June 18, 2020

US Housing Market – State Level Report 9

Initial Shock of COVID-19 Measures Have Dissipated and Home Sales Contracts are Trending Upward

As more and more states enter "Phase-One" or "Phase Two" of reopening from COVID-19 stay-home measures, pent up demand from the spring buying season coupled with historically low-interest rates has buoyed home buying back to pre-COVID levels. While inventory remains low fewer sellers are removing their houses from the market than at the beginning of the pandemic and instead lowering listing prices. All of this should signal a recovery for the housing market from the effects of coronavirus.

- 1. Weekly new listing volume of single-family detached homes was down 17.5% nationwide compared to the week ending March 13, when most COVID-19 measures were implemented. Additionally, new listing volume is down 8.4% this week from last week, and up 33.4%from its lowest level during the week ending April 17. Since the beginning of COVID-19, the week ending March 13, through the week ending June 12, there have been 747,781 net new listings placed on the market. For the week ending June 12, there were 57,887 net new listings placed on the market.
- 2. For the week ending June 12, the weekly volume of listings going into contract for single-family detached homes was up 28.1% nationwide compared to the week ending March 13, when most COVID-19 measures were implemented. Weekly volume of listings

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going into contract is up 90.6% from its lowest level during the week ending April 10. Since the week ending March 13, a total of 851,904 properties have gone into contract across 45 states since the week ending March 13. For the week ending June 12, there were 79,258 listings that went under contract nationwide.

- 3. The weekly volume of listings removed for single-family detached homes was down 24.3% nationwide compared to the week ending March 13. Weekly volume of listing price cuts for single-family homes was down 4.5% nationwide compared to the week ending March 13. In the weeks following March 13, there was an increase in the number of listings removed from the market and a corresponding decrease in the number of price cuts to listings as would-be home sellers chose to remove their listings from the market entirely rather than keep them on the market at a discounted price. Both metrics have stabilized and have settled back into pre-COVID levels, where they have remained since mid-April.
- 4. All of this activity has culminated in a tight supply of homes listed for sale which has helped stabilize prices in many markets through the weeks following March 13. It has remained relatively constant over the entire period since that week.

Coverage and Methodology

The core data for real estate analysis comes from public records, such as county tax assessors and recording offices. Public records typically record transactions on a time lag ranging from several days to several months, but these files have the advantage of stretching back 40+ years for price history and property details. Unfortunately, due to COVID-19, the vast majority of county recording offices are closed, so any analyses dependent on public records to transmit market signals will face months of delays in updating.

As a nationwide brokerage, HouseCanary is able to work with over 200 multiple listing services (MLS) across the United States. To the extent that it is available, analysis derived from MLS sources is going to include the most up to date market information and transaction data.

On a weekly basis, HouseCanary aggregates 22 listing-derived metrics, for all single-family detached homes observed in the HouseCanary platform.

Brokerage Established

Figure 1: HouseCanary nationwide brokerage cover map. MLS covers approx 85-90% of listings

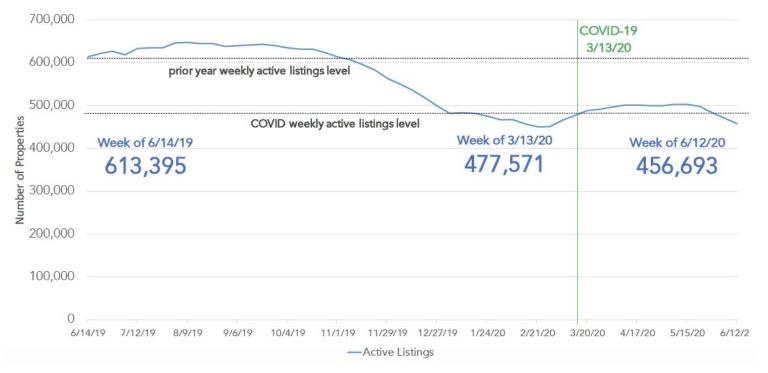
Source: HouseCanary



Active Listings remain stable despite suppressed new supply

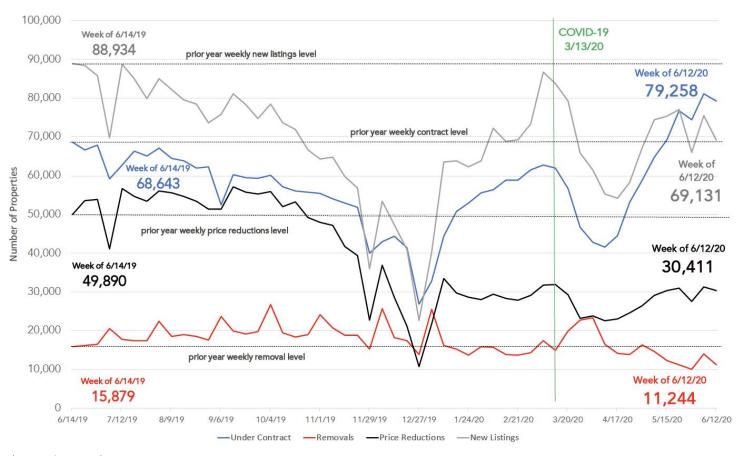
Despite the suppression of new inventory coming onto the market over the past several weeks, the nationwide number of actively listed single-family residential properties came in only 4.4% below pre-COVID levels over the week ending June 12. Across 45 states, 456,693 total properties were actively listed for sale compared to the 477,571 seen during the second week in March when most COVID precautions began. For context, new listings are still down 17.5% since the week ending March 13, and listings under contract have outperformed by 28.1% during the same time period. Yet, the number of removals has dropped 24.3% below pre-COVID levels balancing the continued shortage of new inventory coming onto the market. While active listings have not recovered to levels comparable to the 2019 seasonal norm, currently 25.5% lower than the levels seen the year prior, active inventory levels remain relatively stable as sellers grow more patient through the uncertain climate.

Figure 2: Number of actively listed properties from the week ending June 14, 2019 through the week ending June 12, 2020



To illustrate this dynamic further, Figure 3 shows the number of weekly new listings, removals, listings under contract, and the number of price reductions over the past year. Overall, the only metric that is still recovering from the initial impact of COVID seen through the second half of March is new listings. New listings are still lagging by 17.5% compared to the second week in March and by 22.3% relative to the year prior, while listings under contract have risen 28.1% above pre-COVID levels and 15.5% relative to the year prior. Over the week ending June 12, new listings and listings under contract both fell 8.4% and 2.3% respectively, furthering the supply gap.

Figure 3: Comparison of New Listings, Listings Under Contract, Removals, and Price Reductions since June 14, 2019



However, this deficit of new inventory relative to demand is counterbalanced by a steady decline in the number of listings being removed from the market, demonstrated by the 19.9% dip seen week-over-week. Nearing the lowest levels seen over the past year, the nationwide number of removed listings recorded this past week is 24.3% below the levels seen during the week ending March 13, when most COVID measures were enacted, and 29.2% below the levels seen the same week in 2019.

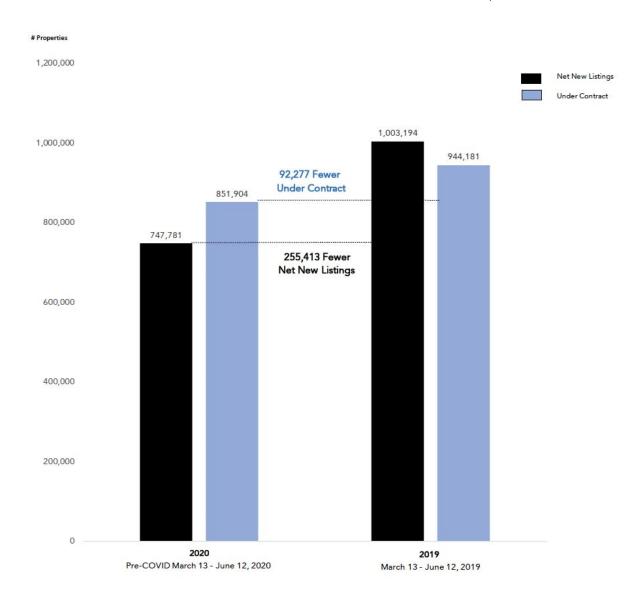
Furthermore, the number of price reductions seen across 45 states for the week ending June 12 finished 4.5% below the second week in March, and 39% below the number occurring over the same week of 2019. Compared to last year's seasonal trend, there are fewer price reductions occurring relative to the number of actively listed properties. Active listings have experienced a 25.5% decline year-over-year compared to the 39% decline in the number of price reductions year-over-year. In aggregation, these trends have culminated in a relatively stable market, yet we will continue to monitor these changes throughout the summer months.



Inventory Imbalance: New Listings vs Under Contract

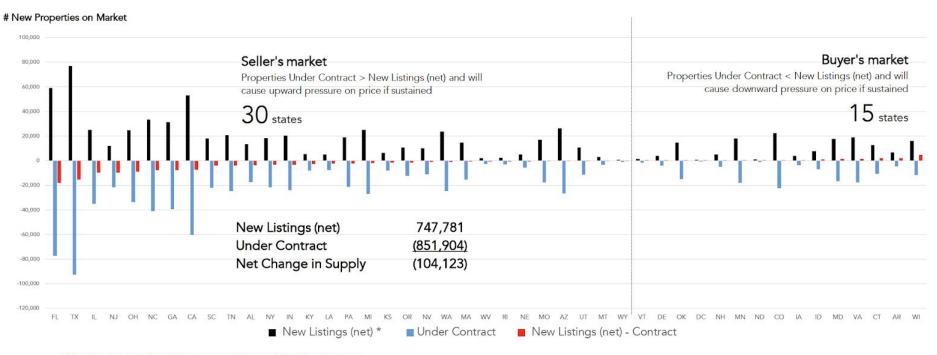
Since the beginning of COVID, the week ending March 13, through the week ending June 12, 2020, there have been 747,781 Net New Listings (new listings less removed listings) placed on the market, while 851,904 listings have gone under contract across 45 states. As a result, there are now 104,123 fewer properties in total supply than prior to COVID-19, driven by an inventory deficiency in 30 of 45 states. Since the week ending March 13, 92,277 fewer properties have gone under contract compared to the same period in 2019 as shown in Figure 4 below. This reflects only a 9.8% drop in demand compared to the 25.5% decline in new supply coming onto the market, resulting from 255,413 fewer listed properties. The continued outsized demand provides a contrast to the more active and balanced levels typically seen during this season.

Figure 4: Comparison of Net New Listings vs Contract (Pre-COVID through June 12, 2020 vs 2019 period)



Across 45 states, since the beginning of COVID through the week ending June 12, there have been 747,781 net new listings placed on the market, while 851,904 listings have gone under contract. As a result, there are now 104,123 fewer properties in total supply than prior to COVID-19 driven by an inventory deficiency in 30 of 45 states as shown in Figure 5 below. For the fifth consecutive week, Florida, Texas, New Jersey, and Ohio have continued to show the largest deficits in supply versus demand going off the market since the week ending March 13. In contrast, 15 states, including Wisconsin, Arkansas, Connecticut, and Virginia have reached more balanced supply versus demand dynamics with new inventory keeping up with the removed or transacted listings since the beginning of COVID-19.

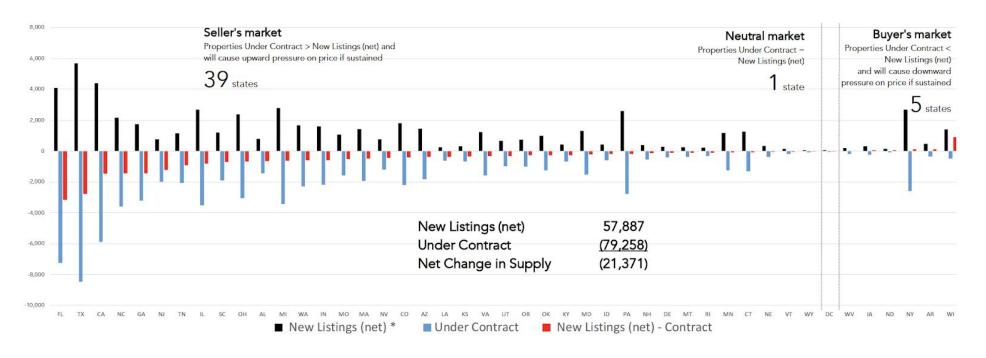
Figure 5: New Listings vs Contract Pre-COVID, March 13, through June 12 cumulative count



* New listings (net) calculated as New Listings less Removed Listings (where available) for the time period noted

Taking a closer look at the most recent inventory changes, Figure 6 displays the net new inventory versus listings under contract for the week ending June 12. Nationwide, there were 57,887 net new listings that came onto the market and 79,258 listings that went under contract creating a deficit supply of 21,371 properties. This imbalance was driven by 39 of the 45 states that saw elevated demand this past week. Five states, Wisconsin, Arkansas, New York, North Dakota, Iowa, and West Virginia experienced a surplus in supply, and DC experienced equivalent supply and demand levels. We will continue to monitor these inventory imbalance changes closely over the next several weeks, especially as seller behavior continues to shift market inventory levels.

Figure 6: New Listings vs Contract for Week of June 12 count

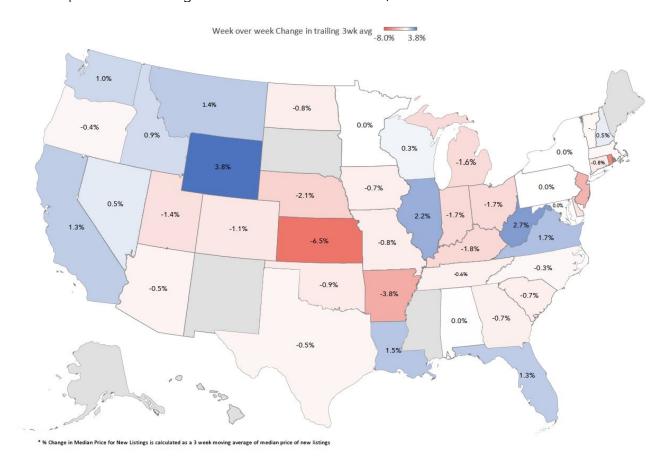


^{*} New listings (net) calculated as New Listings less Removed Listings (where available) for the time period noted

Pull back in Median Price of New listings

Breaking the trend of upward price trajectories seen over the past several weeks, price growth in the majority of states has started to revert. Using a 3-week moving average, we can see that for 27 out of the 45 states shown below, median housing prices for newly listed properties fell relative to the price recorded the week prior.

Figure 7: Change in the median price of new listings for the week ended June 12, 2020



To further understand the recent changes in median price levels for new listings, Figure 8 illustrates the week-over-week change across 45 states for the week ending June 12. The majority of states, 27 out of 45, experienced a drop in the median price of newly listed properties, leaving 13 states with a rise in price and five in a steady state over the week ending June 12. The most notable week-over-week new list price declines were seen in DC, falling 8% after a 6.5% decline the week prior. Kansas and Rhode Island's prices also retracted by nearly 6% week-over-week. In contrast, the upticks in median new list prices were smaller in magnitude with the largest in Wyoming of 3.8%, followed by West Virginia capturing a 2.7% increase versus the week prior.

Figure 8: Percent change in the median price of new listings (3-week moving average) for the week ended June 12, 2020



% Change in Median Price for New Listings is calculated as a 3 week moving average of median price of new listings

To provide a closer look at the price changes since the initial COVID impact, Figure 9 shows the changes in median list price from the week ending March 13 to the week ending June 12. More than half of the states, 28 out of 45, are experiencing elevated median new list prices relative to the start of COVID-19 precautions, while 17 states are still declining. Vermont captured double-digit price growth for the second week in a row, followed closely by Oregon. In contrast, New Jersey, Arkansas, and New York are experiencing the most significant reductions in median new list prices for the fifth week in a row relative to the start of COVID-19.

Of the states that have seen a positive change in the median new list price, the week-over-week changes have been split. Seventeen states saw a decline in price over the week ending June 12, while 11 states saw a rise. Of the 17 states with prices still below the levels seen during the week ending March 13, only three of the 17 saw an uptick and 2 were unchanged relative to the week prior. Twelve of the states saw no relief over the past week with continual declines, illustrating the pullback in pricing pressures as inventory levels continue to recover across the nation.

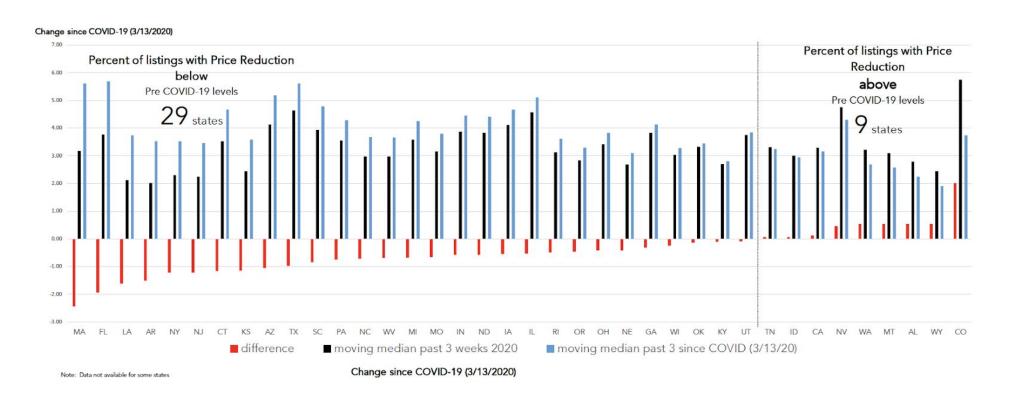
Figure 9: Percent change in the median price of new listings since COVID-19 through the week ended June 12, 2020 and week-over-week change



* % Change in Median Price for New Listings is calculated as a 3 week moving average of median price of new listings

To complement the inventory imbalances and change in median new list price, Figure 10 shows the difference in the percent of listings with price reductions compared to the levels seen the week ending March 13. Well under half, 9 of the 38 states, have seen a higher proportion of actively listed properties with price reductions, including Colorado, Wyoming, and Alabama, resulting in 29 states with lower proportions of price reductions relative to mid-March levels. Despite fewer properties being removed from the market, we have yet to see a large upswing in price reductions. However, we will continue to track this indicator as the number of active listings continues to recover and seller behavior continues to shift.

Figure 10: Moving 3-week median percent of active listings with price reductions for the week ended June 12 versus COVID-19



Over the coming weeks, we will continue to monitor the changes in supply and demand imbalances and their resulting impact on price dynamics driven by the evolving buyer versus seller confidence and behaviors. It will be interesting to see the changes that will take shape, especially as many states start to lift shelter-in-place restrictions as we move into the summer months.

State Level Details

Alabama

For week ending 06-12-2020

Key Current Week Market Stats

941	Number of New Listings	38	Days on Market Listing to Contract	\$230,000	Median New List Price	1431	Listings Under Contract
(27.6%) 1,300	Since COVID-19 Week Ending 03-13-2020		Since COVID-19 Week Ending 03-13-2020	(<mark>0.8%)</mark> \$231,885	Since COVID-19 Week Ending 03-13-2020	41.7% 1,010	Since COVID-19 Week Ending 03-13-2020
	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	7.0% \$214,900	Y-O-Y Change Week Ending 06-14-2019	29.6% 1,104	Y-O-Y Change Week Ending 06-14-2019

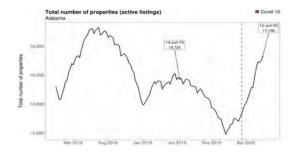
Listing Inventory Levels

Active

1.1% W-O-W Change

9.3% Y-O-Y Change

29.2% Change since COVID-19

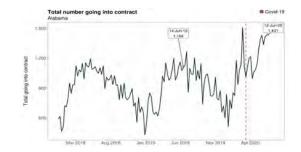


Entering Contract

1.0% W-O-W Change

29.6% Y-O-Y Change

41.7% Change since COVID-19

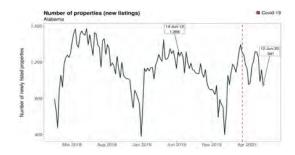


New

(15.7%) W-O-W Change

(25.7%) Y-O-Y Change

(27.6%) Change since COVID-19

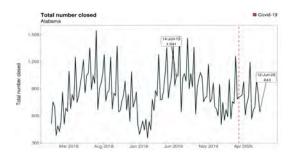


Closings

(25.2%) W-O-W Change

(38.2%) Y-O-Y Change

(20.3%) Change since COVID-19



Alabama

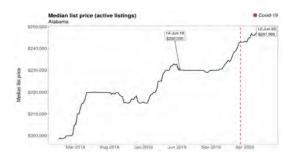
For week ending 06-12-2020

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

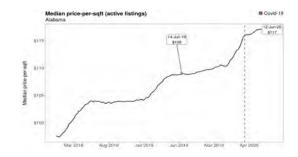
7.8% Y-O-Y Change 2.1% Change since COVID-19



Median Price Per-Sq-Ft - Active

7.4% Y-O-Y Change

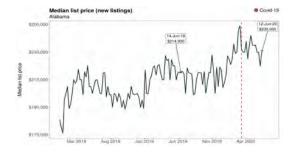
0.9% Change since COVID-19



Median Price - New

4.5% W-O-W Change 7.0% Y-O-Y Change

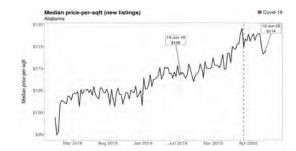
(0.8%) Change since COVID-19



Median Price Per-Sq-Ft - New

0.3% W-O-W Change 4.5% Y-O-Y Change

(1.0%) Change since COVID-19

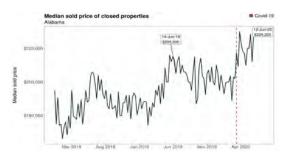


Median Price - Closed

(0.3%) W-O-W Change

11.8% Y-O-Y Change

5.4% Change since COVID-19



Median Price Per-Sq-Ft - Closed

(1.8%) W-O-W Change

5.3% Y-O-Y Change

(0.4%) Change since COVID-19



Alabama

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

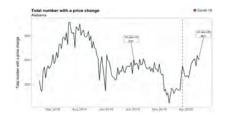
601	Number of Listings with Price Change	447	Number of Listings with Price Drop	154	Number of Removed Listings	31	Median Days to First Price Reduction
13.2%	Since COVID-19	3.2%	Since COVID-19	(3.1%)	Since COVID-19		
531	Week Ending 03-13-2020	433	Week of 03-13-2020	159	Week of 03-13-2020	31	Week of 03-13-2020
11.9%	Y-O-Y Change	2.5%	Y-O-Y Change	(13.5%)	Y-O-Y Change	(3.1%)	Y-O-Y Change
<i>537</i>	Week Ending 06-14-2019	436	Week Ending 06-14-2019	178	Week Ending 06-14-2019	32	Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

(8.7%) W-O-W Change 11.9% Y-O-Y Change

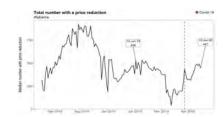
13.2% Change since COVID-19



Number of Listings with Price Reduction

(9.3%) W-O-W Change 2.5% Y-O-Y Change

3.2% Change since COVID-19

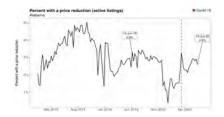


Percent of Listings with Price Reduction

(10.3%) W-O-W Change

(6.1%) Y-O-Y Change

(20.0%) Change since COVID-19



Median % Price Reduction

1.4% W-O-W Change8.9% Y-O-Y Change

3.7% Change since COVID-19

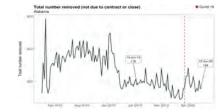


Number of Removed Listings

(25.6%) W-O-W Change

(13.5%) Y-O-Y Change

(3.1%) Change since COVID-19

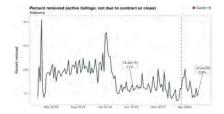


Percentage of Removed Listings

(26.2%) W-O-W Change

(20.4%) Y-O-Y Change

(24.4%) Change since COVID-19



Arkansas

For week ending 06-12-2020

Key Current Week Market Stats

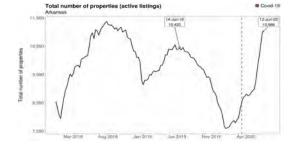
469	Number of New Listings	19	Days on Market Listing to Contract	\$169,000	Median New List Price	343	Listings Under Contract
(32.8%) 698	Since COVID-19 Week Ending 03-13-2020	19	Week Ending 03-13-2020	(13.3%) \$195,000	Since COVID-19 Week Ending 03-13-2020		Since COVID-19 Week Ending 03-13-2020
(47.1%) 887	Y-O-Y Change Week Ending 06-14-2019	(51.3%) 39	Y-O-Y Change Week Ending 06-14-2019	(11.1%) \$190,000	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019

Listing Inventory Levels

Active

4.0% W-O-W Change **5.5%** Y-O-Y Change

29.0% Change since COVID-19

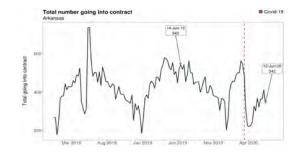


Entering Contract

(16.7%) W-O-W Change

(36.7%) Y-O-Y Change

(29.0%) Change since COVID-19

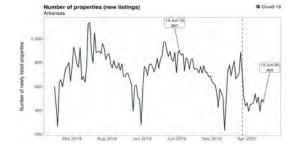


<u>New</u>

(4.5%) W-O-W Change

(47.1%) Y-O-Y Change

(32.8%) Change since COVID-19



Arkansas

For week ending 06-12-2020

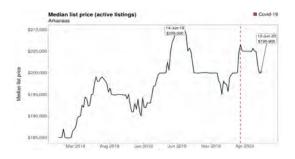
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.0%) W-O-W Change (4.4%) Y-O-Y Change

(3.2%) Change since COVID-19

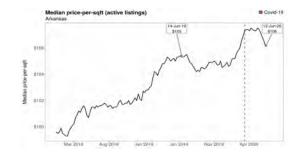


Median Price Per-Sq-Ft - Active

(0.4%) W-O-W Change

0.8% Y-O-Y Change

(1.1%) Change since COVID-19

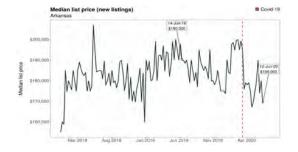


Median Price - New

(6.1%) W-O-W Change

(11.1%) Y-O-Y Change

(13.3%) Change since COVID-19

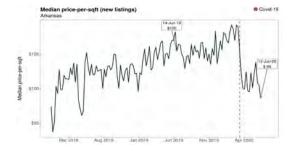


Median Price Per-Sq-Ft - New

(1.9%) W-O-W Change

(6.5%) Y-O-Y Change

(6.4%) Change since COVID-19



Arkansas

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

240 Number of Listings with Price Change 221 Number of Listings with Price Drop

 (14.9%)
 Since COVID-19
 (16.6%)
 Since COVID-19

 282
 Week Ending 03-13-2020
 265
 Week of 03-13-2020

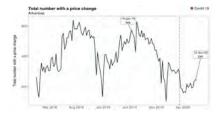
(57.6%) Y-O-Y Change (59.5%) Y-O-Y Change

566 Week Ending 06-14-2019 **546** Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

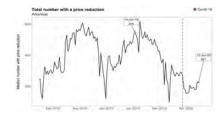
0.8% W-O-W Change (57.6%) Y-O-Y Change (14.9%) Change since COVID-19



Number of Listings with Price Reduction

(3.1%) W-O-W Change (59.5%) Y-O-Y Change

(16.6%) Change since COVID-19



Percent of Listings with Price Reduction

(6.9%) W-O-W Change (61.6%) Y-O-Y Change (35.4%) Change since COVID-19



Median % Price Reduction

9.2% W-O-W Change7.7% Y-O-Y Change

1.7% Change since COVID-19



Arizona

For week ending 06-12-2020

Key Current Week Market Stats

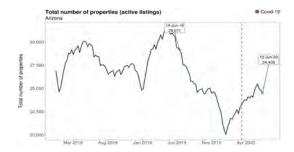
1831	Number of New Listings	37	Days on Market Listing to Contract	\$325,000	Median New List Price	1827	Listings Under Contract
(28.0%) 2,543	Since COVID-19 Week Ending 03-13-2020	15.6% 32	Since COVID-19 Week Ending 03-13-2020	\$325,000	Week Ending 03-13-2020		Since COVID-19 Week Ending 03-13-2020
(28.5%) 2,562	Y-O-Y Change Week Ending 06-14-2019	(5.1%) 39	Y-O-Y Change Week Ending 06-14-2019	8.3% \$300,000	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019

Listing Inventory Levels

Active

(1.8%) W-O-W Change (16.0%) Y-O-Y Change

4.9% Change since COVID-19

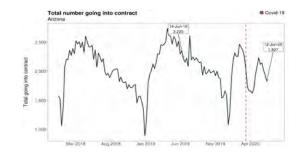


Entering Contract

(5.8%) W-O-W Change

(17.7%) Y-O-Y Change

(9.9%) Change since COVID-19

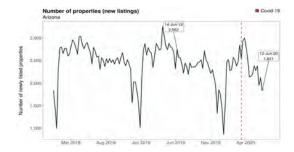


New

(13.6%) W-O-W Change

(28.5%) Y-O-Y Change

(28.0%) Change since COVID-19

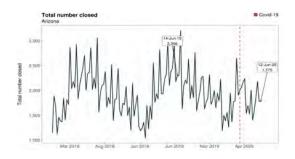


Closings

(0.4%) W-O-W Change

(23.0%) Y-O-Y Change

(11.5%) Change since COVID-19



Arizona

For week ending 06-12-2020

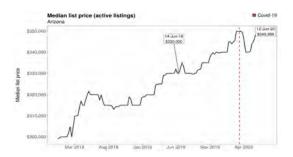
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.0% W-O-W Change6.1% Y-O-Y Change

0.0% Change since COVID-19

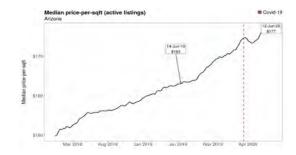


Median Price Per-Sq-Ft - Active

0.1% W-O-W Change

8.6% Y-O-Y Change

1.4% Change since COVID-19

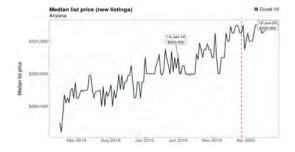


Median Price - New

(1.5%) W-O-W Change

8.3% Y-O-Y Change

Change since COVID-19

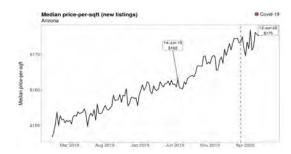


Median Price Per-Sq-Ft - New

(0.7%) W-O-W Change

7.6% Y-O-Y Change

1.0% Change since COVID-19

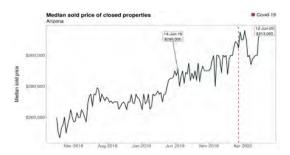


Median Price - Closed

4.3% W-O-W Change

7.9% Y-O-Y Change

2.7% Change since COVID-19

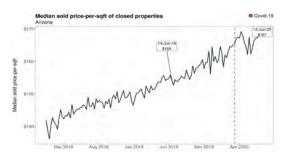


Median Price Per-Sq-Ft - Closed

0.4% W-O-W Change

8.4% Y-O-Y Change

1.1% Change since COVID-19



Arizona

For week ending 06-12-2020

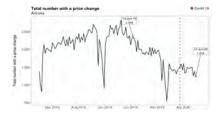
Current Week Price Change and Removal Stats (If Available)

1,218	Number of Listings with Price Change	947	Number of Listings with Price Drop	385	Number of Removed Listings	23	Median Days to First Price Reduction
(19.7%)	Since COVID-19	(23.6%)	Since COVID-19	5.8%	Since COVID-19	15.0%	Since COVID-19
1,516	Week Ending 03-13-2020	1,240	Week of 03-13-2020	364	Week of 03-13-2020	20	Week of 03-13-2020
•	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	4.5% 22	Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

(12.2%) W-O-W Change (48.3%) Y-O-Y Change (19.7%) Change since COVID-19



Number of Listings with Price Reduction

(7.7%) W-O-W Change (54.1%) Y-O-Y Change

(23.6%) Change since COVID-19

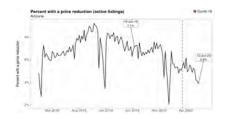


Percent of Listings with Price Reduction

(6.1%) W-O-W Change

(45.3%) Y-O-Y Change

(27.2%) Change since COVID-19



Median % Price Reduction

3.8% W-O-W Change15.0% Y-O-Y Change(6.8%) Change since COVID-19

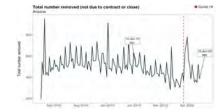
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Number of Removed Listings

(26.4%) W-O-W Change

(23.2%) Y-O-Y Change

5.8% Change since COVID-19

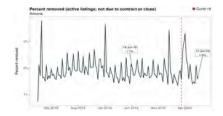


Percentage of Removed Listings

(24.8%) W-O-W Change

(8.1%) Y-O-Y Change

1.3% Change since COVID-19



California

For week ending 06-12-2020

Key Current Week Market Stats

5627	Number of New Listings	30	Days on Market Listing to Contract	\$675,000	Median New List Price	5864	Listings Under Contract
(15.6%) 6,668	Since COVID-19 Week Ending 03-13-2020	30	Week Ending 03-13-2020	7.3% \$629,000	Since COVID-19 Week Ending 03-13-2020	20.9% 4,852	Since COVID-19 Week Ending 03-13-2020
(21.5%) 7,171	Y-O-Y Change Week Ending 06-14-2019	(18.9%) 37	Y-O-Y Change Week Ending 06-14-2019	12.7% \$599,000	Y-O-Y Change Week Ending 06-14-2019	1.9% 5,754	Y-O-Y Change Week Ending 06-14-2019

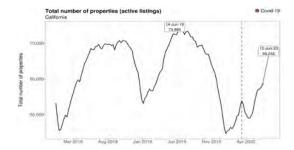
Listing Inventory Levels

Active

1.1% W-O-W Change

(21.2%) Y-O-Y Change

8.1% Change since COVID-19

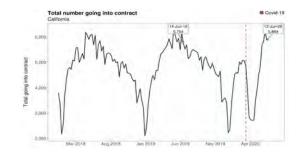


Entering Contract

(6.1%) W-O-W Change

1.9% Y-O-Y Change

20.9% Change since COVID-19

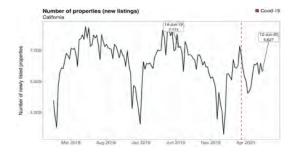


New

(8.8%) W-O-W Change

(21.5%) Y-O-Y Change

(15.6%) Change since COVID-19

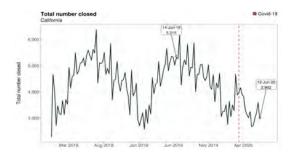


Closings

(17.7%) W-O-W Change

(44.3%) Y-O-Y Change

(25.6%) Change since COVID-19



California

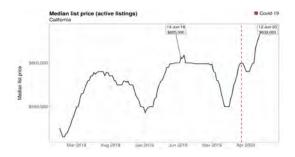
For week ending 06-12-2020

Listing Prices (\$)

Median Price - Active

0.8% W-O-W Change **5.6%** Y-O-Y Change

6.5% Change since COVID-19



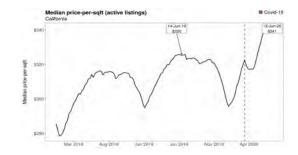
Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price Per-Sq-Ft - Active

0.6% W-O-W Change

4.8% Y-O-Y Change

5.7% Change since COVID-19

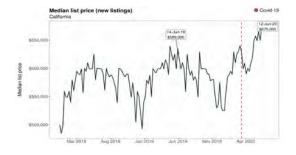


Median Price - New

3.8% W-O-W Change

12.7% Y-O-Y Change

7.3% Change since COVID-19

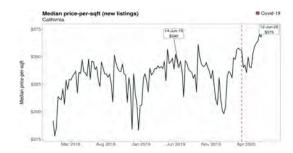


Median Price Per-Sq-Ft - New

2.0% W-O-W Change

10.3% Y-O-Y Change

5.5% Change since COVID-19

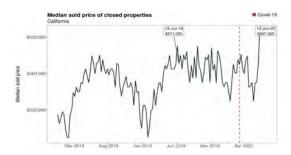


Median Price - Closed

6.7% W-O-W Change

6.3% Y-O-Y Change

6.5% Change since COVID-19

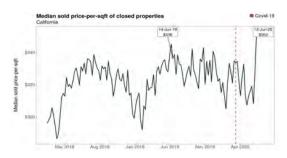


Median Price Per-Sq-Ft - Closed

7.4% W-O-W Change

5.0% Y-O-Y Change

5.8% Change since COVID-19



California

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

2,277	Number of Listings with Price Change	1,915	Number of Listings with Price Drop	1,222	Number of Removed Listings	30	Median Days to First Price Reduction
	Since COVID-19		Since COVID-19		Since COVID-19		Since COVID-19
1,913	Week Ending 03-13-2020	1,634	Week of 03-13-2020	1,346	Week of 03-13-2020	28	Week of 03-13-2020
(43.1%) 4,000	Y-O-Y Change Week Ending 06-14-2019	(<mark>48.2%</mark>) 3,697	Y-O-Y Change Week Ending 06-14-2019	(4.2%) 1,276	Y-O-Y Change Week Ending 06-14-2019	3.4% 29	Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

(1.5%) W-O-W Change (43.1%) Y-O-Y Change

19.0% Change since COVID-19



Number of Listings with Price Reduction

(2.2%) W-O-W Change (48.2%) Y-O-Y Change

17.2% Change since COVID-19

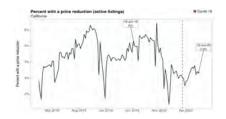


Percent of Listings with Price Reduction

(3.2%) W-O-W Change

(34.2%) Y-O-Y Change

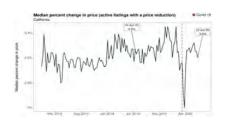
8.6% Change since COVID-19



Median % Price Reduction

2.0% W-O-W Change2.4% Y-O-Y Change

(1.5%) Change since COVID-19

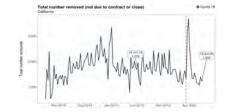


Number of Removed Listings

(13.0%) W-O-W Change

(4.2%) Y-O-Y Change

(9.2%) Change since COVID-19

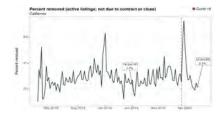


Percentage of Removed Listings

(13.9%) W-O-W Change

21.4% Y-O-Y Change

(16.0%) Change since COVID-19



Colorado

For week ending 06-12-2020

Key Current Week Market Stats

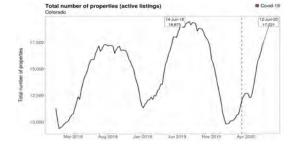
1935	Number of New Listings	19	Days on Market Listing to Contract	\$460,000	Median New List Price	2207	Listings Under Contract
(6.2%) 2,062	Since COVID-19 Week Ending 03-13-2020	19	Week Ending 03-13-2020	\$460,000	Week Ending 03-13-2020	39.0% 1,588	Since COVID-19 Week Ending 03-13-2020
<mark>(20.1%)</mark> 2,421	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	4.8% \$439,000	Y-O-Y Change Week Ending 06-14-2019	13.9% 1,937	Y-O-Y Change Week Ending 06-14-2019

Listing Inventory Levels

Active

3.9% W-O-W Change **(8.8%)** Y-O-Y Change

43.4% Change since COVID-19

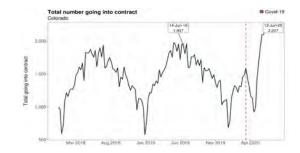


Entering Contract

2.2% W-O-W Change

13.9% Y-O-Y Change

39.0% Change since COVID-19

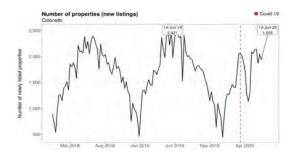


New

(5.5%) W-O-W Change

(20.1%) Y-O-Y Change

(6.2%) Change since COVID-19

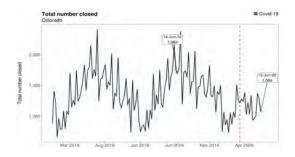


Closings

(16.5%) W-O-W Change

(36.7%) Y-O-Y Change

(12.1%) Change since COVID-19



Colorado

For week ending 06-12-2020

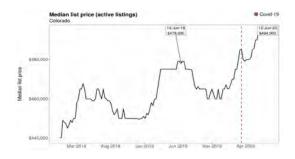
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.0%) W-O-W Change 3.5% Y-O-Y Change

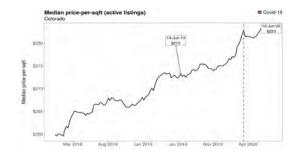
2.0% Change since COVID-19



Median Price Per-Sq-Ft - Active

4.6% Y-O-Y Change

0.0% Change since COVID-19

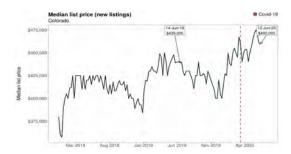


Median Price - New

0.0% W-O-W Change

4.8% Y-O-Y Change

Change since COVID-19

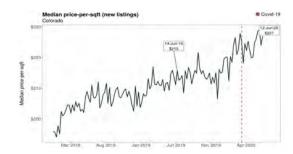


Median Price Per-Sq-Ft - New

1.3% W-O-W Change

6.8% Y-O-Y Change

0.8% Change since COVID-19

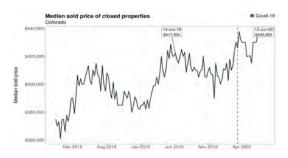


Median Price - Closed

1.2% W-O-W Change

4.2% Y-O-Y Change

2.1% Change since COVID-19

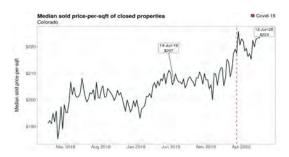


Median Price Per-Sq-Ft - Closed

0.2% W-O-W Change

8.0% Y-O-Y Change

2.6% Change since COVID-19



Colorado

For week ending 06-12-2020

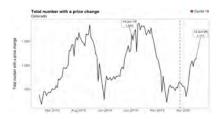
Current Week Price Change and Removal Stats (If Available)

1,117	Number of Listings with Price Change	991	Number of Listings with Price Drop	138	Number of Removed Listings	21	Median Days to First Price Reduction
74.8%	Since COVID-19	121.2%	Since COVID-19	(42.5%)	Since COVID-19	40.0%	Since COVID-19
639	Week Ending 03-13-2020	448	Week of 03-13-2020	240	Week of 03-13-2020	15	Week of 03-13-2020
(<mark>26.7%)</mark> 1,523	Y-O-Y Change Week Ending 06-14-2019	•	Y-O-Y Change Week Ending 06-14-2019	•	Y-O-Y Change Week Ending 06-14-2019	16.7% 18	Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

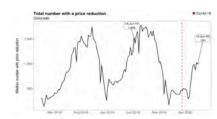
1.2% W-O-W Change(26.7%) Y-O-Y Change74.8% Change since COVID-19



Number of Listings with Price Reduction

(2.7%) W-O-W Change (29.6%) Y-O-Y Change

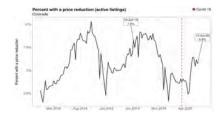
121.2% Change since COVID-19



Percent of Listings with Price Reduction

(6.5%) W-O-W Change (22.9%) Y-O-Y Change

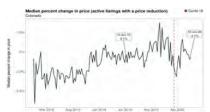
54.2% Change since COVID-19



Median % Price Reduction

2.5% W-O-W Change **(1.4%)** Y-O-Y Change

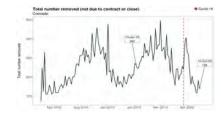
(4.1%) Change since COVID-19



Number of Removed Listings

(24.2%) W-O-W Change (47.5%) Y-O-Y Change

(42.5%) Change since COVID-19

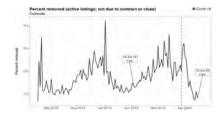


Percentage of Removed Listings

(27.3%) W-O-W Change

(42.4%) Y-O-Y Change

(60.0%) Change since COVID-19



Connecticut

For week ending 06-12-2020

Key Current Week Market Stats

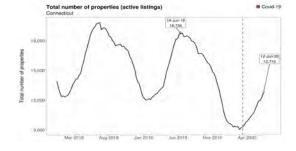
1249	Number of New Listings	30	Days on Market Listing to Contract	\$359,900	Median New List Price	1313	Listings Under Contract
28.1%	Since COVID-19		Since COVID-19	2.9%	Since COVID-19	442.6%	Since COVID-19
975	Week Ending 03-13-2020		Week Ending 03-13-2020	\$349,900	Week Ending 03-13-2020	242	Week Ending 03-13-2020
7.0%	Y-O-Y Change		Y-O-Y Change	12.5%	Y-O-Y Change	41.5%	Y-O-Y Change
1,167	Week Ending 06-14-2019		Week Ending 06-14-2019	\$319,900	Week Ending 06-14-2019	928	Week Ending 06-14-2019

Listing Inventory Levels

Active

3.5% W-O-W Change **(32.1%)** Y-O-Y Change

36.6% Change since COVID-19

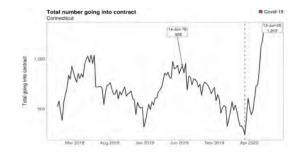


Entering Contract

(0.2%) W-O-W Change

41.5% Y-O-Y Change

442.6% Change since COVID-19

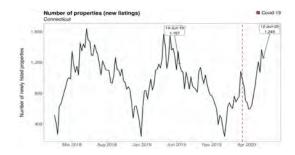


New

(8.6%) W-O-W Change

7.0% Y-O-Y Change

28.1% Change since COVID-19

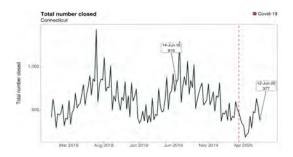


Closings

(28.9%) W-O-W Change

(53.8%) Y-O-Y Change

(18.8%) Change since COVID-19



Connecticut

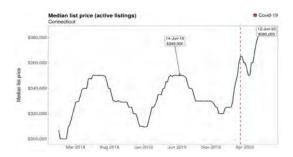
For week ending 06-12-2020

Listing Prices (\$)

Median Price - Active

0.9% W-O-W Change10.0% Y-O-Y Change

5.5% Change since COVID-19



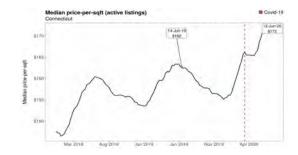
Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price Per-Sq-Ft - Active

0.3% W-O-W Change

5.7% Y-O-Y Change

3.4% Change since COVID-19

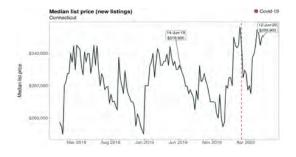


Median Price - New

2.9% W-O-W Change

12.5% Y-O-Y Change

2.9% Change since COVID-19

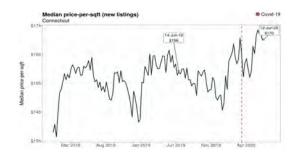


Median Price Per-Sq-Ft - New

(1.2%) W-O-W Change

6.9% Y-O-Y Change

3.1% Change since COVID-19

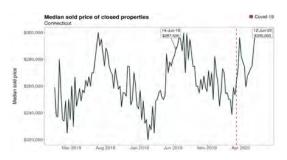


Median Price - Closed

0.4% W-O-W Change

4.3% Y-O-Y Change

13.7% Change since COVID-19

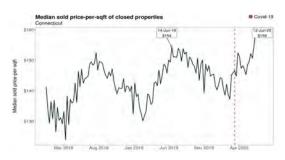


Median Price Per-Sq-Ft - Closed

2.8% W-O-W Change

3.1% Y-O-Y Change

8.5% Change since COVID-19



Connecticut

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

480	Number of Listings with Price Change	447	Number of Listings with Price Drop	24	Median Days to First Price Reduction
8.1%	Since COVID-19	2.8%	Since COVID-19	(11.1%)	Since COVID-19
444	Week Ending 03-13-2020	435	Week of 03-13-2020	27	Week of 03-13-2020
(56.8%)	Y-O-Y Change	(59.0%)	Y-O-Y Change	(17.2%)	Y-O-Y Change
1,112	Week Ending 06-14-2019	1,091	Week Ending 06-14-2019	29	Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

(0.4%) W-O-W Change (56.8%) Y-O-Y Change 8.1% Change since COVID-19



Number of Listings with Price Reduction

(2.8%) W-O-W Change (59.0%) Y-O-Y Change

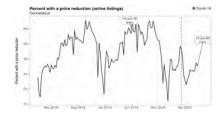
2.8% Change since COVID-19



Percent of Listings with Price Reduction

(5.9%) W-O-W Change (39.5%) Y-O-Y Change

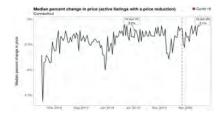
(24.6%) Change since COVID-19



Median % Price Reduction

(5.4%) W-O-W Change (2.5%) Y-O-Y Change

(0.9%) Change since COVID-19



Delaware

For week ending 06-12-2020

Key Current Week Market Stats

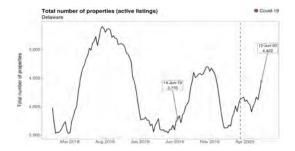
283	Number of New Listings	30	Days on Market Listing to Contract	\$275,000	Median New List Price	393	Listings Under Contract
(24.9%)	Since COVID-19	(21.1%)	Since COVID-19	(3.5%)	Since COVID-19	22.8%	Since COVID-19
377	Week Ending 03-13-2020	38	Week Ending 03-13-2020	\$285,000	Week Ending 03-13-2020	320	Week Ending 03-13-2020
(14.8%)	Y-O-Y Change	(34.8%)	Y-O-Y Change	(3.4%)	Y-O-Y Change	31.4%	Y-O-Y Change
332	Week Ending 06-14-2019	46	Week Ending 06-14-2019	\$284,750	Week Ending 06-14-2019	299	Week Ending 06-14-2019

Listing Inventory Levels

Active

3.7% W-O-W Change **17.3%** Y-O-Y Change

7.0% Change since COVID-19

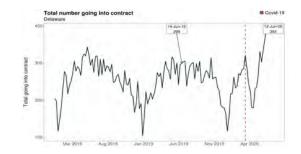


Entering Contract

8.6% W-O-W Change

31.4% Y-O-Y Change

22.8% Change since COVID-19

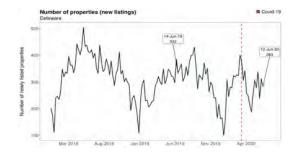


New

(9.3%) W-O-W Change

(14.8%) Y-O-Y Change

(24.9%) Change since COVID-19

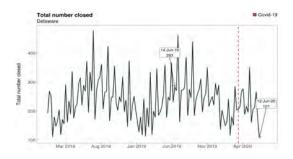


Closings

(36.3%) W-O-W Change

(62.2%) Y-O-Y Change

(47.8%) Change since COVID-19



Delaware

For week ending 06-12-2020

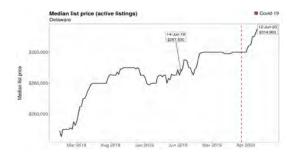
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.0%) W-O-W Change9.5% Y-O-Y Change

5.0% Change since COVID-19

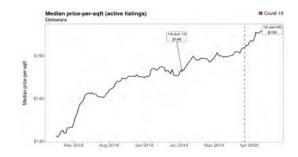


Median Price Per-Sq-Ft - Active

(0.1%) W-O-W Change

6.6% Y-O-Y Change

2.8% Change since COVID-19

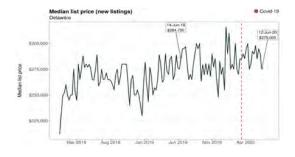


Median Price - New

(5.1%) W-O-W Change

(3.4%) Y-O-Y Change

(3.5%) Change since COVID-19

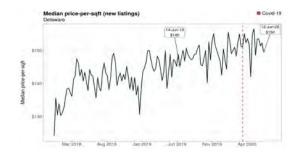


Median Price Per-Sq-Ft - New

(1.8%) W-O-W Change

3.0% Y-O-Y Change

(1.1%) Change since COVID-19

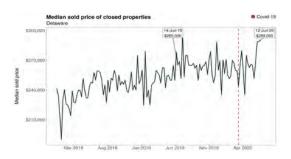


Median Price - Closed

0.1% W-O-W Change

9.1% Y-O-Y Change

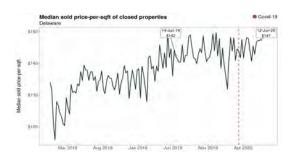
18.7% Change since COVID-19



Median Price Per-Sq-Ft - Closed

3.5% Y-O-Y Change

2.2% Change since COVID-19



District of Columbia

For week ending 06-12-2020

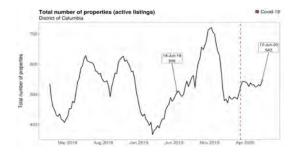
Key Current Week Market Stats

54	Number of New Listings	27	Days on Market Listing to Contract	\$724,000	Median New List Price	57	Listings Under Contract
	Since COVID-19 Week Ending 03-13-2020		Since COVID-19 Week Ending 03-13-2020	8.2% \$669,000	Since COVID-19 Week Ending 03-13-2020	21.3% 47	Since COVID-19 Week Ending 03-13-2020
	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	9.4% \$662,000	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019

Listing Inventory Levels

Active

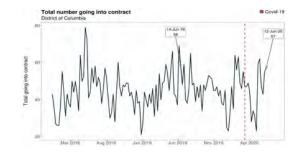
2.7% W-O-W Change7.1% Y-O-Y Change3.0% Change since COVID-19



Entering Contract

3.6% W-O-W Change **(1.7%)** Y-O-Y Change

21.3% Change since COVID-19

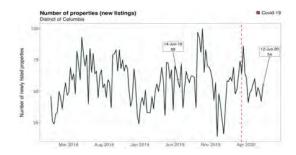


New

28.6% W-O-W Change

(6.9%) Y-O-Y Change

(15.6%) Change since COVID-19

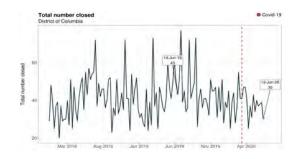


Closings

(23.1%) W-O-W Change

(30.2%) Y-O-Y Change

(26.8%) Change since COVID-19



District of Columbia

For week ending 06-12-2020

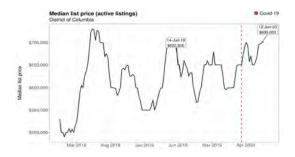
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.3% W-O-W Change12.3% Y-O-Y Change

7.6% Change since COVID-19

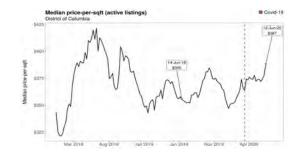


Median Price Per-Sq-Ft - Active

2.6% W-O-W Change

9.0% Y-O-Y Change

6.4% Change since COVID-19

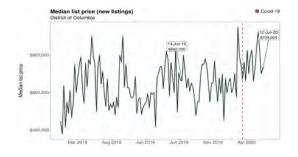


Median Price - New

3.4% W-O-W Change

9.4% Y-O-Y Change

8.2% Change since COVID-19

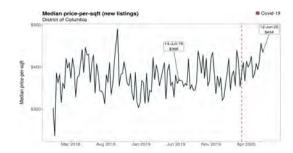


Median Price Per-Sq-Ft - New

(4.9%) W-O-W Change

18.1% Y-O-Y Change

12.7% Change since COVID-19

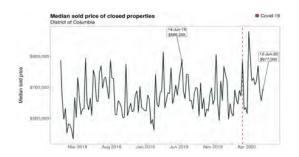


Median Price - Closed

10.1% W-O-W Change

(22.0%) Y-O-Y Change

(22.2%) Change since COVID-19

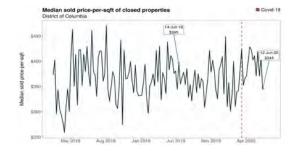


Median Price Per-Sq-Ft - Closed

(15.6%) W-O-W Change

(12.8%) Y-O-Y Change

(19.0%) Change since COVID-19



Florida

For week ending 06-12-2020

Key Current Week Market Stats

4956	Number of New Listings	44	Days on Market Listing to Contract	\$312,500	Median New List Price	7243	Listings Under Contract
(<mark>36.2%)</mark> 7,774	Since COVID-19 Week Ending 03-13-2020	44	Week Ending 03-13-2020	4.9% \$298,000	Since COVID-19 Week Ending 03-13-2020	22.7% 5,905	Since COVID-19 Week Ending 03-13-2020
(<mark>31.4%)</mark> 7,226	Y-O-Y Change Week Ending 06-14-2019	(12.0%) 50	Y-O-Y Change Week Ending 06-14-2019	9.7% \$284,900	Y-O-Y Change Week Ending 06-14-2019	21.7% 5,953	Y-O-Y Change Week Ending 06-14-2019

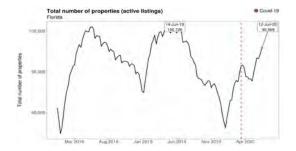
Listing Inventory Levels

Active

1.5% W-O-W Change

(5.1%) Y-O-Y Change

4.5% Change since COVID-19

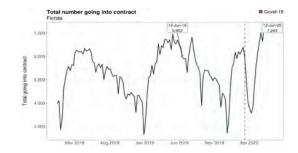


Entering Contract

0.4% W-O-W Change

21.7% Y-O-Y Change

22.7% Change since COVID-19

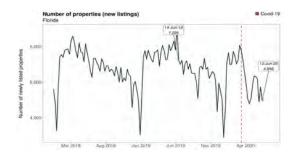


New

(13.8%) W-O-W Change

(31.4%) Y-O-Y Change

(36.2%) Change since COVID-19

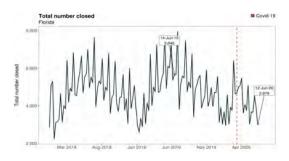


Closings

(23.7%) W-O-W Change

(47.2%) Y-O-Y Change

(36.5%) Change since COVID-19



Florida

For week ending 06-12-2020

Listing Prices (\$)

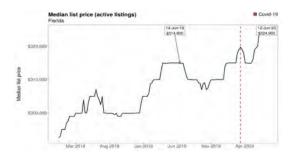
Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.3% W-O-W Change

3.2% Y-O-Y Change

1.6% Change since COVID-19

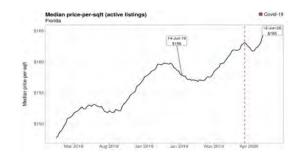


Median Price Per-Sq-Ft - Active

0.2% W-O-W Change

4.6% Y-O-Y Change

1.2% Change since COVID-19

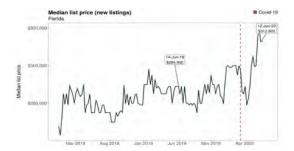


Median Price - New

(2.3%) W-O-W Change

9.7% Y-O-Y Change

4.9% Change since COVID-19

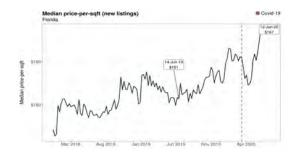


Median Price Per-Sq-Ft - New

(0.6%) W-O-W Change

10.0% Y-O-Y Change

3.5% Change since COVID-19

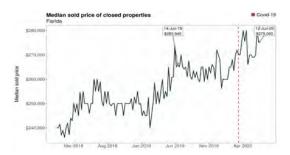


Median Price - Closed

(1.8%) W-O-W Change

3.4% Y-O-Y Change

1.9% Change since COVID-19

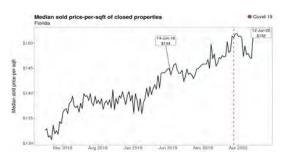


Median Price Per-Sq-Ft - Closed

0.6% W-O-W Change

5.9% Y-O-Y Change

0.7% Change since COVID-19





Florida

For week ending 06-12-2020

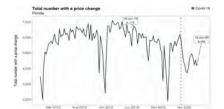
Current Week Price Change and Removal Stats (If Available)

4,195	Number of Listings with Price Change	3,536	Number of Listings with Price Drop	857	Number of Removed Listings	30	Median Days to First Price Reduction
	Since COVID-19 Week Ending 03-13-2020		Since COVID-19 Week of 03-13-2020	(48.9%) 1,676	Since COVID-19 Week of 03-13-2020	7.1% 28	Since COVID-19 Week of 03-13-2020
<mark>(37.5%)</mark> 6,713	Y-O-Y Change Week Ending 06-14-2019	•	Y-O-Y Change Week Ending 06-14-2019	(49.6%) 1,700	Y-O-Y Change Week Ending 06-14-2019	15.4% 26	Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

(7.9%) W-O-W Change (37.5%) Y-O-Y Change (28.0%) Change since COVID-19



Number of Listings with Price Reduction

(4.7%) W-O-W Change (42.2%) Y-O-Y Change

(32.1%) Change since COVID-19

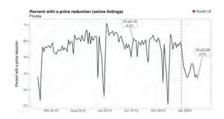


Percent of Listings with Price Reduction

(6.1%) W-O-W Change

(39.1%) Y-O-Y Change

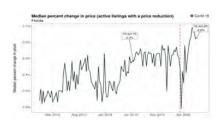
(35.0%) Change since COVID-19



Median % Price Reduction

1.4% W-O-W Change **(6.0%)** Y-O-Y Change

(7.6%) Change since COVID-19

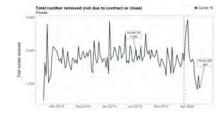


Number of Removed Listings

(31.3%) W-O-W Change

(49.6%) Y-O-Y Change

(48.9%) Change since COVID-19

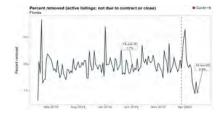


Percentage of Removed Listings

(31.8%) W-O-W Change

(46.7%) Y-O-Y Change

(50.8%) Change since COVID-19



Georgia

For week ending 06-12-2020

Key Current Week Market Stats

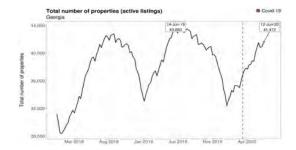
2545	Number of New Listings	34	Days on Market Listing to Contract	\$279,000	Median New List Price	3200	Listings Under Contract
(30.6%)	Since COVID-19	(19.0%)	Since COVID-19	(0.3%)	Since COVID-19	18.9%	Since COVID-19
3,667	Week Ending 03-13-2020	42	Week Ending 03-13-2020	<i>\$279,9</i> 00	Week Ending 03-13-2020	2,692	Week Ending 03-13-2020
(28.5%)	Y-O-Y Change	(15.0%)	Y-O-Y Change	4.1%	Y-O-Y Change	17.3%	Y-O-Y Change
3,559	Week Ending 06-14-2019	40	Week Ending 06-14-2019	\$268,000	Week Ending 06-14-2019	2,727	Week Ending 06-14-2019

Listing Inventory Levels

Active

1.4% W-O-W Change **(5.0%)** Y-O-Y Change

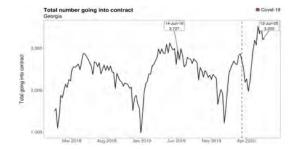
12.5% Change since COVID-19



Entering Contract

(9.7%) W-O-W Change 17.3% Y-O-Y Change

18.9% Change since COVID-19

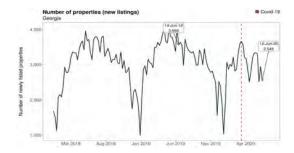


New

(13.6%) W-O-W Change

(28.5%) Y-O-Y Change

(30.6%) Change since COVID-19

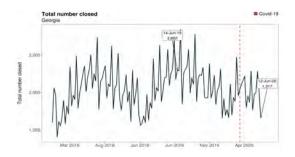


Closings

(34.4%) W-O-W Change

(49.4%) Y-O-Y Change

(36.9%) Change since COVID-19



Georgia

For week ending 06-12-2020

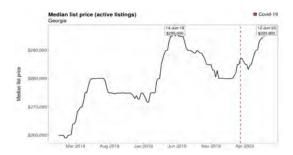
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.3% W-O-W Change **(0.4%)** Y-O-Y Change

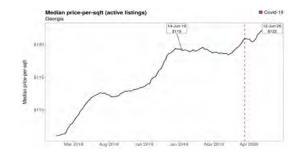
2.4% Change since COVID-19



Median Price Per-Sq-Ft - Active

2.9% Y-O-Y Change

1.3% Change since COVID-19

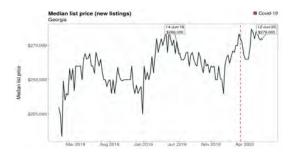


Median Price - New

(0.3%) W-O-W Change

4.1% Y-O-Y Change

(0.3%) Change since COVID-19

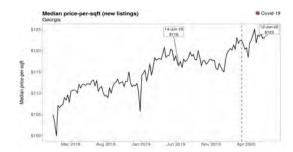


Median Price Per-Sq-Ft - New

(1.0%) W-O-W Change

5.5% Y-O-Y Change

0.3% Change since COVID-19

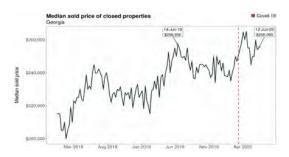


Median Price - Closed

0.4% W-O-W Change

(0.7%) Y-O-Y Change

1.7% Change since COVID-19

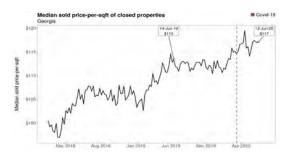


Median Price Per-Sq-Ft - Closed

(0.2%) W-O-W Change

3.2% Y-O-Y Change

1.9% Change since COVID-19



Georgia

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

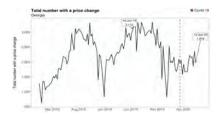
1,979	Number of Listings with Price Change	1,583	Number of Listings with Price Drop	791	Number of Removed Listings	28	Median Days to First Price Reduction
1.3% 1.953	Since COVID-19 Week Ending 03-13-2020	3.9% 1.524	Since COVID-19 Week of 03-13-2020	23.2% 642	Since COVID-19 Week of 03-13-2020	7.7% 26	Since COVID-19 Week of 03-13-2020
•	, and the second	•					
(36.4%) 3.112	Y-O-Y Change	(43.7%) 2.814	Y-O-Y Change	4.2% 759	Y-O-Y Change Week Ending 06-14-2019	12.0% 25	Y-O-Y Change
3,112	Week Ending 06-14-2019	2,814	Week Ending 06-14-2019	/59	vveek Enaing 06-14-2019	25	Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

(16.3%) W-O-W Change (36.4%) Y-O-Y Change

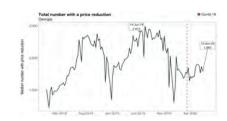
1.3% Change since COVID-19



Number of Listings with Price Reduction

(8.7%) W-O-W Change (43.7%) Y-O-Y Change

3.9% Change since COVID-19

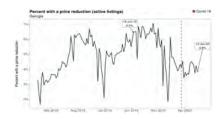


Percent of Listings with Price Reduction

(9.9%) W-O-W Change

(40.8%) Y-O-Y Change

(7.5%) Change since COVID-19

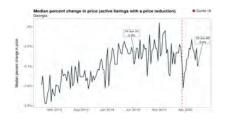


Median % Price Reduction

8.1% W-O-W Change

3.0% Y-O-Y Change

0.8% Change since COVID-19

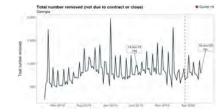


Number of Removed Listings

(26.0%) W-O-W Change

4.2% Y-O-Y Change

23.2% Change since COVID-19

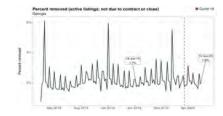


Percentage of Removed Listings

(26.8%) W-O-W Change

9.8% Y-O-Y Change

9.8% Change since COVID-19



lowa

For week ending 06-12-2020

Key Current Week Market Stats

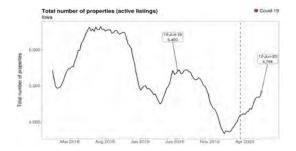
350	Number of New Listings	54	Days on Market Listing to Contract	\$239,950	Median New List Price	237	Listings Under Contract
(18.6%)	Since COVID-19	17.4%	Since COVID-19	(2.8%)	Since COVID-19		Since COVID-19
430	Week Ending 03-13-2020	46	Week Ending 03-13-2020	\$246,842	Week Ending 03-13-2020		Week Ending 03-13-2020
(30.1%)	Y-O-Y Change	25.6%	Y-O-Y Change	9.1%	Y-O-Y Change		Y-O-Y Change
501	Week Ending 06-14-2019	43	Week Ending 06-14-2019	\$219,900	Week Ending 06-14-2019		Week Ending 06-14-2019

Listing Inventory Levels

<u>Active</u>

2.3% W-O-W Change **(11.2%)** Y-O-Y Change

14.5% Change since COVID-19

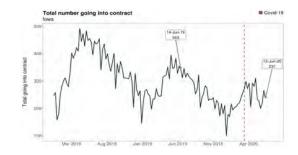


Entering Contract

(10.9%) W-O-W Change

(30.9%) Y-O-Y Change

(12.5%) Change since COVID-19

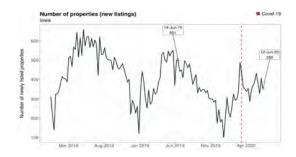


New

(13.8%) W-O-W Change

(30.1%) Y-O-Y Change

(18.6%) Change since COVID-19

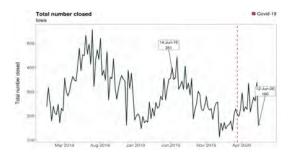


Closings

(52.8%) W-O-W Change

(54.4%) Y-O-Y Change

(22.7%) Change since COVID-19



lowa

For week ending 06-12-2020

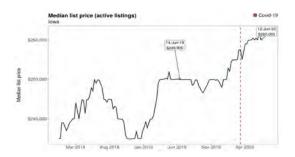
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.9%) W-O-W Change 4.0% Y-O-Y Change

1.0% Change since COVID-19

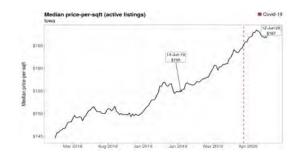


Median Price Per-Sq-Ft - Active

(0.2%) W-O-W Change

7.7% Y-O-Y Change

0.9% Change since COVID-19

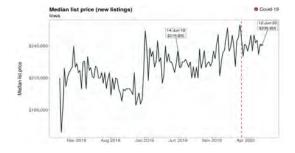


Median Price - New

(0.6%) W-O-W Change

9.1% Y-O-Y Change

(2.8%) Change since COVID-19

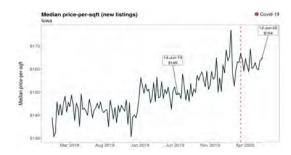


Median Price Per-Sq-Ft - New

0.2% W-O-W Change

10.2% Y-O-Y Change

(1.7%) Change since COVID-19

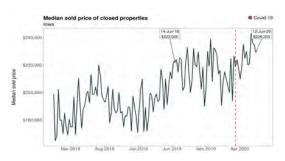


Median Price - Closed

(2.4%) W-O-W Change

3.2% Y-O-Y Change

4.7% Change since COVID-19



Median Price Per-Sq-Ft - Closed

3.4% W-O-W Change

12.9% Y-O-Y Change

8.4% Change since COVID-19





lowa

For week ending 06-12-2020

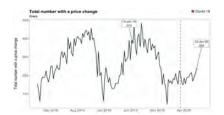
Current Week Price Change and Removal Stats (If Available)

232	Number of Listings with Price Change	220	Number of Listings with Price Drop	55	Number of Removed Listings	24	Median Days to First Price Reduction
10.5%	Since COVID-19	12.8%	Since COVID-19	(20.3%)	Since COVID-19	(4.0%)	Since COVID-19
210	Week Ending 03-13-2020	195	Week of 03-13-2020	69	Week of 03-13-2020	25	Week of 03-13-2020
(37.8%) 373	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	(53.0%) 117	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

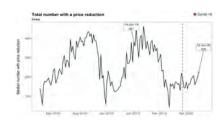
Number of Listings with Price Change

11.0% W-O-W Change(37.8%) Y-O-Y Change10.5% Change since COVID-19



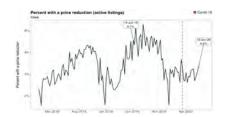
Number of Listings with Price Reduction

14.0% W-O-W Change(39.1%) Y-O-Y Change12.8% Change since COVID-19



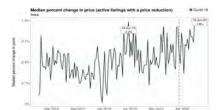
Percent of Listings with Price Reduction

11.4% W-O-W Change (31.4%) Y-O-Y Change (1.5%) Change since COVID-19



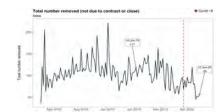
Median % Price Reduction

(14.2%) W-O-W Change (21.2%) Y-O-Y Change (19.8%) Change since COVID-19



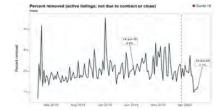
Number of Removed Listings

7.8% W-O-W Change (53.0%) Y-O-Y Change (20.3%) Change since COVID-19



Percentage of Removed Listings

5.5% W-O-W Change(47.0%) Y-O-Y Change(30.3%) Change since COVID-19



Idaho

For week ending 06-12-2020

Key Current Week Market Stats

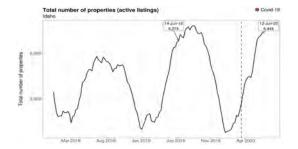
410	Number of New Listings	32	Days on Market Listing to Contract	\$349,450	Median New List Price	592	Listings Under Contract
	Since COVID-19	10.3%	Since COVID-19	7.6%	Since COVID-19	24.4%	Since COVID-19
	Week Ending 03-13-2020	29	Week Ending 03-13-2020	\$324,900	Week Ending 03-13-2020	476	Week Ending 03-13-2020
	Y-O-Y Change	3.2%	Y-O-Y Change	16.5%	Y-O-Y Change	24.1%	Y-O-Y Change
	Week Ending 06-14-2019	31	Week Ending 06-14-2019	\$300,000	Week Ending 06-14-2019	477	Week Ending 06-14-2019

Listing Inventory Levels

Active

0.9% W-O-W Change**2.7%** Y-O-Y Change

31.6% Change since COVID-19

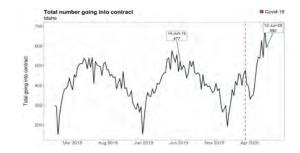


Entering Contract

(14.7%) W-O-W Change

24.1% Y-O-Y Change

24.4% Change since COVID-19

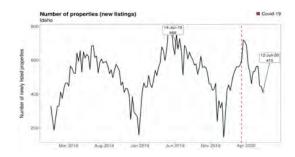


New

(8.3%) W-O-W Change

(38.4%) Y-O-Y Change

(31.8%) Change since COVID-19

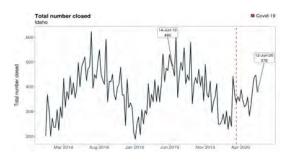


Closings

(15.4%) W-O-W Change

(21.3%) Y-O-Y Change

12.5% Change since COVID-19



Idaho

For week ending 06-12-2020

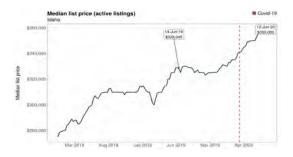
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

1.1% W-O-W Change9.4% Y-O-Y Change

5.2% Change since COVID-19

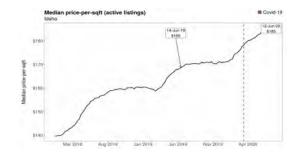


Median Price Per-Sq-Ft - Active

0.4% W-O-W Change

9.9% Y-O-Y Change

4.0% Change since COVID-19

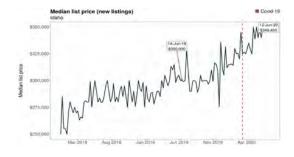


Median Price - New

2.8% W-O-W Change

16.5% Y-O-Y Change

7.6% Change since COVID-19

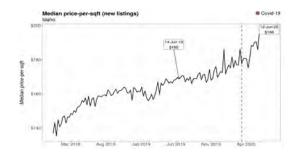


Median Price Per-Sq-Ft - New

1.3% W-O-W Change

17.3% Y-O-Y Change

11.5% Change since COVID-19

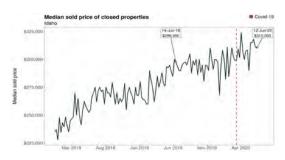


Median Price - Closed

(0.5%) W-O-W Change

4.4% Y-O-Y Change

3.5% Change since COVID-19

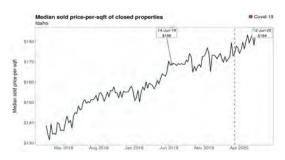


Median Price Per-Sq-Ft - Closed

3.5% W-O-W Change

9.5% Y-O-Y Change

5.9% Change since COVID-19



Idaho

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

225	Number of Listings with Price Change	194	Number of Listings with Price Drop	23	Median Days to First Price Reduction
7.1% 210	Since COVID-19 Week Ending 03-13-2020	14.1% 170	Since COVID-19 Week of 03-13-2020	4.5% 22	Since COVID-19 Week of 03-13-2020
(<mark>51.0%)</mark> 459	Y-O-Y Change Week Ending 06-14-2019	•	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

(0.9%) W-O-W Change (51.0%) Y-O-Y Change 7.1% Change since COVID-19

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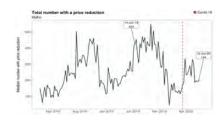
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(

Number of Listings with Price Reduction

1.0% W-O-W Change **(54.2%)** Y-O-Y Change

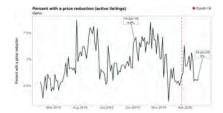
14.1% Change since COVID-19



Percent of Listings with Price Reduction

W-O-W Change(55.5%) Y-O-Y Change

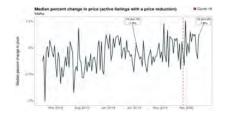
(13.3%) Change since COVID-19



Median % Price Reduction

(19.5%) W-O-W Change (8.2%) Y-O-Y Change

(16.0%) Change since COVID-19



Illinois

For week ending 06-12-2020

Key Current Week Market Stats

3730	Number of New Listings	30	Days on Market Listing to Contract	\$289,000	Median New List Price	3508	Listings Under Contract
(8.1%)	Since COVID-19	(16.7%)	Since COVID-19	4.7%	Since COVID-19	22.8%	Since COVID-19
4,059	Week Ending 03-13-2020	36	Week Ending 03-13-2020	\$275,990	Week Ending 03-13-2020	2,857	Week Ending 03-13-2020
(16.6%)	Y-O-Y Change	(34.8%)	Y-O-Y Change	11.2%	Y-O-Y Change	33.4%	Y-O-Y Change
4,471	Week Ending 06-14-2019	46	Week Ending 06-14-2019	\$259,900	Week Ending 06-14-2019	2,629	Week Ending 06-14-2019

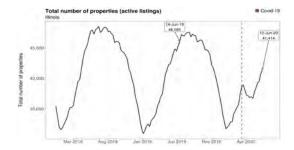
Listing Inventory Levels

Active

1.6% W-O-W Change

(10.1%) Y-O-Y Change

7.2% Change since COVID-19

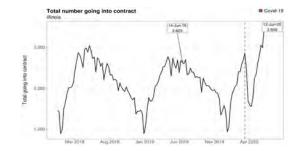


Entering Contract

1.3% W-O-W Change

33.4% Y-O-Y Change

22.8% Change since COVID-19

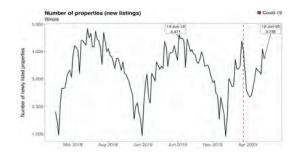


New

(8.7%) W-O-W Change

(16.6%) Y-O-Y Change

(8.1%) Change since COVID-19

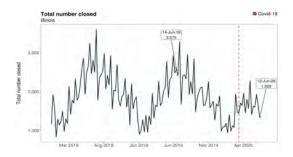


Closings

(20.6%) W-O-W Change

(48.6%) Y-O-Y Change

(8.3%) Change since COVID-19



Illinois

For week ending 06-12-2020

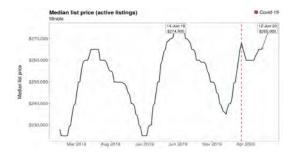
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(3.6%) Y-O-Y Change

(1.1%) Change since COVID-19

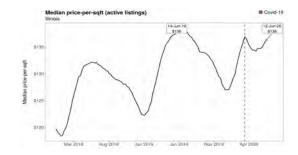


Median Price Per-Sq-Ft - Active

0.4% W-O-W Change

(1.6%) Y-O-Y Change

(0.6%) Change since COVID-19

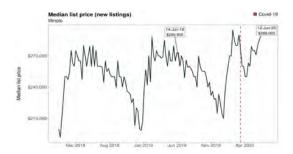


Median Price - New

1.4% W-O-W Change

11.2% Y-O-Y Change

4.7% Change since COVID-19

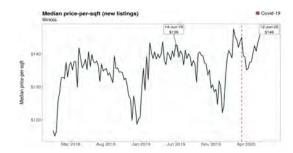


Median Price Per-Sq-Ft - New

0.3% W-O-W Change

6.1% Y-O-Y Change

1.7% Change since COVID-19

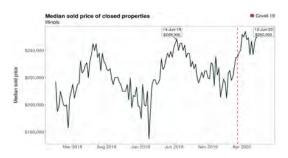


Median Price - Closed

0.0% W-O-W Change

0.8% Y-O-Y Change

6.4% Change since COVID-19

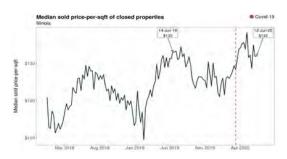


Median Price Per-Sq-Ft - Closed

0.1% W-O-W Change

(0.8%) Y-O-Y Change

2.8% Change since COVID-19



Illinois

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

2,040	Number of Listings with Price Change	1,983	Number of Listings with Price Drop	1,042	Number of Removed Listings	28	Median Days to First Price Reduction
(0.6%)	Since COVID-19	0.5%	Since COVID-19	(27.2%)	Since COVID-19	7.7%	Since COVID-19
2,053	Week Ending 03-13-2020	1,973	Week of 03-13-2020	1,432	Week of 03-13-2020	26	Week of 03-13-2020
(1.3%)	Y-O-Y Change	(2.6%)	Y-O-Y Change	(12.4%)	Y-O-Y Change	(20.0%)	Y-O-Y Change
2,067	Week Ending 06-14-2019	2,035	Week Ending 06-14-2019	1,189	Week Ending 06-14-2019	35	Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

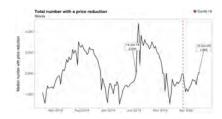
4.6% W-O-W Change(1.3%) Y-O-Y Change(0.6%) Change since COVID-19



Number of Listings with Price Reduction

6.1% W-O-W Change **(2.6%)** Y-O-Y Change

0.5% Change since COVID-19

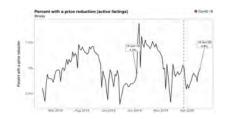


Percent of Listings with Price Reduction

4.6% W-O-W Change

8.4% Y-O-Y Change

(6.3%) Change since COVID-19



Median % Price Reduction

(13.5%) Y-O-Y Change (2.6%) Change since COVID-19

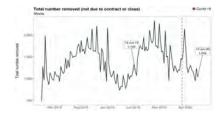


Number of Removed Listings

(16.0%) W-O-W Change

(12.4%) Y-O-Y Change

(27.2%) Change since COVID-19

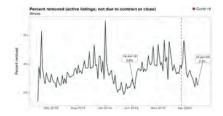


Percentage of Removed Listings

(17.1%) W-O-W Change

(2.3%) Y-O-Y Change

(32.1%) Change since COVID-19



Indiana

For week ending 06-12-2020

Key Current Week Market Stats

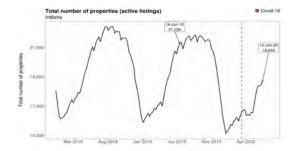
1770	Number of New Listings	24	Days on Market Listing to Contract	\$189,900	Median New List Price	2159	Listings Under Contract
(<mark>8.2%)</mark>	Since COVID-19	(25.0%)	Since COVID-19	(2.6%)	Since COVID-19	23.4%	Since COVID-19
1,929	Week Ending 03-13-2020	32	Week Ending 03-13-2020	\$194,900	Week Ending 03-13-2020	1,749	Week Ending 03-13-2020
<mark>(20.9%)</mark>	Y-O-Y Change	(22.6%)	Y-O-Y Change	2.7%	Y-O-Y Change	14.4%	Y-O-Y Change
2,238	Week Ending 06-14-2019	31	Week Ending 06-14-2019	\$184,900	Week Ending 06-14-2019	1,887	Week Ending 06-14-2019

Listing Inventory Levels

Active

1.2% W-O-W Change (12.2%) Y-O-Y Change

12.4% Change since COVID-19

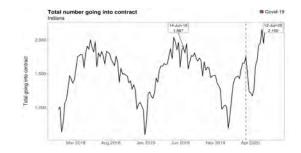


Entering Contract

(1.3%) W-O-W Change

14.4% Y-O-Y Change

23.4% Change since COVID-19

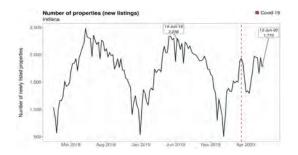


New

(8.9%) W-O-W Change

(20.9%) Y-O-Y Change

(8.2%) Change since COVID-19

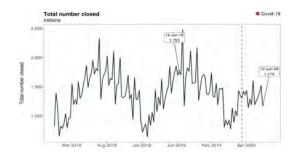


Closings

(22.9%) W-O-W Change

(33.0%) Y-O-Y Change

(9.9%) Change since COVID-19



Indiana

For week ending 06-12-2020

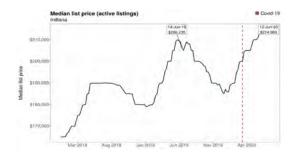
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

4.2% Y-O-Y Change

7.5% Change since COVID-19

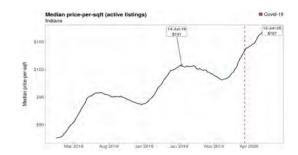


Median Price Per-Sq-Ft - Active

0.3% W-O-W Change

6.5% Y-O-Y Change

3.6% Change since COVID-19

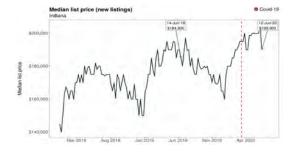


Median Price - New

(7.3%) W-O-W Change

2.7% Y-O-Y Change

(2.6%) Change since COVID-19

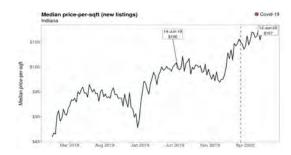


Median Price Per-Sq-Ft - New

1.2% W-O-W Change

7.0% Y-O-Y Change

1.7% Change since COVID-19

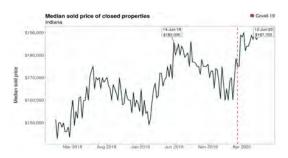


Median Price - Closed

0.4% W-O-W Change

3.1% Y-O-Y Change

7.3% Change since COVID-19

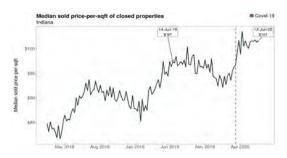


Median Price Per-Sq-Ft - Closed

(0.5%) W-O-W Change

4.1% Y-O-Y Change

4.8% Change since COVID-19



Indiana

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

803	Number of Listings with Price Change	722	Number of Listings with Price Drop	190	Number of Removed Listings	19	Median Days to First Price Reduction
1.9%	Since COVID-19	(1.9%)	Since COVID-19	(25.8%)	Since COVID-19	(20.8%)	Since COVID-19
788	Week Ending 03-13-2020	736	Week of 03-13-2020	256	Week of 03-13-2020	24	Week of 03-13-2020
(38.9%)	Y-O-Y Change	(42.2%)	Y-O-Y Change	(20.2%)	Y-O-Y Change	(13.6%)	Y-O-Y Change
1,315	Week Ending 06-14-2019	1,250	Week Ending 06-14-2019	238	Week Ending 06-14-2019	22	Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

(11.6%) W-O-W Change (38.9%) Y-O-Y Change

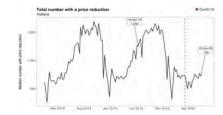
1.9% Change since COVID-19



Number of Listings with Price Reduction

(6.7%) W-O-W Change (42.2%) Y-O-Y Change

(1.9%) Change since COVID-19

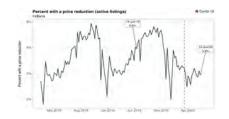


Percent of Listings with Price Reduction

(7.9%) W-O-W Change

(34.3%) Y-O-Y Change

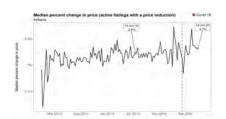
(12.8%) Change since COVID-19



Median % Price Reduction

0.7% W-O-W Change **(2.9%)** Y-O-Y Change

(5.6%) Change since COVID-19

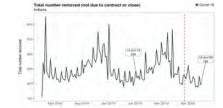


Number of Removed Listings

(24.0%) W-O-W Change

(20.2%) Y-O-Y Change

(25.8%) Change since COVID-19

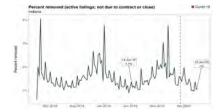


Percentage of Removed Listings

(25.0%) W-O-W Change

(8.9%) Y-O-Y Change

(33.8%) Change since COVID-19



Kansas

For week ending 06-12-2020

Key Current Week Market Stats

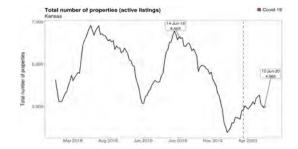
338	Number of New Listings	17	Days on Market Listing to Contract	\$209,975	Median New List Price	675	Listings Under Contract
	Since COVID-19 Week Ending 03-13-2020		Since COVID-19 Week Ending 03-13-2020	(12.1%) \$238,900	Since COVID-19 Week Ending 03-13-2020	19.5% 565	Since COVID-19 Week Ending 03-13-2020
	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	(4.5%) \$219,950	Y-O-Y Change Week Ending 06-14-2019	10.7% 610	Y-O-Y Change Week Ending 06-14-2019

Listing Inventory Levels

Active

(0.8%) W-O-W Change (24.8%) Y-O-Y Change

0.8% Change since COVID-19

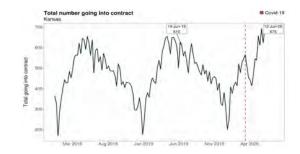


Entering Contract

(2.6%) W-O-W Change

10.7% Y-O-Y Change

19.5% Change since COVID-19

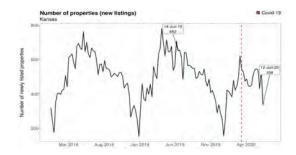


New

(37.8%) W-O-W Change

(48.2%) Y-O-Y Change

(37.5%) Change since COVID-19

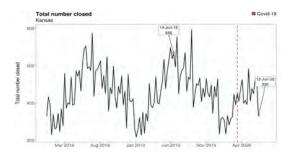


Closings

(35.9%) W-O-W Change

(50.5%) Y-O-Y Change

(26.7%) Change since COVID-19



Kansas

For week ending 06-12-2020

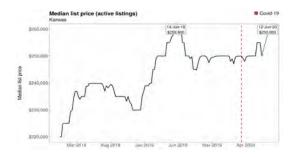
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(1.9%) W-O-W Change (3.8%) Y-O-Y Change

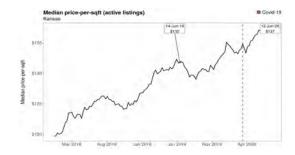
0.0% Change since COVID-19



Median Price Per-Sq-Ft - Active

4.3% Y-O-Y Change

1.9% Change since COVID-19

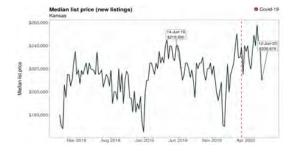


Median Price - New

(10.6%) W-O-W Change

(4.5%) Y-O-Y Change

(12.1%) Change since COVID-19

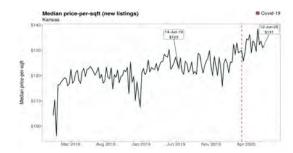


Median Price Per-Sq-Ft - New

(2.0%) W-O-W Change

6.7% Y-O-Y Change

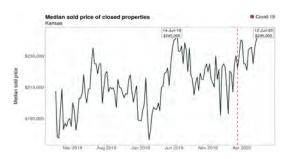
0.8% Change since COVID-19



Median Price - Closed

2.1% W-O-W Change

10.2% Change since COVID-19



Median Price Per-Sq-Ft - Closed

(0.5%) W-O-W Change

4.9% Y-O-Y Change

6.5% Change since COVID-19



Kansas

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

134	Number of Listings with Price Change	121	Number of Listings with Price Drop	23	Number of Removed Listings	18	Median Days to First Price Reduction
(22.5%)	Since COVID-19	(26.2%)	Since COVID-19	(23.3%)	Since COVID-19	5.9%	Since COVID-19
173	Week Ending 03-13-2020	164	Week of 03-13-2020	30	Week of 03-13-2020	17	Week of 03-13-2020
	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	(34.3%) 35	Y-O-Y Change Week Ending 06-14-2019	(10.0%) 20	Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

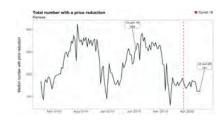
Number of Listings with Price Change

(13.0%) W-O-W Change (59.3%) Y-O-Y Change (22.5%) Change since COVID-19



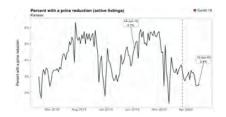
Number of Listings with Price Reduction

(1.6%) W-O-W Change (60.8%) Y-O-Y Change (26.2%) Change since COVID-19



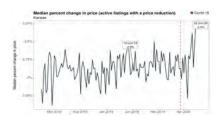
Percent of Listings with Price Reduction

(0.8%) W-O-W Change (47.9%) Y-O-Y Change (26.7%) Change since COVID-19



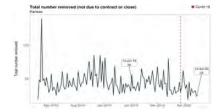
Median % Price Reduction

(10.3%) W-O-W Change (22.0%) Y-O-Y Change (20.9%) Change since COVID-19



Number of Removed Listings

(28.1%) W-O-W Change (34.3%) Y-O-Y Change (23.3%) Change since COVID-19



Percentage of Removed Listings

(28.1%) W-O-W Change (13.2%) Y-O-Y Change (24.6%) Change since COVID-19

(Normal)

Kentucky

For week ending 06-12-2020

Key Current Week Market Stats

509	Number of New Listings	19	Days on Market Listing to Contract	\$219,900	Median New List Price	674	Listings Under Contract
(17.5%)	Since COVID-19	(45.7%)	Since COVID-19	2.3%	Since COVID-19	43.1%	Since COVID-19
617	Week Ending 03-13-2020	35	Week Ending 03-13-2020	\$214,900	Week Ending 03-13-2020	471	Week Ending 03-13-2020
(24.5%)	Y-O-Y Change	(47.2%)	Y-O-Y Change	6.6%	Y-O-Y Change	30.9%	Y-O-Y Change
674	Week Ending 06-14-2019	36	Week Ending 06-14-2019	\$206,250	Week Ending 06-14-2019	515	Week Ending 06-14-2019

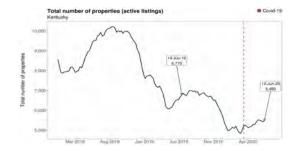
Listing Inventory Levels

Active

1.2% W-O-W Change

(19.0%) Y-O-Y Change

5.2% Change since COVID-19

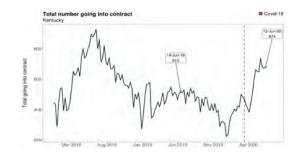


Entering Contract

0.3% W-O-W Change

30.9% Y-O-Y Change

43.1% Change since COVID-19

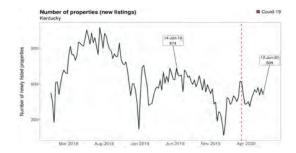


New

(9.8%) W-O-W Change

(24.5%) Y-O-Y Change

(17.5%) Change since COVID-19

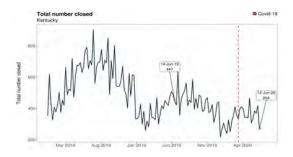


Closings

(36.8%) W-O-W Change

(40.9%) Y-O-Y Change

(20.7%) Change since COVID-19



Kentucky

For week ending 06-12-2020

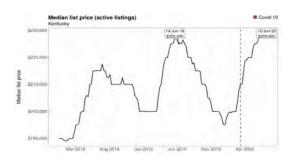
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

1.8% Y-O-Y Change

9.1% Change since COVID-19

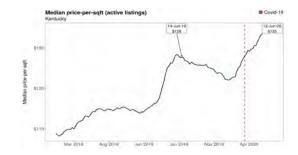


Median Price Per-Sq-Ft - Active

0.3% W-O-W Change

5.6% Y-O-Y Change

5.4% Change since COVID-19

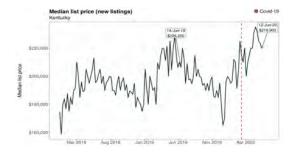


Median Price - New

(1.6%) W-O-W Change

6.6% Y-O-Y Change

2.3% Change since COVID-19

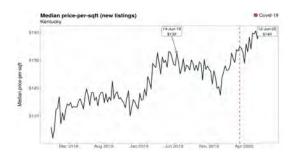


Median Price Per-Sq-Ft - New

0.3% W-O-W Change

5.7% Y-O-Y Change

3.9% Change since COVID-19

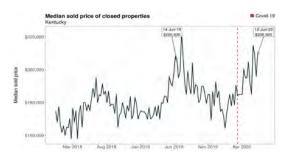


Median Price - Closed

6.9% W-O-W Change

1.9% Y-O-Y Change

13.9% Change since COVID-19

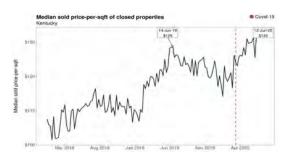


Median Price Per-Sq-Ft - Closed

5.8% W-O-W Change

3.3% Y-O-Y Change

7.0% Change since COVID-19



Kentucky

For week ending 06-12-2020

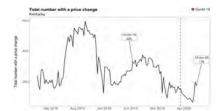
Current Week Price Change and Removal Stats (If Available)

175	Number of Listings with Price Change	148	Number of Listings with Price Drop	96	Number of Removed Listings	27	Median Days to First Price Reduction
11.5%	Since COVID-19	1.4%	Since COVID-19	(7.7%)	Since COVID-19	(10.0%)	Since COVID-19
157	Week Ending 03-13-2020	146	Week of 03-13-2020	104	Week of 03-13-2020	30	Week of 03-13-2020
(46.2%) 325	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	(26.2%) 130	Y-O-Y Change Week Ending 06-14-2019	• •	Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

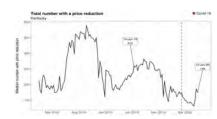
(12.5%) W-O-W Change (46.2%) Y-O-Y Change 11.5% Change since COVID-19



Number of Listings with Price Reduction

(14.9%) W-O-W Change (52.6%) Y-O-Y Change

1.4% Change since COVID-19

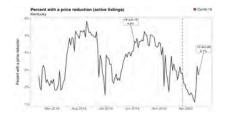


Percent of Listings with Price Reduction

(15.9%) W-O-W Change

(41.3%) Y-O-Y Change

(3.6%) Change since COVID-19



Median % Price Reduction

(7.8%) Y-O-Y Change (7.2%) Change since COVID-19

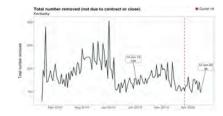


Number of Removed Listings

(32.4%) W-O-W Change

(26.2%) Y-O-Y Change

(7.7%) Change since COVID-19

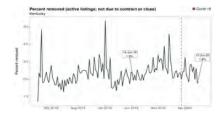


Percentage of Removed Listings

(33.2%) W-O-W Change

(8.9%) Y-O-Y Change

(12.1%) Change since COVID-19



Louisiana

For week ending 06-12-2020

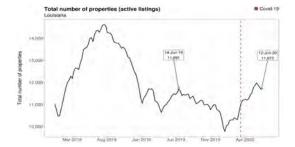
Key Current Week Market Stats

332	Number of New Listings	43	Days on Market Listing to Contract	\$250,000	Median New List Price	624	Listings Under Contract
(64.9%)	Since COVID-19		Since COVID-19	2.1%	Since COVID-19	30.8%	Since COVID-19
947	Week Ending 03-13-2020		Week Ending 03-13-2020	\$244,900	Week Ending 03-13-2020	477	Week Ending 03-13-2020
(65.3%)	Y-O-Y Change		Y-O-Y Change	18.9%	Y-O-Y Change	16.6%	Y-O-Y Change
956	Week Ending 06-14-2019		Week Ending 06-14-2019	\$210,250	Week Ending 06-14-2019	535	Week Ending 06-14-2019

Listing Inventory Levels

Active

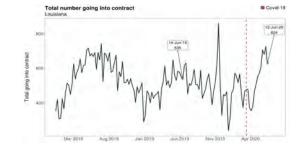
(0.8%) W-O-W Change (0.2%) Y-O-Y Change 5.9% Change since COVID-19



Entering Contract

(14.0%) W-O-W Change 16.6% Y-O-Y Change

30.8% Change since COVID-19

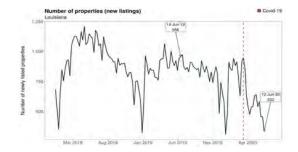


New

(27.0%) W-O-W Change

(65.3%) Y-O-Y Change

(64.9%) Change since COVID-19

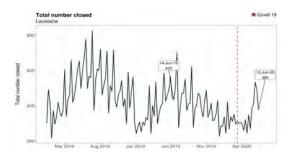


Closings

(23.1%) W-O-W Change

(12.2%) Y-O-Y Change

22.6% Change since COVID-19



Louisiana

For week ending 06-12-2020

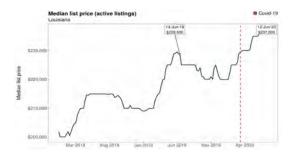
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.8% W-O-W Change **3.9%** Y-O-Y Change

3.5% Change since COVID-19

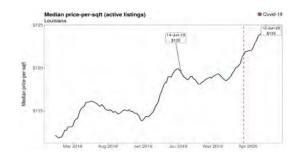


Median Price Per-Sq-Ft - Active

0.2% W-O-W Change

4.1% Y-O-Y Change

2.4% Change since COVID-19

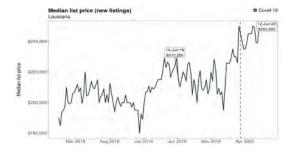


Median Price - New

0.0% W-O-W Change

18.9% Y-O-Y Change

2.1% Change since COVID-19

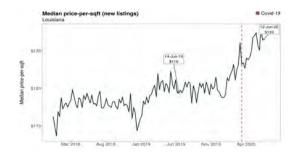


Median Price Per-Sq-Ft - New

(2.2%) W-O-W Change

11.9% Y-O-Y Change

5.1% Change since COVID-19

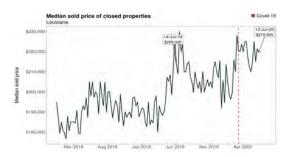


Median Price - Closed

(0.9%) W-O-W Change

5.0% Y-O-Y Change

(0.5%) Change since COVID-19

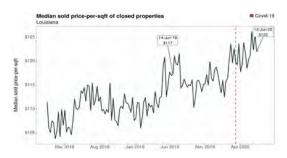


Median Price Per-Sq-Ft - Closed

(2.9%) W-O-W Change

4.1% Y-O-Y Change

1.9% Change since COVID-19



Louisiana

For week ending 06-12-2020

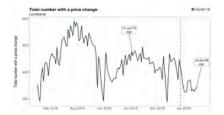
Current Week Price Change and Removal Stats (If Available)

280	Number of Listings with Price Change	259	Number of Listings with Price Drop	71	Number of Removed Listings	33	Median Days to First Price Reduction
(35.8%)	Since COVID-19	(37.0%)	Since COVID-19	(80.1%)	Since COVID-19	(2.9%)	Since COVID-19
436	Week Ending 03-13-2020	411	Week of 03-13-2020	356	Week of 03-13-2020	34	Week of 03-13-2020
(46.2%) 520	Y-O-Y Change Week Ending 06-14-2019	•	Y-O-Y Change Week Ending 06-14-2019	<mark>(77.5%)</mark> 316	Y-O-Y Change Week Ending 06-14-2019	•	Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

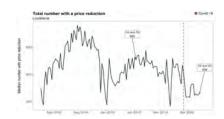
Number of Listings with Price Change

2.9% W-O-W Change(46.2%) Y-O-Y Change(35.8%) Change since COVID-19



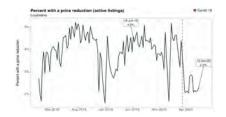
Number of Listings with Price Reduction

4.0% W-O-W Change(48.7%) Y-O-Y Change(37.0%) Change since COVID-19



Percent of Listings with Price Reduction

4.7% W-O-W Change(48.6%) Y-O-Y Change(40.5%) Change since COVID-19



Median % Price Reduction

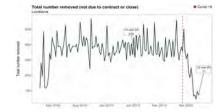
(7.0%) W-O-W Change1.5% Y-O-Y Change1.9% Change since COVID-19



Number of Removed Listings

(26.0%) W-O-W Change (77.5%) Y-O-Y Change

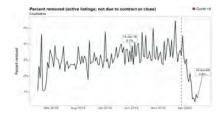
(80.1%) Change since COVID-19



Percentage of Removed Listings

(25.6%) W-O-W Change (77.4%) Y-O-Y Change

(81.1%) Change since COVID-19



Massachusetts

For week ending 06-12-2020

Key Current Week Market Stats

1626	Number of New Listings	18	Days on Market Listing to Contract	\$484,900	Median New List Price	1921	Listings Under Contract
0.8%	Since COVID-19		Since COVID-19	(2.0%)	Since COVID-19	519.7%	Since COVID-19
1,613	Week Ending 03-13-2020		Week Ending 03-13-2020	\$495,000	Week Ending 03-13-2020	310	Week Ending 03-13-2020
<mark>(9.6%)</mark>	Y-O-Y Change	(52.6%)	Y-O-Y Change	7.8%	Y-O-Y Change	19.3%	Y-O-Y Change
1,798	Week Ending 06-14-2019	38	Week Ending 06-14-2019	\$449,900	Week Ending 06-14-2019	1,610	Week Ending 06-14-2019

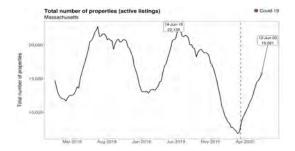
Listing Inventory Levels

Active

3.4% W-O-W Change

(29.6%) Y-O-Y Change

94.2% Change since COVID-19

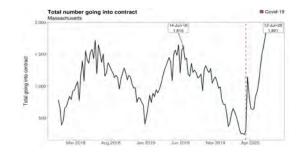


Entering Contract

8.7% W-O-W Change

19.3% Y-O-Y Change

519.7% Change since COVID-19

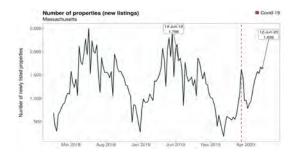


New

(2.6%) W-O-W Change

(9.6%) Y-O-Y Change

0.8% Change since COVID-19

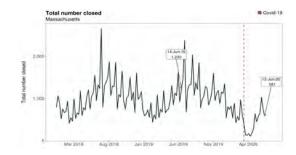


Closings

(21.5%) W-O-W Change

(52.8%) Y-O-Y Change

42.1% Change since COVID-19



Massachusetts

For week ending 06-12-2020

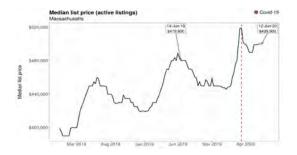
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

4.2% Y-O-Y Change

(3.7%) Change since COVID-19

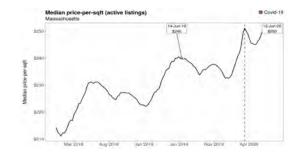


Median Price Per-Sq-Ft - Active

0.2% W-O-W Change

4.5% Y-O-Y Change

(0.2%) Change since COVID-19

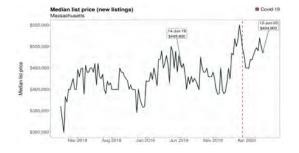


Median Price - New

(3.0%) W-O-W Change

7.8% Y-O-Y Change

(2.0%) Change since COVID-19

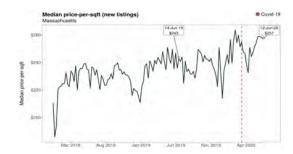


Median Price Per-Sq-Ft - New

(0.5%) W-O-W Change

6.0% Y-O-Y Change

0.9% Change since COVID-19

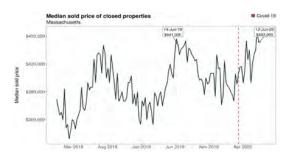


Median Price - Closed

(2.6%) W-O-W Change

0.5% Y-O-Y Change

8.1% Change since COVID-19

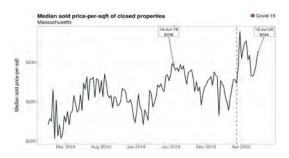


Median Price Per-Sq-Ft - Closed

2.5% W-O-W Change

2.7% Y-O-Y Change

6.6% Change since COVID-19



Massachusetts

For week ending 06-12-2020

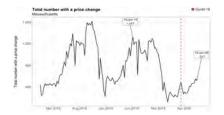
Current Week Price Change and Removal Stats (If Available)

517	Number of Listings with Price Change	495	Number of Listings with Price Drop	194	Number of Removed Listings	21	Median Days to First Price Reduction
8.2%	Since COVID-19	6.7%	Since COVID-19	(25.4%)	Since COVID-19	(4.5%)	Since COVID-19
478	Week Ending 03-13-2020	464	Week of 03-13-2020	260	Week of 03-13-2020	22	Week of 03-13-2020
	Y-O-Y Change Week Ending 06-14-2019	•	Y-O-Y Change Week Ending 06-14-2019	•	Y-O-Y Change Week Ending 06-14-2019	• •	Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

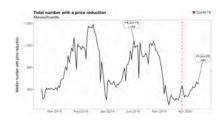
(6.2%) W-O-W Change (56.4%) Y-O-Y Change 8.2% Change since COVID-19



Number of Listings with Price Reduction

(7.5%) W-O-W Change (57.3%) Y-O-Y Change

6.7% Change since COVID-19

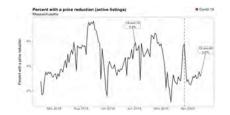


Percent of Listings with Price Reduction

(10.7%) W-O-W Change

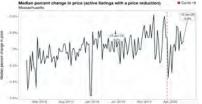
(39.4%) Y-O-Y Change

(45.2%) Change since COVID-19



Median % Price Reduction

(0.7%) W-O-W Change (8.2%) Y-O-Y Change 2.1% Change since COVID-19

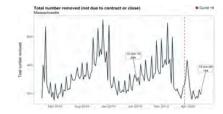


Number of Removed Listings

(14.9%) W-O-W Change

(31.9%) Y-O-Y Change

(25.4%) Change since COVID-19

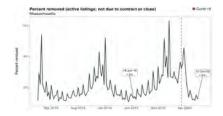


Percentage of Removed Listings

(17.9%) W-O-W Change

(3.9%) Y-O-Y Change

(61.7%) Change since COVID-19



Maryland

For week ending 06-12-2020

Key Current Week Market Stats

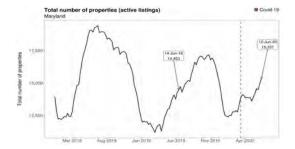
1324	Number of New Listings	27	Days on Market Listing to Contract	\$399,700	Median New List Price	1523	Listings Under Contract
(<mark>12.2%)</mark>	Since COVID-19		Since COVID-19	0.1%	Since COVID-19	26.7%	Since COVID-19
1,508	Week Ending 03-13-2020		Week Ending 03-13-2020	\$399,425	Week Ending 03-13-2020	1,202	Week Ending 03-13-2020
<mark>(9.3%)</mark>	Y-O-Y Change	(32.5%)	Y-O-Y Change	5.2%	Y-O-Y Change	26.4%	Y-O-Y Change
1,460	Week Ending 06-14-2019	40	Week Ending 06-14-2019	\$379,975	Week Ending 06-14-2019	1,205	Week Ending 06-14-2019

Listing Inventory Levels

Active

2.6% W-O-W Change **6.1%** Y-O-Y Change

10.7% Change since COVID-19

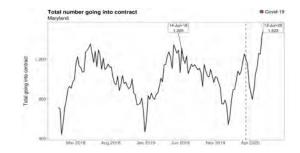


Entering Contract

2.7% W-O-W Change

26.4% Y-O-Y Change

26.7% Change since COVID-19

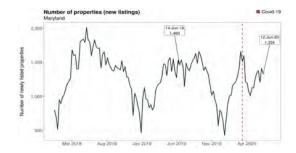


New

(6.2%) W-O-W Change

(9.3%) Y-O-Y Change

(12.2%) Change since COVID-19



Closings

(12.4%) W-O-W Change

(45.2%) Y-O-Y Change

(16.7%) Change since COVID-19



Maryland

For week ending 06-12-2020

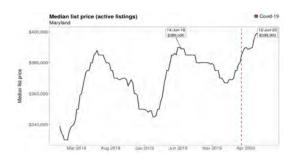
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

2.8% Y-O-Y Change

3.9% Change since COVID-19

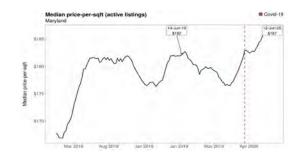


Median Price Per-Sq-Ft - Active

0.3% W-O-W Change

2.5% Y-O-Y Change

2.0% Change since COVID-19

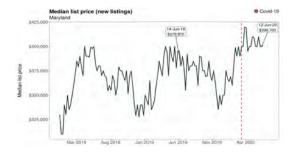


Median Price - New

(0.1%) W-O-W Change

5.2% Y-O-Y Change

0.1% Change since COVID-19

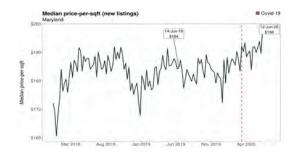


Median Price Per-Sq-Ft - New

4.5% W-O-W Change

7.4% Y-O-Y Change

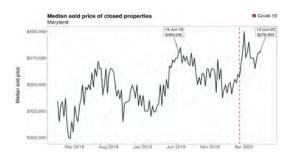
3.1% Change since COVID-19



Median Price - Closed

(0.0%) Y-O-Y Change

6.4% Change since COVID-19

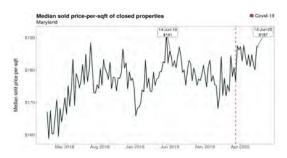


Median Price Per-Sq-Ft - Closed

3.8% W-O-W Change

3.2% Y-O-Y Change

5.9% Change since COVID-19



Michigan

For week ending 06-12-2020

Key Current Week Market Stats

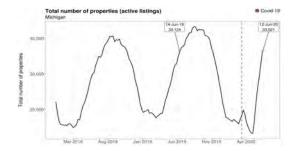
3124	Number of New Listings	17	Days on Market Listing to Contract	\$219,000	Median New List Price	3417	Listings Under Contract
17.1%	Since COVID-19		Since COVID-19	2.8%	Since COVID-19	56.9%	Since COVID-19
2,667	Week Ending 03-13-2020		Week Ending 03-13-2020	\$213,000	Week Ending 03-13-2020	2,178	Week Ending 03-13-2020
(<mark>18.2%)</mark>	Y-O-Y Change	(45.2%)	Y-O-Y Change	9.6%	Y-O-Y Change	26.7%	Y-O-Y Change
3,817	Week Ending 06-14-2019	31	Week Ending 06-14-2019	\$199,900	Week Ending 06-14-2019	2,697	Week Ending 06-14-2019

Listing Inventory Levels

Active

5.1% W-O-W Change **(0.3%)** Y-O-Y Change

36.8% Change since COVID-19

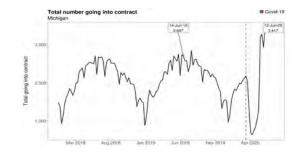


Entering Contract

(1.1%) W-O-W Change

26.7% Y-O-Y Change

56.9% Change since COVID-19

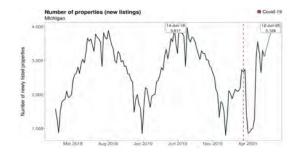


New

(5.3%) W-O-W Change

(18.2%) Y-O-Y Change

17.1% Change since COVID-19

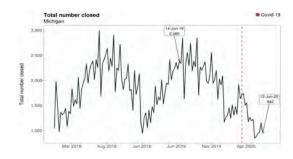


Closings

(18.6%) W-O-W Change

(60.6%) Y-O-Y Change

(45.0%) Change since COVID-19



Michigan

For week ending 06-12-2020

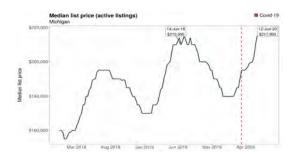
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

3.8% Y-O-Y Change

11.8% Change since COVID-19

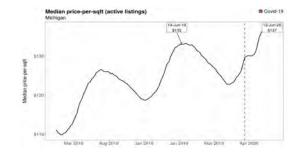


Median Price Per-Sq-Ft - Active

0.1% W-O-W Change

3.3% Y-O-Y Change

6.0% Change since COVID-19

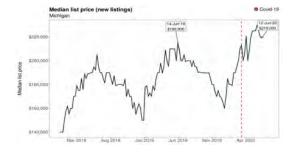


Median Price - New

(0.5%) W-O-W Change

9.6% Y-O-Y Change

2.8% Change since COVID-19

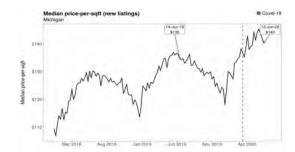


Median Price Per-Sq-Ft - New

(1.3%) W-O-W Change

4.2% Y-O-Y Change

2.6% Change since COVID-19

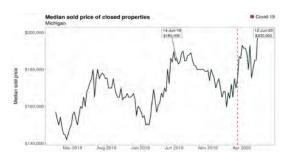


Median Price - Closed

8.1% W-O-W Change

8.1% Y-O-Y Change

14.3% Change since COVID-19

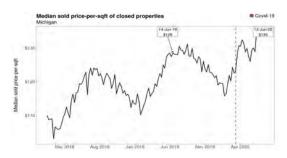


Median Price Per-Sq-Ft - Closed

4.7% W-O-W Change

5.0% Y-O-Y Change

9.5% Change since COVID-19





Michigan

For week ending 06-12-2020

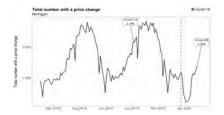
Current Week Price Change and Removal Stats (If Available)

1,325	Number of Listings with Price Change	1,241	Number of Listings with Price Drop	325	Number of Removed Listings	26	Median Days to First Price Reduction
13.1%	Since COVID-19	20.8%	Since COVID-19	(22.8%)	Since COVID-19	23.8%	Since COVID-19
1,172	Week Ending 03-13-2020	1,027	Week of 03-13-2020	421	Week of 03-13-2020	21	Week of 03-13-2020
<mark>(38.3%)</mark>	Y-O-Y Change	(40.3%)	Y-O-Y Change	(54.1%)	Y-O-Y Change	18.2%	Y-O-Y Change
2,146	Week Ending 06-14-2019	2,078	Week Ending 06-14-2019	708	Week Ending 06-14-2019	22	Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

8.8% W-O-W Change(38.3%) Y-O-Y Change13.1% Change since COVID-19



Number of Listings with Price Reduction

10.3% W-O-W Change **(40.3%)** Y-O-Y Change

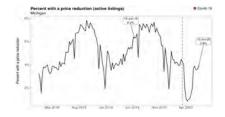
20.8% Change since COVID-19



Percent of Listings with Price Reduction

5.0% W-O-W Change (40.0%) Y-O-Y Change

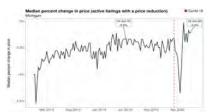
(11.5%) Change since COVID-19



Median % Price Reduction

1.9% W-O-W Change (6.4%) Y-O-Y Change

(3.0%) Change since COVID-19

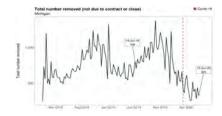


Number of Removed Listings

(26.0%) W-O-W Change

(54.1%) Y-O-Y Change

(22.8%) Change since COVID-19

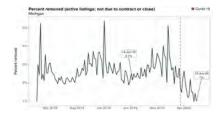


Percentage of Removed Listings

(30.0%) W-O-W Change

(54.2%) Y-O-Y Change

(43.7%) Change since COVID-19



Minnesota

For week ending 06-12-2020

Key Current Week Market Stats

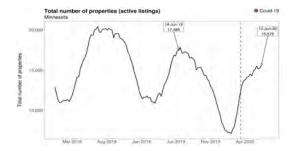
1649	Number of New Listings	33	Days on Market Listing to Contract	\$309,900	Median New List Price	1237	Listings Under Contract
(8.4%)	Since COVID-19	10.0%	Since COVID-19	(1.5%)	Since COVID-19	16.8%	Since COVID-19
1,801	Week Ending 03-13-2020	30	Week Ending 03-13-2020	\$314,522	Week Ending 03-13-2020	1,059	Week Ending 03-13-2020
(19.5%)	Y-O-Y Change	(10.8%)	Y-O-Y Change	10.7%	Y-O-Y Change	<mark>(25.4%)</mark>	Y-O-Y Change
2,049	Week Ending 06-14-2019	37	Week Ending 06-14-2019	\$279,900	Week Ending 06-14-2019	1,659	Week Ending 06-14-2019

Listing Inventory Levels

Active

1.9% W-O-W Change **(10.9%)** Y-O-Y Change

25.3% Change since COVID-19

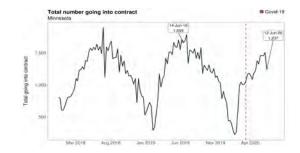


Entering Contract

(17.9%) W-O-W Change

(25.4%) Y-O-Y Change

16.8% Change since COVID-19

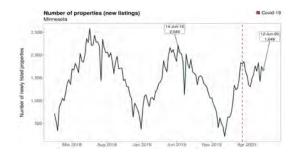


New

(5.7%) W-O-W Change

(19.5%) Y-O-Y Change

(8.4%) Change since COVID-19

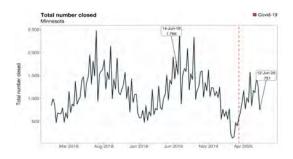


Closings

(40.4%) W-O-W Change

(57.5%) Y-O-Y Change

28.4% Change since COVID-19



Minnesota

For week ending 06-12-2020

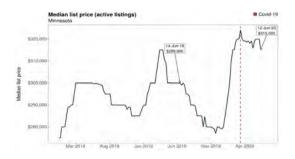
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(1.5%) W-O-W Change 5.0% Y-O-Y Change

(2.8%) Change since COVID-19

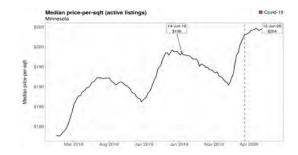


Median Price Per-Sq-Ft - Active

(0.2%) W-O-W Change

2.7% Y-O-Y Change

0.3% Change since COVID-19

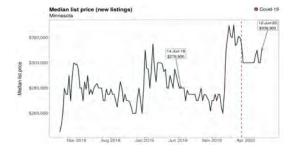


Median Price - New

3.3% W-O-W Change

10.7% Y-O-Y Change

(1.5%) Change since COVID-19

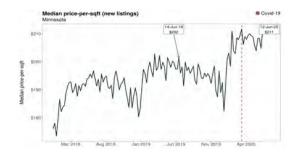


Median Price Per-Sq-Ft - New

3.0% W-O-W Change

4.7% Y-O-Y Change

(0.3%) Change since COVID-19

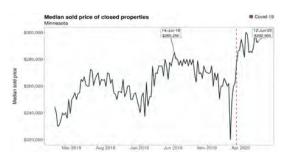


Median Price - Closed

(2.5%) W-O-W Change

4.4% Y-O-Y Change

5.6% Change since COVID-19

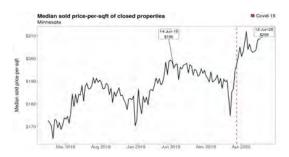


Median Price Per-Sq-Ft - Closed

2.1% W-O-W Change

6.3% Y-O-Y Change

5.5% Change since COVID-19



Missouri

For week ending 06-12-2020

Key Current Week Market Stats

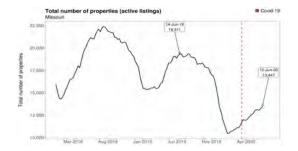
1065	Number of New Listings	19	Days on Market Listing to Contract	\$219,900	Median New List Price	1578	Listings Under Contract
(20.9%)	Since COVID-19	(17.4%)	Since COVID-19	(2.3%)	Since COVID-19	24.6%	Since COVID-19
1,346	Week Ending 03-13-2020	23	Week Ending 03-13-2020	\$225,000	Week Ending 03-13-2020	1,266	Week Ending 03-13-2020
(43.1%)	Y-O-Y Change	(42.4%)	Y-O-Y Change	15.8%	Y-O-Y Change	(1.3%)	Y-O-Y Change
1,872	Week Ending 06-14-2019	33	Week Ending 06-14-2019	\$189,900	Week Ending 06-14-2019	1,599	Week Ending 06-14-2019

Listing Inventory Levels

Active

1.4% W-O-W Change (30.4%) Y-O-Y Change

15.1% Change since COVID-19

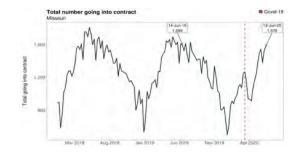


Entering Contract

3.7% W-O-W Change

(1.3%) Y-O-Y Change

24.6% Change since COVID-19

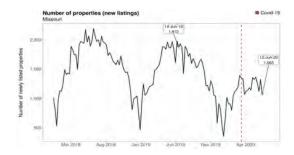


New

(19.5%) W-O-W Change

(43.1%) Y-O-Y Change

(20.9%) Change since COVID-19

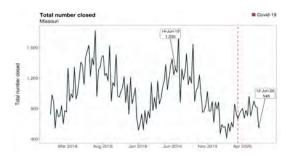


Closings

(33.1%) W-O-W Change

(58.8%) Y-O-Y Change

(17.3%) Change since COVID-19



Missouri

For week ending 06-12-2020

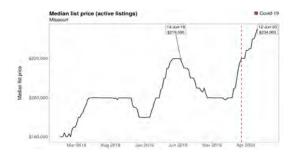
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

7.3% Y-O-Y Change

6.8% Change since COVID-19

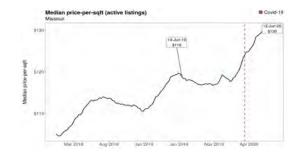


Median Price Per-Sq-Ft - Active

0.4% W-O-W Change

9.8% Y-O-Y Change

5.2% Change since COVID-19

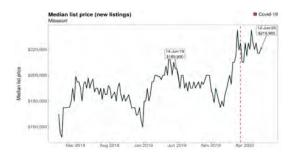


Median Price - New

1.3% W-O-W Change

15.8% Y-O-Y Change

(2.3%) Change since COVID-19

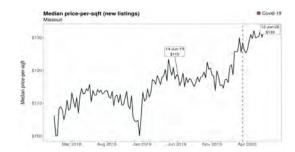


Median Price Per-Sq-Ft - New

1.9% W-O-W Change

15.0% Y-O-Y Change

3.3% Change since COVID-19

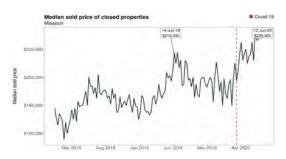


Median Price - Closed

(2.4%) W-O-W Change

7.9% Y-O-Y Change

14.7% Change since COVID-19



Median Price Per-Sq-Ft - Closed

(1.7%) W-O-W Change

5.8% Y-O-Y Change

2.1% Change since COVID-19



Missouri

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

473	Number of Listings with Price Change	393	Number of Listings with Price Drop	18	Median Days to First Price Reduction
6.8%	Since COVID-19	(4.8%)	Since COVID-19		
443	Week Ending 03-13-2020	413	Week of 03-13-2020	18	Week of 03-13-2020
(54.6%)	Y-O-Y Change	(61.2%)	Y-O-Y Change	(18.2%)	Y-O-Y Change
1,042	Week Ending 06-14-2019	1,013	Week Ending 06-14-2019	22	Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

(3.1%) W-O-W Change (54.6%) Y-O-Y Change

6.8% Change since COVID-19



Number of Listings with Price Reduction

(6.0%) W-O-W Change (61.2%) Y-O-Y Change

(4.8%) Change since COVID-19

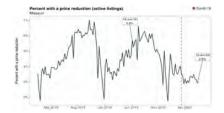


Percent of Listings with Price Reduction

(7.3%) W-O-W Change

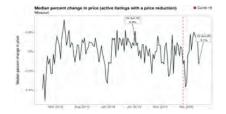
(44.4%) Y-O-Y Change

(17.3%) Change since COVID-19



Median % Price Reduction

9.1% W-O-W Change6.5% Y-O-Y Change



Montana

For week ending 06-12-2020

Key Current Week Market Stats

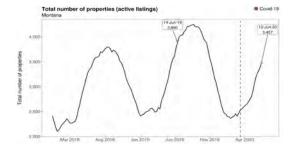
272	Number of New Listings	32	Days on Market Listing to Contract	\$364,950	Median New List Price	375	Listings Under Contract
(1.1%)	Since COVID-19		Since COVID-19	(1.3%)	Since COVID-19	82.9%	Since COVID-19
275	Week Ending 03-13-2020		Week Ending 03-13-2020	\$369,900	Week Ending 03-13-2020	205	Week Ending 03-13-2020
(28.0%)	Y-O-Y Change		Y-O-Y Change	8.9%	Y-O-Y Change	43.1%	Y-O-Y Change
378	Week Ending 06-14-2019		Week Ending 06-14-2019	\$335,000	Week Ending 06-14-2019	262	Week Ending 06-14-2019

Listing Inventory Levels

Active

2.9% W-O-W Change **(11.1%)** Y-O-Y Change

36.8% Change since COVID-19

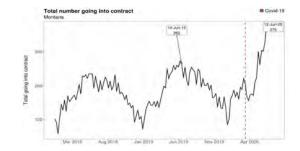


Entering Contract

15.7% W-O-W Change

43.1% Y-O-Y Change

82.9% Change since COVID-19

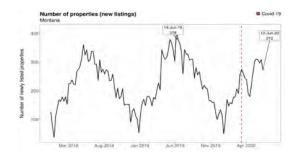


New

(12.0%) W-O-W Change

(28.0%) Y-O-Y Change

(1.1%) Change since COVID-19

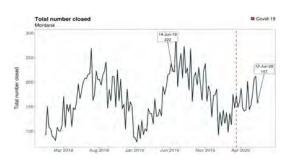


Closings

(25.9%) W-O-W Change

(29.3%) Y-O-Y Change

(9.2%) Change since COVID-19



Montana

For week ending 06-12-2020

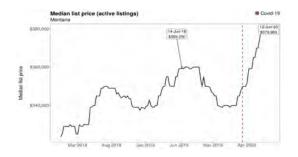
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.2% W-O-W Change**5.7%** Y-O-Y Change

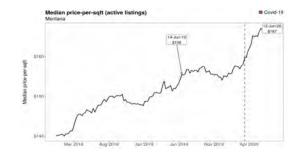
8.6% Change since COVID-19



Median Price Per-Sq-Ft - Active

7.5% Y-O-Y Change

4.6% Change since COVID-19



Median Price - New

(5.2%) W-O-W Change

8.9% Y-O-Y Change

(1.3%) Change since COVID-19

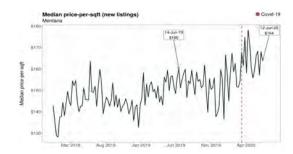


Median Price Per-Sq-Ft - New

(2.6%) W-O-W Change

2.4% Y-O-Y Change

(2.5%) Change since COVID-19

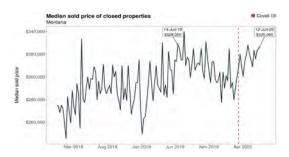


Median Price - Closed

0.5% W-O-W Change

(0.9%) Y-O-Y Change

5.5% Change since COVID-19

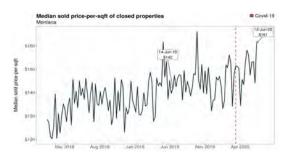


Median Price Per-Sq-Ft - Closed

11.9% W-O-W Change

13.8% Y-O-Y Change

6.4% Change since COVID-19



Montana

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

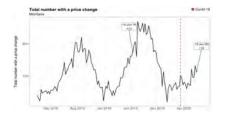
112	Number of Listings with Price Change	107	Number of Listings with Price Drop	6	Number of Removed Listings	26	Median Days to First Price Reduction
10.9%	Since COVID-19	16.3%	Since COVID-19	(84.6%)	Since COVID-19	(10.3%)	Since COVID-19
101	Week Ending 03-13-2020	92	Week of 03-13-2020	39	Week of 03-13-2020	29	Week of 03-13-2020
(35.3%) 173	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	•	Y-O-Y Change Week Ending 06-14-2019	• •	Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

(15.2%) W-O-W Change (35.3%) Y-O-Y Change

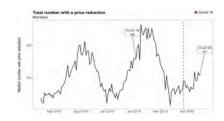
10.9% Change since COVID-19



Number of Listings with Price Reduction

(8.5%) W-O-W Change (33.1%) Y-O-Y Change

16.3% Change since COVID-19



Percent of Listings with Price Reduction

(10.9%) W-O-W Change

(24.6%) Y-O-Y Change

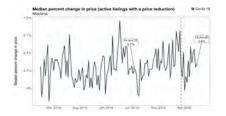
(14.8%) Change since COVID-19



Median % Price Reduction

(1.1%) W-O-W Change (1.9%) Y-O-Y Change

(1.1%) Change since COVID-19

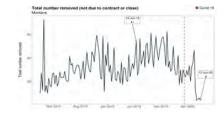


Number of Removed Listings

(33.3%) W-O-W Change

(92.6%) Y-O-Y Change

(84.6%) Change since COVID-19

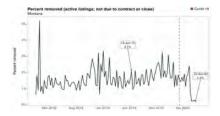


Percentage of Removed Listings

(37.0%) W-O-W Change

(91.8%) Y-O-Y Change

(89.0%) Change since COVID-19



North Carolina

For week ending 06-12-2020

Key Current Week Market Stats

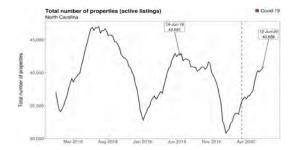
2583	Number of New Listings	37	Days on Market Listing to Contract	\$287,000	Median New List Price	3596	Listings Under Contract
(30.1%)	Since COVID-19	-	Since COVID-19	(0.7%)	Since COVID-19	38.5%	Since COVID-19
3,696	Week Ending 03-13-2020	37	Week Ending 03-13-2020	\$289,000	Week Ending 03-13-2020	2,597	Week Ending 03-13-2020
(<mark>22.8%)</mark>	Y-O-Y Change	(11.9%)	Y-O-Y Change	2.9%	Y-O-Y Change	31.9%	Y-O-Y Change
3,344	Week Ending 06-14-2019	42	Week Ending 06-14-2019	\$279,000	Week Ending 06-14-2019	2,727	Week Ending 06-14-2019

Listing Inventory Levels

Active

0.7% W-O-W Change **(4.8%)** Y-O-Y Change

13.9% Change since COVID-19

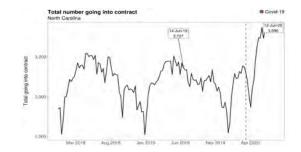


Entering Contract

(2.1%) W-O-W Change

31.9% Y-O-Y Change

38.5% Change since COVID-19

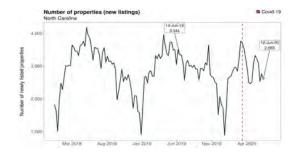


New

(6.4%) W-O-W Change

(22.8%) Y-O-Y Change

(30.1%) Change since COVID-19



Closings

(12.5%) W-O-W Change

(29.0%) Y-O-Y Change

(2.1%) Change since COVID-19



North Carolina

For week ending 06-12-2020

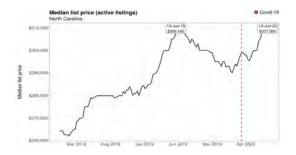
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.8% W-O-W Change **(0.6%)** Y-O-Y Change

2.8% Change since COVID-19

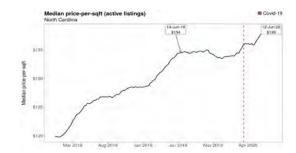


Median Price Per-Sq-Ft - Active

0.4% W-O-W Change

3.0% Y-O-Y Change

2.0% Change since COVID-19

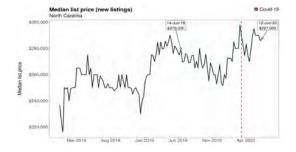


Median Price - New

0.4% W-O-W Change

2.9% Y-O-Y Change

(0.7%) Change since COVID-19

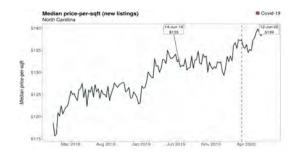


Median Price Per-Sq-Ft - New

0.8% W-O-W Change

5.1% Y-O-Y Change

1.5% Change since COVID-19

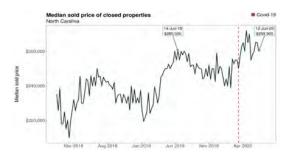


Median Price - Closed

(1.9%) W-O-W Change

(0.0%) Y-O-Y Change

4.0% Change since COVID-19

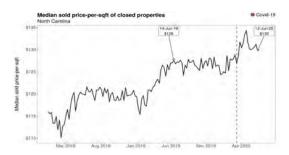


Median Price Per-Sq-Ft - Closed

(1.1%) W-O-W Change

1.7% Y-O-Y Change

2.2% Change since COVID-19



North Carolina

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

1,527	Number of Listings with Price Change	1,195	Number of Listings with Price Drop	435	Number of Removed Listings	28	Median Days to First Price Reduction
(8.6%)	Since COVID-19	(11.4%)	Since COVID-19	(6.9%)	Since COVID-19		
1,670	Week Ending 03-13-2020	1,349	Week of 03-13-2020	467	Week of 03-13-2020	28	Week of 03-13-2020
(32.1%)	Y-O-Y Change	(43.0%)	Y-O-Y Change	(21.2%)	Y-O-Y Change	(3.4%)	Y-O-Y Change
2,248	Week Ending 06-14-2019	2,097	Week Ending 06-14-2019	552	Week Ending 06-14-2019	29	Week Ending 06-14-2019

Removal / Drop Listing Statistics

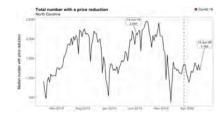
Number of Listings with Price Change

(11.3%) W-O-W Change (32.1%) Y-O-Y Change (8.6%) Change since COVID-19



Number of Listings with Price Reduction

(10.7%) W-O-W Change (43.0%) Y-O-Y Change (11.4%) Change since COVID-19



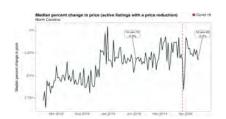
Percent of Listings with Price Reduction

(11.2%) W-O-W Change (40.1%) Y-O-Y Change (22.2%) Change since COVID-19



Median % Price Reduction

5.0% W-O-W Change

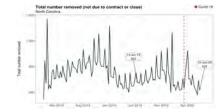


Number of Removed Listings

(25.6%) W-O-W Change

(21.2%) Y-O-Y Change

(6.9%) Change since COVID-19

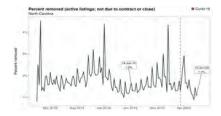


Percentage of Removed Listings

(26.2%) W-O-W Change

(17.1%) Y-O-Y Change

(18.3%) Change since COVID-19



North Dakota

For week ending 06-12-2020

Key Current Week Market Stats

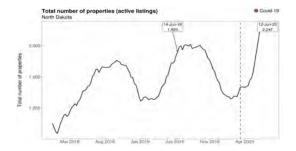
139	Number of New Listings	23	Days on Market Listing to Contract	\$259,900	Median New List Price	75	Listings Under Contract
	Since COVID-19 Week Ending 03-13-2020		Since COVID-19 Week Ending 03-13-2020	(4.6%) \$272,450	Since COVID-19 Week Ending 03-13-2020	11.9% 67	Since COVID-19 Week Ending 03-13-2020
(23.2%) 181	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	4.0% \$249,800	Y-O-Y Change Week Ending 06-14-2019	74.4% 43	Y-O-Y Change Week Ending 06-14-2019

Listing Inventory Levels

Active

3.6% W-O-W Change **17.0%** Y-O-Y Change

53.2% Change since COVID-19

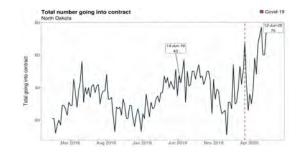


Entering Contract

25.0% W-O-W Change

74.4% Y-O-Y Change

11.9% Change since COVID-19

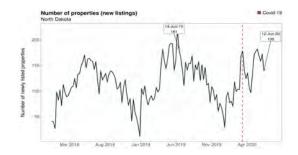


New

(19.2%) W-O-W Change

(23.2%) Y-O-Y Change

(21.9%) Change since COVID-19

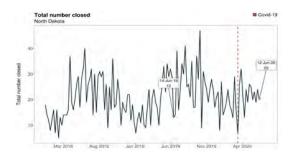


Closings

(16.7%) W-O-W Change

53.8% Y-O-Y Change

185.7% Change since COVID-19



North Dakota

For week ending 06-12-2020

Listing Prices (\$)

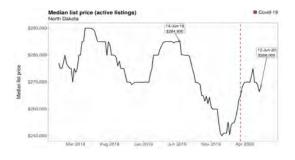
Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.6% W-O-W Change

(5.9%) Y-O-Y Change

1.1% Change since COVID-19

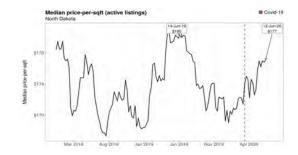


Median Price Per-Sq-Ft - Active

0.2% W-O-W Change

(1.6%) Y-O-Y Change

1.8% Change since COVID-19

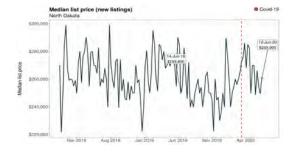


Median Price - New

4.2% W-O-W Change

4.0% Y-O-Y Change

(4.6%) Change since COVID-19

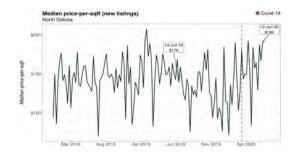


Median Price Per-Sq-Ft - New

4.9% W-O-W Change

11.5% Y-O-Y Change

1.9% Change since COVID-19

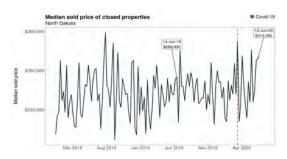


Median Price - Closed

0.6% W-O-W Change

8.7% Y-O-Y Change

(6.7%) Change since COVID-19



Median Price Per-Sq-Ft - Closed

12.4% W-O-W Change

4.3% Y-O-Y Change

22.9% Change since COVID-19



North Dakota

For week ending 06-12-2020

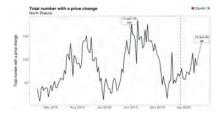
Current Week Price Change and Removal Stats (If Available)

88	Number of Listings with Price Change	86	Number of Listings with Price Drop	5	Number of Removed Listings	32	Median Days to First Price Reduction
25.7%	Since COVID-19	48.3%	Since COVID-19	(95.2%)	Since COVID-19	14.3%	Since COVID-19
70	Week Ending 03-13-2020	58	Week of 03-13-2020	104	Week of 03-13-2020	28	Week of 03-13-2020
(42.5%) 153	Y-O-Y Change Week Ending 06-14-2019	(41.9%) 148	Y-O-Y Change Week Ending 06-14-2019	(95.6%) 114	Y-O-Y Change Week Ending 06-14-2019	10.3% 29	Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

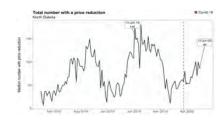
(14.6%) W-O-W Change (42.5%) Y-O-Y Change 25.7% Change since COVID-19



Number of Listings with Price Reduction

(14.0%) W-O-W Change (41.9%) Y-O-Y Change

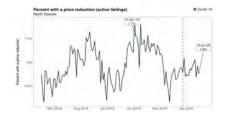
48.3% Change since COVID-19



Percent of Listings with Price Reduction

(16.9%) W-O-W Change (50.3%) Y-O-Y Change

(3.0%) Change since COVID-19



Median % Price Reduction

(1.9%) W-O-W Change(2.3%) Y-O-Y Change(7.1%) Change since COVID-19

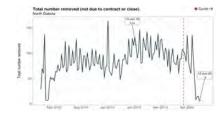


Number of Removed Listings

(66.7%) W-O-W Change

(95.6%) Y-O-Y Change

(95.2%) Change since COVID-19

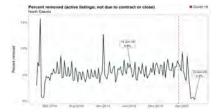


Percentage of Removed Listings

(68.1%) W-O-W Change

(96.3%) Y-O-Y Change

(96.9%) Change since COVID-19



Nebraska

For week ending 06-12-2020

Key Current Week Market Stats

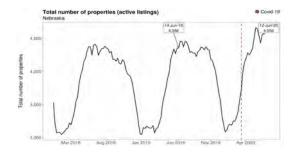
383	Number of New Listings	13	Days on Market Listing to Contract	\$225,000	Median New List Price	383	Listings Under Contract
(18.5%) 470	Since COVID-19 Week Ending 03-13-2020		Since COVID-19 Week Ending 03-13-2020	(6.2%) \$239,950	Since COVID-19 Week Ending 03-13-2020		Since COVID-19 Week Ending 03-13-2020
(31.2%) 557	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	\$225,000	Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019

Listing Inventory Levels

Active

2.8% W-O-W Change **4.6%** Y-O-Y Change

22.4% Change since COVID-19

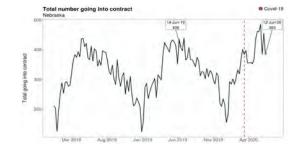


Entering Contract

(15.8%) W-O-W Change

(6.1%) Y-O-Y Change

(0.3%) Change since COVID-19

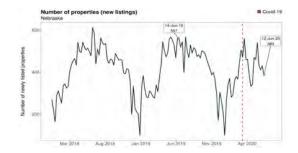


New

(10.9%) W-O-W Change

(31.2%) Y-O-Y Change

(18.5%) Change since COVID-19

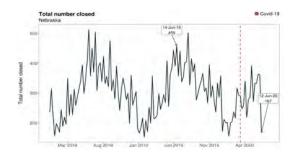


Closings

(53.9%) W-O-W Change

(63.6%) Y-O-Y Change

(42.6%) Change since COVID-19



Nebraska

For week ending 06-12-2020

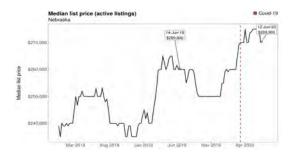
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(1.6%) W-O-W Change 3.8% Y-O-Y Change

(0.0%) Change since COVID-19

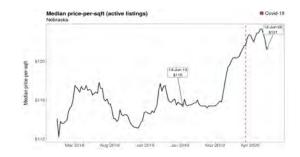


Median Price Per-Sq-Ft - Active

(0.8%) W-O-W Change

5.1% Y-O-Y Change

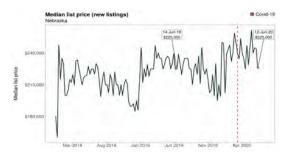
(0.3%) Change since COVID-19



Median Price - New

(7.8%) W-O-W Change

(6.2%) Change since COVID-19

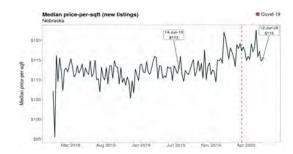


Median Price Per-Sq-Ft - New

0.3% W-O-W Change

2.1% Y-O-Y Change

(1.9%) Change since COVID-19

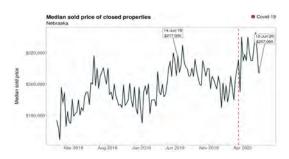


Median Price - Closed

(5.9%) W-O-W Change

(4.6%) Y-O-Y Change

(3.9%) Change since COVID-19

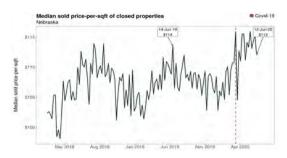


Median Price Per-Sq-Ft - Closed

(2.8%) W-O-W Change

(1.3%) Y-O-Y Change

(3.4%) Change since COVID-19



Nebraska

For week ending 06-12-2020

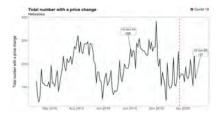
Current Week Price Change and Removal Stats (If Available)

137	Number of Listings with Price Change	122	Number of Listings with Price Drop	58	Number of Removed Listings	16	Median Days to First Price Reduction
(2.1%)	Since COVID-19	9.9%	Since COVID-19	(19.4%)	Since COVID-19	14.3%	Since COVID-19
140	Week Ending 03-13-2020	111	Week of 03-13-2020	72	Week of 03-13-2020	14	Week of 03-13-2020
•	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	•	Y-O-Y Change Week Ending 06-14-2019	(11.1%) 18	Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

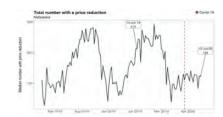
(43.2%) W-O-W Change (39.9%) Y-O-Y Change (2.1%) Change since COVID-19



Number of Listings with Price Reduction

(1.6%) W-O-W Change (42.5%) Y-O-Y Change

9.9% Change since COVID-19



Percent of Listings with Price Reduction

(4.3%) W-O-W Change

(45.0%) Y-O-Y Change

(10.1%) Change since COVID-19



Median % Price Reduction

6.5% W-O-W Change3.0% Y-O-Y Change

8.6% Change since COVID-19

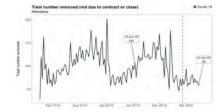


Number of Removed Listings

(13.4%) W-O-W Change

(43.7%) Y-O-Y Change

(19.4%) Change since COVID-19

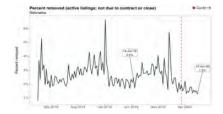


Percentage of Removed Listings

(15.9%) W-O-W Change

(46.2%) Y-O-Y Change

(34.2%) Change since COVID-19



New Hampshire

For week ending 06-12-2020

Key Current Week Market Stats

393	Number of New Listings	21	Days on Market Listing to Contract	\$354,900	Median New List Price	530	Listings Under Contract
3.1%	Since COVID-19		Since COVID-19	(0.8%)	Since COVID-19	64.6%	Since COVID-19
381	Week Ending 03-13-2020		Week Ending 03-13-2020	\$357,900	Week Ending 03-13-2020	322	Week Ending 03-13-2020
(13.1%)	Y-O-Y Change	(43.2%)	Y-O-Y Change	10.1%	Y-O-Y Change	31.2%	Y-O-Y Change
452	Week Ending 06-14-2019	37	Week Ending 06-14-2019	\$322,450	Week Ending 06-14-2019	404	Week Ending 06-14-2019

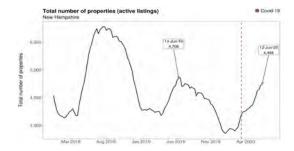
Listing Inventory Levels

Active

1.1% W-O-W Change

(4.8%) Y-O-Y Change

32.5% Change since COVID-19

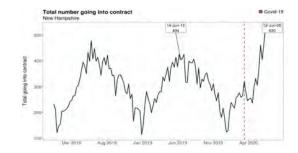


Entering Contract

14.7% W-O-W Change

31.2% Y-O-Y Change

64.6% Change since COVID-19

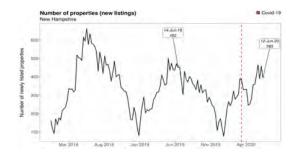


New

(14.4%) W-O-W Change

(13.1%) Y-O-Y Change

3.1% Change since COVID-19

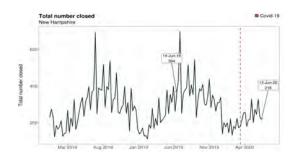


Closings

(6.8%) W-O-W Change

(40.1%) Y-O-Y Change

20.4% Change since COVID-19



New Hampshire

For week ending 06-12-2020

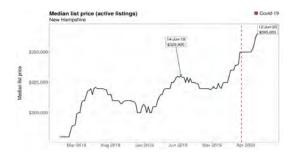
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(1.1%) W-O-W Change 10.6% Y-O-Y Change

4.3% Change since COVID-19

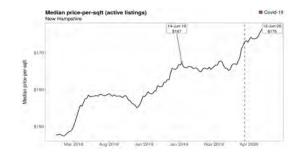


Median Price Per-Sq-Ft - Active

(0.5%) W-O-W Change

5.2% Y-O-Y Change

1.7% Change since COVID-19

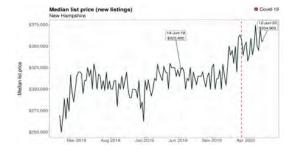


Median Price - New

(4.1%) W-O-W Change

10.1% Y-O-Y Change

(0.8%) Change since COVID-19

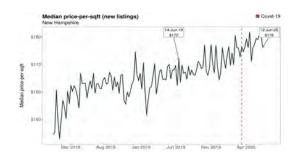


Median Price Per-Sq-Ft - New

(2.8%) W-O-W Change

2.7% Y-O-Y Change

(0.2%) Change since COVID-19

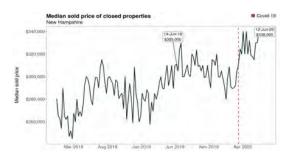


Median Price - Closed

2.4% W-O-W Change

10.8% Y-O-Y Change

8.6% Change since COVID-19



Median Price Per-Sq-Ft - Closed

1.9% W-O-W Change

4.6% Y-O-Y Change

3.2% Change since COVID-19



New Jersey

For week ending 06-12-2020

Key Current Week Market Stats

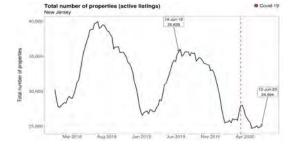
1137	Number of New Listings	39	Days on Market Listing to Contract	\$282,450	Median New List Price	1982	Listings Under Contract
(50.2%)	Since COVID-19	(11.4%)	Since COVID-19	(14.4%)	Since COVID-19	1.8%	Since COVID-19
2,285	Week Ending 03-13-2020	44	Week Ending 03-13-2020	\$329,950	Week Ending 03-13-2020	1,947	Week Ending 03-13-2020
(55.0%)	Y-O-Y Change	(32.8%)	Y-O-Y Change	(15.7%)	Y-O-Y Change	(4.3%)	Y-O-Y Change
2,525	Week Ending 06-14-2019	58	Week Ending 06-14-2019	\$335,000	Week Ending 06-14-2019	2,071	Week Ending 06-14-2019

Listing Inventory Levels

Active

0.5% W-O-W Change **(29.8%)** Y-O-Y Change

(10.6%) Change since COVID-19

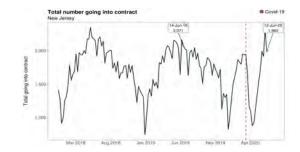


Entering Contract

(15.1%) W-O-W Change

(4.3%) Y-O-Y Change

1.8% Change since COVID-19

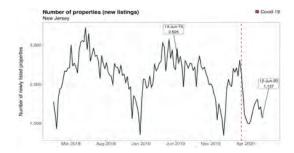


New

(20.2%) W-O-W Change

(55.0%) Y-O-Y Change

(50.2%) Change since COVID-19

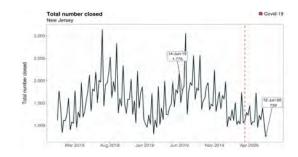


Closings

(30.3%) W-O-W Change

(58.4%) Y-O-Y Change

(32.4%) Change since COVID-19



New Jersey

For week ending 06-12-2020

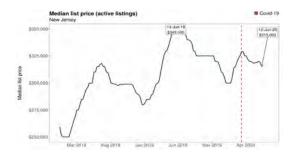
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(1.3%) W-O-W Change (9.7%) Y-O-Y Change

(4.3%) Change since COVID-19

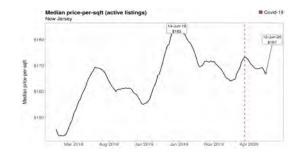


Median Price Per-Sq-Ft - Active

(0.8%) W-O-W Change

(9.0%) Y-O-Y Change

(3.8%) Change since COVID-19

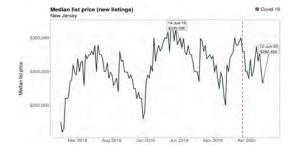


Median Price - New

(5.9%) W-O-W Change

(15.7%) Y-O-Y Change

(14.4%) Change since COVID-19

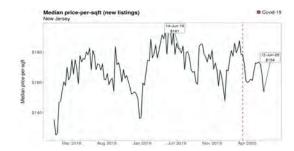


Median Price Per-Sq-Ft - New

(6.9%) W-O-W Change

(15.2%) Y-O-Y Change

(13.8%) Change since COVID-19

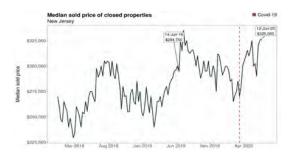


Median Price - Closed

1.6% W-O-W Change

10.3% Y-O-Y Change

20.4% Change since COVID-19

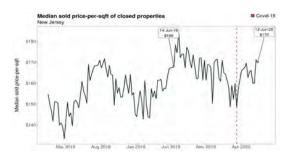


Median Price Per-Sq-Ft - Closed

(0.9%) W-O-W Change

1.2% Y-O-Y Change

14.1% Change since COVID-19



New Jersey

For week ending 06-12-2020

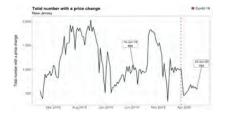
Current Week Price Change and Removal Stats (If Available)

582	Number of Listings with Price Change	534	Number of Listings with Price Drop	369	Number of Removed Listings	30	Median Days to First Price Reduction
(42.3%)	Since COVID-19	(44.7%)	Since COVID-19	(16.1%)	Since COVID-19	3.4%	Since COVID-19
1,008	Week Ending 03-13-2020	966	Week of 03-13-2020	440	Week of 03-13-2020	29	Week of 03-13-2020
(41.2%) 989	Y-O-Y Change Week Ending 06-14-2019	•	Y-O-Y Change Week Ending 06-14-2019	(27.2%) 507	Y-O-Y Change Week Ending 06-14-2019	(6.3%) 32	Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

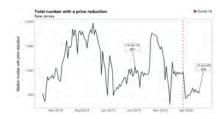
(8.1%) W-O-W Change (41.2%) Y-O-Y Change (42.3%) Change since COVID-19



Number of Listings with Price Reduction

(7.1%) W-O-W Change (43.6%) Y-O-Y Change

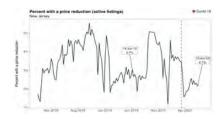
(44.7%) Change since COVID-19



Percent of Listings with Price Reduction

(7.4%) W-O-W Change (19.5%) Y-O-Y Change

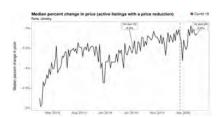
(38.0%) Change since COVID-19



Median % Price Reduction

1.3% W-O-W Change **(9.7%)** Y-O-Y Change

(1.5%) Change since COVID-19

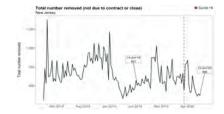


Number of Removed Listings

(6.1%) W-O-W Change

(27.2%) Y-O-Y Change

(16.1%) Change since COVID-19

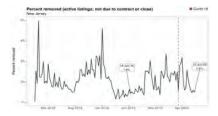


Percentage of Removed Listings

(6.3%) W-O-W Change

4.2% Y-O-Y Change

(5.7%) Change since COVID-19



Nevada

For week ending 06-12-2020

Key Current Week Market Stats

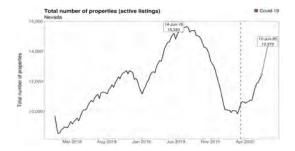
1009	Number of New Listings	36	Days on Market Listing to Contract	\$364,900	Median New List Price	1184	Listings Under Contract
(18.0%)	Since COVID-19		Since COVID-19	4.6%	Since COVID-19	30.0%	Since COVID-19
1,231	Week Ending 03-13-2020		Week Ending 03-13-2020	\$349,000	Week Ending 03-13-2020	911	Week Ending 03-13-2020
(26.7%)	Y-O-Y Change	(12.2%)	Y-O-Y Change	7.3%	Y-O-Y Change	17.8%	Y-O-Y Change
1,377	Week Ending 06-14-2019	41	Week Ending 06-14-2019	\$340,000	Week Ending 06-14-2019	1,005	Week Ending 06-14-2019

Listing Inventory Levels

Active

1.7% W-O-W Change **(19.3%)** Y-O-Y Change

18.0% Change since COVID-19

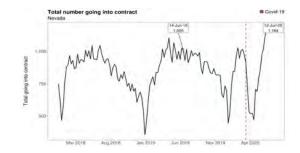


Entering Contract

5.8% W-O-W Change

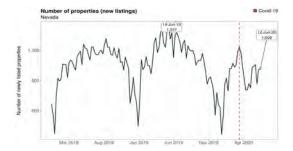
17.8% Y-O-Y Change

30.0% Change since COVID-19



New

(26.7%) Y-O-Y Change (18.0%) Change since COVID-19

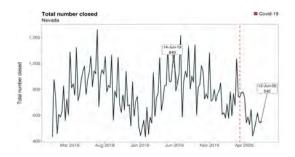


Closings

(0.7%) W-O-W Change

(35.5%) Y-O-Y Change

(27.0%) Change since COVID-19



Nevada

For week ending 06-12-2020

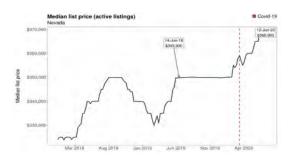
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

1.1% W-O-W Change5.4% Y-O-Y Change

2.8% Change since COVID-19

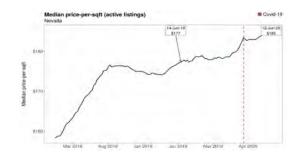


Median Price Per-Sq-Ft - Active

0.3% W-O-W Change

4.5% Y-O-Y Change

1.0% Change since COVID-19

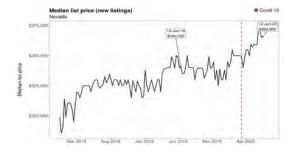


Median Price - New

(1.1%) W-O-W Change

7.3% Y-O-Y Change

4.6% Change since COVID-19

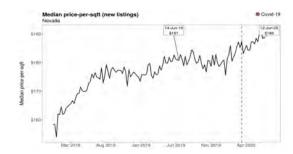


Median Price Per-Sq-Ft - New

(1.6%) W-O-W Change

4.2% Y-O-Y Change

0.6% Change since COVID-19

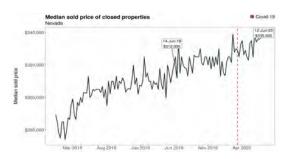


Median Price - Closed

0.4% W-O-W Change

7.5% Y-O-Y Change

2.0% Change since COVID-19

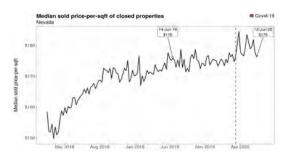


Median Price Per-Sq-Ft - Closed

(0.9%) W-O-W Change

0.2% Y-O-Y Change

(0.1%) Change since COVID-19





Nevada

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

663	Number of Listings with Price Change	589	Number of Listings with Price Drop	244	Number of Removed Listings	25	Median Days to First Price Reduction
10.7%	Since COVID-19	17.6%	Since COVID-19	3.0%	Since COVID-19	8.7%	Since COVID-19
599	Week Ending 03-13-2020	501	Week of 03-13-2020	237	Week of 03-13-2020	23	Week of 03-13-2020
(46.0%) 1,227	Y-O-Y Change Week Ending 06-14-2019	(47.5%) 1,122	Y-O-Y Change Week Ending 06-14-2019	(13.5%) 282	Y-O-Y Change Week Ending 06-14-2019	25	Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

4.2% W-O-W Change(46.0%) Y-O-Y Change10.7% Change since COVID-19



Number of Listings with Price Reduction

3.7% W-O-W Change **(47.5%)** Y-O-Y Change

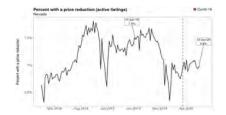
17.6% Change since COVID-19



Percent of Listings with Price Reduction

1.9% W-O-W Change **(35.0%)** Y-O-Y Change

(0.4%) Change since COVID-19



Median % Price Reduction

2.2% W-O-W Change (1.6%) Y-O-Y Change

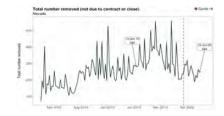
(5.1%) Change since COVID-19



Number of Removed Listings

(7.9%) W-O-W Change (13.5%) Y-O-Y Change

3.0% Change since COVID-19

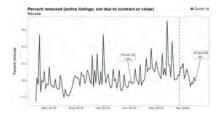


Percentage of Removed Listings

(9.6%) W-O-W Change

7.1% Y-O-Y Change

(12.8%) Change since COVID-19



New York

For week ending 06-12-2020

Key Current Week Market Stats

3475	Number of New Listings	31	Days on Market Listing to Contract	\$364,990	Median New List Price	2576	Listings Under Contract
12.3%	Since COVID-19	(42.6%)	Since COVID-19	(8.5%)	Since COVID-19	14.5%	Since COVID-19
3,095	Week Ending 03-13-2020	54	Week Ending 03-13-2020	\$399,000	Week Ending 03-13-2020	2,249	Week Ending 03-13-2020
(4.0%)	Y-O-Y Change	(47.5%)	Y-O-Y Change	4.3%	Y-O-Y Change	2.6%	Y-O-Y Change
3,621	Week Ending 06-14-2019	59	Week Ending 06-14-2019	\$350,000	Week Ending 06-14-2019	2,511	Week Ending 06-14-2019

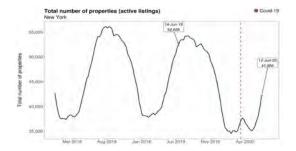
Listing Inventory Levels

Active

5.5% W-O-W Change

(20.4%) Y-O-Y Change

12.9% Change since COVID-19

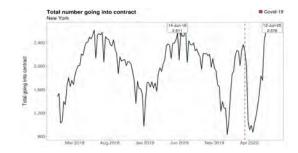


Entering Contract

7.1% W-O-W Change

2.6% Y-O-Y Change

14.5% Change since COVID-19

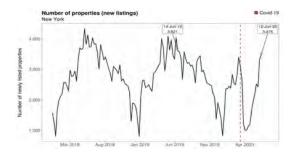


New

4.7% W-O-W Change

(4.0%) Y-O-Y Change

12.3% Change since COVID-19

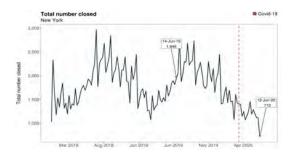


Closings

(36.4%) W-O-W Change

(63.6%) Y-O-Y Change

(49.4%) Change since COVID-19



New York

For week ending 06-12-2020

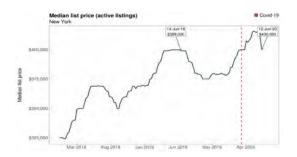
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(2.4%) W-O-W Change 0.3% Y-O-Y Change

0.0% Change since COVID-19

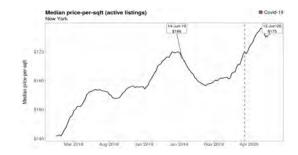


Median Price Per-Sq-Ft - Active

(0.9%) W-O-W Change

4.2% Y-O-Y Change

3.0% Change since COVID-19

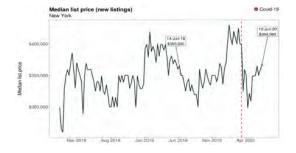


Median Price - New

1.7% W-O-W Change

4.3% Y-O-Y Change

(8.5%) Change since COVID-19

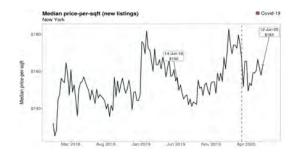


Median Price Per-Sq-Ft - New

3.0% W-O-W Change

8.7% Y-O-Y Change

(2.3%) Change since COVID-19

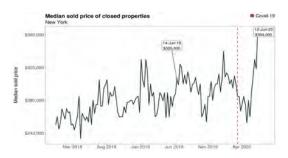


Median Price - Closed

14.2% W-O-W Change

19.3% Y-O-Y Change

27.9% Change since COVID-19

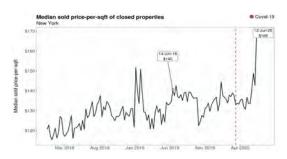


Median Price Per-Sq-Ft - Closed

18.6% W-O-W Change

20.8% Y-O-Y Change

27.3% Change since COVID-19



New York

For week ending 06-12-2020

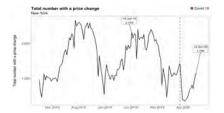
Current Week Price Change and Removal Stats (If Available)

1,106	Number of Listings with Price Change	989	Number of Listings with Price Drop	793	Number of Removed Listings	28	Median Days to First Price Reduction
(<mark>22.8%)</mark> 1,433	Since COVID-19 Week Ending 03-13-2020		Since COVID-19 Week of 03-13-2020	0.8% 787	Since COVID-19 Week of 03-13-2020	28	Week of 03-13-2020
(48.6%) 2,153	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	(8.4%) 866	Y-O-Y Change Week Ending 06-14-2019	•	Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

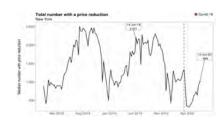
Number of Listings with Price Change

12.1% W-O-W Change (48.6%) Y-O-Y Change (22.8%) Change since COVID-19



Number of Listings with Price Reduction

8.2% W-O-W Change(51.3%) Y-O-Y Change(25.9%) Change since COVID-19



Percent of Listings with Price Reduction

2.6% W-O-W Change(38.9%) Y-O-Y Change(34.4%) Change since COVID-19



Median % Price Reduction

3.3% W-O-W Change(4.2%) Y-O-Y Change2.4% Change since COVID-19

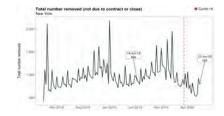


Number of Removed Listings

(14.5%) W-O-W Change

(8.4%) Y-O-Y Change

0.8% Change since COVID-19

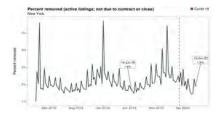


Percentage of Removed Listings

(19.2%) W-O-W Change

14.5% Y-O-Y Change

(10.8%) Change since COVID-19



Ohio

For week ending 06-12-2020

Key Current Week Market Stats

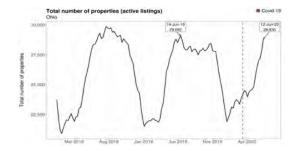
2683	Number of New Listings	19	Days on Market Listing to Contract	\$199,480	Median New List Price	3048	Listings Under Contract
(0.6%)	Since COVID-19	(36.7%)	Since COVID-19	(<mark>0.2%)</mark>	Since COVID-19	30.3%	Since COVID-19
2,700	Week Ending 03-13-2020	30	Week Ending 03-13-2020	\$199,900	Week Ending 03-13-2020	2,340	Week Ending 03-13-2020
(<mark>12.7%</mark>)	Y-O-Y Change	(47.2%)	Y-O-Y Change	5.0%	Y-O-Y Change	20.2%	Y-O-Y Change
3,075	Week Ending 06-14-2019	36	Week Ending 06-14-2019	\$189,900	Week Ending 06-14-2019	2,536	Week Ending 06-14-2019

Listing Inventory Levels

Active

3.4% W-O-W Change **(0.9%)** Y-O-Y Change

19.4% Change since COVID-19

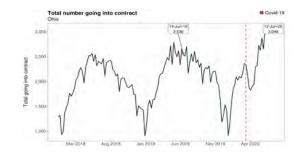


Entering Contract

(0.6%) W-O-W Change

20.2% Y-O-Y Change

30.3% Change since COVID-19

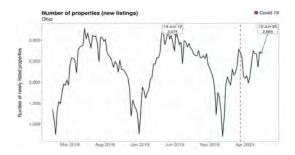


New

(1.4%) W-O-W Change

(12.7%) Y-O-Y Change

(0.6%) Change since COVID-19

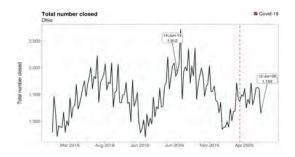


Closings

(28.4%) W-O-W Change

(39.7%) Y-O-Y Change

(16.0%) Change since COVID-19



Ohio

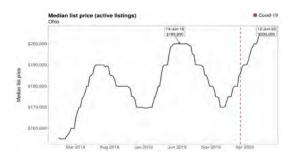
For week ending 06-12-2020

Listing Prices (\$)

Median Price - Active

0.5% W-O-W Change **3.1%** Y-O-Y Change

10.8% Change since COVID-19



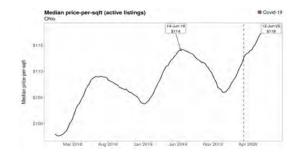
Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price Per-Sq-Ft - Active

0.3% W-O-W Change

3.8% Y-O-Y Change

5.1% Change since COVID-19

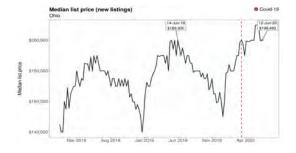


Median Price - New

(0.2%) W-O-W Change

5.0% Y-O-Y Change

(0.2%) Change since COVID-19

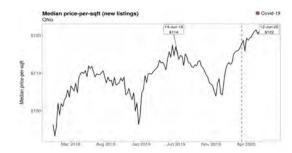


Median Price Per-Sq-Ft - New

0.2% W-O-W Change

7.1% Y-O-Y Change

3.4% Change since COVID-19

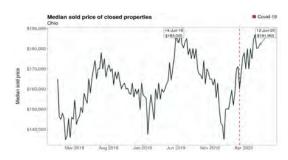


Median Price - Closed

0.8% W-O-W Change

(0.6%) Y-O-Y Change

13.7% Change since COVID-19

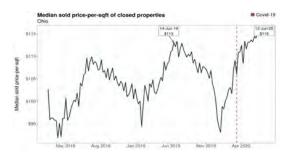


Median Price Per-Sq-Ft - Closed

1.5% W-O-W Change

2.4% Y-O-Y Change

9.2% Change since COVID-19



Ohio

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

1,078	Number of Listings with Price Change	987	Number of Listings with Price Drop	308	Number of Removed Listings	22	Median Days to First Price Reduction
	Since COVID-19 Week Ending 03-13-2020		Since COVID-19 Week of 03-13-2020	•	Since COVID-19 Week of 03-13-2020	4.8% 21	Since COVID-19 Week of 03-13-2020
702	Week Linding 03-13-2020	077	Week 01 03-13-2020	737	Week 01 03-13-2020	21	Week 01 03-13-2020
	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	•	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

(4.9%) W-O-W Change (5.4%) Y-O-Y Change 12.1% Change since COVID-19



Number of Listings with Price Reduction

(4.4%) W-O-W Change (11.4%) Y-O-Y Change

9.8% Change since COVID-19

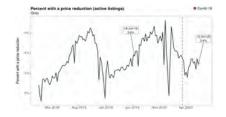


Percent of Listings with Price Reduction

(7.6%) W-O-W Change

(10.7%) Y-O-Y Change

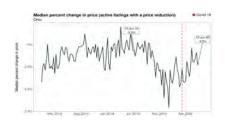
(8.1%) Change since COVID-19



Median % Price Reduction

5.5% W-O-W Change**3.8%** Y-O-Y Change

(1.5%) Change since COVID-19

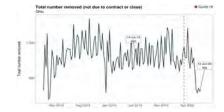


Number of Removed Listings

(14.0%) W-O-W Change

(55.0%) Y-O-Y Change

(67.1%) Change since COVID-19

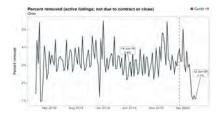


Percentage of Removed Listings

(16.4%) W-O-W Change

(54.5%) Y-O-Y Change

(72.4%) Change since COVID-19



Oklahoma

For week ending 06-12-2020

Key Current Week Market Stats

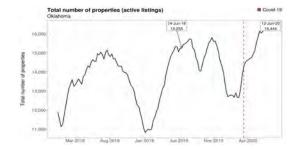
975	Number of New Listings	31	Days on Market Listing to Contract	\$209,000	Median New List Price	1238	Listings Under Contract
(18.5%)	Since COVID-19	(16.2%)	Since COVID-19	(2.8%)	Since COVID-19	45.6%	Since COVID-19
1,197	Week Ending 03-13-2020	37	Week Ending 03-13-2020	\$215,000	Week Ending 03-13-2020	850	Week Ending 03-13-2020
(23.9%)	Y-O-Y Change	(18.4%)	Y-O-Y Change	7.2%	Y-O-Y Change	94.7%	Y-O-Y Change
1,282	Week Ending 06-14-2019	38	Week Ending 06-14-2019	\$195,000	Week Ending 06-14-2019	636	Week Ending 06-14-2019

Listing Inventory Levels

Active

2.0% W-O-W Change7.8% Y-O-Y Change

15.3% Change since COVID-19

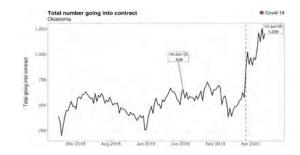


Entering Contract

1.7% W-O-W Change

94.7% Y-O-Y Change

45.6% Change since COVID-19



New

(9.4%) W-O-W Change

(23.9%) Y-O-Y Change

(18.5%) Change since COVID-19

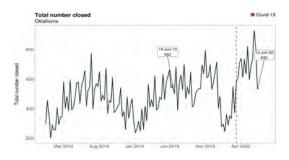


Closings

(34.2%) W-O-W Change

(4.0%) Y-O-Y Change

(9.2%) Change since COVID-19



Oklahoma

For week ending 06-12-2020

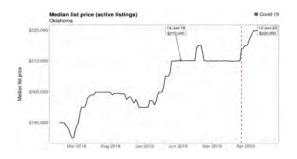
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

W-O-W Change4.8% Y-O-Y Change

2.8% Change since COVID-19

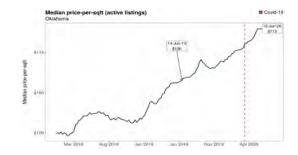


Median Price Per-Sq-Ft - Active

(0.1%) W-O-W Change

6.0% Y-O-Y Change

1.7% Change since COVID-19

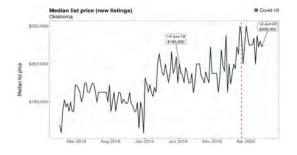


Median Price - New

(1.4%) W-O-W Change

7.2% Y-O-Y Change

(2.8%) Change since COVID-19

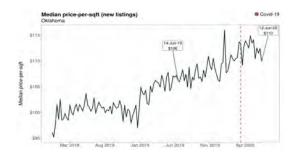


Median Price Per-Sq-Ft - New

(2.2%) W-O-W Change

3.4% Y-O-Y Change

(3.1%) Change since COVID-19

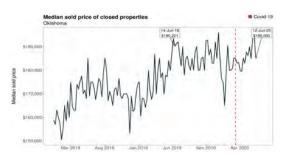


Median Price - Closed

(5.1%) W-O-W Change

(2.7%) Y-O-Y Change

(0.0%) Change since COVID-19

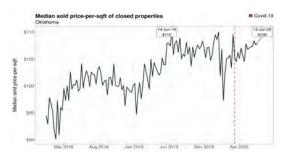


Median Price Per-Sq-Ft - Closed

(0.7%) W-O-W Change

(2.3%) Y-O-Y Change

2.3% Change since COVID-19



Oklahoma

For week ending 06-12-2020

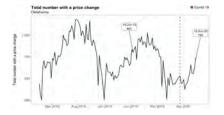
Current Week Price Change and Removal Stats (If Available)

726	Number of Listings with Price Change	555	Number of Listings with Price Drop	24	Median Days to First Price Reduction
36.5%	Since COVID-19	12.8%	Since COVID-19	(25.0%)	Since COVID-19
532	Week Ending 03-13-2020	492	Week of 03-13-2020	32	Week of 03-13-2020
(9.3%)	Y-O-Y Change	(27.9%)	Y-O-Y Change	(31.4%)	Y-O-Y Change
800	Week Ending 06-14-2019	770	Week Ending 06-14-2019	35	Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

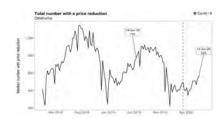
16.9% W-O-W Change (9.3%) Y-O-Y Change 36.5% Change since COVID-19



Number of Listings with Price Reduction

3.7% W-O-W Change (27.9%) Y-O-Y Change

12.8% Change since COVID-19

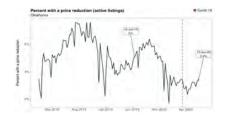


Percent of Listings with Price Reduction

1.8% W-O-W Change

(33.1%) Y-O-Y Change

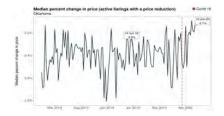
(2.0%) Change since COVID-19



Median % Price Reduction

(1.9%) W-O-W Change (14.7%) Y-O-Y Change

(15.7%) Change since COVID-19



Oregon

For week ending 06-12-2020

Key Current Week Market Stats

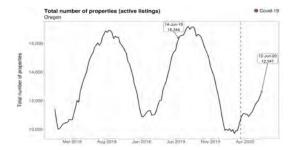
862	Number of New Listings	29	Days on Market Listing to Contract	\$425,000	Median New List Price	1008	Listings Under Contract
(34.7%)	Since COVID-19	3.6%	Since COVID-19	6.3%	Since COVID-19	(8.2%)	Since COVID-19
1,320	Week Ending 03-13-2020	28	Week Ending 03-13-2020	\$400,000	Week Ending 03-13-2020	1,098	Week Ending 03-13-2020
(50.5%)	Y-O-Y Change	(9.4%)	Y-O-Y Change	9.0%	Y-O-Y Change	(19.7%)	Y-O-Y Change
1,743	Week Ending 06-14-2019	32	Week Ending 06-14-2019	\$390,000	Week Ending 06-14-2019	1,256	Week Ending 06-14-2019

Listing Inventory Levels

Active

2.3% W-O-W Change (23.2%) Y-O-Y Change

16.9% Change since COVID-19

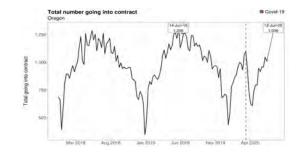


Entering Contract

(3.6%) W-O-W Change

(19.7%) Y-O-Y Change

(8.2%) Change since COVID-19

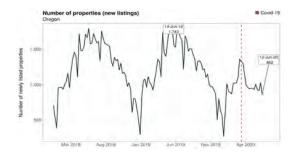


New

(16.3%) W-O-W Change

(50.5%) Y-O-Y Change

(34.7%) Change since COVID-19

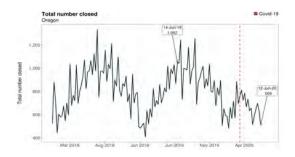


Closings

(19.5%) W-O-W Change

(51.6%) Y-O-Y Change

(32.9%) Change since COVID-19



Oregon

For week ending 06-12-2020

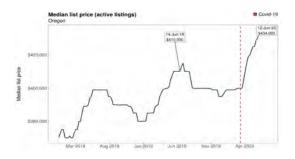
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.2%) W-O-W Change 5.9% Y-O-Y Change

8.5% Change since COVID-19

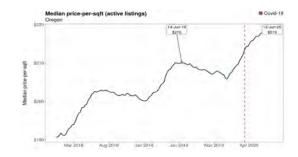


Median Price Per-Sq-Ft - Active

0.2% W-O-W Change

4.2% Y-O-Y Change

2.5% Change since COVID-19

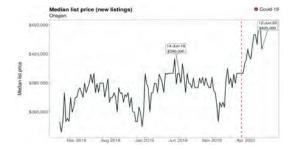


Median Price - New

(5.5%) W-O-W Change

9.0% Y-O-Y Change

6.3% Change since COVID-19

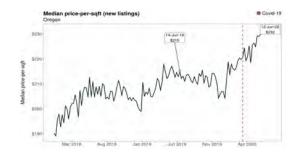


Median Price Per-Sq-Ft - New

0.7% W-O-W Change

8.0% Y-O-Y Change

5.2% Change since COVID-19

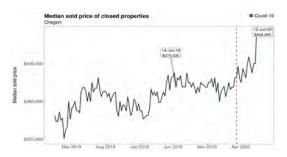


Median Price - Closed

8.5% W-O-W Change

15.7% Y-O-Y Change

12.7% Change since COVID-19

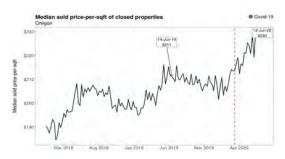


Median Price Per-Sq-Ft - Closed

4.7% W-O-W Change

8.7% Y-O-Y Change

7.6% Change since COVID-19



Oregon

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

387	Number of Listings with Price Change	355	Number of Listings with Price Drop	122	Number of Removed Listings	24	Median Days to First Price Reduction
(1.5%)	Since COVID-19	0.6%	Since COVID-19	(55.8%)	Since COVID-19	(7.7%)	Since COVID-19
393	Week Ending 03-13-2020	353	Week of 03-13-2020	276	Week of 03-13-2020	26	Week of 03-13-2020
(59.6%)	Y-O-Y Change	(61.4%)	Y-O-Y Change	(64.7%)	Y-O-Y Change	(4.0%)	Y-O-Y Change
957	Week Ending 06-14-2019	920	Week Ending 06-14-2019	346	Week Ending 06-14-2019	25	Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

(11.4%) W-O-W Change (59.6%) Y-O-Y Change (1.5%) Change since COVID-19



Number of Listings with Price Reduction

(12.3%) W-O-W Change (61.4%) Y-O-Y Change

0.6% Change since COVID-19



Percent of Listings with Price Reduction

(14.2%) W-O-W Change

(49.7%) Y-O-Y Change

(14.0%) Change since COVID-19



Median % Price Reduction

(8.0%) W-O-W Change (9.1%) Y-O-Y Change (12.9%) Change since COVID-19

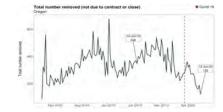
00 a 3-3%

Number of Removed Listings

(35.1%) W-O-W Change

(64.7%) Y-O-Y Change

(55.8%) Change since COVID-19

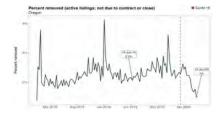


Percentage of Removed Listings

(36.6%) W-O-W Change

(54.2%) Y-O-Y Change

(62.3%) Change since COVID-19



Pennsylvania

For week ending 06-12-2020

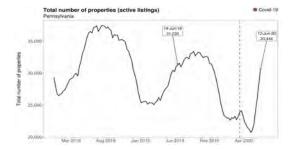
Key Current Week Market Stats

2881	Number of New Listings	11	Days on Market Listing to Contract	\$249,900	Median New List Price	2778	Listings Under Contract
9.3%	Since COVID-19	(69.4%)	Since COVID-19	2.0%	Since COVID-19	64.2%	Since COVID-19
2,637	Week Ending 03-13-2020	36	Week Ending 03-13-2020	\$245,000	Week Ending 03-13-2020	1,692	Week Ending 03-13-2020
3.0%	Y-O-Y Change		Y-O-Y Change	8.7%	Y-O-Y Change	37.7%	Y-O-Y Change
2,796	Week Ending 06-14-2019		Week Ending 06-14-2019	\$229,900	Week Ending 06-14-2019	2,017	Week Ending 06-14-2019

Listing Inventory Levels

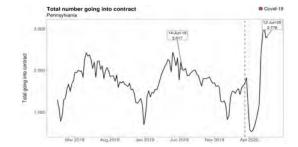
Active

7.7% W-O-W Change(2.5%) Y-O-Y Change27.3% Change since COVID-19



Entering Contract

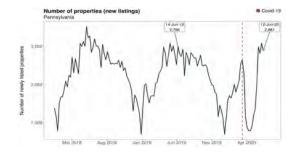
(10.6%) W-O-W Change37.7% Y-O-Y Change64.2% Change since COVID-19



New

(6.7%) W-O-W Change 3.0% Y-O-Y Change

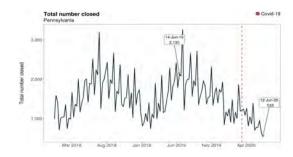
9.3% Change since COVID-19



Closings

(22.3%) W-O-W Change (75.0%) Y-O-Y Change

(55.9%) Change since COVID-19



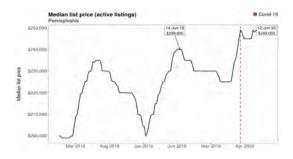
Pennsylvania

For week ending 06-12-2020

Listing Prices (\$)

Median Price - Active

0.4% W-O-W Change **3.8%** Y-O-Y Change



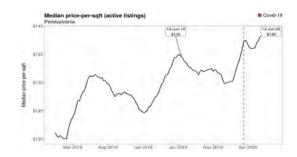
Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price Per-Sq-Ft - Active

0.3% W-O-W Change

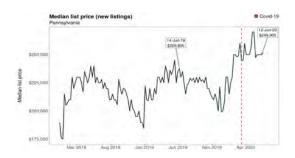
3.3% Y-O-Y Change

1.3% Change since COVID-19



Median Price - New

8.7% Y-O-Y Change2.0% Change since COVID-19

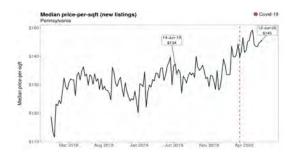


Median Price Per-Sq-Ft - New

0.3% W-O-W Change

8.6% Y-O-Y Change

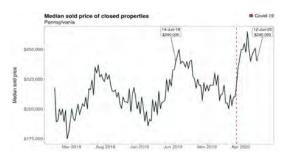
4.0% Change since COVID-19



Median Price - Closed

(4.4%) W-O-W Change

8.8% Change since COVID-19

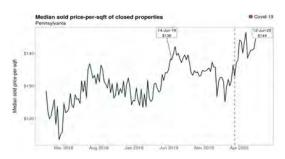


Median Price Per-Sq-Ft - Closed

2.1% W-O-W Change

4.7% Y-O-Y Change

8.6% Change since COVID-19



Pennsylvania

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

1,282	Number of Listings with Price Change	1,087	Number of Listings with Price Drop	282	Number of Removed Listings	24	Median Days to First Price Reduction
11.9%	Since COVID-19	6.0%	Since COVID-19	(48.1%)	Since COVID-19		
1,146	Week Ending 03-13-2020	1,025	Week of 03-13-2020	543	Week of 03-13-2020	24	Week of 03-13-2020
52.8%	Y-O-Y Change	32.2%	Y-O-Y Change	(36.1%)	Y-O-Y Change	(14.3%)	Y-O-Y Change
839	Week Ending 06-14-2019	822	Week Ending 06-14-2019	441	Week Ending 06-14-2019	28	Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

8.2% W-O-W Change52.8% Y-O-Y Change11.9% Change since COVID-19



Number of Listings with Price Reduction

8.4% W-O-W Change32.2% Y-O-Y Change6.0% Change since COVID-19



Percent of Listings with Price Reduction

0.6% W-O-W Change35.7% Y-O-Y Change(16.8%) Change since COVID-19



Median % Price Reduction

(3.2%) W-O-W Change (17.2%) Y-O-Y Change (3.5%) Change since COVID-19

Median percent change in price (settre listings with a price reduction)

Because

Because in price (settre listings with a price reduction)

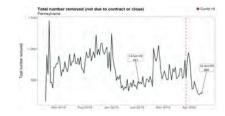
Because in price reduction

B

Number of Removed Listings

(1.1%) W-O-W Change (36.1%) Y-O-Y Change

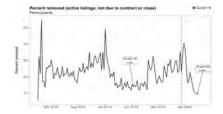
(48.1%) Change since COVID-19



Percentage of Removed Listings

(7.9%) W-O-W Change (34.0%) Y-O-Y Change

(59.0%) Change since COVID-19



Rhode Island

For week ending 06-12-2020

Key Current Week Market Stats

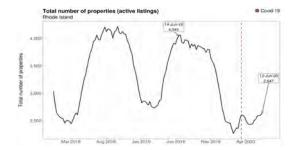
261	Number of New Listings	23	Days on Market Listing to Contract	\$325,000	Median New List Price	320	Listings Under Contract
(8.4%)	Since COVID-19	(23.3%)	Since COVID-19	(1.4%)	Since COVID-19	30.1%	Since COVID-19
285	Week Ending 03-13-2020	30	Week Ending 03-13-2020	\$329,500	Week Ending 03-13-2020	246	Week Ending 03-13-2020
	Y-O-Y Change	(45.2%)	Y-O-Y Change	1.7%	Y-O-Y Change	19.4%	Y-O-Y Change
	Week Ending 06-14-2019	42	Week Ending 06-14-2019	\$319,700	Week Ending 06-14-2019	268	Week Ending 06-14-2019

Listing Inventory Levels

Active

1.8% W-O-W Change (34.6%) Y-O-Y Change

1.7% Change since COVID-19

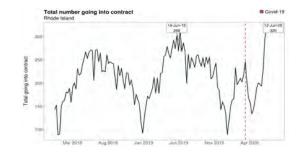


Entering Contract

8.8% W-O-W Change

19.4% Y-O-Y Change

30.1% Change since COVID-19

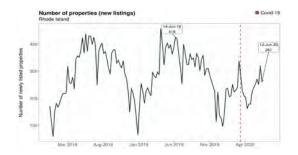


New

(18.4%) W-O-W Change

(37.7%) Y-O-Y Change

(8.4%) Change since COVID-19

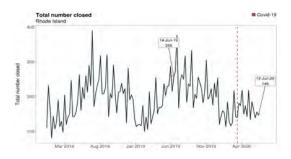


Closings

(6.4%) W-O-W Change

(43.0%) Y-O-Y Change

4.3% Change since COVID-19



Rhode Island

For week ending 06-12-2020

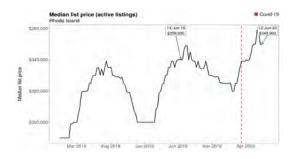
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

2.9% Y-O-Y Change

3.2% Change since COVID-19

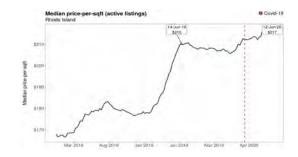


Median Price Per-Sq-Ft - Active

0.2% W-O-W Change

3.4% Y-O-Y Change

2.2% Change since COVID-19

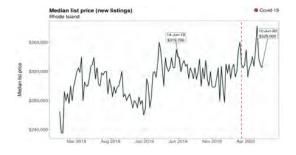


Median Price - New

(1.5%) W-O-W Change

1.7% Y-O-Y Change

(1.4%) Change since COVID-19

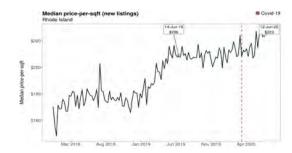


Median Price Per-Sq-Ft - New

(2.6%) W-O-W Change

7.1% Y-O-Y Change

7.1% Change since COVID-19

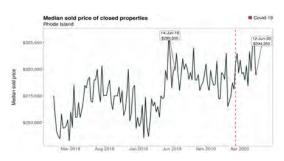


Median Price - Closed

(9.5%) W-O-W Change

(1.8%) Y-O-Y Change

(3.5%) Change since COVID-19



Median Price Per-Sq-Ft - Closed

(3.7%) W-O-W Change

7.1% Y-O-Y Change

(2.3%) Change since COVID-19



Rhode Island

For week ending 06-12-2020

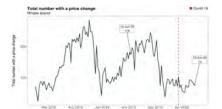
Current Week Price Change and Removal Stats (If Available)

74	Number of Listings with Price Change	71	Number of Listings with Price Drop	47	Number of Removed Listings	26	Median Days to First Price Reduction
(28.2%)	Since COVID-19	(24.5%)	Since COVID-19	(34.7%)	Since COVID-19	(7.1%)	Since COVID-19
103	Week Ending 03-13-2020	94	Week of 03-13-2020	72	Week of 03-13-2020	28	Week of 03-13-2020
(57.5%)	Y-O-Y Change	(58.2%)	Y-O-Y Change	(48.4%)	Y-O-Y Change	(16.1%)	Y-O-Y Change
174	Week Ending 06-14-2019	170	Week Ending 06-14-2019	91	Week Ending 06-14-2019	31	Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

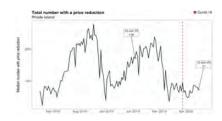
(9.8%) W-O-W Change (57.5%) Y-O-Y Change (28.2%) Change since COVID-19



Number of Listings with Price Reduction

(12.3%) W-O-W Change (58.2%) Y-O-Y Change

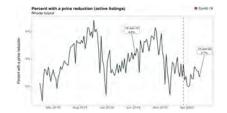
(24.5%) Change since COVID-19



Percent of Listings with Price Reduction

(14.1%) W-O-W Change (36.2%) Y-O-Y Change

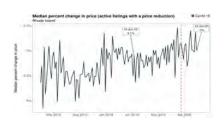
(25.8%) Change since COVID-19



Median % Price Reduction

14.1% W-O-W Change **(4.2%)** Y-O-Y Change

4.9% Change since COVID-19

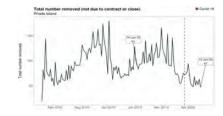


Number of Removed Listings

(25.4%) W-O-W Change

(48.4%) Y-O-Y Change

(34.7%) Change since COVID-19

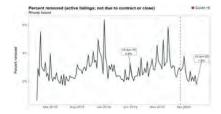


Percentage of Removed Listings

(26.4%) W-O-W Change

(20.9%) Y-O-Y Change

(35.5%) Change since COVID-19



South Carolina

For week ending 06-12-2020

Key Current Week Market Stats

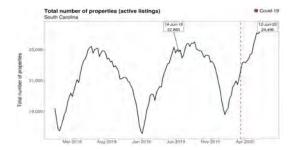
1378	Number of New Listings	42	Days on Market Listing to Contract	\$269,000	Median New List Price	1906	Listings Under Contract
(<mark>27.8%)</mark>	Since COVID-19	5.0%	Since COVID-19	1.5%	Since COVID-19	29.4%	Since COVID-19
1,908	Week Ending 03-13-2020	40	Week Ending 03-13-2020	\$265,000	Week Ending 03-13-2020	1,473	Week Ending 03-13-2020
<mark>(22.9%)</mark>	Y-O-Y Change	(6.7%)	Y-O-Y Change	5.5%	Y-O-Y Change	39.3%	Y-O-Y Change
1,788	Week Ending 06-14-2019	45	Week Ending 06-14-2019	\$254,900	Week Ending 06-14-2019	1,368	Week Ending 06-14-2019

Listing Inventory Levels

Active

1.5% W-O-W Change7.2% Y-O-Y Change

13.1% Change since COVID-19

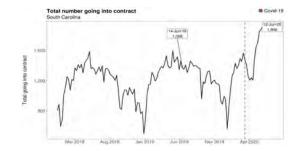


Entering Contract

2.6% W-O-W Change

39.3% Y-O-Y Change

29.4% Change since COVID-19

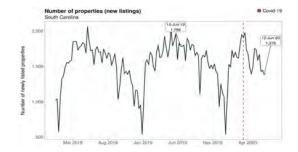


New

(4.7%) W-O-W Change

(22.9%) Y-O-Y Change

(27.8%) Change since COVID-19

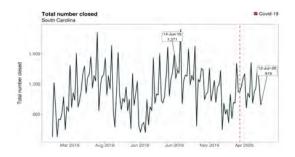


Closings

(24.2%) W-O-W Change

(33.0%) Y-O-Y Change

(16.5%) Change since COVID-19



South Carolina

For week ending 06-12-2020

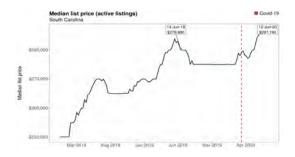
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.3% W-O-W Change**2.6%** Y-O-Y Change

2.9% Change since COVID-19

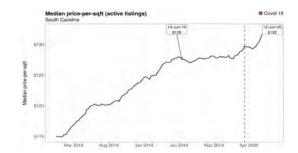


Median Price Per-Sq-Ft - Active

0.3% W-O-W Change

3.8% Y-O-Y Change

2.1% Change since COVID-19

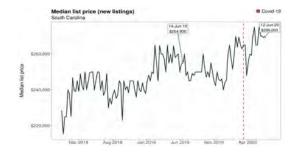


Median Price - New

(0.3%) W-O-W Change

5.5% Y-O-Y Change

1.5% Change since COVID-19

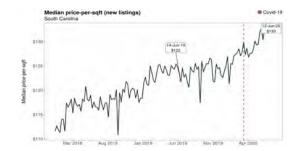


Median Price Per-Sq-Ft - New

1.8% W-O-W Change

9.1% Y-O-Y Change

2.2% Change since COVID-19



Median Price - Closed

2.8% W-O-W Change

4.1% Y-O-Y Change

4.3% Change since COVID-19

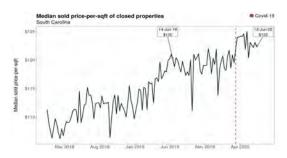


Median Price Per-Sq-Ft - Closed

(0.6%) W-O-W Change

1.8% Y-O-Y Change

0.3% Change since COVID-19



South Carolina

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

1,165	Number of Listings with Price Change	966	Number of Listings with Price Drop	169	Number of Removed Listings	30	Median Days to First Price Reduction
	Since COVID-19 Week Ending 03-13-2020		Since COVID-19 Week of 03-13-2020	(56.6%) 389	Since COVID-19 Week of 03-13-2020	11.1% 27	Since COVID-19 Week of 03-13-2020
•	Y-O-Y Change Week Ending 06-14-2019	(17.5%)	Y-O-Y Change Week Ending 06-14-2019	(58.1%)	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

(8.5%) W-O-W Change(11.1%) Y-O-Y Change1.5% Change since COVID-19



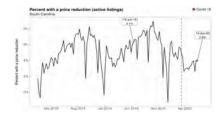
Number of Listings with Price Reduction

0.1% W-O-W Change(17.5%) Y-O-Y Change(0.3%) Change since COVID-19



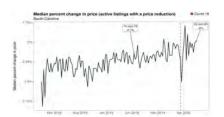
Percent of Listings with Price Reduction

(1.5%) W-O-W Change (23.0%) Y-O-Y Change (11.9%) Change since COVID-19



Median % Price Reduction

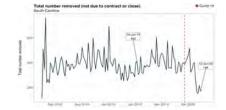
(0.5%) W-O-W Change (7.0%) Y-O-Y Change (9.9%) Change since COVID-19



Number of Removed Listings

(22.1%) W-O-W Change (58.1%) Y-O-Y Change

(56.6%) Change since COVID-19

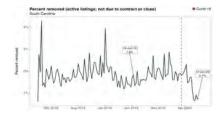


Percentage of Removed Listings

(23.3%) W-O-W Change

(60.8%) Y-O-Y Change

(61.7%) Change since COVID-19



Tennessee

For week ending 06-12-2020

Key Current Week Market Stats

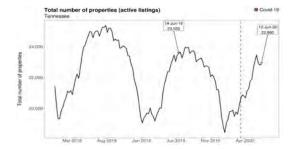
1523	Number of New Listings	29	Days on Market Listing to Contract	\$294,500	Median New List Price	2061	Listings Under Contract
(34.6%)	Since COVID-19		Since COVID-19	(0.9%)	Since COVID-19	11.1%	Since COVID-19
2,328	Week Ending 03-13-2020		Week Ending 03-13-2020	\$297,250	Week Ending 03-13-2020	1,855	Week Ending 03-13-2020
(<mark>34.3%)</mark>	Y-O-Y Change	(19.4%)	Y-O-Y Change	9.5%	Y-O-Y Change	10.2%	Y-O-Y Change
2,317	Week Ending 06-14-2019	36	Week Ending 06-14-2019	\$269,000	Week Ending 06-14-2019	1,871	Week Ending 06-14-2019

Listing Inventory Levels

Active

0.3% W-O-W Change **(2.9%)** Y-O-Y Change

10.9% Change since COVID-19

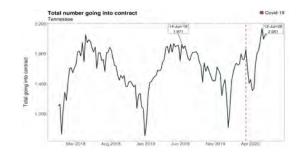


Entering Contract

0.6% W-O-W Change

10.2% Y-O-Y Change

11.1% Change since COVID-19

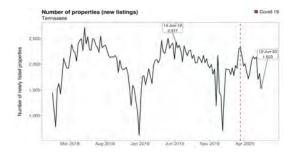


New

(16.0%) W-O-W Change

(34.3%) Y-O-Y Change

(34.6%) Change since COVID-19

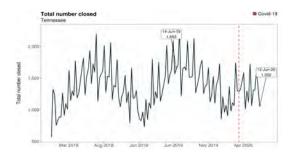


Closings

(21.8%) W-O-W Change

(36.4%) Y-O-Y Change

(18.6%) Change since COVID-19



Tennessee

For week ending 06-12-2020

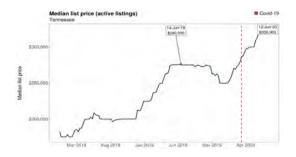
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

6.9% Y-O-Y Change

5.2% Change since COVID-19

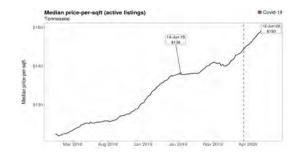


Median Price Per-Sq-Ft - Active

0.1% W-O-W Change

8.6% Y-O-Y Change

3.7% Change since COVID-19

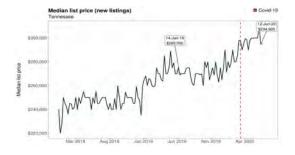


Median Price - New

(5.0%) W-O-W Change

9.5% Y-O-Y Change

(0.9%) Change since COVID-19

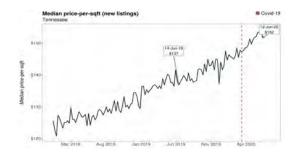


Median Price Per-Sq-Ft - New

(1.8%) W-O-W Change

10.8% Y-O-Y Change

3.0% Change since COVID-19

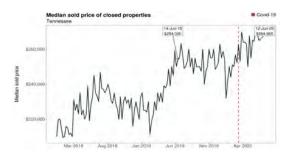


Median Price - Closed

(1.9%) W-O-W Change

4.3% Y-O-Y Change

0.8% Change since COVID-19

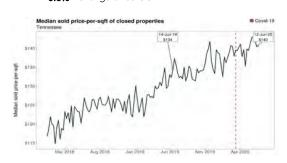


Median Price Per-Sq-Ft - Closed

(1.3%) W-O-W Change

4.6% Y-O-Y Change

0.6% Change since COVID-19



Tennessee

For week ending 06-12-2020

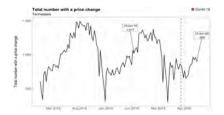
Current Week Price Change and Removal Stats (If Available)

902	Number of Listings with Price Change	757	Number of Listings with Price Drop	381	Number of Removed Listings	21	Median Days to First Price Reduction
7.3%	Since COVID-19	12.8%	Since COVID-19	(21.0%)	Since COVID-19	(4.5%)	Since COVID-19
841	Week Ending 03-13-2020	671	Week of 03-13-2020	482	Week of 03-13-2020	22	Week of 03-13-2020
(11.3%) 1,017	Y-O-Y Change Week Ending 06-14-2019	(18.6%) 930	Y-O-Y Change Week Ending 06-14-2019	(18.6%) 468	Y-O-Y Change Week Ending 06-14-2019	•	Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

(5.8%) W-O-W Change (11.3%) Y-O-Y Change 7.3% Change since COVID-19



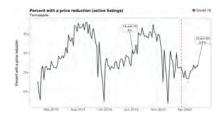
Number of Listings with Price Reduction

0.3% W-O-W Change(18.6%) Y-O-Y Change12.8% Change since COVID-19



Percent of Listings with Price Reduction

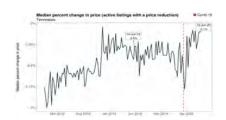
W-O-W Change(16.2%) Y-O-Y Change1.8% Change since COVID-19



Median % Price Reduction

(5.0%) W-O-W Change (14.2%) Y-O-Y Change

(17.3%) Change since COVID-19

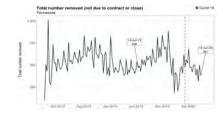


Number of Removed Listings

(23.5%) W-O-W Change

(18.6%) Y-O-Y Change

(21.0%) Change since COVID-19

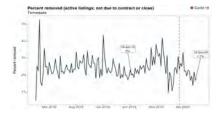


Percentage of Removed Listings

(23.4%) W-O-W Change

(16.1%) Y-O-Y Change

(28.6%) Change since COVID-19



Texas

For week ending 06-12-2020

Key Current Week Market Stats

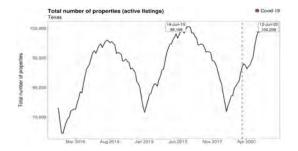
7222	Number of New Listings	35	Days on Market Listing to Contract	\$295,000	Median New List Price	8458	Listings Under Contract
	Since COVID-19 Week Ending 03-13-2020	• •	Since COVID-19 Week Ending 03-13-2020	1.8% \$289,659	Since COVID-19 Week Ending 03-13-2020	35.6% 6,237	Since COVID-19 Week Ending 03-13-2020
	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	5.7% \$279,000	Y-O-Y Change Week Ending 06-14-2019	16.5% 7,262	Y-O-Y Change Week Ending 06-14-2019

Listing Inventory Levels

Active

1.2% W-O-W Change1.0% Y-O-Y Change

15.3% Change since COVID-19

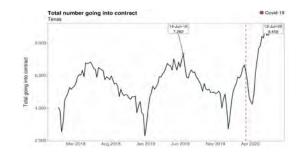


Entering Contract

(4.9%) W-O-W Change

16.5% Y-O-Y Change

35.6% Change since COVID-19

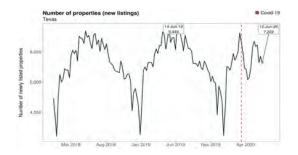


New

(6.4%) W-O-W Change

(23.6%) Y-O-Y Change

(16.5%) Change since COVID-19

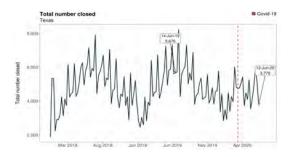


Closings

(25.2%) W-O-W Change

(33.4%) Y-O-Y Change

(20.5%) Change since COVID-19



Texas

For week ending 06-12-2020

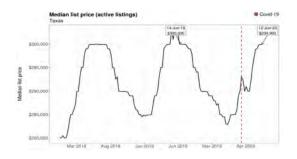
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

W-O-W Change(0.0%) Y-O-Y Change

2.4% Change since COVID-19

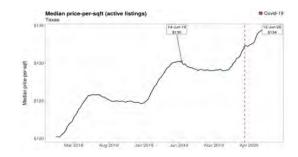


Median Price Per-Sq-Ft - Active

(0.1%) W-O-W Change

3.3% Y-O-Y Change

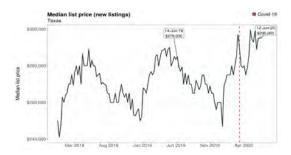
1.6% Change since COVID-19



Median Price - New

5.7% Y-O-Y Change

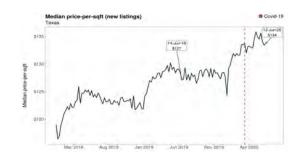
1.8% Change since COVID-19



Median Price Per-Sq-Ft - New

0.2% W-O-W Change

5.2% Y-O-Y Change

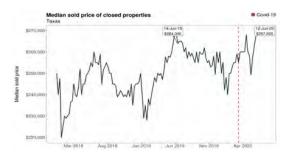


Median Price - Closed

(0.9%) W-O-W Change

1.3% Y-O-Y Change

4.9% Change since COVID-19

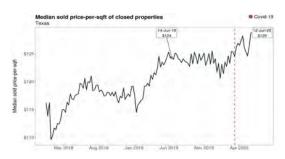


Median Price Per-Sq-Ft - Closed

(0.1%) W-O-W Change

3.6% Y-O-Y Change

3.4% Change since COVID-19





Texas

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

5,711	Number of Listings with Price Change	4,649	Number of Listings with Price Drop	1,541	Number of Removed Listings	27	Median Days to First Price Reduction
	Since COVID-19 Week Ending 03-13-2020		Since COVID-19 Week of 03-13-2020		Since COVID-19 Week of 03-13-2020	8.0% 25	Since COVID-19 Week of 03-13-2020
•	Y-O-Y Change Week Ending 06-14-2019	•	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	3.8% 26	Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

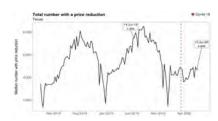
(9.2%) W-O-W Change (30.1%) Y-O-Y Change (4.8%) Change since COVID-19



Number of Listings with Price Reduction

(5.5%) W-O-W Change (37.7%) Y-O-Y Change

(2.6%) Change since COVID-19

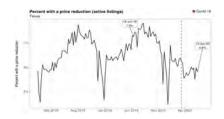


Percent of Listings with Price Reduction

(6.6%) W-O-W Change

(38.4%) Y-O-Y Change

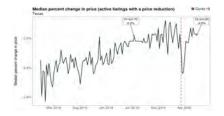
(15.5%) Change since COVID-19



Median % Price Reduction

0.5% W-O-W Change **(0.5%)** Y-O-Y Change

(4.4%) Change since COVID-19

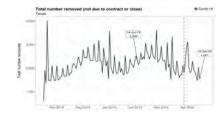


Number of Removed Listings

(24.5%) W-O-W Change

(34.4%) Y-O-Y Change

(14.7%) Change since COVID-19

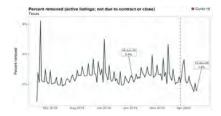


Percentage of Removed Listings

(25.2%) W-O-W Change

(35.0%) Y-O-Y Change

(26.0%) Change since COVID-19



Utah

For week ending 06-12-2020

Key Current Week Market Stats

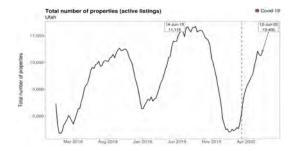
753	Number of New Listings	26	Days on Market Listing to Contract	\$393,000	Median New List Price	969	Listings Under Contract
(24.6%)	Since COVID-19	•	Since COVID-19	(<mark>0.5%)</mark>	Since COVID-19	39.6%	Since COVID-19
999	Week Ending 03-13-2020		Week Ending 03-13-2020	\$394,900	Week Ending 03-13-2020	694	Week Ending 03-13-2020
(39.3%)	Y-O-Y Change		Y-O-Y Change	4.8%	Y-O-Y Change	6.4%	Y-O-Y Change
1,240	Week Ending 06-14-2019		Week Ending 06-14-2019	\$374,900	Week Ending 06-14-2019	911	Week Ending 06-14-2019

Listing Inventory Levels

Active

1.4% W-O-W Change **(6.4%)** Y-O-Y Change

27.6% Change since COVID-19

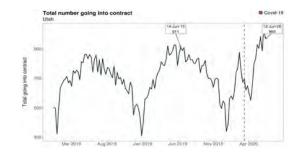


Entering Contract

(6.8%) W-O-W Change

6.4% Y-O-Y Change

39.6% Change since COVID-19

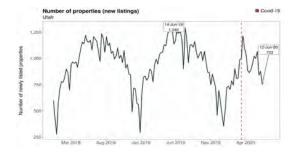


New

(14.1%) W-O-W Change

(39.3%) Y-O-Y Change

(24.6%) Change since COVID-19

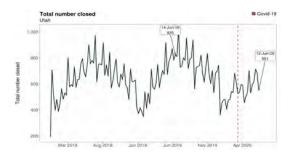


Closings

(19.6%) W-O-W Change

(33.2%) Y-O-Y Change

5.0% Change since COVID-19



Utah

For week ending 06-12-2020

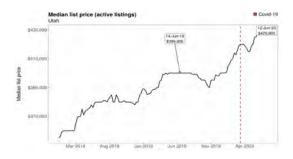
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

W-O-W Change7.5% Y-O-Y Change

2.4% Change since COVID-19

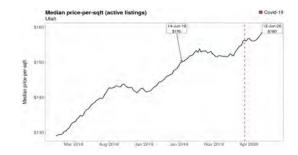


Median Price Per-Sq-Ft - Active

0.6% W-O-W Change

6.4% Y-O-Y Change

2.2% Change since COVID-19

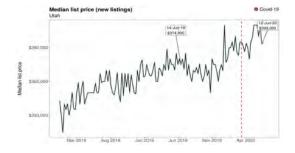


Median Price - New

(3.9%) W-O-W Change

4.8% Y-O-Y Change

(0.5%) Change since COVID-19

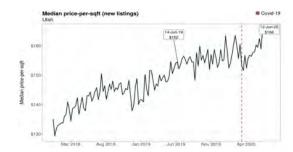


Median Price Per-Sq-Ft - New

4.3% W-O-W Change

8.9% Y-O-Y Change

8.1% Change since COVID-19

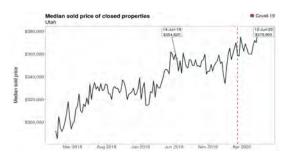


Median Price - Closed

2.7% W-O-W Change

7.1% Y-O-Y Change

5.8% Change since COVID-19

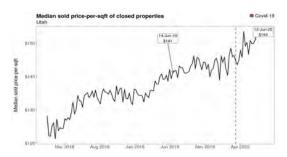


Median Price Per-Sq-Ft - Closed

1.3% W-O-W Change

8.2% Y-O-Y Change

5.7% Change since COVID-19





For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

450	Number of Listings with Price Change	350	Number of Listings with Price Drop	94	Number of Removed Listings	24	Median Days to First Price Reduction
9.5%	Since COVID-19	9.7%	Since COVID-19	(40.1%)	Since COVID-19	50.0%	Since COVID-19
411	Week Ending 03-13-2020	319	Week of 03-13-2020	157	Week of 03-13-2020	16	Week of 03-13-2020
•	Y-O-Y Change Week Ending 06-14-2019	(57.4%) 822	Y-O-Y Change Week Ending 06-14-2019	•	Y-O-Y Change Week Ending 06-14-2019	33.3% 18	Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

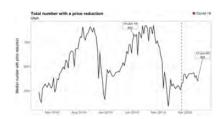
(16.2%) W-O-W Change(51.4%) Y-O-Y Change9.5% Change since COVID-19



Number of Listings with Price Reduction

(14.4%) W-O-W Change (57.4%) Y-O-Y Change

9.7% Change since COVID-19



Percent of Listings with Price Reduction

(15.5%) W-O-W Change

(54.5%) Y-O-Y Change

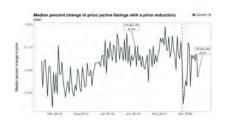
(13.8%) Change since COVID-19



Median % Price Reduction

11.3% W-O-W Change12.4% Y-O-Y Change

5.8% Change since COVID-19

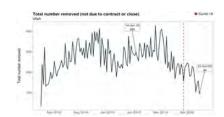


Number of Removed Listings

(40.5%) W-O-W Change

(67.9%) Y-O-Y Change

(40.1%) Change since COVID-19

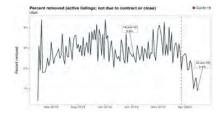


Percentage of Removed Listings

(41.6%) W-O-W Change

(65.9%) Y-O-Y Change

(53.4%) Change since COVID-19



Virginia

For week ending 06-12-2020

Key Current Week Market Stats

1244	Number of New Listings	29	Days on Market Listing to Contract	\$435,000	Median New List Price	1562	Listings Under Contract
	Since COVID-19	26.1%	Since COVID-19	2.4%	Since COVID-19	20.6%	Since COVID-19
	Week Ending 03-13-2020	23	Week Ending 03-13-2020	\$424,900	Week Ending 03-13-2020	1,295	Week Ending 03-13-2020
	Y-O-Y Change	(21.6%)	Y-O-Y Change	11.7%	Y-O-Y Change	23.2%	Y-O-Y Change
	Week Ending 06-14-2019	37	Week Ending 06-14-2019	\$389,450	Week Ending 06-14-2019	1,268	Week Ending 06-14-2019

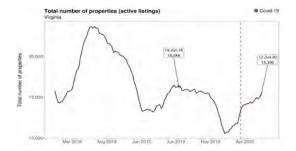
Listing Inventory Levels

Active

2.4% W-O-W Change

(5.3%) Y-O-Y Change

14.6% Change since COVID-19

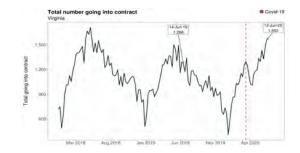


Entering Contract

6.8% W-O-W Change

23.2% Y-O-Y Change

20.6% Change since COVID-19

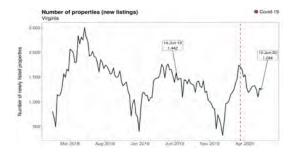


New

(2.9%) W-O-W Change

(13.7%) Y-O-Y Change

(27.0%) Change since COVID-19

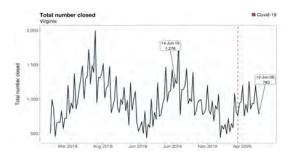


Closings

(20.5%) W-O-W Change

(38.6%) Y-O-Y Change

2.2% Change since COVID-19



Virginia

For week ending 06-12-2020

Listing Prices (\$)

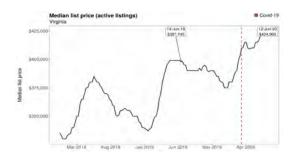
Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

1.2% W-O-W Change

6.8% Y-O-Y Change

3.6% Change since COVID-19

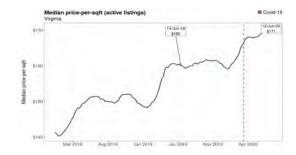


Median Price Per-Sq-Ft - Active

0.4% W-O-W Change

6.6% Y-O-Y Change

2.5% Change since COVID-19

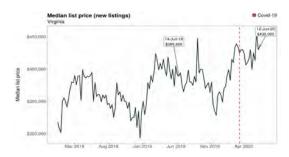


Median Price - New

1.2% W-O-W Change

11.7% Y-O-Y Change

2.4% Change since COVID-19

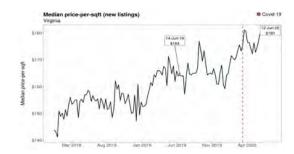


Median Price Per-Sq-Ft - New

(0.4%) W-O-W Change

9.7% Y-O-Y Change

2.7% Change since COVID-19

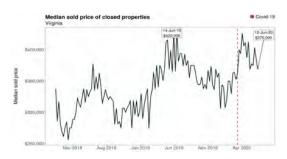


Median Price - Closed

(3.4%) W-O-W Change

(10.7%) Y-O-Y Change

1.5% Change since COVID-19

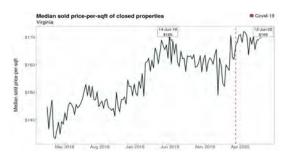


Median Price Per-Sq-Ft - Closed

1.9% W-O-W Change

0.1% Y-O-Y Change

0.9% Change since COVID-19



Vermont

For week ending 06-12-2020

Key Current Week Market Stats

143	Number of New Listings	67	Days on Market Listing to Contract	\$319,000	Median New List Price	180	Listings Under Contract
15.3%	Since COVID-19		Since COVID-19	2.1%	Since COVID-19	63.6%	Since COVID-19
124	Week Ending 03-13-2020		Week Ending 03-13-2020	\$312,450	Week Ending 03-13-2020	110	Week Ending 03-13-2020
(13.9%)	Y-O-Y Change		Y-O-Y Change	16.0%	Y-O-Y Change	53.8%	Y-O-Y Change
166	Week Ending 06-14-2019		Week Ending 06-14-2019	\$275,000	Week Ending 06-14-2019	117	Week Ending 06-14-2019

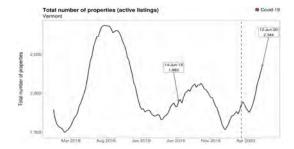
Listing Inventory Levels

<u>Active</u>

3.4% W-O-W Change

23.8% Y-O-Y Change

26.5% Change since COVID-19

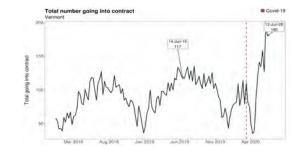


Entering Contract

(7.2%) W-O-W Change

53.8% Y-O-Y Change

63.6% Change since COVID-19

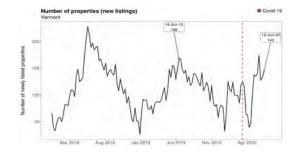


New

8.3% W-O-W Change

(13.9%) Y-O-Y Change

15.3% Change since COVID-19

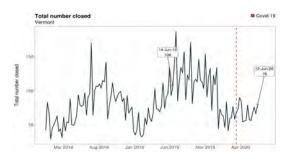


Closings

18.2% W-O-W Change

(26.4%) Y-O-Y Change

14.7% Change since COVID-19



Vermont

For week ending 06-12-2020

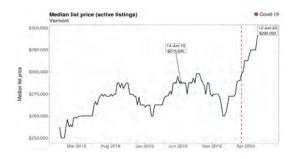
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

8.7% Y-O-Y Change

7.2% Change since COVID-19

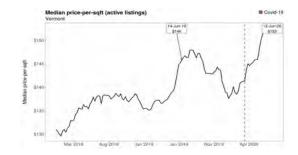


Median Price Per-Sq-Ft - Active

0.6% W-O-W Change

4.7% Y-O-Y Change

8.0% Change since COVID-19



Median Price - New

5.5% W-O-W Change

16.0% Y-O-Y Change

2.1% Change since COVID-19

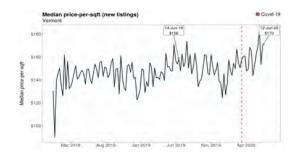


Median Price Per-Sq-Ft - New

10.8% W-O-W Change

7.7% Y-O-Y Change

7.9% Change since COVID-19

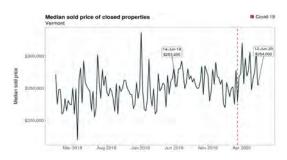


Median Price - Closed

(17.0%) W-O-W Change

0.3% Y-O-Y Change

11.0% Change since COVID-19



Median Price Per-Sq-Ft - Closed

(2.8%) W-O-W Change

(1.5%) Y-O-Y Change

7.4% Change since COVID-19



Washington

For week ending 06-12-2020

Key Current Week Market Stats

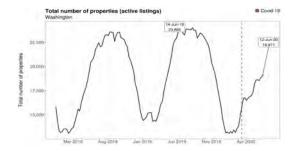
1887	Number of New Listings	24	Days on Market Listing to Contract	\$485,000	Median New List Price	2267	Listings Under Contract
(19.5%)	Since COVID-19	50.0%	Since COVID-19	2.1%	Since COVID-19	16.6%	Since COVID-19
2,343	Week Ending 03-13-2020	16	Week Ending 03-13-2020	\$475,000	Week Ending 03-13-2020	1,944	Week Ending 03-13-2020
(<mark>28.2%)</mark>	Y-O-Y Change	(17.2%)	Y-O-Y Change	7.8%	Y-O-Y Change	4.9%	Y-O-Y Change
2,627	Week Ending 06-14-2019	29	Week Ending 06-14-2019	\$449,950	Week Ending 06-14-2019	2,162	Week Ending 06-14-2019

Listing Inventory Levels

Active

0.6% W-O-W Change (20.5%) Y-O-Y Change

20.4% Change since COVID-19

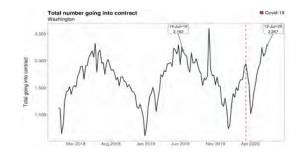


Entering Contract

6.4% W-O-W Change

4.9% Y-O-Y Change

16.6% Change since COVID-19

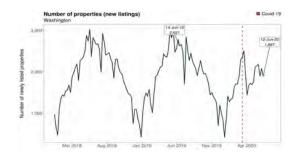


New

(9.3%) W-O-W Change

(28.2%) Y-O-Y Change

(19.5%) Change since COVID-19

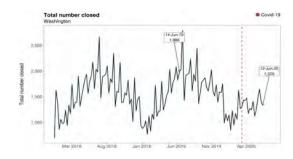


Closings

(5.9%) W-O-W Change

(33.1%) Y-O-Y Change

2.3% Change since COVID-19



Washington

For week ending 06-12-2020

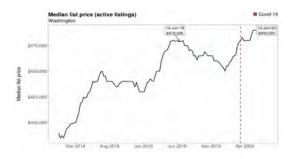
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

(0.0%) W-O-W Change 2.3% Y-O-Y Change

2.1% Change since COVID-19

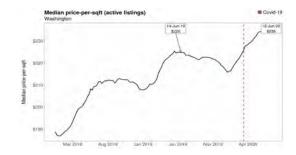


Median Price Per-Sq-Ft - Active

0.3% W-O-W Change

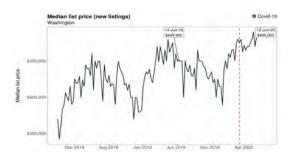
4.8% Y-O-Y Change

4.4% Change since COVID-19



Median Price - New

7.8% Y-O-Y Change2.1% Change since COVID-19

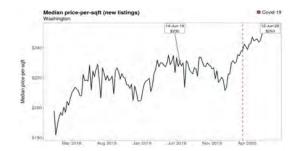


Median Price Per-Sq-Ft - New

1.6% W-O-W Change

9.8% Y-O-Y Change

6.2% Change since COVID-19

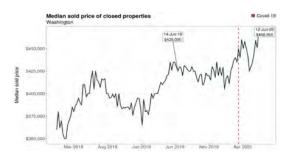


Median Price - Closed

4.0% W-O-W Change

10.3% Y-O-Y Change

4.2% Change since COVID-19

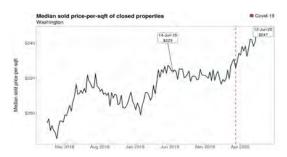


Median Price Per-Sq-Ft - Closed

2.6% W-O-W Change

10.4% Y-O-Y Change

9.3% Change since COVID-19



Washington

For week ending 06-12-2020

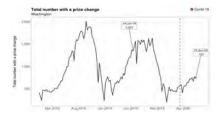
Current Week Price Change and Removal Stats (If Available)

727	Number of Listings with Price Change	609	Number of Listings with Price Drop	206	Number of Removed Listings	22	Median Days to First Price Reduction
27.8%	Since COVID-19	43.6%	Since COVID-19	5.1%	Since COVID-19	15.8%	Since COVID-19
569	Week Ending 03-13-2020	424	Week of 03-13-2020	196	Week of 03-13-2020	19	Week of 03-13-2020
(45.6%) 1,337	Y-O-Y Change Week Ending 06-14-2019	(51.2%) 1,249	Y-O-Y Change Week Ending 06-14-2019	(34.0%) 312	Y-O-Y Change Week Ending 06-14-2019	- 22	Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

(5.6%) W-O-W Change (45.6%) Y-O-Y Change 27.8% Change since COVID-19



Number of Listings with Price Reduction

(5.1%) W-O-W Change (51.2%) Y-O-Y Change

43.6% Change since COVID-19

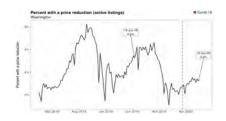


Percent of Listings with Price Reduction

(5.9%) W-O-W Change

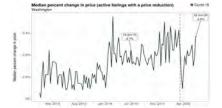
(38.6%) Y-O-Y Change

19.3% Change since COVID-19



Median % Price Reduction

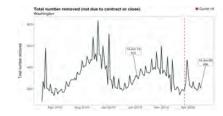
(7.2%) W-O-W Change(8.6%) Y-O-Y Change(4.7%) Change since COVID-19



Number of Removed Listings

(19.8%) W-O-W Change (34.0%) Y-O-Y Change

5.1% Change since COVID-19

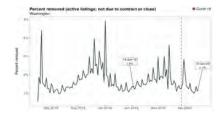


Percentage of Removed Listings

(19.9%) W-O-W Change

(16.8%) Y-O-Y Change

(12.1%) Change since COVID-19



Wisconsin

For week ending 06-12-2020

Key Current Week Market Stats

Number of New 1537 Listings

43

Days on Market Listing to Contract

\$247,000

Median New List Price

479

Listings Under Contract

3.6% Since COVID-19 1,484 Week Ending 03-13-2020 13.2% Since COVID-19 38

Week Ending 03-13-2020

(1.2%)\$250,000

Since COVID-19 Week Ending 03-13-2020 (56.6%) Since COVID-19

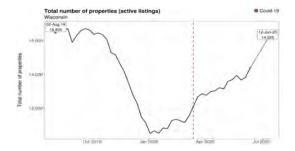
1,104 Week Ending 03-13-2020

Listing Inventory Levels

Active

3.7% W-O-W Change

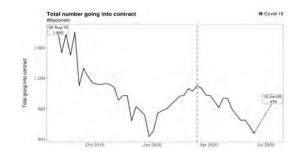
18.2% Change since COVID-19



Entering Contract

(16.1%) W-O-W Change

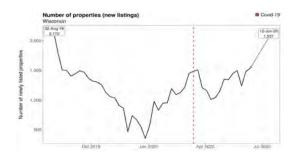
(56.6%) Change since COVID-19



New

3.9% W-O-W Change

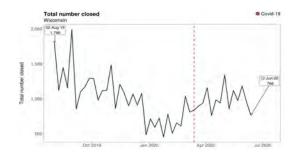
3.6% Change since COVID-19



Closings

(19.9%) W-O-W Change

(8.9%) Change since COVID-19



Wisconsin

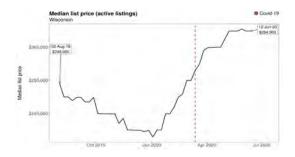
For week ending 06-12-2020

Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

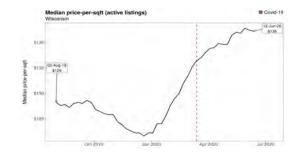
4.7% Change since COVID-19



Median Price Per-Sq-Ft - Active

(0.1%) W-O-W Change

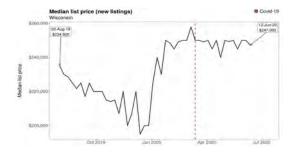
2.2% Change since COVID-19



Median Price - New

(1.2%) W-O-W Change

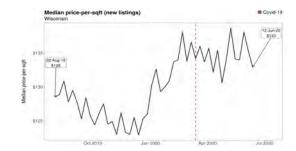
(1.2%) Change since COVID-19



Median Price Per-Sq-Ft - New

(1.8%) W-O-W Change

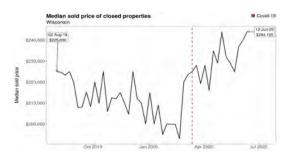
(1.0%) Change since COVID-19



Median Price - Closed

1.7% W-O-W Change

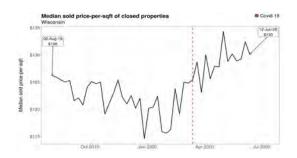
8.5% Change since COVID-19



Median Price Per-Sq-Ft - Closed

(1.7%) W-O-W Change

3.7% Change since COVID-19



Wisconsin

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

455 Number of Listings with Price Change

436 Number of Listings with Price Drop Number of Removed Listings Median Days to First Price Reduction

8.3% Since COVID-19

9.8% Since COVID-19

21.9% Since COVID-19

(7.7%) Since COVID-19

420 Week Ending 03-13-2020

397 Week of 03-13-2020

114 Week of 03-13-2020

139

26

24

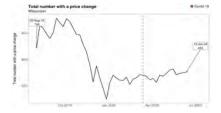
26 Week of 03-13-2020

Removal / Drop Listing Statistics

Number of Listings with Price Change

1.3% W-O-W Change

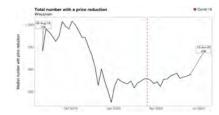
8.3% Change since COVID-19



Number of Listings with Price Reduction

2.8% W-O-W Change

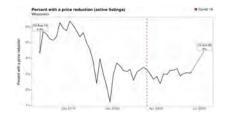
9.8% Change since COVID-19



Percent of Listings with Price Reduction

(1.0%) W-O-W Change

(7.3%) Change since COVID-19



Median % Price Reduction

4.9% W-O-W Change

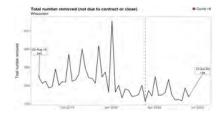
(2.6%) Change since COVID-19



Number of Removed Listings

(25.7%) W-O-W Change

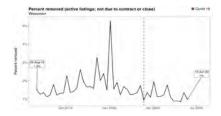
21.9% Change since COVID-19



Percentage of Removed Listings

(28.1%) W-O-W Change

3.2% Change since COVID-19



West Virginia

For week ending 06-12-2020

Key Current Week Market Stats

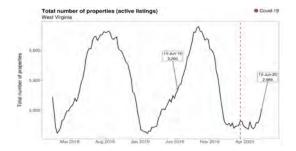
200	Number of New Listings	47	Days on Market Listing to Contract	\$189,950	Median New List Price	190	Listings Under Contract
	Since COVID-19 Week Ending 03-13-2020		Since COVID-19 Week Ending 03-13-2020	2.7% \$184,900	Since COVID-19 Week Ending 03-13-2020	16.6% 163	Since COVID-19 Week Ending 03-13-2020
	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	0.0% \$189,900	Y-O-Y Change Week Ending 06-14-2019	5.0% 181	Y-O-Y Change Week Ending 06-14-2019

Listing Inventory Levels

Active

2.6% W-O-W Change **(6.6%)** Y-O-Y Change

3.2% Change since COVID-19

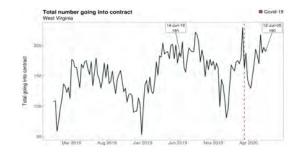


Entering Contract

(3.6%) W-O-W Change

5.0% Y-O-Y Change

16.6% Change since COVID-19

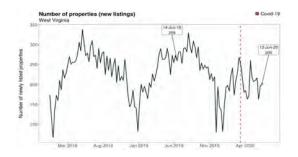


New

1.5% W-O-W Change

(22.8%) Y-O-Y Change

(20.6%) Change since COVID-19

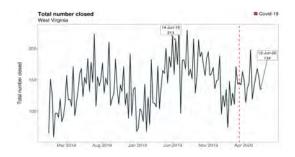


Closings

(13.5%) W-O-W Change

(37.1%) Y-O-Y Change

(8.2%) Change since COVID-19



West Virginia

For week ending 06-12-2020

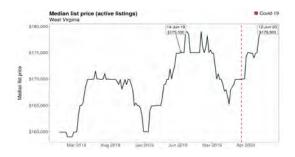
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

0.3% W-O-W Change**2.6%** Y-O-Y Change

5.7% Change since COVID-19

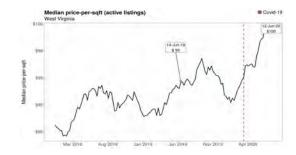


Median Price Per-Sq-Ft - Active

0.9% W-O-W Change

5.3% Y-O-Y Change

4.8% Change since COVID-19

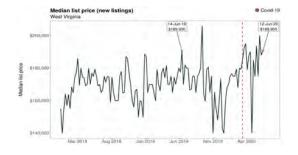


Median Price - New

1.0% W-O-W Change

0.0% Y-O-Y Change

2.7% Change since COVID-19

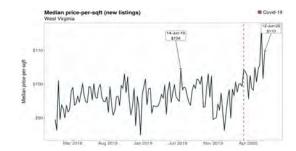


Median Price Per-Sq-Ft - New

7.8% W-O-W Change

5.1% Y-O-Y Change

5.1% Change since COVID-19

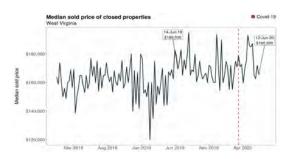


Median Price - Closed

(3.8%) W-O-W Change

(2.4%) Y-O-Y Change

(7.5%) Change since COVID-19



Median Price Per-Sq-Ft - Closed

3.5% W-O-W Change

5.5% Y-O-Y Change

(6.7%) Change since COVID-19



West Virginia

For week ending 06-12-2020

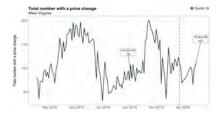
Current Week Price Change and Removal Stats (If Available)

107	Number of Listings with Price Change	89	Number of Listings with Price Drop	10	Number of Removed Listings	37	Median Days to First Price Reduction
(5.3%)	Since COVID-19	(16.0%)	Since COVID-19	(81.8%)	Since COVID-19	54.2%	Since COVID-19
113	Week Ending 03-13-2020	106	Week of 03-13-2020	55	Week of 03-13-2020	24	Week of 03-13-2020
35.4%	Y-O-Y Change	15.6%	Y-O-Y Change	(76.2%)	Y-O-Y Change	(17.8%)	Y-O-Y Change
<i>79</i>	Week Ending 06-14-2019	77	Week Ending 06-14-2019	42	Week Ending 06-14-2019	45	Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

9.2% W-O-W Change **35.4%** Y-O-Y Change (5.3%) Change since COVID-19



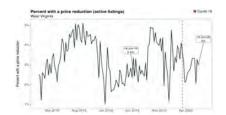
Number of Listings with Price Reduction

(6.3%) W-O-W Change 15.6% Y-O-Y Change (16.0%) Change since COVID-19



Percent of Listings with Price Reduction

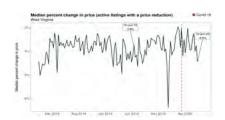
(8.6%) W-O-W Change 23.7% Y-O-Y Change (18.6%) Change since COVID-19



Median % Price Reduction

18.0% W-O-W Change 17.7% Y-O-Y Change

45.9% Change since COVID-19

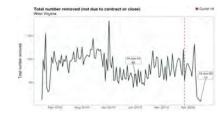


Number of Removed Listings

(23.1%) W-O-W Change

(76.2%) Y-O-Y Change

(81.8%) Change since COVID-19

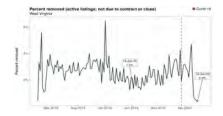


Percentage of Removed Listings

(26.7%) W-O-W Change

(74.8%) Y-O-Y Change

(82.6%) Change since COVID-19



Wyoming

For week ending 06-12-2020

Key Current Week Market Stats

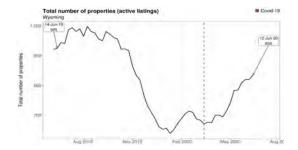
74	Number of New Listings	31	Days on Market Listing to Contract	\$269,900	Median New List Price	70	Listings Under Contract
	Since COVID-19 Week Ending 03-13-2020		Since COVID-19 Week Ending 03-13-2020	24.1% \$217,450	Since COVID-19 Week Ending 03-13-2020	6.1% 66	Since COVID-19 Week Ending 03-13-2020
	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	10.2% \$245,000	Y-O-Y Change Week Ending 06-14-2019	(1.4%) 71	Y-O-Y Change Week Ending 06-14-2019

Listing Inventory Levels

Active

1.8% W-O-W Change **(9.7%)** Y-O-Y Change

24.4% Change since COVID-19

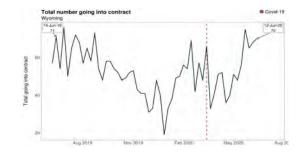


Entering Contract

2.9% W-O-W Change

(1.4%) Y-O-Y Change

6.1% Change since COVID-19

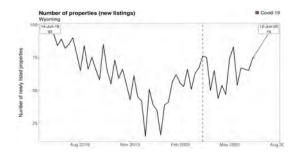


New

13.8% W-O-W Change

(20.4%) Y-O-Y Change

(2.6%) Change since COVID-19

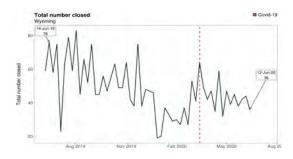


Closings

(18.2%) W-O-W Change

(52.6%) Y-O-Y Change

(43.8%) Change since COVID-19



Wyoming

For week ending 06-12-2020

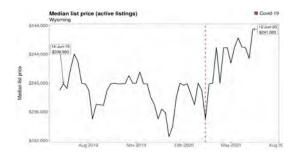
Listing Prices (\$)

Listing Prices Per-Sq-Ft (\$/Sqft)

Median Price - Active

1.7% W-O-W Change 3.2% Y-O-Y Change

5.3% Change since COVID-19

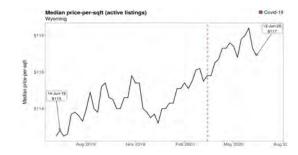


Median Price Per-Sq-Ft - Active

(0.3%) W-O-W Change

3.6% Y-O-Y Change

0.9% Change since COVID-19

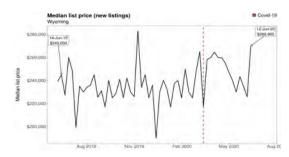


Median Price - New

19.5% W-O-W Change

10.2% Y-O-Y Change

24.1% Change since COVID-19

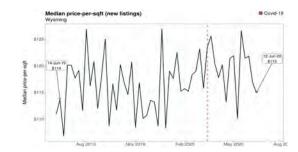


Median Price Per-Sq-Ft - New

(1.7%) W-O-W Change

1.1% Y-O-Y Change

(6.9%) Change since COVID-19

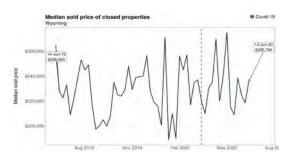


Median Price - Closed

7.9% W-O-W Change

3.4% Y-O-Y Change

7.2% Change since COVID-19



Median Price Per-Sq-Ft - Closed

(7.6%) W-O-W Change

1.7% Y-O-Y Change

(4.4%) Change since COVID-19



Wyoming

For week ending 06-12-2020

Current Week Price Change and Removal Stats (If Available)

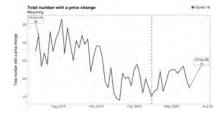
15	Number of Listings with Price Change	15	Number of Listings with Price Drop	13	Number of Removed Listings	43	Median Days to First Price Reduction
50.0% 10	Since COVID-19 Week Ending 03-13-2020		Since COVID-19 Week of 03-13-2020	(43.5%) 23	Since COVID-19 Week of 03-13-2020	43	Week of 03-13-2020
(65.9%) 44	Y-O-Y Change Week Ending 06-14-2019		Y-O-Y Change Week Ending 06-14-2019	8.3% 12	Y-O-Y Change Week Ending 06-14-2019	13.2% 38	Y-O-Y Change Week Ending 06-14-2019

Removal / Drop Listing Statistics

Number of Listings with Price Change

(25.0%) W-O-W Change (65.9%) Y-O-Y Change

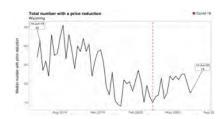
50.0% Change since COVID-19



Number of Listings with Price Reduction

(25.0%) W-O-W Change (64.3%) Y-O-Y Change

50.0% Change since COVID-19

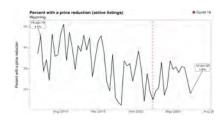


Percent of Listings with Price Reduction

(26.2%) W-O-W Change

(60.4%) Y-O-Y Change

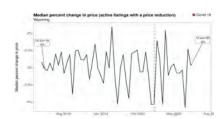
20.8% Change since COVID-19



Median % Price Reduction

19.9% W-O-W Change
(2.6%) Y-O-Y Change

(27.5%) Change since COVID-19

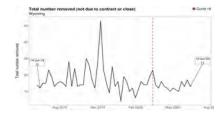


Number of Removed Listings

(23.5%) W-O-W Change

8.3% Y-O-Y Change

(43.5%) Change since COVID-19

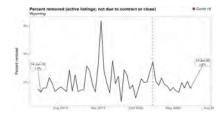


Percentage of Removed Listings

(24.6%) W-O-W Change

20.0% Y-O-Y Change

(54.5%) Change since COVID-19



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