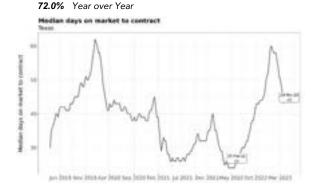
Months of Inventory

0.2% Week over Week(23.6%) Month over Month75.5% Year over Year



Median Days to Contract

(6.5%) Week over Week (15.7%) Month over Month



Utah

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

(16.2%) Previous Month 476 Week of 02/24/2023

(47.4%) Y-O-Y Change 758 Week of 03/25/2022 **Davs on Market Listing to Contract**

(4.8%) Previous Month **42** Week of 02/24/2023

135.3% Y-O-Y Change

17 Week of 03/25/2022

Median New \$580,000 **List Price**

(0.9%) Previous Month **\$585,000** Week of 02/24/2023

(0.9%) Y-O-Y Change **\$585,000** Week of 03/25/2022 **Listings Under** Contract

(4.0%) Previous Month **473** Week of 02/24/2023

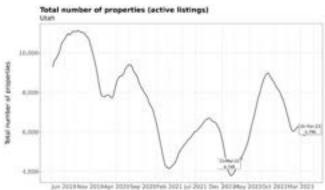
(32.8%) Y-O-Y Change 676 Week of 03/25/2022

Listing Inventory Levels

<u>Active</u>

(1.2%) Week over Week (7.1%) Month over Month

22.1% Year over Year



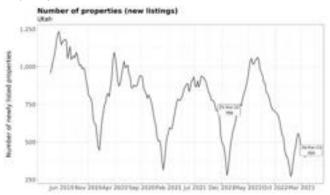
Entering Contract

(3.1%) Week over Week 4.5% Month over Month (23.5%) Year over Year

Total number going into contract per 2019 Nov 2019 Apr 2019 Sep 2019 Nov 2019 Nov 2019 Nov 2019 Nov 2019 Nov 2019 Nov 2019

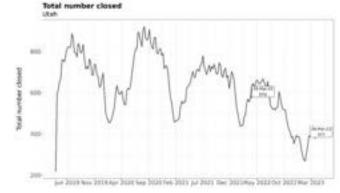
New Listings

(3.2%) Week over Week (16.2%) Month over Month (47.4%) Year over Year



Closings

(11.7%)Week over Week (2.1%) Month over Month (34.1%) Year over Year



Utah

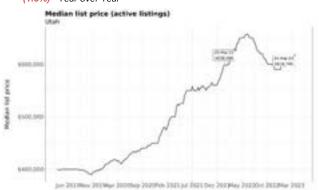
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

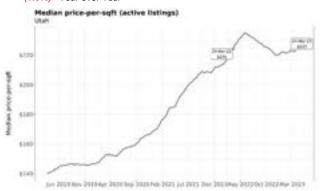
Median Price - Active

0.4% Week over Week1.8% Month over Month(1.8%) Year over Year



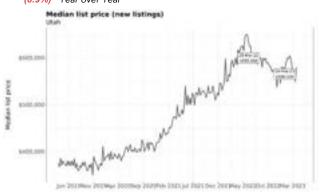
Median Price Per-Sq-Ft - Active

0.0% Week over Week0.0% Month over Month(1.0%) Year over Year



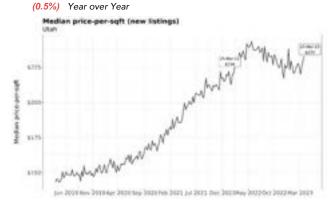
Median Price - New

5.5% Week over Week (0.9%) Month over Month (0.9%) Year over Year



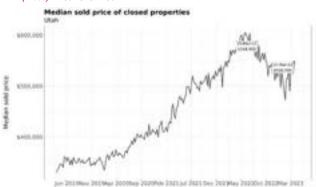
Median Price Per-Sq-Ft - New

1.5% Week over Week3.5% Month over Month



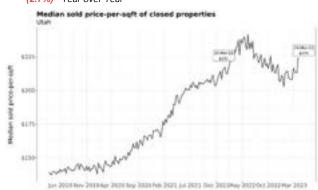
Median Price - Closed

4.8% Week over Week12.2% Month over Month(2.6%) Year over Year



Median Price Per-Sq-Ft - Closed

5.4% Week over Week3.6% Month over Month(2.7%) Year over Year



Utah

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings 392 With Price Change

(8.2%) Previous Month **427** Week of 02/24/2023

104.2% Y-O-Y Change **192** Week of 03/25/2022

Number of Listings 365 with Price Drop

(6.2%) Previous Month **389** Week of 02/24/2023

194.4% Y-O-Y Change **124** Week of 03/25/2022 Number of **Removed Listings**

(5.2%) Previous Month 134 Week of 02/24/2023

111.7% Y-O-Y Change

60 Week of 03/25/2022

Median Days to First Price Reduction

26.3% Previous Month

100.0% Y-O-Y Change

12 Week of 03/25/2022

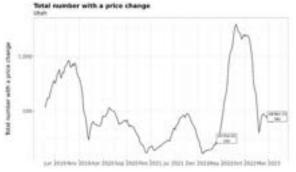
19 Week of 02/24/2023

Removal/Drop Listing Statistics

Number of Listings with Price Change

(3.9%) Week over Week (8.2%) Month over Month

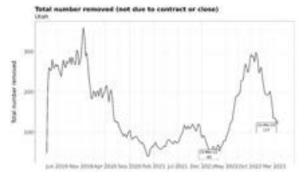
104.2% Year over Year



Number of Removed Listings

1.6% Week over Week (5.2%) Month over Month

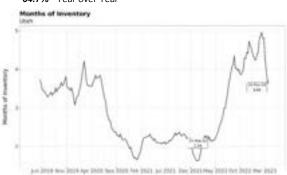
111.7% Year over Year



Months of Inventory

(0.5%) Week over Week (23.3%) Month over Month

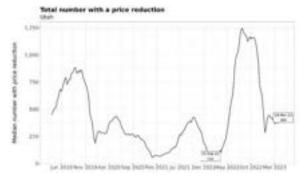
64.7% Year over Year



Number of Listings with Price Drop

(3.9%) Week over Week (6.2%) Month over Month

194.4% Year over Year



Median % Price Drop

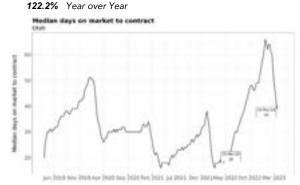
1.7% Week over Week (0.9%) Month over Month

21.9% Year over Year



Median Days to Contract

0.0% Week over Week (24.5%) Month over Month



Vermont

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

5.6% Previous Month **54** Week of 02/24/2023

(46.7%) Y-O-Y Change 107 Week of 03/25/2022 Days on Market **Listing to Contract**

(17.0%) Previous Month **53** Week of 02/24/2023

175.0% Y-O-Y Change 16 Week of 03/25/2022

Median New \$399,900 **List Price**

14.4% Previous Month **\$349,450** Week of 02/24/2023

(3.6%) Y-O-Y Change **\$415,000** Week of 03/25/2022 **Listings Under** Contract

(10.0%) Previous Month **60** Week of 02/24/2023

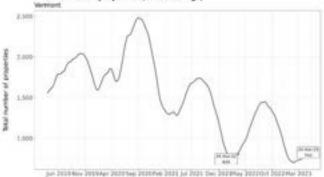
(48.1%) Y-O-Y Change 104 Week of 03/25/2022

Listing Inventory Levels

<u>Active</u>

(0.5%) Week over Week 1.6% Month over Month (10.7%) Year over Year

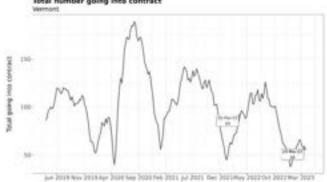
Total number of properties (active listings)



Entering Contract

(1.7%) Week over Week (12.1%) Month over Month (37.6%) Year over Year

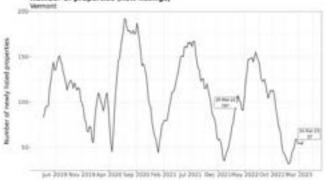
Total number going into contract



New Listings

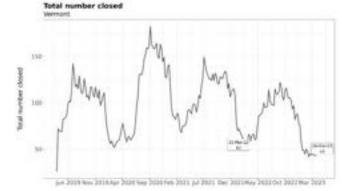
7.5% Week over Week 5.6% Month over Month (46.7%) Year over Year

Number of properties (new listings)



Closings

0.0% Week over Week (2.3%) Month over Month (30.6%) Year over Year



Vermont

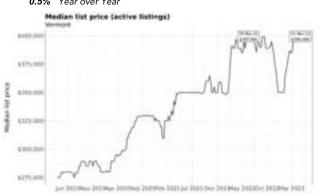
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

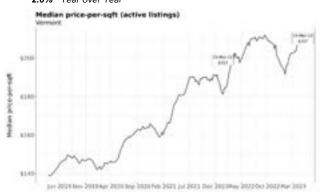
Median Price - Active

1.0% Week over Week3.6% Month over Month0.5% Year over Year



Median Price Per-Sq-Ft - Active

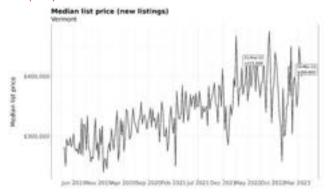
1.5% Week over Week2.0% Month over Month2.0% Year over Year



Median Price - New

(5.9%) Week over Week
14.4% Month over Month

(3.6%) Year over Year



Median Price Per-Sq-Ft - New

(4.3%) Week over Week6.6% Month over Month

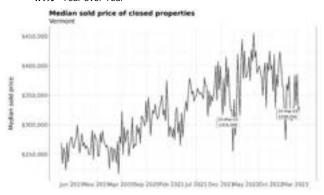
3.6% Year over Year



Median Price - Closed

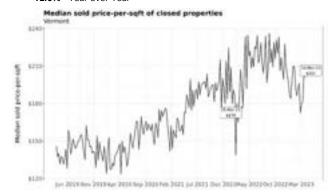
3.1% Week over Week
(14.1%) Month over Month

4.4% Year over Year



Median Price Per-Sq-Ft - Closed

(2.2%) Week over Week16.6% Month over Month12.8% Year over Year



Vermont

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

None Number of Listings With Price Change

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022 None Number of Listings with Price Drop

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022 None

Number of Removed Listings

N/A% Previous MonthN/A Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022 Median Days to First
Price Reduction

(18.9%) Previous Month 37 Week of 02/24/2023

36.4% Y-O-Y Change **22** Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Listings with Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Removed Listings

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Median % Price Drop

14.3% Week over Week18.9% Month over Month28.6% Year over Year

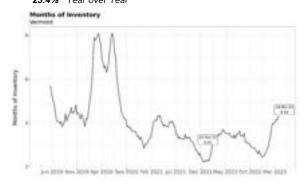
Median percent change in price (active fieldings with a price reduction)

Active

The Section Section

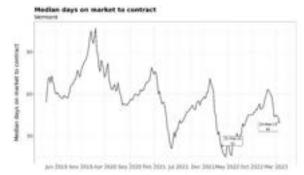
Months of Inventory

5.1% Week over Week8.8% Month over Month23.4% Year over Year



Median Days to Contract

(2.4%) Week over Week (6.8%) Month over Month 86.4% Year over Year



Virginia

For week ending 03/24/2023

Key Current Week Market Stats

1267 Number of New Listings

11.0% Previous Month **1,141** Week of 02/24/2023

(31.8%) Y-O-Y Change 1,858 Week of 03/25/2022 Days on Market
Listing to Contract

(30.3%) Previous Month 33 Week of 02/24/2023

27.8% Y-O-Y Change **18** Week of 03/25/2022 \$475,000 Median New List Price

14.5% Previous Month **\$415,000** Week of 02/24/2023

10.5% Y-O-Y Change **\$430,000** Week of 03/25/2022

1308 Listings Under Contract

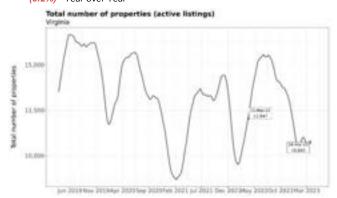
18.3% Previous Month **1,106** Week of 02/24/2023

(24.4%) Y-O-Y Change 1,731 Week of 03/25/2022

Listing Inventory Levels

Active

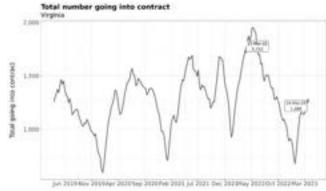
1.9% Week over Week1.0% Month over Month(9.2%) Year over Year



Entering Contract

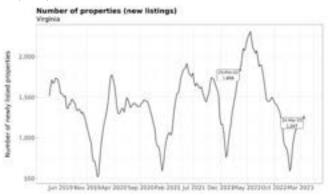
3.0% Week over Week
13.0% Month over Month

(24.9%) Year over Year



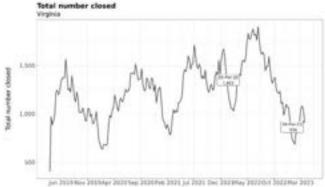
New Listings

0.8% Week over Week11.0% Month over Month(31.8%) Year over Year



Closings

(10.2%) Week over Week
0.8% Month over Month
(34.2%) Year over Year



Virginia

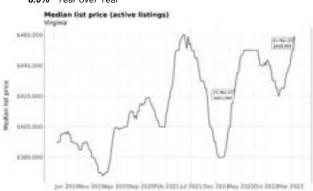
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

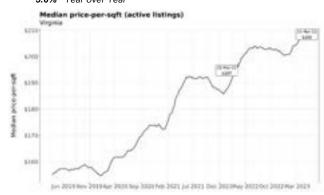
Median Price - Active

2.0% Week over Week 4.3% Month over Month 8.0% Year over Year



Median Price Per-Sq-Ft - Active

0.5% Week over Week 1.8% Month over Month 5.6% Year over Year



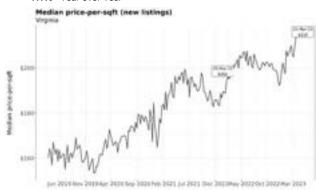
Median Price - New

2.2% Week over Week 14.5% Month over Month 10.5% Year over Year



Median Price Per-Sq-Ft - New

1.2% Week over Week 4.9% Month over Month 7.1% Year over Year



Median Price - Closed

(1.0%) Week over Week (0.9%) Month over Month

(2.2%) Year over Year



Median Price Per-Sq-Ft - Closed

3.2% Week over Week 4.3% Month over Month 4.7% Year over Year



Virginia

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

None	Number of Listings
	With Price Change

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022

None

Number of Listings with Price Drop

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022

None

Number of Removed Listings

N/A% Previous Month **N/A** Week of 02/24/2023

N/A% Y-O-Y Change **N/A** Week of 03/25/2022 Median Days to First Price Reduction

11.1% Previous Month

18 Week of 02/24/2023

(9.1%) Y-O-Y Change

22 Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Listings with Price Drop

N/A% Week over WeekN/A% Month over MonthN/A% Year over Year



Number of Removed Listings

N/A% Week over Week
N/A% Month over Month
N/A% Year over Year



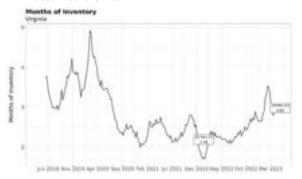
Median % Price Drop

(0.4%) Week over Week(6.3%) Month over Month12.8% Year over Year



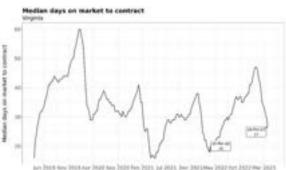
Months of Inventory

1.4% Week over Week(15.8%) Month over Month20.9% Year over Year



Median Days to Contract

(10.0%) Week over Week(20.6%) Month over Month50.0% Year over Year



Washington

For week ending 03/24/2023

Key Current Week Market Stats

Number of **New Listings**

11.1% Previous Month 1,156 Week of 02/24/2023

(43.0%) Y-O-Y Change **2,252** Week of 03/25/2022 **Davs on Market Listing to Contract**

(27.3%) Previous Month **33** Week of 02/24/2023

60.0% Y-O-Y Change

15 Week of 03/25/2022

Median New \$620,000 **List Price**

1.6% Previous Month **\$610,000** Week of 02/24/2023

(4.5%) Y-O-Y Change **\$649,000** Week of 03/25/2022

Listings Under Contract

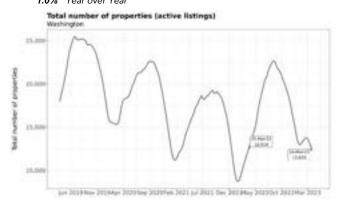
5.3% Previous Month 1,301 Week of 02/24/2023

(35.0%) Y-O-Y Change **2,107** Week of 03/25/2022

Listing Inventory Levels

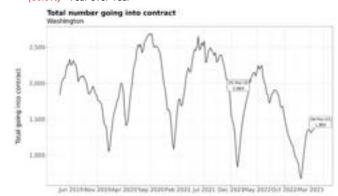
Active

(1.9%) Week over Week (8.2%) Month over Month 1.0% Year over Year



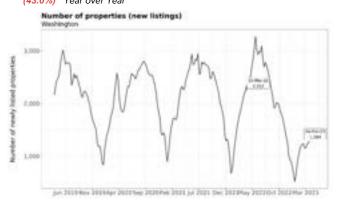
Entering Contract

0.6% Week over Week 1.0% Month over Month (33.9%) Year over Year



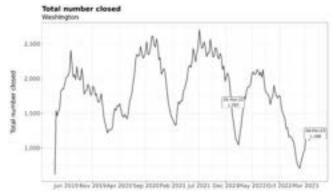
New Listings

1.9% Week over Week 11.1% Month over Month (43.0%) Year over Year



Closings

(7.0%)Week over Week 14.3% Month over Month (36.9%) Year over Year



Washington

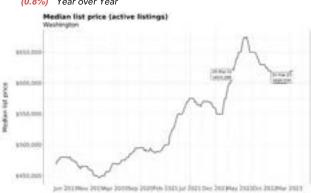
For week ending 03/24/2023

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

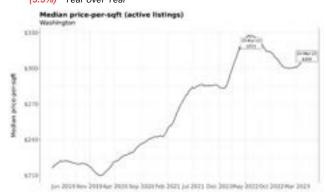
Median Price - Active

0.0% Week over Week1.8% Month over Month(0.8%) Year over Year



Median Price Per-Sq-Ft - Active

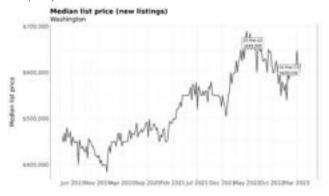
0.2% Week over Week1.2% Month over Month(3.5%) Year over Year



Median Price - New

3.3% Week over Week
1.6% Month over Month

(4.5%) Year over Year



Median Price Per-Sq-Ft - New

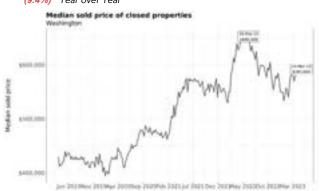
(1.0%) Week over Week
1.7% Month over Month

(3.6%) Year over Year



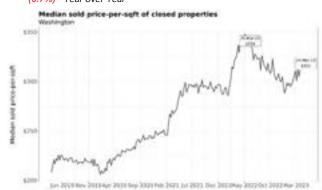
Median Price - Closed

0.0% Week over Week(0.9%) Month over Month(9.4%) Year over Year



Median Price Per-Sq-Ft - Closed

2.3% Week over Week0.3% Month over Month(6.7%) Year over Year



Washington

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings
With Price Change

0.0% Previous Month574 Week of 02/24/2023

87.0% Y-O-Y Change **307** Week of 03/25/2022

Number of Listings with Price Drop

4.9% Previous Month492 Week of 02/24/2023

140.0% Y-O-Y Change **215** Week of 03/25/2022 167 Number of Removed Listings

(18.1%) Previous Month 204 Week of 02/24/2023

87.6% Y-O-Y Change **89** Week of 03/25/2022 Median Days to First Price Reduction

23 Week of 02/24/2023

(13.0%) Previous Month

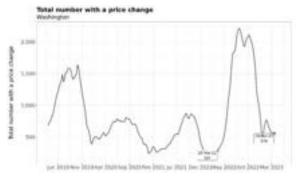
53.8% Y-O-Y Change **13** Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

1.4% Week over Week0.0% Month over Month

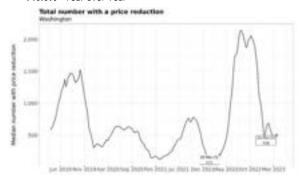
87.0% Year over Year



Number of Listings with Price Drop

1.8% Week over Week4.9% Month over Month

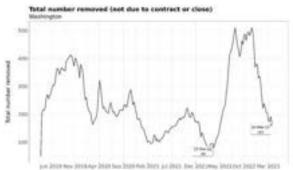
140.0% Year over Year



Number of Removed Listings

(13.0%) Week over Week(18.1%) Month over Month

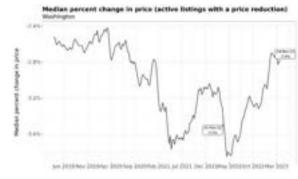
87.6% Year over Year



Median % Price Drop

0.4% Week over Week(1.8%) Month over Month

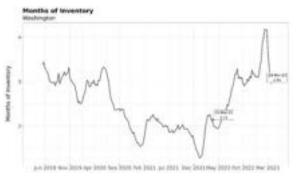
20.3% Year over Year



Months of Inventory

(4.2%) Week over Week (29.1%) Month over Month

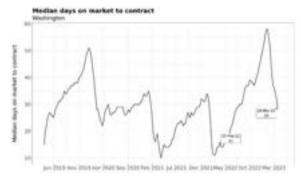
39.8% Year over Year



Median Days to Contract

(9.4%) Week over Week (21.6%) Month over Month

93.3% Year over Year



West Virginia

For week ending 03/24/2023

Key Current Week Market Stats

132 Number of New Listings

(5.0%) Previous Month 139 Week of 02/24/2023

(34.7%) Y-O-Y Change 202 Week of 03/25/2022 Days on Market
Listing to Contract

(13.2%) Previous Month 38 Week of 02/24/2023

13.8% Y-O-Y Change **29** Week of 03/25/2022 \$259,500 Median New List Price

14.6% Previous Month **\$226,500** Week of 02/24/2023

4.6% Y-O-Y Change **\$248,000** Week of 03/25/2022

166 Listings Under Contract

17.7% Previous Month **141** Week of 02/24/2023

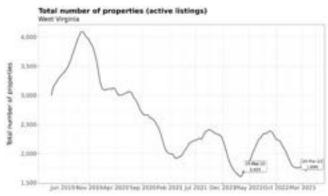
(8.8%) Y-O-Y Change 182 Week of 03/25/2022

Listing Inventory Levels

<u>Active</u>

(1.1%) Week over Week (3.8%) Month over Month

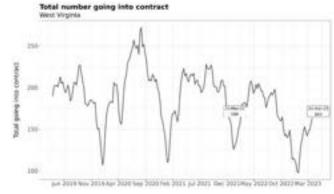
2.7% Year over Year



Entering Contract

3.8% Week over Week
14.8% Month over Month

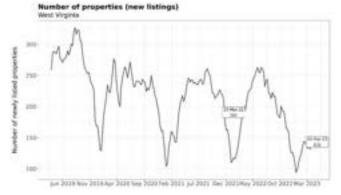
(9.4%) Year over Year



New Listings

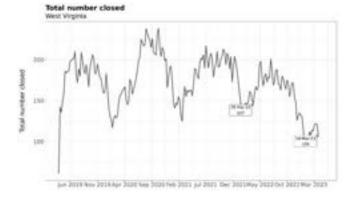
0.0% Week over Week (5.0%) Month over Month

(34.7%) Year over Year



Closings

(9.9%) Week over Week (3.5%) Month over Month (25.9%) Year over Year



West Virginia

For week ending 03/24/2023

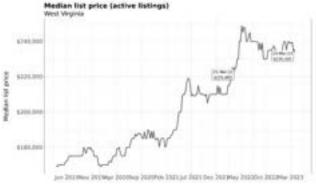
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.2% Week over Week(1.5%) Month over Month4.7% Year over Year

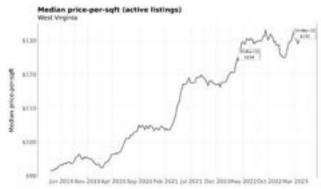
Andrew State of the State of th



Median Price Per-Sq-Ft - Active

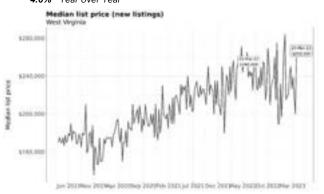
0.9% Week over Week(1.7%) Month over Month

5.0% Year over Year



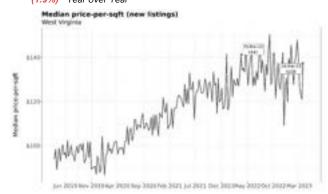
Median Price - New

29.8% Week over Week14.6% Month over Month4.6% Year over Year



Median Price Per-Sq-Ft - New

13.9% Week over Week(1.2%) Month over Month(1.9%) Year over Year



Median Price - Closed

0.9% Week over Week3.4% Month over Month

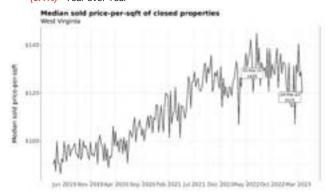
12.5% Year over Year



Median Price Per-Sq-Ft - Closed

(6.1%) Week over Week (5.7%) Month over Month

(3.4%) Year over Year



West Virginia

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings 70 With Price Change

2.9% Previous Month **68** Week of 02/24/2023

40.0% Y-O-Y Change 50 Week of 03/25/2022

Number of Listings with Price Drop

3.3% Previous Month **60** Week of 02/24/2023

55.0% Y-O-Y Change

40 Week of 03/25/2022

Number of 26 **Removed Listings**

(18.8%) Previous Month **32** Week of 02/24/2023

52.9% Y-O-Y Change

17 Week of 03/25/2022

Median Days to First **Price Reduction**

33.3% Previous Month

24 Week of 02/24/2023

52.4% Y-O-Y Change

21 Week of 03/25/2022

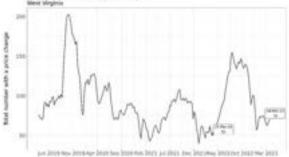
Removal/Drop Listing Statistics

Number of Listings with Price Change

2.9% Week over Week 2.9% Month over Month

40.0% Year over Year

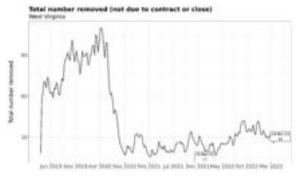
Total number with a price chang



Number of Removed Listings

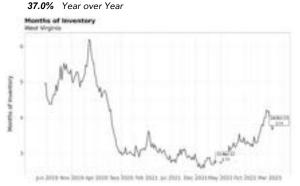
0.0% Week over Week (18.8%) Month over Month

52.9% Year over Year



Months of Inventory

2.2% Week over Week (10.5%) Month over Month

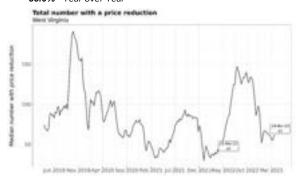


Number of Listings with Price Drop

3.3% Week over Week

3.3% Month over Month

55.0% Year over Year

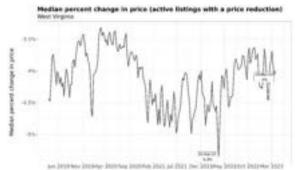


Median % Price Drop

1.7% Week over Week

(3.9%) Month over Month

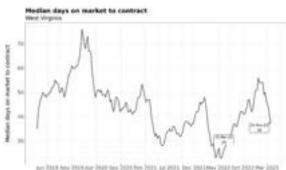
25.2% Year over Year



Median Days to Contract

(5.0%) Week over Week (19.1%) Month over Month

35.7% Year over Year



Wisconsin

For week ending 03/24/2023

Key Current Week Market Stats

718 Number of New Listings

12.7% Previous Month **637** Week of 02/24/2023

(39.0%) Y-O-Y Change 1,177 Week of 03/25/2022 Days on Market
Listing to Contract

(28.6%) Previous Month 35 Week of 02/24/2023

8.7% Y-O-Y Change23 Week of 03/25/2022

\$287,000 Median New List Price

(4.3%) Previous Month \$299,900 Week of 02/24/2023

(1.0%) Y-O-Y Change \$289,900 Week of 03/25/2022 599 Listings Under Contract

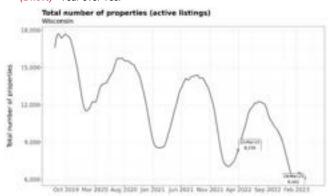
3.3% Previous Month **580** Week of 02/24/2023

(45.2%) Y-O-Y Change 1,094 Week of 03/25/2022

Listing Inventory Levels

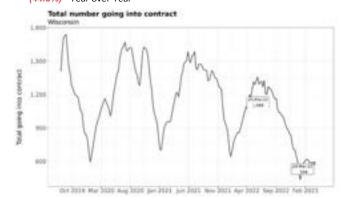
Active

1.4% Week over Week(5.0%) Month over Month(24.9%) Year over Year



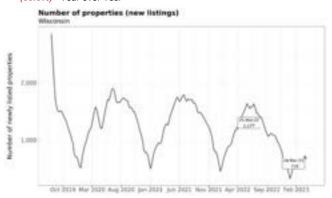
Entering Contract

0.5% Week over Week0.5% Month over Month(44.3%) Year over Year



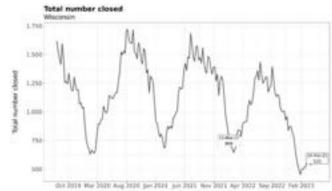
New Listings

0.4% Week over Week12.7% Month over Month(39.0%) Year over Year



Closings

(10.0%) Week over Week2.1% Month over Month(34.1%) Year over Year



Wisconsin

For week ending 03/24/2023

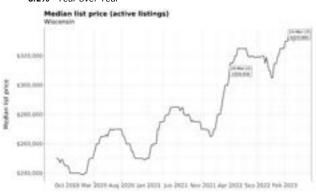
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(1.5%) Week over Week (1.5%) Month over Month

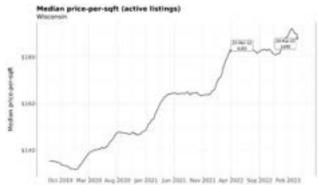
8.2% Year over Year



Median Price Per-Sq-Ft - Active

(0.7%) Week over Week
(1.8%) Month over Month

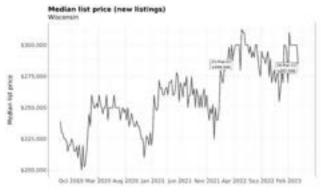
3.6% Year over Year



Median Price - New

(4.3%) Week over Week(4.3%) Month over Month

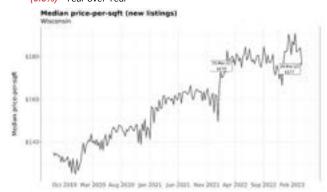
(1.0%) Year over Year



Median Price Per-Sq-Ft - New

(3.6%) Week over Week (2.7%) Month over Month

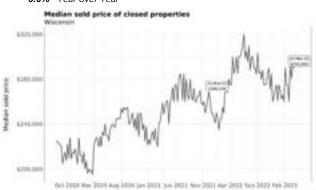
(0.8%) Year over Year



Median Price - Closed

(0.7%) Week over Week
11.5% Month over Month

3.6% Year over Year

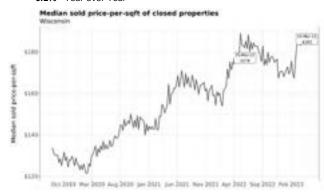


Median Price Per-Sq-Ft - Closed

(1.8%) Week over Week

3.9% Month over Month

5.2% Year over Year



Wisconsin

For week ending 03/24/2023

Current Week Price Change and Removal Statistics (If Available)

Number of Listings
With Price Change

0.0% Previous Month189 Week of 02/24/2023

13.2% Y-O-Y Change **167** Week of 03/25/2022 Number of Listings with Price Drop

1.2% Previous Month171 Week of 02/24/2023

29.1% Y-O-Y Change **134** Week of 03/25/2022 Number of Removed Listings

(10.4%) Previous Month 48 Week of 02/24/2023

(28.3%) Y-O-Y Change 60 Week of 03/25/2022 Median Days to First
Price Reduction

(9.1%) Previous Month 22 Week of 02/24/2023

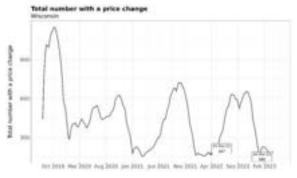
42.9% Y-O-Y Change **14** Week of 03/25/2022

Removal/Drop Listing Statistics

Number of Listings with Price Change

2.2% Week over Week0.0% Month over Month

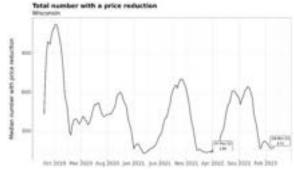
13.2% Year over Year



Number of Listings with Price Drop

3.0% Week over Week1.2% Month over Month

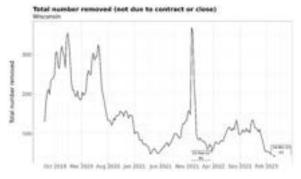
29.1% Year over Year



Number of Removed Listings

2.4% Week over Week
(10.4%) Month over Month

(28.3%) Year over Year



Median % Price Drop

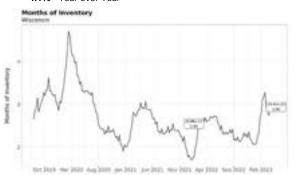
(0.6%) Week over Week2.4% Month over Month10.1% Year over Year

Median percent change in price (active listings with a price reduction) Recomm



Months of Inventory

2.2% Week over Week(14.6%) Month over Month4.1% Year over Year



Median Days to Contract

(9.4%) Week over Week (17.1%) Month over Month 11.5% Year over Year

Median days on market to contract
Womanian

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